

# Governor's Recommendation Fiscal Year 2008

Gregory A. Steinhoff, Director 573/751-4770



Gregory A. Steinhoff
Director

January 30, 2007

The Honorable Matt Blunt Governor of Missouri State Capitol, Room 216 Jefferson City, MO 65101

#### **Dear Governor Blunt:**

The Department of Economic Development (DED) is pleased to provide you with the Department's Fiscal Year 2008 Budget Proposal. The future of Missouri's citizens depends on the existence of high-paying jobs as a result of a robust business environment. It is our job to create such an environment by providing the stimulus and support that will allow for the growth and expansion of successful businesses.

DED is committed to keeping Missouri businesses on the cutting edge through programs to ensure a ready supply of highly skilled and trained workers; to assisting communities so they may exhibit an extraordinary quality of life; to supporting a business environment that offers competitive operating costs; and to supporting a physical and technological infrastructure with sufficient capacity to ensure continued growth and expansion.

If you should have any questions about the budget proposal or need additional information, please feel free to contact me at 751-4770.

Sincerely,

Gregory A. Steinhoff

Director

# DEPARTMENT OF ECONOMIC DEVELOPMENT FY 2008 BUDGET

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#### DEPARTMENT OF ECONOMIC DEVELOPMENT OVERVIEW

The Department of Economic Development is composed of various agencies that administer statutory requirements and department policy in the areas of community, economic, workforce and tourism development.

Programs managed by our agencies provide a wide array of services designed to enhance Missouri's economic growth in the 21st century. These services provide direct assistance to businesses and industries; communities and regions; and individuals and organizations to promote economic and community development, as well as job creation and retention throughout the state.

The department consists of two distinct groups: development agencies and regulatory agencies.

#### **Development Agencies:**

The Division of Business and Community Services is structured like a business model with sales, marketing, finance and compliance teams that focus on increasing state and/or local revenues, jobs and private investment.

The Missouri Arts Council provides financial assistance to nonprofit organizations across Missouri to encourage and stimulate economic and community growth and development through the arts.

The Missouri Housing Development Commission is the state's housing finance agency, providing for the financing, development and preservation of affordable housing for low- to moderate-income Missourians.

The Missouri Women's Council is charged to identify and address issues affecting the economic and employment status of women in Missouri.

The Missouri Development Finance Board provides development financing to assist infrastructure, economic development and business expansion and attraction projects throughout Missouri.

The Division of Workforce Development assists businesses in finding and retaining qualified workers; and helps Missourians with a desire to work to find quality careers and increase their earning potential. The Division also administers programs that ensure comprehensive training occurs at the local level so that the skills of the available workforce meet the needs of businesses as well as programs that help increase the earned income for Missouri's economically disadvantaged, unemployed and underemployed adult and youth citizens.

The Division of Tourism promotes Missouri as a premier tourist destination, while helping the state and local communities meet the changing trends in the travel/tourism industry.

#### DEPARTMENT OF ECONOMIC DEVELOPMENT OVERVIEW (CONTINUED)

#### **Regulatory Agencies:**

The Office of the Public Counsel is Missouri's consumer advocate in the area of utility regulation and represents the interests of utility customers in proceedings before and appeals from the Missouri Public Service Commission (PSC) and the courts.

The Missouri Public Service Commission is charged with the statutory responsibility of ensuring that public utility consumers receive safe and adequate services at just and reasonable rates that will provide the utility companies' shareholders the opportunity to earn a reasonable return on their investment. The Commission regulates utility rates, service and safety for investor-owned electric, gas, telecommunications, sewer and water companies. The Manufactured Housing Department is required by statute to annually register manufacturers and dealers of manufactured homes and modular units; prescribe and enforce uniform construction standards for manufactured homes and modular units sold in the state; and enforce manufactured home set-up and tie-down requirements.

	State Auditor's Reports, O	versight Evaluat	tions, and Missouri Sunset Act Reports
Program or Division	:		
Name	Type of Report	Date Issued	Website
Small Business			
Incubator Program	Oversight Evaluation	1/1/2007	http://www.moga.mo.gov/oversight/reports.htm
State Board of			
Cosmetology	Audit Report (2006-07)	2/1/2006	http://auditor.mo.gov/press/2006-07.htm
Board of Barber			
Examiners	Audit Report (2006-06)	2/1/2006	http://auditor.mo.gov/press/2006-06.htm
Missouri Technology			
Corporation			
	Audit Report (2005-85)	12/1/2005	http://auditor.mo.gov/press/2005-85.htm
Community			
Development			
Corporation Tax			
Credit Program	Audit Report (2005-55)	8/1/2005	http://auditor.mo.gov/press/2005-55.htm
Small Business			
Investment Tax Credit			
Program	Audit Report (2005-54)	8/1/2005	http://auditor.mo.gov/press/2005-54.htm
International Offices	Audit Report (2005-43)	6/1/2005	http://auditor.mo.gov/press/2005-43.htm
Tourism	Audit Report (2005-42)	6/1/2005	http://auditor.mo.gov/press/2005-42.htm
Parents' Fair Share			
Program	Audit Report (2004-90)	12/8/2004	www.auditor.state.mo.us/press/2004-90.htm
Review of State Tax			
Credits Administered			
by the Department of			
Economic			
Development			
	Audit Report (2004-56)	7/2/2004	www.auditor.state.mo.us/press/2004-56.htm
Cost of Promotional			
Items	Audit Report (2004-55)	7/2/2004	www.auditor.state.mo.us/press/2004-55.htm

Program or Division			
Name	Type of Report	Date Issued	Website
State Efforts to			
Acquire Federal			
Funding	Audit Report (2004-35)	7/2/2004	www.auditor.state.mo.us/press/2004-55.htm
State of Missouri			
Single Audit	Audit Report (2004-16)	3/5/2004	www.auditor.state.mo.us/press/2004-16.htm
State Vehicle			
Maintenance Facility			
and Fleet Fuel Card			
Program	Audit Report (2003-107)	10/22/2003	www.auditor.state.mo.us/press/2003-107.htm
Missouri State			
Council on the Arts	Audit Report (2003-47)	6/2/2003	www.auditor.state.mo.us/press/2003-47.htm
State of Missouri			
Single Audit Year			
Ended June 30, 2002			
	Audit Report (2003-46)	5/30/2003	www.auditor.state.mo.us/press/2003-46.htm
New Jobs Training			
Program Tax Credit	Audit Report (2003-32)	4/8/2003	www.auditor.state.mo.us/press/2003-32.htm

#### **FY08 DED Gov Recs**

#### **FINANCIAL SUMMARY**

F100 DED GOV Recs			THANOIA	L SUMMART
	FY 2006 ACTUAL DOLLAR	FY 2007 BUDGET DOLLAR	FY 2008 DEPT REQ DOLLAR	FY 2008 GOV REC DOLLAR
BUSINESS & COMMUNITY SERVICES	56,606,373	91,498,809	148,765,669	145,344,098
IT CONSOLIDATION	3,572,716	0	0	C
WORKFORCE DEVELOPMENT	101,568,302	123,355,449	133,308,089	133,920,302
TOURISM	13,819,242	17,782,811	18,782,811	20,674,810
AFFORDABLE HOUSING	5,321,510	4,924,829	4,948,995	4,958,650
UTILITY REGULATION	14,163,069	18,061,350	18,188,882	18,499,584
ADMINISTRATIVE SUPPORT	4,294,586	5,491,967	3,259,584	3,381,631
DEPARTMENT TOTAL	\$199,345,798	\$261,115,215	\$327,254,030	\$326,779,075
GENERAL REVENUE	34,752,844	43,885,380	61,644,708	62,782,990
DED-ED PRO -CDBG- PASSTHROUGH	27,309,665	28,000,000	28,000,000	28,000,000
DED-ED PRO-CDBG-ADMINISTRATION	687,855	1,121,507	1,121,507	1,142,765
DED-ED PROGRAMS-FEDERAL OTHER	0	4,117	4,117	4,117
DED COUNCIL ARTS FEDERAL OTHER	491,644	971,056	971,056	979,347
DED-FED & OTHER	0	2,200,000	2,200,000	2,200,000
DIV JOB DEVELOPMENT & TRAINING	102,789,670	123,446,780	133,399,256	134,133,127
COMMUNITY SERV COMM-FED/OTHER	2,579,466	2,970,924	2,970,924	2,976,244
CHILD SUPPORT ENFORCEMT COLLTN	567,914	575,103	575,103	580,682
MO HUMANITIES COUNCIL TRUST	45,000	98,000	148,000	148,000
MO HOUSING TRUST	4,984,304	4,450,000	4,450,000	4,450,000
MO ARTS COUNCIL TRUST	2,195	0	0	0
DED ADMINISTRATIVE	1,626,123	4,017,023	3,830,536	3,860,227
DIVISION OF CREDIT UNIONS	2,979	0	0	0
DIVISION OF FINANCE	91,443	0	0	0
DEAF RELAY SER & EQ DIST PRGM	3,076,637	5,000,000	5,000,000	5,000,000
MO COMMUNITY COLLEGE JOB TRAIN	5,587,983	16,000,000	16,000,000	16,000,000
INTERNATIONAL TRADE SHOW REVOL	74,118	72,238	72,238	72,238
MANUFACTURED HOUSING FUND	339,985	477,064	501,230	510,885
MISSOURI JOB DEVELOPMENT FUND	275,985	431,758	431,758	442,269
PUBLIC SERVICE COMMISSION	10,402,520	12,318,805	12,367,137	12,660,991
BOARD OF ACCOUNTANCY	3,144	0	0	0

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#### **FY08 DED Gov Recs**

## **FINANCIAL SUMMARY**

	FY 2006	FY 2007	FY 2008	FY 2008
	ACTUAL	BUDGET	DEPT REQ	GOV REC
	DOLLAR	DOLLAR	DOLLAR	DOLLAR
BOARD OF BARBER EXAMINERS	366	0	0	(
BOARD OF PODIATRIC MEDICINE	65	0	0	C
BOARD OF CHIROPRACTIC EXAMINER	70	0	0	(
BOARD OF COSMETOLOGY	2,105	0	0	C
BOARD OF EMBALM & FUN DIR	258	0	0	C
BOARD OF REG FOR HEALING ARTS	30	0	0	O
BOARD OF NURSING	2,994	0	0	0
BOARD OF OPTOMETRY	540	0	0	0
BOARD OF PHARMACY	1,379	0	0	C
MO REAL ESTATE COMMISSION	3,482	0	0	C
TOURISM MARKETING FUND	14,316	15,000	15,000	15,000
DENTAL BOARD FUND	647	0	0	0
BRD OF ARCH,ENG,LND SUR,LND AR	914	0	0	0
PROFESSIONAL REGISTRATION FEES	525,404	0	0	0
MO COMMUN COLL JOB RET TRG PRG	2,882,995	10,000,000	10,000,000	10,000,000
LIFE SCIENCES RESEARCH TRUST	0	0	35,750,000	35,750,000
STATE SUPP DOWNTOWN DEVELOPMNT	0	1	2,741,001	0
STATE SUPP RURAL DEVELOPMENT	0	1	1	1
ECON DEVELOP ADVANCEMENT FUND	3,000	3,894,457	3,894,457	3,904,191
YOUTH OPPORT & VIOLENCE PREV	0	1	1	1
PROPERTY REUSE	0	600,000	600,000	600,000
SPECIAL EMPLOYMENT SECURITY	215,759	216,000	216,000	216,000
GUARD AT HOME FUND	0	350,000	350,000	350,000

1. AMOUNT C	F REQUEST	Y 2008 Budget	Request			EV 2008	Governor's	Pecommen	dation
	GR '	Federal	Other	Total		GR	Fed	Other	Total
PS	0		0	0	PS -	94,283	721,344	407,258	1,222,885
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF.	0	0	0	0_	TRF	0	0	0	0
Total .	0	0	0	0	Total	94,283	721,344	407,258	1,222,885
TE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	T 0	0	0	0	Est. Fringe	46,161	353,170	199,394	598,724
	budgeted in House				Note: Fringes				
oudgeted direc	tly to MoDOT, High	way Patrol, and	l Conservation	7.	budgeted direc	ctly to MoDOT,	Highway Pat	rol, and Con	servation.
Other Funds:					Other Funds:	Various Funds			
2. THIS REQU	EST CAN BE CAT	GORIZED AS	·						
	New Legislation			New	Program		F	und Switch	
	Federal Mandate			Progr	am Expansion	_		Cost to Contin	
	GR Pick-Up		_	Space	e Request	_	E	quipment Re	eplacement
	Pay Plan		_	Other	•				

RANK:	2	OF	29	
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Department: Economic Development	Budget Unit Various	
Department-wide		
DI Name: Cost-of-Living General Structure Adjustment	#0000012	
	DIVE THE ODEOUEOUEOUEO AMOUNT (III III III III III III III III III I	

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

5. BREAK DOWN THE REQUEST BY BUDGE	Dept Req								
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0	,	0	•	0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									0
Total TRF	U		U		U		U		U
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0
			<u> </u>						

RANK: 2 OF 29

<b>Department: Economic Development</b>				Budget Unit	Various		· <del>· · · · · · · · · · · · · · · · · · </del>		•,
Department-wide DI Name: Cost-of-Living General Struc	ture Adjustment	DI#0000012							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
100 - Salaries and Wages	94,283		721,344		407,258		0 1,222,885	0.0 0.0	
Total PS	94,283	0.0	721,344	0.0	407,258	0.0		0.0	
							0		
							0		
Total EE	0	•	0	•	0		0		
Program Distributions Total PSD	0		0		0		<u>0</u>		
Transfers <b>Total TRF</b>	0		<del></del> 0		0		0		
Grand Total	94,283	0.0	721,344	0.0	407,258	0.0	1,222,885	0.0	(

		RANK:2	OF	29	_
Department: F	conomic Development		Budget Unit	Various	
Department-wi			aagot o	741.040	-
		DI#0000012			
6. PERFORMA	NCE MEASURES (If new decision item has	an associated core, s	eparately identif	y projected	performance with & without additional funding.)
6a.	Provide an effectiveness measure. N/A			6b.	Provide an efficiency measure. N/A
6c.	Provide the number of clients/individe	uals served, if appli	cable.	6d.	Provide a customer satisfaction measure, if available.
	N/A				N/A

	RANK: _	2	_ OF	29		
Department: Economic Development		···	Budget Unit	Variou	IS	
Department-wide					<del></del>	
DI Name: Cost-of-Living General Structure Adjustment	DI#0000012					
7. STRATEGIES TO ACHIEVE THE PERFORMANCE ME	ASUREMENT TA	RGETS:				
N/A						
·						

Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	<b>GOV REC</b>	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO ECO RESEARCH INFO CENTER								
GENERAL STRUCTURE ADJUSTMENT - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	C	0.00	0	0.00	2,521	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	(	0.00	0	0.00	2,295	0.00
RESEARCH ANAL I	0	0.00	C	0.00	0	0.00	4,730	0.00
RESEARCH ANAL II	0	0.00	C	0.00	0	0.00	14,519	0.00
RESEARCH ANAL III	0	0.00	C	0.00	0	0.00	12,661	0.00
LABOR ECONOMIST	0	0.00	C	0.00	0	0.00	1,537	0.00
EXECUTIVE II	0	0.00	C	0.00	0	0.00	1,094	0.00
PLANNER III	0	0.00	C	0.00	0	0.00	2,513	0.00
RESEARCH MANAGER B1	0	0.00	C	0.00	0	0.00	2,871	0.00
RESEARCH MANAGER B2	0	0.00	. (	0.00	0	0.00	1,897	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	C	0.00	0	0.00	1,898	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	C	0.00	0	0.00	2,222	0.00
TOTAL - PS	0	0.00	(	0.00	0	0.00	50,758	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$50,758	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$4,104	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$46,654	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

						<b>_</b>		
Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MARKETING								
GENERAL STRUCTURE ADJUSTMENT - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT	C	0.00	0	0.00	0	0.00	950	0.00
SR OFC SUPPORT ASST (KEYBRD)	C	0.00	0	0.00	0	0.00	202	0.00
MARKETING SPECIALIST II	C	0.00	0	0.00	0	0.00	9,930	0.00
COMMUNITY & ECONOMIC DEV MGRB1	C	0.00	0	0.00	0	0.00	340	0.00
COMMUNITY & ECONOMIC DEV MGRB2	C	0.00	0	0.00	0	0.00	1,603	0.00
DESIGNATED PRINCIPAL ASST DEPT	C	0.00	0	0.00	0	0.00	1,240	0.00
DESIGNATED PRINCIPAL ASST DIV	C	0.00	0	0.00	0	0.00	624	0.00
SPECIAL ASST OFFICE & CLERICAL	C	0.00	0	0.00	0	0.00	376	0.00
TOTAL - PS	C	0.00	0	0.00	0	0.00	15,265	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$15,265	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$9,992	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$4,066	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$1,207	0.00

						_		
Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SALES								
GENERAL STRUCTURE ADJUSTMENT - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT	(	0.00	0	0.00	0	0.00	979	0.00
OFFICE SUPPORT ASST (KEYBRD)	(	0.00	0	0.00	0	0.00	622	0.00
SR OFC SUPPORT ASST (KEYBRD)	(	0.00	0	0.00	0	0.00	202	0.00
MARKETING SPECIALIST II	(	0.00	0	0.00	0	0.00	29,576	0.00
WORKFORCE DEVELOPMENT SPEC IV	(	0.00	0	0.00	0	0.00	9,680	0.00
COMMUNITY & ECONOMIC DEV MGRB1	. (	0.00	0	0.00	0	0.00	340	0.00
DESIGNATED PRINCIPAL ASST DEPT	(	0.00	0	0.00	0	0.00	1,240	. 0.00
SPECIAL ASST PROFESSIONAL	(	0.00	0	0.00	0	0.00	2,028	0.00
SPECIAL ASST OFFICE & CLERICAL	(	0.00	0	0.00	0	0.00	376	0.00
OTHER	(	0.00	0	0.00	0	0.00	44	0.00
TOTAL - PS		0.00	0	0.00	0	0.00	45,087	0.00
GRAND TOTAL	\$(	0.00	\$0	0.00	\$0	0.00	\$45,087	0.00
GENERAL REVENUE	\$(	0.00	\$0	0.00	\$0	0.00	\$27,079	0.00
FEDERAL FUNDS	\$(	0.00	\$0	0.00	\$0	0.00	\$1,748	0.00
OTHER FUNDS	\$(	0.00	\$0	0.00	\$0	0.00	\$16,260	0.00

						_		
Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
FINANCE								
GENERAL STRUCTURE ADJUSTMENT - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT	1	0.00	0	0.00	0	0.00	192	0.00
OFFICE SUPPORT ASST (KEYBRD)	1	0.00	0	0.00	0	0.00	1,326	0.00
SR OFC SUPPORT ASST (KEYBRD)	1	0.00	0	0.00	0	0.00	1,603	0.00
ECONOMIC DEV INCENTIVE SPEC II	1	0.00	0	0.00	0	0.00	18,022	0.00
COMMUNITY & ECONOMIC DEV MGRB1	1	0.00	0	0.00	0	0.00	340	0.00
COMMUNITY & ECONOMIC DEV MGRB2	1	0.00	0	0.00	0	0.00	1,603	0.00
DESIGNATED PRINCIPAL ASST DEPT	1	0.00	0	0.00	0	0.00	1,240	0.00
DESIGNATED PRINCIPAL ASST DIV	1	0.00	0	0.00	0	0.00	1,603	0.00
SPECIAL ASST OFFICE & CLERICAL	1	0.00	0	0.00	0	0.00	189	0.00
TOTAL - PS	1	0.00	0	0.00	0	0.00	26,118	0.00
GRAND TOTAL	\$	0.00	\$0	0.00	\$0	0.00	\$26,118	0.00
GENERAL REVENUE	\$	0.00	\$0	0.00	\$0	0.00	\$16,917	0.00
FEDERAL FUNDS	\$	0.00	\$0	0.00	\$0	0.00	\$6,420	0.00
OTHER FUNDS	\$	0.00	\$0	0.00	\$0	0.00	\$2,781	0.00

Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	<b>GOV REC</b>	<b>GOV REC</b>
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
COMPLIANCE								
GENERAL STRUCTURE ADJUSTMENT - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT	(	0.00	0	0.00	0	0.00	192	0.00
OFFICE SUPPORT ASST (KEYBRD)	(	0.00	0	0.00	0	0.00	622	0.00
SR OFC SUPPORT ASST (KEYBRD)	(	0.00	0	0.00	0	0.00	202	0.00
ECONOMIC DEV INCENTIVE SPEC II	(	0.00	0	0.00	0	0.00	11,044	0.00
COMMUNITY & ECONOMIC DEV MGRB1	(	0.00	0	0.00	0	0.00	340	0.00
COMMUNITY & ECONOMIC DEV MGRB2	(	0.00	0	0.00	0	0.00	1,602	0.00
DESIGNATED PRINCIPAL ASST DEPT	(	0.00	0	0.00	0	0.00	1,240	0.00
SPECIAL ASST OFFICE & CLERICAL	(	0.00	0	0.00	0	0.00	189	0.00
TOTAL - PS		0.00	0	0.00	0	0.00	15,431	0.00
GRAND TOTAL	\$(	0.00	\$0	0.00	\$0	0.00	\$15,431	0.00
GENERAL REVENUE	\$(	0.00	\$0	0.00	\$0	0.00	\$4,958	0.00
FEDERAL FUNDS	\$(	0.00	\$0	0.00	\$0	0.00	\$9,082	0.00
OTHER FUNDS	\$(	0.00	\$0	0.00	\$0	0.00	\$1,391	0.00

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Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
Budget Object Class	DOLLAR	FTE_	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO TECH CORP-RAM			<del></del>					
GENERAL STRUCTURE ADJUSTMENT - 0000012								
MARKETING SPECIALIST II	0	0.00	0	0.00	0	0.00	1,619	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	1,619	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$1,619	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$1,619	0.00

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Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO COMMUNITY SVS COMMISSION								
GENERAL STRUCTURE ADJUSTMENT - 0000012								
EXECUTIVE I	0	0.00	0	0.00	0	0.00	986	0.00
COMMUNITY DEV REP II	0	0.00	0	0.00	0	0.00	3,711	0.00
STUDENT INTERN	0	0.00	0	0.00	0	0.00	361	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	1,422	0.00
TOTAL - PS	Ō	0.00	0	0.00	0	0.00	6,480	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$6,480	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$1,160	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$5,320	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

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Pudget Unit	EV 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Unit	FY 2006						GOV REC	
Decision Item Budget Object Class	ACTUAL	ACTUAL FTE	BUDGET DOLLAR	BUDGET FTE	DEPT REQ DOLLAR	DEPT REQ FTE	DOLLAR	GOV REC FTE
	DOLLAR	FIE	DOLLAR	FIE	DOLLAR		DOLLAR	
WORKFORCE DEVELOPMENT								
GENERAL STRUCTURE ADJUSTMENT - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT	0		0	0.00	0	0.00	5,694	0.00
OFFICE SUPPORT ASST (STENO)	0	5.55	0	0.00	0	0.00	810	0.00
OFFICE SUPPORT ASST (KEYBRD)	0		. 0	0.00	0	0.00	1,497	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	10,755	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	0	0.00	2,692	0.00
SENIOR AUDITOR	0	0.00	0	0.00	0	0.00	2,784	0.00
ACCOUNTANT I	0	0.00	0	0.00	0	0.00	2,850	0.00
ACCOUNTANT II	0	0.00	0	0.00	0	0.00	2,868	0.00
ACCOUNTANT III	0	0.00	0	0.00	0	0.00	2,809	0.00
RESEARCH ANAL I	0	0.00	0	0.00	0	0.00	660	0.00
RESEARCH ANAL II	0	0.00	0	0.00	0	0.00	2,075	0.00
RESEARCH ANAL III	0	0.00	0	0.00	0	0.00	1,337	0.00
RESEARCH ANAL IV	0		0	0.00	0	0.00	1,455	0.00
PUBLIC INFORMATION SPEC II	0	0.00	0	0.00	0	0.00	1,140	0.00
TRAINING TECH III	0	0.00	0	0.00	0	0.00	1,670	0.00
EXECUTIVE I	0	0.00	0	0.00	0	0.00	960	0.00
PLANNER III	0	0.00	0	0.00	0	0.00	7,584	0.00
ADMINISTRATIVE ANAL III	0		0	0.00	0	0.00	1,350	0.00
OCCUPATIONAL RESEARCH ANAL II	0	0.00	0	0.00	0	0.00	1,334	0.00
WORKFORCE DEVELOPMENT SPEC I	0		0	0.00	0	0.00	276,277	0.00
WORKFORCE DEVELOPMENT SPEC II	0	0.00	0	0.00	0	0.00	56,758	0.00
WORKFORCE DEVELOPMENT SPEC III	0	0.00	0	0.00	0	0.00	38,997	0.00
WORKFORCE DEVELOPMENT SPEC IV	0	0.00	0	0.00	0	0.00	48,977	0.00
WORKFORCE DEVELOPMENT SPECTV WORKFORCE DEVELOPMENT SUPV I	0	0.00	0	0.00	0	0.00	16,797	0.00
	0		0	0.00	0	0.00	27,397	0.00
WORKFORCE DEVELOPMENT SUPVIII	0	0.00	0		0	0.00		0.00
WORKFORCE DEVELOPMENT SUPV III	•	0.00	-	0.00	_		9,719	
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	0	0.00	1,200	0.00
FISCAL & ADMINISTRATIVE MGR B2	0	0.00	0	0.00	0	0.00	1,571	0.00
RESEARCH MANAGER B1	0	0.00	0	0.00	0	0.00	1,507	0.00
RESEARCH MANAGER B2	0	0.00	0	0.00	0	0.00	1,742	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	24,532	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	17,893	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	2,703	0.00
DEPUTY DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	2,411	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	5,651	0.00
STUDENT WORKER	0	0.00	0	0.00	0	0.00	75	0.00
SECRETARY	0	0.00	0	0.00	0	0.00	847	0.00
MISCELLANEOUS TECHNICAL	0	0.00	0	0.00	0	0.00	750	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	2,454	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	10,760	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	1,950	0.00

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Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WORKFORCE DEVELOPMENT								
GENERAL STRUCTURE ADJUSTMENT - 0000012								
OTHER	0	0.00	0	0.00	0	0.00	7,361	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	610,653	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$610,653	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$605,074	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$5,579	0.00

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Y 2008	FY 2008	FY 2008
		1 1 2000
PT REQ	<b>GOV REC</b>	<b>GOV REC</b>
FTE	DOLLAR	FTE
0.00	1,560	0.00
0.00	1,560	0.00
0.00	\$1,560	0.00
0.00	\$0	0.00
0.00	\$1,560	0.00
0.00	\$0	0.00
	0.00	0.00 \$0 0.00 \$1,560

Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO ARTS COUNCIL								
GENERAL STRUCTURE ADJUSTMENT - 0000012								
SR OFC SUPPORT ASST (STENO)		0.00	0	0.00	0	0.00	802	0.00
OFFICE SUPPORT ASST (KEYBRD)	1	0.00	0	0.00	0	0.00	1,451	0.00
ACCOUNT CLERK II	(	0.00	0	0.00	0	0.00	862	0.00
ACCOUNTANT II		0.00	0	0.00	0	0.00	1,313	0.00
EXECUTIVE I	,	0.00	0	0.00	0	0.00	1,107	0.00
ARTS COUNCIL PRGM SPEC I		0.00	0	0.00	0	0.00	3,111	0.00
ARTS COUNCIL PRGM SPEC II		0.00	0	0.00	0	0.00	4,742	0.00
DIVISION DIRECTOR		0.00	0	0.00	0	0.00	2,309	0.00
DESIGNATED PRINCIPAL ASST DIV		0.00	0	0.00	0	0.00	5,662	0.00
TOTAL - PS		0.00	0	0.00	0	0.00	21,359	0.00
GRAND TOTAL	\$	0.00	\$0	0.00	\$0	0.00	\$21,359	0.00
GENERAL REVENUE	\$	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$	0.00	\$0	0.00	\$0	0.00	\$8,291	0.00
OTHER FUNDS	\$	0.00	\$0	0.00	\$0	0.00	\$13,068	0.00

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Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	<b>GOV REC</b>	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TOURISM								
GENERAL STRUCTURE ADJUSTMENT - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	1,719	0.00
ACCOUNTANT I	0	0.00	0	0.00	0	0.00	1,213	0.00
ACCOUNTING ANAL II	0	0.00	0	0.00	0	0.00	1,239	0.00
PUBLIC INFORMATION SPEC I	0	0.00	0	0.00	0	0.00	1,020	0.00
PUBLIC INFORMATION SPEC II	0	0.00	0	0.00	. 0	0.00	1,331	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	0	0.00	2,321	0.00
PUBLIC INFORMATION ADMSTR	0	0.00	0	0.00	0	0.00	2,639	0.00
TOURIST GUIDE	0	0.00	0	0.00	0	0.00	2,580	0.00
TOURIST ASST	0	0.00	0	0.00	0	0.00	4,774	0.00
TOURIST CENTER SPV	0	0.00	. 0	0.00	0	0.00	6,023	0.00
MANAGEMENT ANALYSIS SPEC I	0	0.00	0	0.00	0	0.00	1,110	0.00
MANAGEMENT ANALYSIS SPEC II	0	0.00	0	0.00	0	0.00	1,203	0.00
GRAPHIC ARTS SPEC III	0	0.00	0	0.00	0	0.00	1,226	0.00
ECON DEV INFO & ADV COOR	0	0.00	0	0.00	. 0	0.00	1,203	0.00
COMMUNITY DEV REP I	0	0.00	0	0.00	0	0.00	897	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	0	0.00	1,395	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	1,519	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	2,471	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	5,129	0.00
CLERK	0	0.00	0	0.00	0	0.00	3,443	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	1,197	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	45,652	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$45,652	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0		\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0		\$0	0.00	\$45,652	0.00

Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MANUFACTURED HOUSING								
GENERAL STRUCTURE ADJUSTMENT - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT	(	0.00	0	0.00	0	0.00	897	0.00
SR OFC SUPPORT ASST (STENO)	(	0.00	0	0.00	0	0.00	814	0.00
MANUFACTURED HSNG INSP II	(	0.00	0	0.00	0	0.00	5,404	0.00
MANUFACTURED HSNG INSP SUPV	(	0.00	0	0.00	0	0.00	1,180	0.00
UTILITY REGULATORY MNGR, BAND2	(	0.00	0	0.00	0	0.00	1,360	0.00
TOTAL - PS	(	0.00	0	0.00	0	0.00	9,655	0.00
GRAND TOTAL	\$(	0.00	\$0	0.00	\$0	0.00	\$9,655	0.00
GENERAL REVENUE	\$(	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$9,655	0.00

Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
OFFICE OF PUBLIC COUNSEL								
GENERAL STRUCTURE ADJUSTMENT - 0000012								
SR OFC SUPPORT ASST (KEYBRD)	(	0.00	0	0.00	0	0.00	1,520	0.00
CH PUBLIC UTILITY ACCOUNTANT	(	0.00	0	0.00	0	0.00	1,915	0.00
PUBLIC UTILITY ACCOUNTANT III	(	0.00	0	0.00	0	0.00	1,491	0.00
CH UTILITY ECONOMIST	(	0.00	0	0.00	0	0.00	3,409	0.00
DIVISION DIRECTOR	(	0.00	0	0.00	0	0.00	2,373	0.00
DESIGNATED PRINCIPAL ASST DIV	C	0.00	0	0.00	. 0	0.00	1,048	0.00
SENIOR COUNSEL	C	0.00	0	0.00	0	0.00	3,201	0.00
DEPUTY COUNSEL	(	0.00	0	0.00	. 0	0.00	1,891	0.00
TOTAL - PS		0.00	0	0.00	0	0.00	16,848	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$16,848	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$16,848	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

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Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
PUBLIC SERVICE COMMISSION								
GENERAL STRUCTURE ADJUSTMENT - 0000012								
	0	0.00	0	0.00	0	0.00	5,584	0.00
ADMIN OFFICE SUPPORT ASSISTANT SR OFC SUPPORT ASST (STENO)	0	0.00	0	0.00	0	0.00	3,227	0.00
•	0	0.00	0	0.00	0	0.00		0.00
SR OFC SUPPORT ASST (KEYBRD) OFFICE SERVICES ASST	0		0		0	0.00	3,298 882	0.00
COMPUTER INFO TECHNOLOGIST III	0	0.00	0	0.00	0	0.00		0.00
COMPUTER INFO TECHNOLOGIST III	0	0.00	0	0.00 0.00	0	0.00	5,642 3,122	0.00
	0	0.00	-		0			
COMPUTER INFO TECH SPEC II COMP INFO TECHNOLOGY MGR I	0	0.00	0	0.00	0	0.00	3,485	0.00
	J	0.00		0.00	=	0.00	1,938	0.00
ACCOUNT CLERK I	0	0.00	0	0.00	0	0.00	336	0.00
ACCOUNTANT I	0	0.00	0	0.00	0	0.00	1,254	0.00
ACCOUNTANT II	0	0.00	0	0.00	0	0.00	1,137	0.00
ACCOUNTANT III	0	0.00	0	0.00	0	0.00	1,251 1,074	0.00 0.00
PERSONNEL ANAL II	0	0.00	0	0.00	0	0.00	· ·	
PUBLIC INFORMATION SPEC I	•	0.00	-	0.00	<del>-</del>	0.00	1,094	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	0	0.00	1,202	0.00
PUBLIC INFORMATION ADMSTR EXECUTIVE I	0	0.00	0	0.00	0	0.00	1,571	0.00
	0	0.00	0	0.00	0	0.00	945	0.00
PERSONNEL CLERK	0	0.00	0	0.00	•	0.00	836	0.00
LEGISLATIVE COORDINATOR	0	0.00	0	0.00	0	0.00	1,603	0.00
ADMINISTRATIVE ANAL III	0	0.00	0	0.00	0	0.00	1,202	0.00
CH UTILITY ECONOMIST	0	0.00	0	0.00	0	0.00	2,254	0.00
CONSUMER SERVICES SPEC I	0	0.00	0	0.00	0	0.00	1,835	0.00
CONSUMER SERVICES SPEC II	0	0.00	0	0.00	0	0.00	5,996	0.00
UTILITY REGULATORY AUDITOR II	0	0.00	0	0.00	0	0.00	1,274	0.00
UTILITY REGULATORY AUDITOR III	J	0.00	0	0.00	ū	0.00	17,928	0.00
UTILITY REGULATORY AUDITOR IV	0	0.00	0	0.00	0	0.00	15,524	0.00
UTILITY REGULATORY AUDITOR V	0	0.00	0	0.00	0	0.00	11,025	0.00
REGULATORY ECONOMIST II	0	0.00	0	0.00	0	0.00	12,100	0.00
REGULATORY ECONOMIST III	0	0.00	0	0.00	0	0.00	6,501	0.00
MGR ECONOMIC ANALYSIS	0	0.00	0	0.00	0	0.00	1,897	0.00
UTILITY MANAGEMENT ANALYST II	0	0.00	0	0.00	0	0.00	1,137	0.00
UTILITY MANAGEMENT ANALYST III	0	0.00	0	0.00	0	0.00	6,077	0.00
UTILITY POLICY ANALYST I	0	0.00	0	0.00	0	0.00	2,758	0.00
UTILITY POLICY ANALYST II	0	0.00	0	0.00	0	0.00	1,897	0.00
UTILITY ENGINEERING SPEC II	0	0.00	0	0.00	0	0.00	11,112	0.00
UTILITY ENGINEERING SPEC III	0	0.00	0	0.00	0	0.00	11,093	0.00
UTILITY REGULATORY ENGINEER I	0	0.00	0	0.00	0	0.00	4,617	0.00
UTILITY REGULATORY ENGINEER II	0	0.00	0	0.00	0	0.00	5,378	0.00
UTILITY REGULATORY ENG SPV	0	0.00	0	0.00	0	0.00	6,112	0.00
UTILITY OPERS TECH SPEC II	0	0.00	0	0.00	0	0.00	7,888	0.00
RATE & TARIFF EXAMINER II	0	0.00	0	0.00	0	0.00	4,699	0.00
RATE & TARIFF EXAMINER III	0	0.00	0	0.00	0	0.00	1,300	0.00

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		DEGIS								
Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008		
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>		
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE		
PUBLIC SERVICE COMMISSION										
GENERAL STRUCTURE ADJUSTMENT - 0000012										
RATE & TARIFF EXAMINATION SPV	0	0.00	C	0.00	0	0.00	5,230	0.00		
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	C	0.00	0	0.00	1,637	0.00		
HUMAN RESOURCES MGR B1	0	0.00	c	0.00	0	0.00	1,637	0.00		
UTILITY REGULATORY MNGR, BAND1	0	0.00	C	0.00	0	0.00	1,637	0.00		
UTILITY REGULATORY MNGR, BAND2	0	0.00	C	0.00	0	0.00	5,532	0.00		
UTILITY REGULATORY MNGR, BAND3	0	0.00	C	0.00	0	0.00	8,222	0.00		
DIVISION DIRECTOR	0	0.00	C	0.00	0	0.00	11,609	0.00		
DESIGNATED PRINCIPAL ASST DIV	0	0.00	C	0.00	0	0.00	12,428	0.00		
ASSOCIATE COUNSEL	0	0.00	C	0.00	0	0.00	1,571	0.00		
PROGRAM CONSULTANT	0	0.00	C	0.00	0	0.00	10,379	0.00		
PARALEGAL	0	0.00	C	0.00	0	0.00	912	0.00		
LEGAL COUNSEL	0	0.00	C	0.00	0	0.00	1,334	0.00		
REGULATORY LAW JUDGE	0	0.00	C	0.00	0	0.00	16,690	0.00		
COMMISSION MEMBER	0	0.00	C	0.00	0	0.00	11.885	0.00		
COMMISSION CHAIRMAN	0	0.00	C	0.00	0	0.00	2,971	0.00		
SENIOR COUNSEL	0	0.00	C	0.00	0	0.00	7,107	0.00		
DEPUTY COUNSEL	. 0	0.00	C	0.00	0	0.00	9,492	0.00		
PRINCIPAL ASST BOARD/COMMISSON	0		C	0.00	0	0.00	2,496	0.00		
TOTAL - PS	0	0.00	0	0.00		0.00	293,854	0.00		
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$293,854	0.00		
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00		
FEDERAL FUNDS	\$0	0.00	\$0		\$0	0.00	\$0	0.00		
OTHER FUNDS	\$0	0.00	\$0		\$0	0.00	\$293,854	0.00		
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							ECISION ITE	M DETAIL
Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ADMINISTRATIVE SERVICES								
GENERAL STRUCTURE ADJUSTMENT - 0000012								
OFFICE SUPPORT ASST (CLERICAL)	0	0.00	0	0.00	0	0.00	4,623	0.00
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	3,474	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	1,382	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	0	0.00	1,136	0.00
ACCOUNTANT II	0	0.00	0	0.00	0	0.00	2,033	0.00
BUDGET ANAL III	0	0.00	0	0.00	0	0.00	875	0.00
PERSONNEL OFCR I	0	0.00	0	0.00	0	0.00	1,371	0.00
HUMAN RELATIONS TECH	0	0.00	0	0.00	0	0.00	1,315	0.00
PERSONNEL ANAL II	0	0.00	0	0.00	0	0.00	1,882	0.00
RESEARCH ANAL I	0	0.00	0	0.00	0	0.00	1,892	0.00
PUBLIC INFORMATION SPEC II	0	0.00	0	0.00	0	0.00	945	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	. 0	0.00	1,212	0.00
TRAINING TECH II	0	0.00	0	0.00	0	0.00	1,235	0.00
EXECUTIVE I	0	0.00	0	0.00	0	0.00	1,874	0.00
PERSONNEL CLERK	0	0.00	0	0.00	0	0.00	2,293	0.00
FACILITIES OPERATIONS MGR B1	0	0.00	0	0.00	0	0.00	1,780	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	0	0.00	4,689	0.00
FISCAL & ADMINISTRATIVE MGR B2	0	0.00	0	0.00	0	0.00	1,885	0.00
HUMAN RESOURCES MGR B2	0	0.00	0	0.00	0	0.00	1,947	0.00
STATE DEPARTMENT DIRECTOR	0	0.00	0	0.00	0	0.00	3,027	0.00
DEPUTY STATE DEPT DIRECTOR	0	0.00	0	0.00	0	0.00	2,817	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	3,979	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	2,490	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	47	0.00
LEGAL COUNSEL	0	0.00	0	0.00	0	0.00	4,192	0.00
RECEPTIONIST	0	0.00	0	0.00	0	0.00	936	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	601	0.00
SPECIAL ASST PROFESSIONAL	o	0.00	0	0.00	0	0.00	3,266	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	0	0.00	1,286	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	2,062	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	62,546	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$62,546	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$13,225	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$33,129	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$16,192	0.00

#### **DECISION ITEM SUMMARY**

3udget Unit							ISION ITEM	O Million (
Decision Item	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WO ECO RESEARCH INFO CENTER								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	C		136,792	3.58	136,792	3.58
DIV JOB DEVELOPMENT & TRAINING	0	0.00		0.00	1,555,083	40.31	1,555,083	40.31
TOTAL - PS	0	0.00	C	0.00	1,691,875	43.89	1,691,875	43.89
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	C		29,364	0.00	29,364	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00			292,308	0.00	292,308	0.00
TOTAL - EE	0	0.00	C	0.00	321,672	0.00	321,672	0.00
PROGRAM-SPECIFIC	_		_					
DIV JOB DEVELOPMENT & TRAINING	0	0.00			32,185	0.00	32,185	0.00
TOTAL - PD	0	0.00		0.00	32,185	0.00	32,185	0.00
TOTAL	0	0.00	C	0.00	2,045,732	43.89	2,045,732	43.89
GENERAL STRUCTURE ADJUSTMENT - 0000012								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	c	0.00	0	0.00	4.104	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	C		0	0.00	46,654	0.00
TOTAL - PS	0	0.00	C	0.00	0	0.00	50,758	0.00
TOTAL	0	0.00	0	0.00	0	0.00	50,758	0.00
MERIC - On the Map data - 1419026								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	30.000	0.00	0	0.00
TOTAL - EE	0	0.00			30,000	0.00		0.00
TOTAL	0	0.00	0		30,000	0.00		0.00
MERIC - ESRI ArcGIS Extension - 1419027					•			
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	18,000	0.00	0	0.00
TOTAL - EE	0	0.00			18,000	0.00		0.00
TOTAL		0.00			18,000	0.00		0.00
				0.00		·····	···	
GRAND TOTAL	\$0	0.00	\$0	0.00	\$2,093,732	43.89	\$2,096,490	43.89

#### **CORE DECISION ITEM**

Department: Economic Development

**Budget Unit 42183C** 

**Division: Business and Community Services** 

Core: Research Team - Missouri's Economic Research and Information Center (MERIC)

#### 1. CORE FINANCIAL SUMMARY

	F'	Y 2008 Budge	t Request			FY 200	ndation		
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	136,792	1,555,083	0	1,691,875	PS	136,792	1,555,083	0	1,691,875
EE	29,364	292,308	0	321,672	EE	29,364	292,308	0	321,672
PSD	0	32,185	0	32,185	PSD	0	32,185	0	32,185
TRF	0	0	0	0	TRF	0	0	0	0
Total	166,156	1,879,576	0	2,045,732	Total	166,156	1,879,576	0	2,045,732
FTE	3.58	40.31	0.00	43.89	FTE	3.58	40.31	0.00	43.89
Est. Fringe	66,973	761,369	0	828,342	Est. Fringe	66,973	761,369	0	828,342
Note: Fringes bud	lgeted in House I	Bill 5 except fo	r certain fring	ges	Note: Fringes	budgeted in	House Bill 5 e	xcept for cer	tain fringes
budgeted directly	to MoDOT, Highv	vay Patrol, and	d Conservation	on.	budgeted dire	ctly to MoDO	T, Highway Pa	trol, and Co	nservation.

Other Funds:

Other Funds:

#### 2. CORE DESCRIPTION

The structure of the Business and Community Services division is based on a 3-pronged strategy whose ultimate goal is to increase economic activity in the state of Missouri in order to create high quality, family-supporting jobs and a better quality of life for all Missourians. The 3 steps include: (1) the organization of teams to better streamline and direct processes and procedures; (2) the identification of economic opportunities statewide, nationally and globally; and (3) marketing the strengths of Missouri to those opportunities. The first two strategies have been completed. The plan originally called for four teams in BCS organized into Marketing, Sales, Finance and Compliance. A fifth team was recently added to the structure of BCS. The Research Team also known as the Missouri Economic Research and Information Center (MERIC) was merged into BCS in late 2006. This incorporation allows the Department to fully utilize the expertise and economic analysis of the state's renowned research team. MERIC provides innovative analyses and assistance to policymakers and the public, including studies of the state's targeted industries and economic development initiatives. MERIC also works in cooperation with the U.S. Department of Labor to conduct research and produce information in the following areas: Economic Conditions Reports and Labor Market Information.

All of the teams work in partnership to drive the efforts of the strategy - they do not work in silos. They are interdependent. The second strategy was the identification of opportunities where Missouri has a competitive edge in the industries of life science, energy, transportation/logistics, defense/homeland security, finance, automotive, information technology and agriculture business. The third strategy and final step in the process is to aggressively market our strengths using the same consistent strategy, and it is important the Economic Development Advancement Fund is used for the purpose it was intended - to market Missouri

#### **CORE DECISION ITEM**

Department: Economic Development

**Budget Unit 42183C** 

**Division: Business and Community Services** 

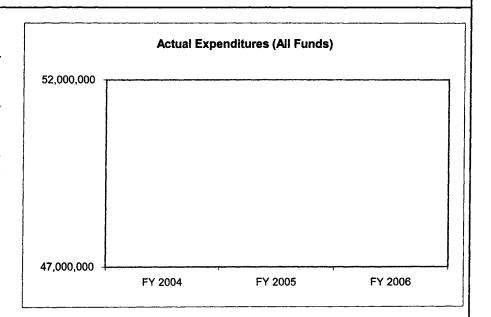
Core: Research Team - Missouri's Economic Research and Information Center (MERIC)

# 3. PROGRAM LISTING (list programs included in this core funding)

Research Team (MERIC)

### 4. FINANCIAL HISTORY

	FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.
Appropriation (All Funds)	0	0	0	0
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	0	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** 

- (1) Prior to FY2008, the MERIC budget was included as part of the DED Administrative Services budget. Their financial history can be found in that core.
- (2) Prior to FY2008, the MERIC budget was included as part of the DED Administrative Services budget. Their financial history can be found in that core.
- (3) Prior to FY2008, the MERIC budget was included as part of the DED Administrative Services budget. Their financial history can be found in that core.
- (4) Prior to FY2008, the MERIC budget was included as part of the DED Administrative Services budget. Their financial history can be found in that core.

# STATE

# MO ECO RESEARCH INFO CENTER

# 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
DEPARTMENT CO	RE ADJUSTME	NTS						
Core Reallocation	2002 3701	PS	40.31	0	1,555,083	(	1,555,083	Reallocation of MERIC PS from Admin to BCS
Core Reallocation	2002 3699	PS	3.58	136,792	0	C	136,792	Reallocation of MERIC PS from Admin to BCS
Core Reallocation	2002 3700	EE	0.00	29,364	0	C	29,364	Reallocation of MERIC PS from Admin to BCS
Core Reallocation	2002 3702	EE	0.00	0	292,308	C	292,308	Reallocation of MERIC PS from Admin to BCS
Core Reallocation	2002 3702	PD	0.00	0	32,185	C	32,185	Reallocation of MERIC PS from Admin to BCS
NET DE	PARTMENT C	HANGES	43.89	166,156	1,879,576	0	2,045,732	!
DEPARTMENT COF	RE REQUEST							
		PS	43.89	136,792	1,555,083	0	1,691,875	
		EE	0.00	29,364	292,308	0	321,672	
		PD	0.00	0	32,185	0	32,185	
		Total	43.89	166,156	1,879,576	0	2,045,732	
GOVERNOR'S REC	OMMENDED C	ORE		•				-
		PS	43.89	136,792	1,555,083	0	1,691,875	
		EE	0.00	29,364	292,308	0	321,672	
		PD	0.00	0	32,185	0	32,185	
		Total	43.89	166,156	1,879,576	0	2,045,732	

#### **FLEXIBILITY REQUEST FORM**

BUDGET UNIT NUMBER: 42183C DEPARTMENT: ECONOMIC DEVELOPMENT

BUDGET UNIT NAME: 3699 MERIC PS-0101 DIVISION: Business and Community Services

3700 MERIC E&E-0101

sonal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

The department is requesting 20% flexibility between the Personal Service and/or Expense and Equipment appropriation. This increased flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

	DEPARTMENT	REQUEST			G	GOVERNOR RECOMMENDATION				
Section	PS or E&E	Core	% Flex Requested	Flex Request Amount	Section	PS or E&E	Core	% Flex Gov Rec	Flex Gov Rec Amount	
MERIC MERIC Total Request	PS E&E	\$136,792 <u>\$29,364</u> \$166,156	<u>20%</u>	\$27,358 <u>\$5,873</u> \$33,231	MERIC	PS E&E	\$136,792 \$29,364 \$166,156	20% <u>20%</u> 20%	<u>\$5,873</u>	

# **FLEXIBILITY REQUEST FORM**

DEPARTMENT: ECONOMIC DEVELOPMENT

**BUDGET UNIT NUMBER: 42183C** 

BUDGET UNIT NAME: 3699 MERIC 3700 MERIC		DIVISION:	Business and Community Services	
2. Estimate how much flexibility will Budget? Please specify the amount.	l be used for the budget year. He	ow much flexibility	y was used in the Prior Year Budget and the Cu	ırrent Year
PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT Y ESTIMATED AMO FLEXIBILITY THAT V	OUNT OF	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE	
Not Applicable.	Not Applicable.		Expenditures in PS and E&E will differ a on needs to cover operational expenses emergency and changing situations, etc	s, address
	FY 2007 Flex approp. PS EE	\$0 N/A N/A	FY 2008 Flex Request PS EE	\$33,231 \$27,358 \$5,873
3. Was flexibility approved in the Prior \ PRIOR \	YEAR	get? If so, how wa	CURRENT YEAR	
EXPLAIN AC	TUAL USE	Not Applicable.	EXPLAIN PLANNED USE	

### **DECISION ITEM DETAIL**

DECISION ITEM										
Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008		
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	<b>GOV REC</b>	<b>GOV REC</b>		
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE		
MO ECO RESEARCH INFO CENTER										
CORE										
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	84,024	3.00	84,024	3.00		
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	76,490	3.00	76,490	3.00		
RESEARCH ANAL I	0	0.00	0	0.00	157,663	5.00	157,663	5.00		
RESEARCH ANAL II	0	0.00	0	0.00	483,952	13.61	483,952	13.61		
RESEARCH ANAL III	0	0.00	0	0.00	422,024	10.00	422,024	10.00		
LABOR ECONOMIST	0	0.00	0	0.00	51,243	1.00	51,243	1.00		
EXECUTIVE II	0	0.00	0	0.00	36,479	1.00	36,479	1.00		
PLANNER III	0	0.00	0	0.00	83,762	2.28	83,762	2.28		
RESEARCH MANAGER B1	0	0.00	0	0.00	95,697	2.00	95,697	2.00		
RESEARCH MANAGER B2	0	0.00	0	0.00	63,224	1.00	63,224	1.00		
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	63,236	1.00	63,236	1.00		
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	74,081	1.00	74,081	1.00		
TOTAL - PS	0	0.00	0	0.00	1,691,875	43.89	1,691,875	43.89		
TRAVEL, IN-STATE	0	0.00	0	0.00	34,771	0.00	34,771	0.00		
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	62,270	0.00	62,270	0.00		
SUPPLIES	0	0.00	0	0.00	35,710	0.00	35,710	0.00		
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	36,357	0.00	36,357	0.00		
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	55,699	0.00	55,699	0.00		
PROFESSIONAL SERVICES	0	0.00	0	0.00	25,331	0.00	25,331	0.00		
JANITORIAL SERVICES	0	0.00	0	0.00	72	0.00	72	0.00		
M&R SERVICES	0	0.00	0	0.00	62,482	0.00	62,482	0.00		
OFFICE EQUIPMENT	0	0.00	0	0.00	4,861	0.00	4,861	0.00		
OTHER EQUIPMENT	0	0.00	0	0.00	3,001	0.00	3,001	0.00		
REAL PROPERTY RENTALS & LEASES	0	0.00	0	0.00	860	0.00	860	0.00		
EQUIPMENT RENTALS & LEASES	0	0.00	0	0.00	204	0.00	204	0.00		
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	54	0.00	54	0.00		
TOTAL - EE	0	0.00	0	0.00	321,672	0.00	321,672	0.00		
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	32,185	0.00	32,185	0.00		
TOTAL - PD	ŏ	0.00		0.00	32,185	0.00	32,185	0.00		
<del> </del>			<del></del>	<del></del>			<del></del>			
GRAND TOTAL	\$0	0.00	\$0	0.00	\$2,045,732	43.89	\$2,045,732	43.89		
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$166,156	3.58	\$166,156	3.58		
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$1,879,576	40.31	\$1,879,576	40.31		
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00		

**Department: Economic Development** 

Program Name: Research Team - Missouri's Economic Research and Information Center (MERIC)

Program is found in the following core budget(s): Research Team

#### 1. What does this program do?

The structure of the Business and Community Services division is based on a 3-pronged strategy whose ultimate goal is to increase economic activity in the state of Missouri in order to create high quality, family-supporting jobs and a better quality of life for all Missourians. The 3 steps include: (1) the organization of teams to better streamline and direct processes and procedures; (2) the identification of economic opportunities statewide, nationally and globally; and (3) marketing the strengths of Missouri to those opportunities. The first two strategies have been completed. The plan originally called for four teams in BCS organized into Marketing, Sales, Finance and Compliance. A fifth team was recently added to the structure of BCS. The Research Team also known as the Missouri Economic Research and Information Center (MERIC) was merged into BCS in late 2006. This incorporation allows the Department to fully utilize the expertise and economic analysis of the state's renowned research team. MERIC provides innovative analyses and assistance to policymakers and the public, including studies of the state's targeted industries and economic development initiatives. MERIC also works in cooperation with the U.S. Department of Labor to conduct research and produce information in the following areas: Economic Conditions Reports and Labor Market Information.

All of the teams work in partnership to drive the efforts of the strategy – they do not work in silos. They are interdependent. The second strategy was the identification of opportunities where Missouri has a competitive edge in the industries of life science, energy, transportation/logistics, defense/homeland security, finance, automotive, information technology and agriculture business. The third strategy and final step in the process is to aggressively market our strengths using the same consistent strategy, and it is important the Economic Development Advancement Fund is used for the purpose it was intended – to market Missouri nationally and internationally to create growth opportunities and increase economic activity.

#### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo, which establishes the Department of Economic Development and divisions. MERIC's federal funding from the U.S. Department of Labor comes from the Bureau of Labor Statistics and Employment and Training Administration. The BLS is authorized to collect labor market information pursuant to the 1884 statute (29 USC 1), an Act to Establish the Bureau of Labor, as amended. Section 14 of the Wagner-Peyser Act (29 USC 49 f(a)(3)(D)) authorizes the Secretary of Labor to reimburse the States to provide data for national statistical programs. In addition, both BLS and ETA cite the Workforce Investment Act of 1998 which amended the Wagner-Peyser Act by adding a new section 15, "Employment Statistics," which authorizes the Secretary of Labor to "...oversee the development, maintenance, and continuous improvement of a nationwide statistics system of economic statistics..." as authorization for their programs.

### 3. Are there federal matching requirements? If yes, please explain.

No.

### 4. Is this a federally mandated program? If yes, please explain.

Yes. The BLS uses a cooperative agreement to fund cooperative statistical programs because of the agency's ongoing involvement in the programs, pursuant to the Federal Grant and Cooperative Agreement Act of 1977 (31 USC 6301-08). The specific statistical programs and program requirements funded through this LMI Cooperative Agreement are described in ongoing work statements with the states. In a similar fashion, ETA instructions for use of its funding is detailed to states in the annual Training and Employment Guidance Letter for the Workforce Information Core Products and Services Grant.

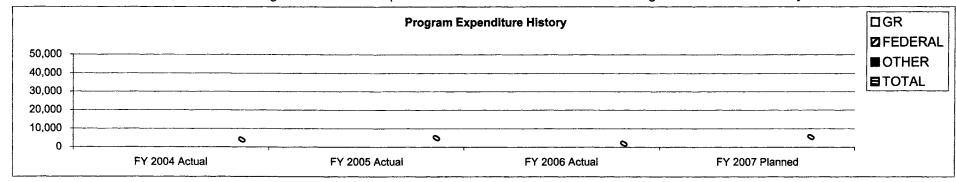
Department: Economic Development

Program Name: Research Team - Missouri's Economic Research and Information Center (MERIC)

Program is found in the following core budget(s): Research Team

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.

NOTE: Prior to FY2008, the MERIC budget was included as part of the DED Administrative Services budget. Their financial history can be found in that core.



### 6. What are the sources of the "Other" funds?

N/A

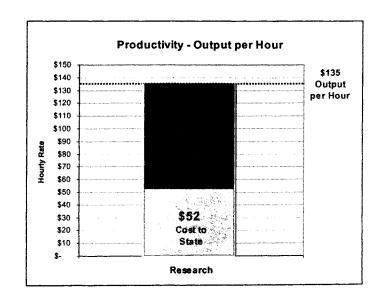
# 7a. Provide an effectiveness measure.

Between July 1, 2005 and June 30, 2006, MERIC was responsible for 950 new publicly available reports on Missouri's economy.

### 7b. Provide an efficiency measure.

MERIC efficiency is measured by output per hour of work.

The value of output is derived from the hourly market rate charged for advanced economic research. MERIC provides an output equal to \$135 per hour. The cost to the State for this hour of work is \$52 dollars, a savings of roughly \$83 dollars per hour.



Dep	artment: Economic Development
Prog	gram Name: Research Team - Missouri's Economic Research and Information Center (MERIC)
Prog	ram is found in the following core budget(s): Research Team
7c.	Provide the number of clients/individuals served, if applicable.
	N/A
7 <b>d</b> .	Provide a customer satisfaction measure, if available.
	N/A

				RANK:_	16	_ 0	)F	29			
Department: E	conomic Developm	ent				Budget Uni	t 421	183C			
Division: Bus	ness and Commun	ity Services				_					
DI Name: Loc	al Employment Dyn	amics "On th	e Map" Data	D	l#1419026	<u>}</u>					
1. AMOUNT O	F REQUEST										
	FY	2008 Budget	Request					FY 2008	Governor's	Recommend	lation
	GR	Federal	Other	Total				GR	Fed	Other	Total
PS	0	0	0	0		PS		0	0	0	0
EE	30,000	0	0	30,000		EE		0	0	0	0
PSD	0	0	0	0		PSD		0	0	0	0
TRF	0	0	0	0		TRF		0	0	0	0
Total	30,000	0	0	30,000		Total		0	0	0	0
FTE	0.00	0.00	0.00	0.00		FTE		0.00	0.00	0.00	0.00
Est. Fringe	1 01	0	0	0		Est. Fringe	т-	0	o l	01	O
	oudgeted in House B	ill 5 except for	~ /					-	- 1	cept for certa	in fringes
•	ly to MoDOT, Highw	•	-							trol, and Cons	
baagetea an oo.	iy to mobor, riigimi	ay i diroi, dira	OONGOI VALIONI	<u>.                                    </u>		badgeted di	Cony	to Mobol,	riigiiway i a	iroi, and oons	orvation.
Other Funds:						Other Funds	s:				
2. THIS REQUI	ST CAN BE CATE	ORIZED AS:									
	New Legislation			N	ew Progra	m		-	F	und Switch	
	Federal Mandate		_		rogram Ex			_		Cost to Contin	ue.
	GR Pick-Up		_		pace Requ					quipment Re	
	Pay Plan				ther:					-qaipinont i to	piacomoni
	_ ' ay ' lall				tiler.	<del></del>		<u> </u>		<del></del>	
3. WHY IS TH	S FUNDING NEEDE	D? PROVIDE	AN EXPLAN	ATION FOR	ITEMS CH	ECKED IN #	2. IN	CLUDE TH	E FEDERAL	OR STATE S	STATUTORY OR
CONSTITUTIO	NAL AUTHORIZATI	ON FOR THIS	PROGRAM.								
MERIC particip	ated by invitation fro	m U.S. Censu	s Bureau as p	art of the orig	ginal test te	am for develo	pmer	nt, testing ar	nd deployme	nt of the burea	au's Local Employm
	ne Map product. Dur										
Training Admir	istration, and the ap	olication has b	een used to si	upplement ed	conomic im	pact analysis	for a	variety of st	ate-funded p	rojects includ	ing the following:
	needs and decisions										
From this point	forward MERIC will	he obligated to	nav for annu	al data updat	es at the c	urrent price s	tated i	in this docui	ment.		
	TOTAL OF THE TOTAL	e opingatou t	, hay 10, annu	a. auto apout		J p J					

NEW DEGICION ILEM				
RANK:	16	OF_	29	

Department: Economic Development	Bud	get Unit	42183C
Division: Business and Community Services	<del>-</del> 		
DI Name: Local Employment Dynamics "On the Map" Data	DI#1419026		

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The price of \$30,000 was provided by a data supplier.

BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.									
	Dept Req								
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	<b>DOLLARS</b>
							0	0.0	
							0	0.0	
Total PS	Ō	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
430 M&R	30,000						30,000		
Total EE	30,000		0		0		30,000	•	0
Program Distributions							0		
Total PSD	0		0		0		0	-	0
Transfers									
Total TRF	0		0		0		0	-	0
Grand Total	30,000	0.0	0	0.0	0	0.0	30,000	0.0	0

RANK:	16	OF	29
		-	

			<b>Budget Unit</b>	42183C				
		<del></del>						
On the Map" Dat	<u>a</u>	DI#1419026	•					
Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time
					······································	0	0.0	
						0	0.0	
0	0.0	0	0.0	0	0.0	0	0.0	(
						0		
						0		
0						0		
0		0		0		0		
						0		
0		0		0	•	0		
0		0		0	·	0		
0	0.0	0	0.0	0	0.0	0	0.0	
	Gov Rec GR DOLLARS	Gov Rec Gov Rec GR GR GR DOLLARS FTE  0 0.0	On the Map" Data	Ces   Din the Map" Data   Di#1419026	Do the Map" Data   Di#1419026	Ces   Con the Map" Data   DI#1419026	Coes   Con the Map" Data   Di#1419026   Di	Coes   Dit the Map" Data   Di#1419026   Di

		RANK: 16	_ OF	29	<del>_</del>
Departme	nt: Economic Development		Budget Unit	42183C	
	Business and Community Services		Ū		<del>_</del>
DI Name:	Local Employment Dynamics "On the Map" Data	DI#1419026	<u>}</u>		
6. PERFC	DRMANCE MEASURES (If new decision item has an a	associated core, ser	parately identi	fy projected	performance with & without additional funding.)
				<del></del>	
6a.	Provide an effectiveness measure.			6b.	Provide an efficiency measure.
	This acquisition creates an expansion of ME capabilities to include labor and commuter sl business needs and transportation needs as greater level of accuracy. Multi-state data as improve analysis for Missouri's border areas.	hed analysis for ssessments with vailability will			As an in-house versus outsource option, turn- around time is dramatically reduced from weeks to days and cost-per output will decrease with volume of usage whereas this would be unlikely with the outsource option.
6c.	Provide the number of clients/individuals	served, if applica	ble.	6d.	Provide a customer satisfaction measure, if available.
	Clients served by this expansion of capabilitie Business and Community Services, Missouri Transportation, Workforce Development cenfirms on a selective basis.	i Department of			N/A

	RANK: 16	OF	9
Department: Economic Development		Budget Unit 421836	C
Division: Business and Community Services	<del></del>		<del></del>
DI Name: Local Employment Dynamics "On the Map" Data	DI#1419026	<u>i</u>	
7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASURI	EMENT TARGETS:		
Tracking of outputs where this application is used will prove to be and educating major customer beneficiaries of its value will improve the second s		MERIC currently tracks	s outputs by type on a monthly basis. Further, informing

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	-:		IN		- N/I			ΔΙ	1
	-	 $\sim$		116	_171	$\boldsymbol{-}$		MI.	_

FY 2006	FY 2006	FY 2007	EV 2007	EV 0000	E)/ 0000	=>/	=>/	
	2000	F1 2001	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008	
ACTUAL	TUAL ACTUAL BUDGET		BUDGET DEPT REQ		DEPT REQ	GOV REC	<b>GOV REC</b>	
DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
			<del></del>					
0	0.00	1	0.00	30,000	0.00	0	0.00	
0	0.00		0.00	30,000	0.00	0	0.00	
\$0	0.00	\$	0.00	\$30,000	0.00	\$0	0.00	
\$0	0.00	\$	0.00	\$30,000	0.00		0.00	
\$0	0.00	\$	0.00	\$0	0.00		0.00	
\$0	0.00	\$	0.00	\$0	0.00		0.00	
	0 0 0 \$0 \$0 \$0	DOLLAR         FTE           0         0.00           0         0.00           \$0         0.00           \$0         0.00           \$0         0.00           \$0         0.00	DOLLAR         FTE         DOLLAR           0         0.00         0           0         0.00         0           \$0         0.00         \$0           \$0         0.00         \$0           \$0         0.00         \$0           \$0         0.00         \$0           \$0         0.00         \$0	DOLLAR         FTE         DOLLAR         FTE           0         0.00         0         0.00           0         0.00         0         0.00           \$0         0.00         \$0         0.00           \$0         0.00         \$0         0.00           \$0         0.00         \$0         0.00           \$0         0.00         \$0         0.00	DOLLAR         FTE         DOLLAR         FTE         DOLLAR           0         0.00         0.00         30,000           0         0.00         0.00         30,000           \$0         0.00         \$0         0.00         \$30,000           \$0         0.00         \$0         0.00         \$30,000           \$0         0.00         \$0         0.00         \$30,000           \$0         0.00         \$0         0.00         \$0	DOLLAR         FTE         DOLLAR         FTE         DOLLAR         FTE           0         0.00         0         0.00         30,000         0.00           0         0.00         0         0.00         30,000         0.00           \$0         0.00         \$0         0.00         \$30,000         0.00           \$0         0.00         \$0         0.00         \$30,000         0.00           \$0         0.00         \$0         0.00         \$30,000         0.00           \$0         0.00         \$0         0.00         \$0         0.00	DOLLAR         FTE         DOLLAR         FTE         DOLLAR         FTE         DOLLAR           0         0.00         0         0.00         30,000         0.00         0           0         0.00         0         0.00         30,000         0.00         0           \$0         0.00         \$0         0.00         \$30,000         0.00         \$0           \$0         0.00         \$0         0.00         \$30,000         0.00         \$0           \$0         0.00         \$0         0.00         \$0         0.00         \$0	

				RANK: _	17	OF	29	-			
Department: Ed	conomic Develor	oment	<del> </del>			Budget Unit	42183C		<del> </del>		
	ness and Commu		· · · · · · · · · · · · · · · · · · ·	<del> </del>		g		-			
DI Name: ESRI	ArcGIS Busines	s Analyst Exte	nsion D	l#1419027							
1. AMOUNT OF	REQUEST					<del></del>					
/		Y 2008 Budget	Request	<del></del>	·	<del></del>	FY 20	N8 Governor's	Recommenda	ation	
	GR .	Federal	Other	Total			GR	Fed	Other	Total	
PS	0	0	0	0		PS	0.1	0	0	0	
EE	18,000	0	ő	18,000		EE	ñ	Ö	Ö	ñ	
PSD	0,000	Ö	Ö	10,000		PSD	0	0	0	Õ	
TRF	0	0	0	Ô		TRF	0	Ö	Ö	0	
Total	18,000	0	<u>0</u>	18,000		Total		0	0		
lotai	10,000	<del></del> _		10,000		iotai				<del></del>	
FTE	0.00	0.00	0.00	0.00		FTE	0.00	0.00	0.00	0.00	
Est. Fringe	0	0	0	0		Est. Fringe	1 0	0	0	0	
	udgeted in House	Bill 5 except for	certain fringe	S			s budgeted in	House Bill 5 ex	xcept for certain	n fringes	
budgeted directly	to MoDOT, High	way Patrol, and	Conservation			budgeted dire	ectly to MoDO	T, Highway Pa	trol, and Conse	ervation.	
Other Funds:				<del></del>		Other Funds:					
2. THIS REQUE	ST CAN BE CATE	GORIZED AS					<del> </del>				
······································	New Legislation			N	lew Progr	am			Fund Switch		
	Federal Mandate				Program E				Cost to Continu	е	
<del></del>	GR Pick-Up				Space Rec	•			Equipment Rep		
	Pay Plan		_		Other:	New equipme	nt purchase		- <b>4</b>		
2 WILVIE THE	FUNDING MEET	ED2 DDOVID	F AN EVDLAN	ATION FOR	TEMS (	NIECKED IN 40	NOLUDE 1	TUE PEDEDAL	OD STATE S	FATUTODY	OB
	FUNDING NEED IAL AUTHORIZA			AHON FOR	CHEMS	HECKED IN #2	. INCLUDE	INE PEDEKAL	. UK SIAIE S	IAIUIURI	UK
also create cond	be used to buy ed centric ring or drive velopment and inf	e-time analysis	of specific site								

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RANK:	17	OF	29	
				_

Department: Economic Development		Budget Unit 42183C	
Division: Business and Community Services		<del></del>	
DI Name: ESRI ArcGIS Business Analyst Extension	DI#1419027		

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The price of \$18,000 was provided by the company.

	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Red
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Tim
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLAR
							0	0.0	
	<del></del>		· · · · · · · · · · · · · · · · · · ·				0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	
							0		
							0		
430 M&R	18,000			_			18,000		
Total EE	18,000		0		0		18,000		
Program Distributions							0		
Total PSD	0		0	•	0	•	0	•	
Transfers									
Total TRF	0		0	•	0	•	0	•	
Grand Total	18,000	0.0	0	0.0	0	0.0	18,000	0.0	

RANK: 17	OF 29
	<del></del>

Department: Economic Development					42183C				
<b>Division: Business and Community Serv</b>	ices		•						
DI Name: ESRI ArcGIS Business Analyst	Extension	DI#1419027	•						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0 0	0.0 0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
Total EE	<u>0</u>						0		0
Program Distributions Total PSD	0		0		0		<u>0</u>		0
Transfers Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0
								-	
						·			

	RANK:17	OF	29	<u></u>
Division: DI Name:	Business and Community Services ESRI ArcGIS Business Analyst Extension DI#1419027		42183C	
6. PERFC	DRMANCE MEASURES (If new decision item has an associated core, separate	ly identi	fy projecte	d performance with & without additional funding.)
6 <b>a</b> .	Provide an effectiveness measure.  This is an expansion of MERICs analytical capabilities for the purposes of business analysis and expansion/attraction site selection support.  New capabilities include: enhanced geocoding and street-level infrastructure mapping, demographic profiling and segmentation, drive-time analysis, and trade area analysis		6b.	Provide an efficiency measure.  As an in-house versus outsource option, turnaround time is dramatically reduced from weeks to days and cost-per output will decrease with volume of usage whereas this would be unlikely with the outsource option.
6c.	Provide the number of clients/individuals served, if applicable.  Clients served by this expansion of capabilities include DED Business and Community Services, Missouri Department of Transportation, and specific firms on a selective basis		6d.	Provide a customer satisfaction measure, if available. N/A

	RANK:_	17	_ (	OF_	29	
Department: Economic Development		<del> </del>	Budget Un	it 42	2183C	
Division: Business and Community Services						<del></del>
DI Name: ESRI ArcGIS Business Analyst Extension	DI#1419027					
7. STRATEGIES TO ACHIEVE THE PERFORMANCE ME	EASUREMENT T	ARGETS:				
The tracking of outputs where this application is used will provided informing and educating major customer beneficiaries of it				urren	ntly track	s outputs by type on a monthly basis. Further,

DEC	ISION	ITEM	DETAIL
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						_		
3udget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO ECO RESEARCH INFO CENTER								
WERIC - ESRI ArcGIS Extension - 1419027								
M&R SERVICES	0	0.00	0	0.00	18,000	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	18,000	0.00	. 0	0.00
SRAND TOTAL	\$0	0.00	\$0	0.00	\$18,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$18,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

# **DECISION ITEM SUMMARY**

Budget Unit							ISION II EIVI	<del></del>
Decision Item	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WARKETING								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	333,055	9.11	333,055	9.11	333,055	9.11
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	90,036	2.42	90,036	2.42	90,036	2.42
DIV JOB DEVELOPMENT & TRAINING	0	0.00	45,507	1.26	45,507	1.26	45,507	1.26
DED ADMINISTRATIVE	0	0.00	40,230	1.15	40,230	1.15	40,230	1.15
TOTAL - PS	0	0.00	508,828	13.94	508,828	13.94	508,828	13.94
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	423,440	0.00	423,440	0.00	423,440	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	52,229	0.00	52,229	0.00	52,229	0.00
INTERNATIONAL TRADE SHOW REVOL	0	0.00	71,226	0.00	71,226	0.00	71,226	0.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	3,177,000	0.00	3,177,000	0.00	3,177,000	0.00
TOTAL - EE	0	0.00	3,723,895	0.00	3,723,895	0.00	3,723,895	0.00
PROGRAM-SPECIFIC								
INTERNATIONAL TRADE SHOW REVOL	0	0.00	1,012	0.00	1,012	0.00	1,012	0.00
ECON DEVELOP ADVANCEMENT FUND	3,000	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	3,000	0.00	1,012	0.00	1,012	0.00	1,012	0.00
TOTAL	3,000	0.00	4,233,735	13.94	4,233,735	13.94	4,233,735	13.94
GENERAL STRUCTURE ADJUSTMENT - 0000012	,							
PERSONAL SERVICES	-							
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	9.992	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	9,992 2,701	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	1,365	0.00
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	1,207	0.00
TOTAL - PS	0	0.00		0.00	0	0.00	15,265	0.00
	<del></del>							
TOTAL	0	0.00	0	0.00	0	0.00	15,265	0.00
Marketing Tm Core Modification - 1419001								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	677,000	0.00	677,000	0.00
TOTAL - EE	0	0.00	0	0.00	677,000	0.00	677,000	0.00
TOTAL	0	0.00	0	0.00	677,000	0.00	677,000	0.00
GRAND TOTAL	\$3,000	0.00	\$4,233,735	13.94	\$4,910,735	13.94	\$4,926,000	13.94

#### **CORE DECISION ITEM**

**Department: Economic Development** 

**Division: Business and Community Services** 

Core: Marketing Team

#### 1. CORE FINANCIAL SUMMARY

	FY	7 2008 Budg	et Request				FY 2008 Governor's Recommendation			
	GR	Federal	Other	Total			GR	Fed	Other	Total
PS	333,055	135,543	40,230	508,828	•	PS -	333,055	135,543	40,230	508,828
EE	423,440	52,229	3,248,226	3,723,895	E	EE	423,440	52,229	3,248,226	3,723,895
PSD	0	0	1,012	1,012		PSD		0	1,012	1,012
TRF	0	0	0	0		TRF	0	0	0	0
Total	756,495	187,772	3,289,468	4,233,735	• :	Total	756,495	187,772	3,289,468	4,233,735
FTE	9.11	3.68	1.15	13.94		FTE	9.11	3.68	1.15	13.94
Est. Fringe	163,064	66,362	19,697	249,122		Est. Fringe	163,064	66,362	19,697	249,122
Note: Fringes bud	-	-		•		Note: Fringes	budgeted in H	louse Bill 5 e	except for cer	tain fringes
budgeted directly to MoDOT, Highway Patrol, and Conservation.						budgeted directly to MoDOT, Highway Patrol, and Conservation.				

Other Funds:

International Trade Show Revolving Fund (0567)

Economic Development Advancement Fund (0783)

An "E" is requested for \$72,238 Trade Show Revolving Fund.

Other Funds: International Trade Show Revolving Fund (0567)

Economic Development Advancement Fund (0783)

An "E" is requested for \$72,238 Trade Show Revolving Fund.

#### 2. CORE DESCRIPTION

The structure of the Business and Community Services division is based on a 3-pronged strategy whose ultimate goal is to increase economic activity in the state of Missouri in order to create high quality, family-supporting jobs and a better quality of life for all Missourians. The 3 steps include: (1) the organization of teams to better streamline and direct processes and procedures; (2) the identification of economic opportunities statewide, nationally and globally; and (3) marketing the strengths of Missouri to those opportunities. The first 2 strategies have been completed. First, the five teams are organized into Research (MERIC), Marketing, Sales, Finance and Compliance. These teams work in partnership to drive the efforts of the strategy – they do not work in silos. They are interdependent. Second, the opportunities where Missouri has a competitive edge have been identified in the industries of life science, energy, transportation/logistics, defense/homeland security, finance, automotive, information technology and agriculture business. The final step in the process is to aggressively market our strengths using the same consistent strategy, and it is important the Economic Development Advancement Fund is used for the purpose it was intended – to market Missouri nationally and internationally to create growth opportunities and increase economic activity.

Missouri is a great place to do business and it is the responsibility of the Marketing Team, within Business and Community Services, to promote and market Missouri in both the national and international marketplace. The number one goal of the Marketing Team is to make Missouri attractive for capital investment and the creation of quality, family-supporting jobs. The Marketing Team will implement an aggressive marketing plan in order to showcase Missouri's economic strengths -- quality workforce, quality education, and competitive business environment. The focus of the marketing plan links target markets in target industries in a strategic manner to create opportunities for business recruitment. Marketing also focuses on existing business and communities assuring the education and quality services to our economic base. The Marketing Team works in partnership with the Research, Sales, Finance and Compliance Teams in order to achieve this goal.

#### **CORE DECISION ITEM**

**Department: Economic Development** 

**Division: Business and Community Services** 

Core: Marketing Team

# 3. PROGRAM LISTING (list programs included in this core funding)

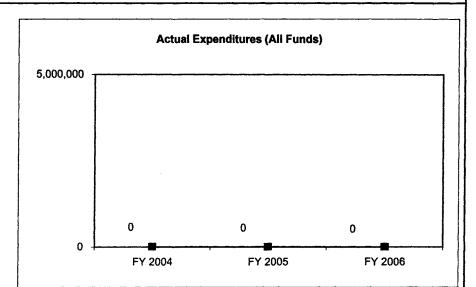
Marketing Team

International Trade Representatives (Contracts)

Economic Development Advancement Fund

# 4. FINANCIAL HISTORY

	FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.
Appropriation (All Funds)	0	0	0	4,233,735
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	0	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

In FY07, the Division of Business Development and Trade and the Division of Community Development merged. The expenditures related to these activities may be found in those Core Decision Item forms for prior periods.

# STATE

MARKETING

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	
TAFP AFTER VETOES				· <u>"</u> "			
	PS	13.94	333,055	135,543	40,230	508,828	
	EE	0.00	423,440	52,229	3,248,226	3,723,895	
	PD	0.00	0	0	1,012	1,012	
	Total	13.94	756,495	187,772	3,289,468	4,233,735	
DEPARTMENT CORE REQUEST		<del>-</del>					•
	PS	13.94	333,055	135,543	40,230	508,828	
	EE	0.00	423,440	52,229	3,248,226	3,723,895	
	PD	0.00	0	0	1,012	1,012	
	Total	13.94	756,495	187,772	3,289,468	4,233,735	
GOVERNOR'S RECOMMENDED	CORE		<u>-</u>				
	PS	13.94	333,055	135,543	40,230	508,828	
	EE	0.00	423,440	52,229	3,248,226	3,723,895	
	PD	0.00	0	0	1,012	1,012	
	Total	13.94	756,495	187,772	3,289,468	4,233,735	

#### **FLEXIBILITY REQUEST FORM**

BUDGET UNIT NUMBER: 41945C

DEPARTMENT: ECONOMIC DEVELOPMENT

BUDGET UNIT NAME: 2376 Marketing PS-0101 DIVISION: Business and Community Services 2377 Marketing E&E-0101

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

The department is requesting 20% flexibility between the Personal Service and/or Expense and Equipment appropriation. This increased flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

	DEPARTMENT REQUEST					OVERNOR RECO	MMENDAT	ION	
Section	PS or E&E	Core	% Flex Requested	Flex Request Amount	Section	PS or E&E	Core	% Flex Gov Rec	Flex Gov Rec Amount
Marketing Marketing Total Request	E&E	\$333,055 <u>\$423,440</u> \$756,495	<u>20%</u>		Marketing Marketing <i>Total Gov. Rec.</i>	PS E&E	\$333,055 <u>\$423,440</u> \$756,495	20% <u>20%</u> 20%	\$66,611 <u>\$84,688</u> \$151,299

# **FLEXIBILITY REQUEST FORM**

BUDGET UNIT NUMBER:	BUDGET UNIT NUMBER: 41945C			DEPARTMENT:	ECONOMIC DEVELOPMENT					
		ing PS-0101 ing E&E-0101		DIVISION:	Busir	Business and Community Services				
2. Estimate how much fle Budget? Please specify the		l be used for the budget yea	ar. How	much flexibility wa	as used	in the Prior Year Budget and the Cu	ırrent Year			
PRIOR YEAR ACTUAL AMOUNT OF FLEXIB	BILITY USED	ESTIMATE		NT OF		BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE				
Not Applicable.		Not Applicable.				Expenditures in PS and E&E will differ a on needs to cover operational expenses emergency and changing situations, etc.	s, address			
		FY 2007 Flex approp.	\$	151,299		FY 2008 Flex Request	\$151,299			
		PS EE		\$66,611 \$84,688		PS EE	\$66,611 \$84,688			
3. Was flexibility approved in	the Prior Y	ear Budget or the Current Yea	r Budget	? If so, how was th	e flexibi	ility used during those years?  CURRENT YEAR				
E	TUAL USE				EXPLAIN PLANNED USE					
Not Applicable.			N	ot Applicable.						

DEC	ieir	146	ITEM	DET	ΛII
DEC	JIC	/IN		D = 1	AIL

							ECISION III	IN DETAIL
Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MARKETING								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	31,657	1.24	31,657	1.24	31,657	1.24
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	6,722	0.24	6,722	0.24	6,722	0.24
MARKETING SPECIALIST II	0	0.00	330,994	9.72	330,994	9.72	330,994	9.72
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	11,332	0.24	11,332	0.24	11,332	0.24
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	53,427	1.00	53,427	1.00	53,427	1.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	41,340	0.50	41,340	0.50	41,340	0.50
DESIGNATED PRINCIPAL ASST DIV	0	0.00	20,804	0.50	20,804	0.50	20,804	0.50
SPECIAL ASST OFFICE & CLERICAL	0	0.00	12,552	0.50	12,552	0.50	12,552	0.50
TOTAL - PS	0	0.00	508,828	13.94	508,828	13.94	508,828	13.94
TRAVEL, IN-STATE	0	0.00	170,236	0.00	170,236	0.00	170,236	0.00
TRAVEL, OUT-OF-STATE	0	0.00	258,912	0.00	258,912	0.00	258,912	0.00
FUEL & UTILITIES	0	0.00	31	0.00	3,031	0.00	3,031	0.00
SUPPLIES	0	0.00	68,567	0.00	68,567	0.00	68,567	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	303,328	0.00	303,328	0.00	303,328	0.00
COMMUNICATION SERV & SUPP	0	0.00	108,600	0.00	108,600	0.00	108,600	0.00
PROFESSIONAL SERVICES	0	0.00	2,669,438	0.00	2,669,438	0.00	2,669,438	0.00
M&R SERVICES	0	0.00	412	0.00	412	0.00	412	0.00
MOTORIZED EQUIPMENT	0	0.00	2,061	0.00	2,061	0.00	2,061	0.00
OFFICE EQUIPMENT	0	0.00	1,991	0.00	6,991	0.00	6.991	0.00
OTHER EQUIPMENT	0	0.00	698	0.00	698	0.00	698	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1	0.00	1	0.00	1	0.00
REAL PROPERTY RENTALS & LEASES	0	0.00	131,065	0.00	123,065	0.00	123,065	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	2,689	0.00	2,689	0.00	2,689	0.00
MISCELLANEOUS EXPENSES	0	0.00	4,774	0.00	4,774	0.00	4,774	0.00
REBILLABLE EXPENSES	0	0.00	1,092	0.00	1,092	0.00	1,092	0.00
TOTAL - EE	0	0.00	3,723,895	0.00	3,723,895	0.00	3,723,895	0.00
PROGRAM DISTRIBUTIONS	0	0.00	600	0.00	600	0.00	600	0.00
REFUNDS	3,000	0.00	412	0.00	412	0.00	412	0.00
TOTAL - PD	3,000	0.00	1,012	0.00	1,012	0.00	1,012	0.00
GRAND TOTAL	<del></del>	<del></del>		<del> </del>	<del></del>	- · · · · · · · · · · · · · · · · · · ·	<del></del>	<del> </del>
GRAND TOTAL	\$3,000	0.00	\$4,233,735 	13.94	\$4,233,735	13.94	\$4,233,735	13.94
GENERAL REVENUE	\$0	0.00	\$756,495	9.11	\$756,495	9.11	\$756,495	9.11
FEDERAL FUNDS	\$0	0.00	\$187,772	3.68	\$187,772	3.68	\$187,772	3.68
OTHER FUNDS	\$3,000	0.00	\$3,289,468	1.15	\$3,289,468	1.15	\$3,289,468	1.15

Department: Economic Development	
Program Name: Marketing Team	
Program is found in the following core bu	dget(s): Marketing Team

### 1. What does this program do?

The structure of the Business and Community Services division is based on a 3-pronged strategy whose ultimate goal is to increase economic activity in the state of Missouri in order to create high quality, family-supporting jobs and a better quality of life for all Missourians. The 3 steps include: (1) the organization of teams to better streamline and direct processes and procedures; (2) the identification of economic opportunities statewide, nationally and globally; and (3) marketing the strengths of Missouri to those opportunities. The first 2 strategies have been completed. First, the five teams are organized into Research (MERIC), Marketing, Sales, Finance and Compliance. These teams work in partnership to drive the efforts of the strategy – they do not work in silos. They are interdependent. Second, the opportunities where Missouri has a competitive edge have been identified in the industries of life science, energy, transportation/logistics, defense/homeland security, finance, automotive, information technology and agriculture business. The final step in the process is to aggressively market our strengths using the same consistent strategy, and it is important the Economic Development Advancement Fund is used for the purpose it was intended – to market Missouri nationally and internationally to create growth opportunities and increase economic activity.

Missouri is a great place to do business and it is the responsibility of the Marketing Team, within Business and Community Services, to promote and market Missouri in both the national and international marketplace. The number one goal of the Marketing Team is to make Missouri attractive for capital investment and the creation of quality, family-supporting jobs. The Marketing Team will implement an aggressive marketing plan in order to showcase Missouri's economic strengths -- quality workforce, quality education, and competitive business environment. The focus of the marketing plan links target markets in target industries in a strategic manner to create opportunities for business recruitment. Marketing also focuses on existing business and communities assuring the education and quality services to our economic base. The Marketing Team works in partnership with the Research, Sales, Finance and Compliance Teams in order to achieve this goal.

- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) Section 620.010, RSMo., which establishes the Department of Economic Development and divisions.
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

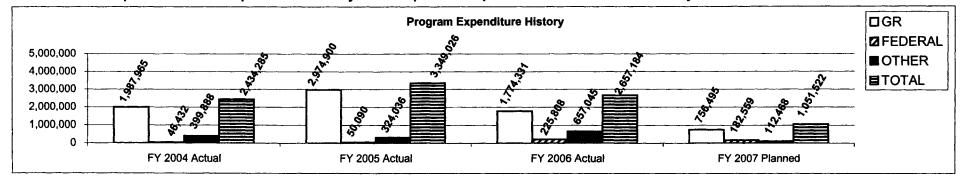
No

Department: Economic Development

Program Name: Marketing Team

Program is found in the following core budget(s): Marketing Team

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



The above data for FY2004, FY2005 and FY2006 was obtained from historical budget pages for the Business Development and Trade and Community Development cores, which were combined in the FY2007 budget to form the Business and Community Services division.

### 6. What are the sources of the "Other " funds?

International Trade Show Revolving Fund (0567)

Economic Development Advancement Fund (0783)

#### 7a. Provide an effectiveness measure.

Cost Benefit of Marketing Activities = Cost to BCS/Number of Individuals Reached by Marketing Activities.

	FY2006 Actual	FY2007 Planned	FY2008 Target	FY2009 Target
# of Individuals Reached				
by Marketing Activities	NA*	NA*	NA*	NA*
\$ of BCS Marketing				
Budget	\$207,101.00	\$4,000,000.00	\$4,000,000.00	\$4,000,000.00

<sup>\*</sup>The Marketing Team will begin collecting this information in FY2007.

Department: Economic Development
Program Name: Marketing Team
Program is found in the following core budget(s): Marketing Team

### 7b. Provide an efficiency measure.

The efficiency measure for the Marketing Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance and Compliance Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

	FY2006	FY2007	FY2008	FY2009
	<u>Actual</u>	<u>Planned</u>	Planned	<u>Planned</u>
\$ of Financial Incentives Issued or Awarded	914,472,561			
\$ of BCS Operational Budget	5,028,703	5,337,000	5,337,000	5,337,000
Cost to Achieve a Result	\$0.0055			

### 7c. Provide the number of clients/individuals served, if applicable.

FY2006 FY2007 FY2008 FY2009

<u>Actual Projected Projected Projected</u>

Number of Individuals Reached by

Marketing Activities

### 7d. Provide a customer satisfaction measure, if available.

No survey was conducted in FY2006 due to the reorganization. A new survey is under development.

NA

<sup>\*</sup>The Marketing Team will begin collecting this information in FY2007.

RANK: 9

OF 29

Department: Economic Development	Budget Uni	it <u>41945C</u>				
Division: Business and Community Services						
DI Name: Marketing Team Core Restoration DI#1419001						
1. AMOUNT OF REQUEST		<del></del>	·····			
FY 2008 Budget Request		FY 2008	Governor's F	Recommend	ation	
GR Federal Other Total		GR	Fed	Other	Total	
PS 0 0 0 0	PS	0	0	0	0	
<b>EE</b> 677,000 0 0 677,000	EE	677,000	0	0	677,000	
<b>PSD</b> 0 0 0 0	PSD	0	0	0	0	
TRF 0 0 0 0	TRF	0	0	0	0_	
Total 677,000 0 0 677,000	Total	677,000	0	0	677,000	
FTE 0.00 0.00 0.00 0.00	FTE	0.00	0.00	0.00	0.00	
Est. Fringe 0 0 0 0	Est. Fringe	0	0	01	0	
Note: Fringes budgeted in House Bill 5 except for certain fringes		es budgeted in Ho			in fringes	
budgeted directly to MoDOT, Highway Patrol, and Conservation.	_	rectly to MoDOT, I		•	- 1	
Other Funds:	Other Funds	<b>5</b> :				
2. THIS REQUEST CAN BE CATEGORIZED AS:				<del></del>		
New Legislation New I	Program		Fu	ınd Switch	<del></del>	
	am Expansion	<del></del>		ost to Continu	Je	
<del></del>	e Request			uipment Rep		
Pay Plan Other		•				
	· · · · · · · · · · · · · · · · · · ·					
3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITE CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.	MS CHECKED IN #	2. INCLUDE THE	FEDERAL (	OR STATE S	TATUTORY O	R
The structure of the Business and Community Services division is based on a 3-	oronged strategy wh	ose ultimate goal	is to increase	economic ad	ctivity in the sta	te of
Missouri in order to create high quality, family-supporting jobs and a better quality						
streamline and direct processes and procedures; (2) the identification of econom						
Missouri to those opportunities. The first 2 strategies have been completed. First						
and Compliance. These teams work in partnership to drive the efforts of the stra						
where Missouri has a competitive edge have been identified in the industries of li						
automotive, information technology and agriculture business. The final step in th						
and it is important the Economic Development Advancement Fund is used for the		<b>▼</b>	•	•		

growth opportunities and increase economic activity.

#### MENT DECISION ITEM

NEW	DECIS	NON II EN	П	
RANK:	9	<u> </u>	OF_	29

Department: Economic Development	Budget Unit 41945C	
Division: Business and Community Services	<del></del>	

DI Name: Marketing Team Core Restoration DI#1419001

### 3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM. (continued)

Missouri is a great place to do business and it is the responsibility of the Marketing Team, within Business and Community Services, to promote and market Missouri in \_ both the national and international marketplace. The number one goal of the Marketing Team is to make Missouri attractive for capital investment and the creation of quality, family-supporting jobs. The Marketing Team will implement an aggressive marketing plan in order to showcase Missouri's economic strengths -- quality workforce, quality education, and competitive business environment. The focus of the marketing plan links target markets in target industries in a strategic manner to create opportunities for business recruitment. Marketing also focuses on existing business and communities assuring the education and quality services to our economic base. The Marketing Team works in partnership with the Research, Sales, Finance and Compliance Teams in order to achieve this goal.

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are onetimes and how those amounts were calculated.)

This request modifies the existing funding source from the Economic Development Advancement Fund (0783) to General Revenue (0101).

	Dept Req	Dept Req	Dept Req	Dept Req	Dept Reg	Y ONE-TIME Dept Req	Dept Req	Dept Req	Dept Req
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
Budget Object Class/Job Class	<b>DOLLARS</b>	FTE	<b>DOLLARS</b>	FTE	<b>DOLLARS</b>	FTE	DOLLARS	FTE	DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	C
140 IN STATE TRAVEL	10,139						10,139		
160 OUT-STATE TRAVEL	15,208						15,208		
180 FUEL & UTILITIES	6						6		
190 SUPPLIES	6,337						6,337		
320 PROFESSIONAL DEVELOPMENT	48,159						48,159		
340 COMMUNICATION SERV & SUPPLIES	4,182						4,182		
400 PROFESSIONAL SERVICES	572,300						572,300		
580 OFFICE EQUIPMENT	6						6		
590 OTHER EQUIPMENT	6						6		
680 BUILDING LEASE PAYMENTS	19,010						19,010		
690 EQUIPMENT RENTALS & LEASES	1,583						1,583		
740 MISCELLANEOUS EXPENSES	64						64		
Total EE	677,000		0		0		677,000		C

RANK: 9 OF 29

Department: Economic Development	<del> </del>			<b>Budget Unit</b>	41945C				
<b>Division: Business and Community Services</b>			-	-					
DI Name: Marketing Team Core Restoration		DI#1419001	•						
Program Distributions							0	<del></del>	
Total PSD	0		0		0		0		
Transfers									
Total TRF	0	•	0		0		0		
Grand Total	677,000	0.0	0	0.0	0	0.0	677,000	0.0	1
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
Dauget Object Olassioob Olass	DOLLANG	1 11-	DOLLARO	1 1 1	DOLLANG	1 1 1	0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	
140 IN STATE TRAVEL	10,139						10,139		
160 OUT-STATE TRAVEL	15,208						15,208		
180 FUEL & UTILITIES	6						6		
190 SUPPLIES	6,337						6,337		
320 PROFESSIONAL DEVELOPMENT	48,159						48,159		
340 COMMUNICATION SERV & SUPPLIES	4,182						4,182		
400 PROFESSIONAL SERVICES	572,300						572,300		
580 OFFICE EQUIPMENT	6						6		
590 OTHER EQUIPMENT	6						6		
680 BUILDING LEASE PAYMENTS	19,010						19,010		
690 EQUIPMENT RENTALS & LEASES	1,583						1,583		
740 MISCELLANEOUS EXPENSES	64						64		
Total EE	677,000		0		0		677,000	•	
Program Distributions		_					0		
Total PSD	0		0		0		0		(
Transfers		_				-			
Total TRF	0		0		0		0		(

RANK: \_\_\_\_9

OF 29

Department: Economic Development			Budget Unit 41945C									
<b>Division: Business and Community Services</b>												
DI Name: Marketing Team Core Restoration	DI#	1419001										
Grand Total	677,000	0.0	0	0.0	0	0.0	677,000	0.0				

		RANK:	9	<del></del>	OF <sub>.</sub>	29	<del></del>
Departme	nt: Economic Development		<del></del>	Budget \	Jnit	41945C	<del> </del>
	Business and Community Services			•	•	· · · · · · · · · · · · · · · · · · ·	<del></del>
DI Name:	Marketing Team Core Restoration	DI#1419001					
6. PERFO	PRMANCE MEASURES (If new decision item	has an associated	l core, se	eparately id	entify	y project	ted performance with & without additional funding.)
6a.	Provide an effectiveness measure					6b.	Provide an efficiency measure.
	See Business and Community Service Team Core.	ces Marketing					See Business and Community Services Marketing Team Core.
6c.	Provide the number of clients/indi	viduals served, if	f applica	able.		6d.	Provide a customer satisfaction measure, if
							available.
	See Business and Community Service	es Marketing Tea	am Core.				See Business and Community Services Marketing Team Core.
7. STRAT	EGIES TO ACHIEVE THE PERFORMANCE M	EASUREMENT TA	RGETS:				
various m							measures will include tracking the effectiveness of and brochure distribution, number of business and
					<u> </u>		

# **DECISION ITEM DETAIL**

							<u> </u>		
Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008	
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
MARKETING									
Marketing Tm Core Modification - 1419001		,							
TRAVEL, IN-STATE	(	0.00	0	0.00	10,139	0.00	10,139	0.00	
TRAVEL, OUT-OF-STATE	C	0.00	0	0.00	15,208	0.00	15,208	0.00	
FUEL & UTILITIES	(	0.00	0	0.00	6	0.00	6	0.00	
SUPPLIES	(	0.00	0	0.00	6,337	0.00	6,337	0.00	
PROFESSIONAL DEVELOPMENT	C	0.00	0	0.00	48,159	0.00	48,159	0.00	
COMMUNICATION SERV & SUPP	C	0.00	0	0.00	4,182	0.00	4,182	0.00	
PROFESSIONAL SERVICES	C	0.00	0	0.00	572,300	0.00	572,300	0.00	
OFFICE EQUIPMENT	C	0.00	0	0.00	6	0.00	6	0.00	
OTHER EQUIPMENT	C	0.00	0	0.00	6	0.00	6	0.00	
REAL PROPERTY RENTALS & LEASES	C	0.00	0	0.00	19,010	0.00	19,010	0.00	
EQUIPMENT RENTALS & LEASES	C	0.00	0	0.00	1,583	0.00	1,583	0.00	
MISCELLANEOUS EXPENSES	C	0.00	0	0.00	64	0.00	64	0.00	
TOTAL - EE	(	0.00	0	0.00	677,000	0.00	677,000	0.00	
GRAND TOTAL	\$0	0.00	\$0	0.00	\$677,000	0.00	\$677,000	0.00	
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$677,000	0.00	\$677,000	0.00	
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00	
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00	

# **DECISION ITEM SUMMARY**

Budget Unit	<del>- , - · · · · · · · · · · · · · · · · · </del>						131014 11 EIVI		
Decision Item	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
SALES								<u> </u>	
CORE									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	902,651	21.77	902,651	21.77	902,651	21.77	
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	58,276	1.42	58,276	1.42	58,276	1.42	
MISSOURI TECHNOLOGY INVESTMENT	0	0.00	53,953	1.00	0	0.00	0	0.00	
DED ADMINISTRATIVE	0	0.00	6,240	0.25	6,240	0.25	6,240	0.25	
MISSOURI JOB DEVELOPMENT FUND	0	0.00	350,369	8.00	350,369	8.00	350,369	8.00	
ECON DEVELOP ADVANCEMENT FUND	0	0.00	231,780	5.00	185,424	4.00	185,424	4.00	
TOTAL - PS	0	0.00	1,603,269	37.44	1,502,960	35.44	1,502,960	35.44	
EXPENSE & EQUIPMENT									
GENERAL REVENUE	0	0.00	75,180	0.00	75,180	0.00	75,180	0.00	
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	33,484	0.00	33,484	0.00	33,484	0.00	
MISSOURI JOB DEVELOPMENT FUND	0	0.00	81,389	0.00	81,389	0.00	81,389	0.00	
ECON DEVELOP ADVANCEMENT FUND	0	0.00	248,975	0.00	238,980	0.00	238,980	0.00	
TOTAL - EE	0	0.00	439,028	0.00	429,033	0.00	429,033	0.00	
TOTAL	0	0.00	2,042,297	37.44	1,931,993	35.44	1,931,993	35.44	
GENERAL STRUCTURE ADJUSTMENT - 0000012	2								
PERSONAL SERVICES	_								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	27,079	0.00	
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	1.748	0.00	
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	187	0.00	
MISSOURI JOB DEVELOPMENT FUND	0	0.00	0	0.00	0	0.00	10,511	0.00	
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	5,562	0.00	
TOTAL - PS	0	0.00		0.00		0.00	45,087	0.00	
TOTAL		0.00		0.00		0.00	45,087	0.00	
101/10	v	0.00	v	0.00	v	0.00	43,007	0.00	
Sales Team Core Modification - 1419002									
EXPENSE & EQUIPMENT									
GENERAL REVENUE	0	0.00	0	0.00	199,000	0.00	199,000	0.00	
TOTAL - EE	0	0.00	0	0.00	199,000	0.00	199,000	0.00	
TOTAL	0	0.00	0	0.00	199,000	0.00	199,000	0.00	
GRAND TOTAL	\$0	0.00	\$2,042,297	37.44	\$2,130,993	35.44	\$2,176,080	35.44	

#### **CORE DECISION ITEM**

Department:	<b>Economic Deve</b>	opment			Budget Unit	t 41955C				
Division:	Business and C		ervices		•	<del></del>				
Core:	Sales Team									
1. CORE FINAL	NCIAL SUMMARY									
	FY	Y 2008 Budge	t Request			FY 2008	Governor's	Recommen	dation	
	GR	Federal	Other	Total		GR	Fed	Other	Total	
PS	902,651	58,276	542,033	1,502,960	PS	902,651	58,276	542,033	1,502,960	
EE	75,180	33,484	320,369	429,033	EE	75,180	33,484	320,369	429,033	
PSD	0	0	0	0	PSD	0	0	0	0	
TRF	0	0	0	0	TRF	0	0	0	0	
Total	977,831	91,760	862,402	1,931,993	Total	977,831	91,760	862,402	1,931,993	
FTE	21.77	1.42	12.25	35.44	FTE	21.77	1.42	12.25	35.44	
Est. Fringe	441,938	28,532	265,379	735,849	Est. Fringe	441,938	28,532	265,379	735,849	
Note: Fringes b	udgeted in House B	3ill 5 except fo	r certain frinç	jes		es budgeted in H	ouse Bill 5 ex	xcept for cer	tain fringes	
budgeted directl	ly to MoDOT, Highw	vay Patrol, and	d Conservation	on.	budgeted dir	rectly to MoDOT,	Highway Pa	itrol, and Co	nservation.	
Other Funds:	Missouri Technol Administrative Re Advancement Fu	evolving Fund		72); DED onomic Development	Other Funds: Missouri Technology Investment Fund (0172); E Administrative Revolving Fund (0547); Economi Advancement Fund (0783).					

#### 2. CORE DESCRIPTION

The structure of the Business and Community Services division is based on a 3-pronged strategy whose ultimate goal is to increase economic activity in the state of Missouri in order to create high quality, family-supporting jobs and a better quality of life for all Missourians. The 3 steps include: (1) the organization of teams to better streamline and direct processes and procedures; (2) the identification of economic opportunities statewide, nationally and globally; and (3) marketing the strengths of Missouri to those opportunities. The first 2 strategies have been completed. First, the five teams are organized into Research (MERIC), Marketing, Sales, Finance and Compliance. These teams work in partnership to drive the efforts of the strategy – they do not work in silos. They are interdependent. Second, the opportunities where Missouri has a competitive edge have been identified in the industries of life science, energy, transportation/logistics, defense/homeland security, finance, automotive, information technology and agriculture business. The final step in the process is to aggressively market our strengths using the same consistent strategy, and it is important the Economic Development Advancement Fund is used for the purpose it was intended – to market Missouri nationally and internationally to create growth opportunities and increase economic activity.

The Sales Team is responsible for selling Missouri -- our communities, our infrastructure, and our well-trained, dedicated workforce. Missouri is the best place in the U.S. to locate and conduct business. With an emphasis on creating additional high quality, family supporting jobs for Missourians, the Sales Team work in the field to gain in-depth knowledge of the resources and needs of their assigned region and have continuous contact with the communities and businesses within that region. Additionally, the Sales Team is also focused on specific industry sectors that show promise in Missouri, including Financial Services, Life Sciences, Automotive, Defense/Homeland Security, Information Technology, Agriculture-Business, Energy and Transportation/Logistics. The Sales Team works in partnership with the Research, Marketing, Finance and Compliance Teams to achieve their common goals.

#### **CORE DECISION ITEM**

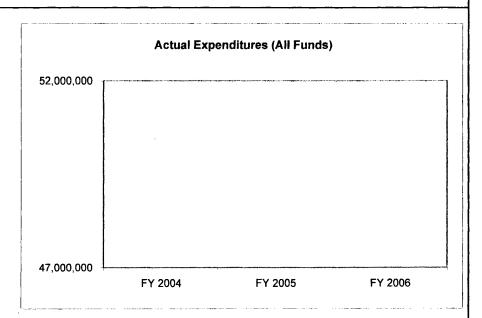
Department:	Economic Development	Budget Unit 41955C
Division:	Business and Community Services	
Core:	Sales Team	

## 3. PROGRAM LISTING (list programs included in this core funding)

Sales Team

## 4. FINANCIAL HISTORY

	FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.
Appropriation (All Funds)	0	0	0	1,554,188
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	0	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund: General Revenue	0	0		N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

In FY07, the Division of Business Development and Trade and the Division of Community Development merged. The expenditures related to these activities may be found in those Core Decision Item forms for prior periods.

STATE	
<b>SALES</b>	

# 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETO	ES							
		PS	37.44	902,651	58,276	642,342	1,603,269	
		EE	0.00	75,180	33,484	330,364	439,028	
		Total	37.44	977,831	91,760	972,706	2,042,297	, -
DEPARTMENT COR	RE ADJUSTMI	ENTS						
Core Reallocation	1979 2403	PS	(1.00)	0	0	(53,953)	(53,953)	Reallocate MTC position from BCS to MTC
Core Reallocation	2943 2801	PS	(1.00)	0	0	(46,356)	(46,356)	
Core Reallocation	2943 2802	EE	0.00	0	0	(9,995)	(9,995)	
NET DE	EPARTMENT (	CHANGES	(2.00)	0	0	(110,304)	(110,304)	
DEPARTMENT CO	RE REQUEST							
	-	PS	35.44	902,651	58,276	542,033	1,502,960	
		EE	0.00	75,180	33,484	320,369	429,033	
		Total	35.44	977,831	91,760	862,402	1,931,993	
GOVERNOR'S REC	OMMENDED	CORE						
		PS	35.44	902,651	58,276	542,033	1,502,960	
		EE	0.00	75,180	33,484	320,369	429,033	
		Total	35.44	977,831	91,760	862,402	1,931,993	•

#### FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41955C

DEPARTMENT: ECONOMIC DEVELOPMENT

BUDGET UNIT NAME: 2391 Sales PS-0101 DIVISION: Business and Community Services

2393 Sales E&E-0101

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

The department is requesting 20% flexibility between the Personal Service and/or Expense and Equipment appropriation. This increased flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

	DEPARTMENT	REQUEST				GOVERNOR RECO	MMENDAT	ION	
Section	PS or E&E	Core	% Flex Requested	Flex Request Amount	Section	PS or E&E	Core	% Flex Gov Rec	Flex Gov Rec Amount
Sales Sales Total Request	PS E&E	\$902,651 <u>\$75,180</u> \$977,831		\$180,530 <u>\$15,036</u> \$195,566	Sales	PS E&E	\$902,651 <u>\$75,180</u> \$977,831	20% <u>20%</u> 20%	\$15,036

# **FLEXIBILITY REQUEST FORM**

BUDGET UNIT NUMBER	: 41955C			DEPARTMENT:	ECON	ONOMIC DEVELOPMENT				
BUDGET UNIT NAME:	2391 Sales P 2393 Sales E			DIVISION:	Business and Community Services					
2. Estimate how much f Budget? Please specify the	_	be used for the budget y	ear. Ho	w much flexibility wa	as used	d in the Prior Year Budget and the Co	urrent Year			
PRIOR YEAR ACTUAL AMOUNT OF FLEX	ESTIMAT				BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE	OF				
Not Applicable.	_	Not Applicable.				Expenditures in PS and E&E will differ a on needs to cover operational expenses emergency and changing situations, etc.	s, address			
		FY 2007 Flex approp.		\$195,566		FY 2008 Flex Request	\$195,560			
		PS EE		\$180,530 \$15,036		PS EE	\$180,536 \$15,036			
3. Was flexibility approved in the Prior Year Budget or the Current Year I PRIOR YEAR EXPLAIN ACTUAL USE				get? If so, how was th	ne flexib	ility used during those years?  CURRENT YEAR  EXPLAIN PLANNED USE				
Not Applicable.	LA LANA	TOTAL GOL		Not Applicable.		LIVE LIVE LIVE COL				

## **DECISION ITEM DETAIL**

						L L	ECISION III	M DETAIL	
Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008	
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>	
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
SALES									
CORE									
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	32,647	1.24	32,647	1.24	32,647	1.24	
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	20,729	1.00	20,729	1.00	20,729	1.00	
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	6,722	0.24	6,722	0.24	6,722	0.24	
MARKETING SPECIALIST II	0	0.00	1,086,215	25.72	985,906	23.72	985,906	23.72	
WORKFORCE DEVELOPMENT SPEC IV	0	0.00	322,670	7.00	322,670	7.00	322,670	7.00	
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	11,332	0.24	11,332	0.24	11,332	0.24	
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	41,340	0.50	41,340	0.50	41,340	0.50	
SPECIAL ASST PROFESSIONAL	0	0.00	67,600	1.00	67,600	1.00	67,600	1.00	
SPECIAL ASST OFFICE & CLERICAL	0	0.00	12,552	0.50	12,552	0.50	12,552	0.50	
OTHER	0	0.00	1,462	0.00	1,462	0.00	1,462	0.00	
TOTAL - PS	0	0.00	1,603,269	37.44	1,502,960	35.44	1,502,960	35.44	
TRAVEL, IN-STATE	0	0.00	114,857	0.00	109,862	0.00	109,862	0.00	
TRAVEL, OUT-OF-STATE	0	0.00	74,541	0.00	99,541	0.00	99,541	0.00	
FUEL & UTILITIES	0	0.00	525	0.00	525	0.00	525	0.00	
SUPPLIES	0	0.00	33,717	0.00	33,717	0.00	33,717	0.00	
PROFESSIONAL DEVELOPMENT	0	0.00	55,378	0.00	75,378	0.00	75,378	0.00	
COMMUNICATION SERV & SUPP	0	0.00	29,192	0.00	29,192	0.00	29,192	0.00	
PROFESSIONAL SERVICES	0	0.00	91,437	0.00	41,437	0.00	41,437	0.00	
JANITORIAL SERVICES	0	0.00	500	0.00	500	0.00	500	0.00	
M&R SERVICES	0	0.00	3,066	0.00	3,066	0.00	3,066	0.00	
COMPUTER EQUIPMENT	0	0.00	4,830	0.00	4,830	0.00	4,830	0.00	
MOTORIZED EQUIPMENT	0	0.00	1,298	0.00	1,298	0.00	1,298	0.00	
OFFICE EQUIPMENT	0	0.00	5,646	0.00	5,646	0.00	5,646	0.00	
OTHER EQUIPMENT	0	0.00	1,059	0.00	1,059	0.00	1,059	0.00	
PROPERTY & IMPROVEMENTS	0	0.00	1	0.00	1	0.00	1	0.00	
REAL PROPERTY RENTALS & LEASES	0	0.00	906	0.00	906	0.00	906	0.00	
<b>EQUIPMENT RENTALS &amp; LEASES</b>	0	0.00	3,377	0.00	3,377	0.00	3,377	0.00	
MISCELLANEOUS EXPENSES	0	0.00	5,243	0.00	5,243	0.00	5,243	0.00	
REBILLABLE EXPENSES	0	0.00	13,455	0.00	13,455	0.00	13,455	0.00	
TOTAL - EE	0	0.00	439,028	0.00	429,033	0.00	429,033	0.00	
GRAND TOTAL	\$0	0.00	\$2,042,297	37.44	\$1,931,993	35.44	\$1,931,993	35.44	
GENERAL REVENUE	\$0	0.00	\$977,831	21.77	\$977,831	21.77	\$977,831	21.77	
FEDERAL FUNDS	\$0	0.00	\$91,760	1.42	\$91,760	1.42	\$91,760	1.42	
OTHER FUNDS	\$0	0.00	\$972,706	14.25	\$862,402	12.25	\$862,402	12.25	
			•		*				

Department: Economic Development	
Program Name: Sales	
Program is found in the following core budget(s):	

## 1. What does this program do?

The structure of the Business and Community Services division is based on a 3-pronged strategy whose ultimate goal is to increase economic activity in the state of Missouri in order to create high quality, family-supporting jobs and a better quality of life for all Missourians. The 3 steps include: (1) the organization of teams to better streamline and direct processes and procedures; (2) the identification of economic opportunities statewide, nationally and globally; and (3) marketing the strengths of Missouri to those opportunities. The first 2 strategies have been completed. First, the five teams are organized into Research (MERIC), Marketing, Sales, Finance and Compliance. These teams work in partnership to drive the efforts of the strategy – they do not work in silos. They are interdependent. Second, the opportunities where Missouri has a competitive edge have been identified in the industries of life science, energy, transportation/logistics, defense/homeland security, finance, automotive, information technology and agriculture business. The final step in the process is to aggressively market our strengths using the same consistent strategy, and it is important the Economic Development Advancement Fund is used for the purpose it was intended – to market Missouri nationally and internationally to create growth opportunities and increase economic activity.

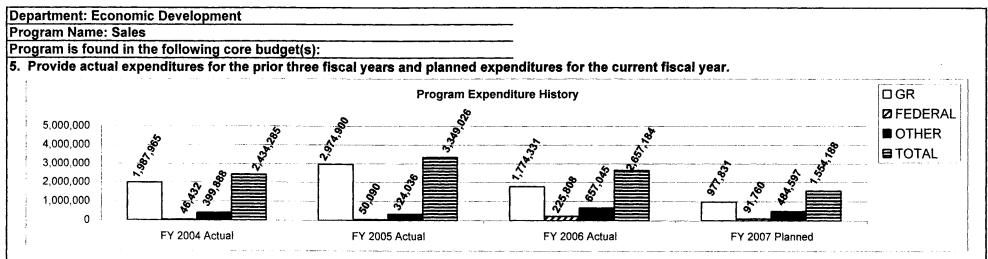
The Sales Team is responsible for selling Missouri -- our communities, our infrastructure, and our well-trained, dedicated workforce. Missouri is the best place in the U.S. to locate and conduct business. With an emphasis on creating additional high quality, family supporting jobs for Missourians, the Sales Team work in the field to gain in-depth knowledge of the resources and needs of their assigned region and have continuous contact with the communities and businesses within that region. Additionally, the Sales Team is also focused on specific industry sectors that show promise in Missouri, including Financial Services, Life Sciences, Automotive, Defense/Homeland Security, Information Technology, Agriculture-Business, Energy and Transportation/Logistics. The Sales Team works in partnership with the Research, Marketing, Finance and Compliance Teams to achieve their common goals.

- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
  Section 620.010, RSMo., which establishes the Department of Economic Development and divisions.
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No



## 6. What are the sources of the "Other " funds?

Missouri Technology Investment Fund (0172) Economic Development Advancement Fund (0783) DED Administrative Revolving Fund (0547)

## 7a. Provide an effectiveness measure.

Cost to State to Create a New Job or Retain an Existing Job (Jobs are Projected based on Announced Projects)

	FY2006 Actual	FY2007 Planned	FY2008 Target	FY2009 Target
Total Cost to State	\$143,619,967	NA	NA	NA
Total New/Retained Jobs	22,710	9,707	13,560*	NA
Cost to State to Create				
or Retain 1 Job	\$6,324.00	NA NA	NA NA	NA

<sup>\*</sup>Based on 3 years prior average -- FY2005 Actual (8,263); FY2006 Actual (22,710) and FY2007 Projected (9,707).

<sup>\*\*</sup>Jobs are projected jobs that will be created over a number of years as a result of a new business location or existing business expansion.

Department: Economic Development

**Program Name: Sales** 

Program is found in the following core budget(s):

Cost to State per \$1 Capital Investment Made by Announced/Accepted Project

	FY2006 Actual	FY2007 Planned	FY2008 Target	FY2009 Target
Total Cost to State	\$143,619,967	NA	NA	NA
Total Projected Capital Investment (\$)*	4,379,218,777	2,102,624,283	\$2,681,630,000	NA
Cost to State to Create or Retain 1 Job	\$0.03	NA	NA	NA NA

<sup>\*</sup>Based on 3 years prior actual and FY07 projected.

## 7b. Provide an efficiency measure.

The efficiency measure for the Sales Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance and Compliance Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total dollar amount of financial incentives issued or awarded for the fiscal year.

	FY2006	FY2007	FY2008	FY2009
	<u>Actual</u>	Planned	Planned	<u>Planned</u>
\$ of Financial Incentives Issued or Awarded	914,472,561			
\$ of BCS Operational Budget	5,028,703	5,337,000	5,337,000	5,337,000
Cost to Achieve a Result	\$0.0055			

## 7c. Provide the number of clients/individuals served, if applicable.

	FY2006 Actual	FY2007 Planned	FY2008 Target	FY2009 Target
# of Announced Projects	135	110	110	110

Announced/Accepted Projects -- businesses that have made a decision to locate a new or retain an existing business in Missouri. \*Average of 3 years prior actual projects -- FY04 (114); FY05 (81); FY06 (135).

# 7d. Provide a customer satisfaction measure, if available.

No survey was conducted in FY2006 due to the reorganization. A new survey is under development.

NEW DECISION ITEM
RANK: 9 OF 29

Department: Economic Development					Budget Unit					
Division: Business and Community Services										
DI Name: Sale	s Team Core Restora	tion		1#1419002						
1. AMOUNT O	F REQUEST	- · · · · · · · · · · · · · · · · · · ·	<del> </del>	<del></del>			<u>*</u>			
		08 Budget I	Request			FY 2008	Governor's F	Recommend	dation	
		Federal	Other	Total		GR	Fed	Other	Total	
PS	0	0	0	0	PS	0	0	0	0	
EE	199,000	0	0	199,000	EE	199,000	0	0	199,000	
PSD	0	0	0	0	PSD	0	0	0	0	
TRF	0	0	0	0	TRF	0	0	0	0	
Total	199,000	0	0	199,000	Total	199,000	0	0	199,000	
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00	
Est. Fringe	01	0	0	0]	Est. Fringe	1 01	0	0	0	
Note: Fringes I	budgeted in House Bill	5 except for a	certain fringe	S		budgeted in Ho	ouse Bill 5 exc	ept for certa	ain fringes	
budgeted direct	ly to MoDOT, Highway	Patrol, and	Conservation	7.	budgeted dire	ctly to MoDOT,	Highway Patr	ol, and Cons	servation.	
Other Funds:		**************************************			Other Funds:		<del></del>			
2. THIS REQUI	EST CAN BE CATEGO	RIZED AS:					<del> </del>			
	New Legislation			New	Program		Fu	ind Switch		
	Federal Mandate		_	Prog	ram Expansion		X Co	st to Contin	ue	
	GR Pick-Up		_	Spac	e Request	<del></del>	Ec	uipment Re	placement	
	Pay Plan			Othe	r:					
	S FUNDING NEEDED				MS CHECKED IN #2	. INCLUDE TH	E FEDERAL (	OR STATE	STATUTORY C	)R
CONSTITUTIO	NAL AUTHORIZATION	I FOR THIS	PROGRAM.	•						
The etructure of	of the Business and Co	nmunity Son	vices division	is based on a 3	proposed strategy who	se ultimate coal	is to increase	economic	activity in the eta	ate of
	er to create high quality									
etreamline and	direct processes and p	rocedures (	2) the identif	ind a belier quali	nic annortunities stateu	vide nationally:	and clobally: a	nd (3) mark	eting the streng	o settr
	se opportunities. The f									
Miccouri to the		HOL Z OLIALEYI	ICO HOAC DEC	in completed. Th	or, the live teams are t	organized into is	COOCH OF LINE	1.0), mand		
Missouri to tho	o Opportunition The F	n nortnarabi	a to drive the	offerte of the atre	steav - they do not we	rk in eilee The	v are interden	andent Sac	and the annor	hinitic
and Compliand	e. These teams work in has a competitive edg	n partnership							cond, the opport	tunitie

		RANK:	9	OF	29	
Departn	nent: Economic Development			Budget Unit	41955C	
	: Business and Community Services				<del></del>	<del></del>
DI Name	e: Sales Team Core Restoration	DI#1419002				
1	IS THIS FUNDING NEEDED? PROVIDE AN TUTIONAL AUTHORIZATION FOR THIS PR			ECKED IN #2.	INCLUDE	THE FEDERAL OR STATE STATUTORY OR
strategy		nt Advancement Fund				ively market our strengths using the same consistent ed – to market Missouri nationally and internationally
workers	<ul> <li>Missouri is the best place in the U.S. to local rians, the team finds and supports regional and</li> </ul>	ate and conduct busine	ss. With a	n emphasis on	creating a	infrastructure, and our well-trained, dedicated dditional high quality, family supporting jobs for nt, increasing local revenues, and partnering with loca
on agric	culture, life sciences, automotive, finance, tech	, to address identified r nology, defense, trade	needs within and logistic	n critical industr es and energy.	ries, the Sa The team	region and have continuous contact with the ales Team is developing industry specialists to focus also works with state and federal partners to promote g, Finance and Compliance Teams to achieve their
of FTE v	vere appropriate? From what source or sta	ındard did you derive	the reque	sted levels of	funding?	How did you determine that the requested number Were alternatives such as outsourcing or why. Detail which portions of the request are one
This req	uest modifies the existing funding source from	the Economic Develop	oment Adva	ancement Fund	l (0783) to	General Revenue (0101).

RANK:	9	OF	29

Department: Economic Development
Division: Business and Community Services
DI Name: Sales Team Core Restoration Budget Unit 41955C

DI#1419002

Product Object Class/Joh Class	Dept Req GR	Dept Req GR	Dept Req FED	Dept Req FED	Dept Req OTHER	Dept Req OTHER	TOTAL	Dept Req TOTAL	Dept Rec
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLAR
							0	0.0 0.0	
Total PS	0	0.0	0	0.0	0	0.0	<del>-</del>	0.0	
140 IN STATE TRAVEL	54,592		_		_		54,592	3.5	
160 OUT-STATE TRAVEL	44,438						44,438		
180 FUEL & UTILITIES	9						9		
190 SUPPLIES	16,308						16,308		
320 PROFESSIONAL DEVELOPMENT	16,307						16,307		
340 COMMUNICATION SERV & SUPPLIES	9,785						9,785		
400 PROFESSIONAL SERVICES	50,553						50,553		
130 M&R SERVICES	242						242		
580 OFFICE EQUIPMENT	625						625		
590 OTHER EQUIPMENT	496						496		
680 BUILDING LEASE PAYMENTS	81						81		
690 EQUIPMENT RENTALS & LEASES	2,270						2,270		
740 MISCELLANEOUS EXPENSES	3,021						3,021		
760 REBILLABLE EXPENSES	273						273		
Total EE	199,000		0		0	•	199,000		
Program Distributions						_	0	_	
Total PSD	0	•	0	•	0	•	0		
Fransfers									
Total TRF	0	•	0	•	0	-	0	-	
Grand Total	199,000	0.0	0	0.0	0	0.0	199,000	0.0	<del></del>

RANK: 9

OF 29

**Department: Economic Development** Budget Unit 41955C **Division: Business and Community Services** DI Name: Sales Team Core Restoration DI#1419002 Gov Rec GR GR FED FED **OTHER OTHER** TOTAL **TOTAL** One-Time Budget Object Class/Job Class **DOLLARS DOLLARS** FTE FTE **DOLLARS** FTE **DOLLARS** FTE **DOLLARS** 0 0.0 0.0 **Total PS** 0 0.0 0 0 0.0 0.0 0.0 140 IN STATE TRAVEL 54,592 54,592 160 OUT-STATE TRAVEL 44,438 44,438 180 FUEL & UTILITIES 9 9 190 SUPPLIES 16,308 16,308 320 PROFESSIONAL DEVELOPMENT 16,307 16,307 340 COMMUNICATION SERV & SUPPLIES 9,785 9,785 400 PROFESSIONAL SERVICES 50,553 50.553 430 M&R SERVICES 242 242 580 OFFICE EQUIPMENT 625 625 **590 OTHER EQUIPMENT** 496 496 680 BUILDING LEASE PAYMENTS 81 81 690 EQUIPMENT RENTALS & LEASES 2,270 2,270 740 MISCELLANEOUS EXPENSES 3.021 3,021 760 REBILLABLE EXPENSES 273 273 199,000 Total EE 0 199,000 **Program Distributions** 0 Total PSD 0 ō 0 **Transfers** 0 Total TRF 0 0 0 **Grand Total** 199,000 199,000 0.0 0.0 0.0 0.0

		RANK:	9		OF_	29	<u> </u>
	nt: Economic Development			Budget U	Init 4	1955C	
	Business and Community Services	D1#4.440000					
DI Name:	Sales Team Core Restoration	DI#1419002					
6. PERFC	RMANCE MEASURES (If new decision item I	nas an associated	core, ser	parately id	entify	projecte	performance with & without additional funding.)
6a.	Provide an effectiveness measure.					6b.	Provide an efficiency measure.
	See Business and Community Servic Team Core.	es Sales					See Business and Community Services Sales Team Core.
6c.	Provide the number of clients/indiv	viduals served, i	f applica	able.		6d.	Provide a customer satisfaction measure, if available.
	See Business and Community Service	es Sales Team C	Core.				See Business and Community Services Sales Team Core.
7. STRAT	EGIES TO ACHIEVE THE PERFORMANCE MI	EASUREMENT TA	RGETS:				
The Sales goal by w	Team continues to focus on creating new and rocking in partnership with Missouri communities	etaining existing jo and businesses to	bs and bri	inging capit nd their nee	al inve	stment in what res	to the state. The Sales Team will accomplish this ources they have to offer.
L							

						<u>U</u>	ECISION III	INDEIA
3udget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SALES								
Sales Team Core Modification - 1419002								
TRAVEL, IN-STATE	0	0.00	0	0.00	54,592	0.00	54,592	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	44,438	0.00	44,438	0.00
FUEL & UTILITIES	0	0.00	0	0.00	9	0.00	9	0.00
SUPPLIES	0	0.00	0	0.00	16,308	0.00	16,308	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	16,307	0.00	16,307	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	9,785	0.00	9,785	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	50,553	0.00	50,553	0.00
M&R SERVICES	0	0.00	0	0.00	242	0.00	242	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	625	0.00	625	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	496	0.00	496	0.00
REAL PROPERTY RENTALS & LEASES	0	0.00	0	0.00	81	0.00	81	0.00
<b>EQUIPMENT RENTALS &amp; LEASES</b>	0	0.00	0	0.00	2,270	0.00	2,270	0.00
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	3,021	0.00	3,021	0.00
REBILLABLE EXPENSES	0	0.00	0	0.00	273	0.00	273	0.00
TOTAL - EE	0	0.00	0	0.00	199,000	0.00	199,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$199,000	0.00	\$199,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$199,000	0.00	\$199,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# **DECISION ITEM SUMMARY**

3udget Unit								
Decision Item	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
FINANCE								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	563,904	15.77	563,904	15.77	563,904	15.77
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	213,981	5.42	213,981	5.42	213,981	5.42
ECON DEVELOP ADVANCEMENT FUND	0	0.00	92,712	2.00	92,712	2.00	92,712	2.00
TOTAL - PS	0	0.00	870,597	23.19	870,597	23.19	870,597	23.19
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	30,240	0.00	30,240	0.00	30,240	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	127,170	0.00	127,170	0.00	127,170	0.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	100,990	0.00	100,990	0.00	100,990	0.00
TOTAL - EE	0	0.00	258,400	0.00	258,400	0.00	258,400	0.00
TOTAL	0	0.00	1,128,997	23.19	1,128,997	23.19	1,128,997	23.19
GENERAL STRUCTURE ADJUSTMENT - 0000012	2							
PERSONAL SERVICES	_							
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	16.917	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	6,420	0.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	2.781	0.00
TOTAL - PS		0.00		0.00		0.00	26.118	0.00
					<del></del>			
TOTAL	0	0.00	0	0.00	0	0.00	26,118	0.00
Finance Team Core Modification - 1419003								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	81,000	0.00	81.000	0.00
TOTAL - EE	0	0.00	0	0.00	81,000	0.00	81,000	0.00
TOTAL	0	0.00	0	0.00	81,000	0.00	81,000	0.00
GRAND TOTAL	\$0	0.00	\$1,128,997	23.19	\$1,209,997	23.19	\$1,236,115	23.19

#### **CORE DECISION ITEM**

epartment: Economic Development ivision: Business and Community Services			Budget Unit 4	11965C					
Core: Finance T	<del></del>								
. CORE FINAN	CIAL SUMMARY								
	FY 2008 Budget Request					FY 2008	Governor's	Recommen	dation
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	563,904	213,981	92,712	870,597	PS	563,904	213,981	92,712	870,597
EE	30,240	127,170	100,990	258,400	EE	30,240	127,170	100,990	258,400
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	. 0	TRF	0	0	0	0
Total .	594,144	341,151	193,702	1,128,997	Total	594,144	341,151	193,702	1,128,997
TE	15.77	5.42	2.00	23.19	FTE	15.77	5.42	2.00	23.19
Est. Fringe	276,087	104,765	45,392	426,244	Est. Fringe	276,087	104,765	45,392	426,244
Note: Fringes bu	dgeted in House E	Bill 5 except fo	r certain fring	ges	Note: Fringes	budgeted in F	louse Bill 5 e	cept for cert	tain fringes
budgeted directly	to MoDOT, Highw	vay Patrol, and	d Conservation	on.	budgeted direc	tly to MoDOT	, Highway Pa	trol, and Col	nservation.
Other Funds:	Economic Devel	opment Advar	ncement Fun	d (0783)	Other Funds: I	Economic Dev	elopment Ad	vancement F	und (0783)

#### 2. CORE DESCRIPTION

The structure of the Business and Community Services division is based on a 3-pronged strategy whose ultimate goal is to increase economic activity in the state of Missouri in order to create high quality, family-supporting jobs and a better quality of life for all Missourians. The 3 steps include: (1) the organization of teams to better streamline and direct processes and procedures; (2) the identification of economic opportunities statewide, nationally and globally; and (3) marketing the strengths of Missouri to those opportunities. The first 2 strategies have been completed. First, the five teams are organized into Research (MERIC), Marketing, Sales, Finance and Compliance. These teams work in partnership to drive the efforts of the strategy – they do not work in silos. They are interdependent. Second, the opportunities where Missouri has a competitive edge have been identified in the industries of life science, energy, transportation/logistics, defense/homeland security, finance, automotive, information technology and agriculture business. The final step in the process is to aggressively market our strengths using the same consistent strategy, and it is important the Economic Development Advancement Fund is used for the purpose it was intended – to market Missouri nationally and internationally to create growth opportunities and increase economic activity.

The Finance Team, within the Division of Business and Community Services, is responsible for packaging finance agreements, suggesting appropriate incentives and writing proposals attractive to companies interested in locating or expanding in Missouri. The Finance Team is responsible for the management of over 30 financial tools offered by the Department and processes large volumes of financial program applications including tax credits, loans and grants. The Finance Team works in partnership with the Research, Sales, Marketing and Compliance Teams to promote Missouri as a great place to do business and to work with communities in order to improve infrastructure and increase growth opportunities.

#### **CORE DECISION ITEM**

Department: Economic Development

Budget Unit 41965C

**Division: Business and Community Services** 

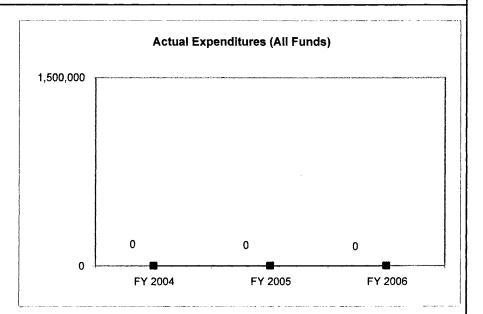
Core: Finance Team

# 3. PROGRAM LISTING (list programs included in this core funding)

Finance Team

## 4. FINANCIAL HISTORY

	FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.
Appropriation (All Funds)	0	0	0	1,128,997
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	0	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

In FY07, the Division of Business Development and Trade and the Division of Community Development merged. The expenditures related to these activities may be found in those Core Decision Item forms for prior periods.

## **CORE RECONCILIATION DETAIL**

S	T	A	T	E
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**FINANCE** 

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	E
TAFP AFTER VETOES			<u> </u>	Todoidi	011101	70141	_
	PS	23.19	563,904	213,981	92,712	870,597	
	EE	0.00	30,240	127,170	100,990	258,400	
	Total	23.19	594,144	341,151	193,702	1,128,997	•
DEPARTMENT CORE REQUEST							•
	PS	23.19	563,904	213,981	92,712	870,597	
	EE	0.00	30,240	127,170	100,990	258,400	
	Total	23.19	594,144	341,151	193,702	1,128,997	
GOVERNOR'S RECOMMENDED	CORE						
	PS	23.19	563,904	213,981	92,712	870,597	
	EE	0.00	30,240	127,170	100,990	258,400	
	Total	23.19	594,144	341,151	193,702	1,128,997	

#### **FLEXIBILITY REQUEST FORM**

**BUDGET UNIT NUMBER: 41965C** 

DEPARTMENT:

**ECONOMIC DEVELOPMENT** 

**BUDGET UNIT NAME:** 

2407 Finance PS-0101

2410 Finance E&E-0101

DIVISION:

**Business and Community Services** 

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

The department is requesting 20% flexibility between the Personal Service and/or Expense and Equipment appropriation. This increased flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

DEPARTMENT REQUEST					GOVERNOR RECOMMENDATION				
Section	PS or E&E	Core	% Flex Requested	Flex Request Amount	Section	PS or E&E	Core	% Flex Gov Rec	Flex Gov Rec Amount
Finance Finance Total Request	PS E&E	\$563,904 \$30,240 \$594,144	<u>20%</u>	\$112,781 \$6,048 \$118,829	Finance	PS E&E	\$563,904 \$30,240 \$594,144	20% 20% 20%	\$6,048

# **FLEXIBILITY REQUEST FORM**

BUDGET UNIT NUMBER	BUDGET UNIT NUMBER: 41965C			DEPARTMENT:	DEVELOPMENT		
BUDGET UNIT NAME:	GET UNIT NAME: 2407 Finance PS-0101 2410 Finance E&E-0101			DIVISION:			
2. Estimate how much Budget? Please specify		l be used for the budg	<b>et year.</b> Ho	w much flexibility w	as used in the	e Prior Year Budget and the Cu	irrent Year
CURRENT Y				EAR		BUDGET REQUEST	-
PRIOR YEAR			MATED AMO		1	ESTIMATED AMOUNT C	
ACTUAL AMOUNT OF FLEXIBILITY USED FLEXIBILITY THAT V			ITY THAT W	ILL BE USED		FLEXIBILITY THAT WILL BE	USED
Not Applicable.		Not Applicable.			on ne	nditures in PS and E&E will differ a eds to cover operational expenses gency and changing situations, etc	s, address
		FY 2007 Flex approp.		\$118,829	FY 20	008 Flex Request	\$118,829
			PS	\$112,781		PS	\$112,78 <sup>2</sup> \$6,048
3. Was flexibility approve	d in the Prior \		EE nt Year Budg	\$6,048  get? If so, how was th		ed during those years?	40,010
	EXPLAIN AC	TUAL USE			EXPL	AIN PLANNED USE	
Not Applicable.				Not Applicable.			

# **DECISION ITEM DETAIL**

							ECISION ITE	M DETAIL
Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	<b>GOV REC</b>	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR_	FTE
FINANCE								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	6,410	0.24	6,410	0.24	6,410	0.24
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	44,216	2.00	44,216	2.00	44,216	2.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	53,410	2.24	53,410	2.24	53,410	2.24
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	600,723	15.72	600,723	15.72	600,723	15.72
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	11,332	0.24	11,332	0.24	11,332	0.24
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	53,427	1.00	53,427	1.00	53,427	1.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	41,340	0.50	41,340	0.50	41,340	0.50
DESIGNATED PRINCIPAL ASST DIV	0	0.00	53,427	1.00	53,427	1.00	53,427	1.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	6,312	0.25	6,312	0.25	6,312	0.25
TOTAL - PS	0		870,597	23.19	870,597	23.19	870,597	23.19
TRAVEL, IN-STATE	0	0.00	56,834	0.00	62,834	0.00	62,834	0.00
TRAVEL, OUT-OF-STATE	0	0.00	27,947	0.00	30,947	0.00	30,947	0.00
FUEL & UTILITIES	0	0.00	52	0.00	52	0.00	52	0.00
SUPPLIES	0	0.00	21,814	0.00	15,814	0.00	15,814	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	72,026	0.00	76,026	0.00	76,026	0.00
COMMUNICATION SERV & SUPP	0	0.00	15,506	0.00	8,506	0.00	8,506	0.00
PROFESSIONAL SERVICES	0	0.00	46,504	0.00	46,504	0.00	46,504	0.00
M&R SERVICES	0	0.00	838	0.00	838	0.00	838	0.00
COMPUTER EQUIPMENT	0	0.00	1,932	0.00	1,932	0.00	1,932	0.00
MOTORIZED EQUIPMENT	0	0.00	4,189	0.00	4,189	0.00	4,189	0.00
OFFICE EQUIPMENT	0	0.00	3,372	0.00	3,372	0.00	3,372	0.00
OTHER EQUIPMENT	0	0.00	1,408	0.00	1,408	0.00	1,408	0.00
PROPERTY & IMPROVEMENTS	0	0.00	3	0.00	3	0.00	3	0.00
REAL PROPERTY RENTALS & LEASES	0	0.00	331	0.00	331	0.00	331	0.00
<b>EQUIPMENT RENTALS &amp; LEASES</b>	0	0.00	1,058	0.00	1,058	0.00	1,058	0.00
MISCELLANEOUS EXPENSES	0	0.00	2,451	0.00	2,451	0.00	2,451	0.00
REBILLABLE EXPENSES	0	0.00	2,135	0.00	2,135	0.00	2,135	0.00
TOTAL - EE	0	0.00	258,400	0.00	258,400	0.00	258,400	0.00
GRAND TOTAL	\$0	0.00	\$1,128,997	23.19	\$1,128,997	23.19	\$1,128,997	23.19
GENERAL REVENUE	\$0	0.00	\$594,144	15.77	\$594,144	15.77	\$594,144	15.77
FEDERAL FUNDS	\$0	0.00	\$341,151	5.42	\$341,151	5.42	\$341,151	5.42
OTHER FUNDS	\$0	0.00	\$193,702	2.00	\$193,702	2.00		2.00
OTHER FUNDS	φu	0.00	₽133,7UZ	2.00	\$1\$3,7UZ	2.00	\$193,702	2.00

Department: Economic Development	<u> </u>
Program Name: Business and Community Services	
Program is found in the following core budget(s): Finance Team	

## 1. What does this program do?

The structure of the Business and Community Services division is based on a 3-pronged strategy whose ultimate goal is to increase economic activity in the state of Missouri in order to create high quality, family-supporting jobs and a better quality of life for all Missourians. The 3 steps include: (1) the organization of teams to better streamline and direct processes and procedures; (2) the identification of economic opportunities statewide, nationally and globally; and (3) marketing the strengths of Missouri to those opportunities. The first 2 strategies have been completed. First, the five teams are organized into Research (MERIC), Marketing, Sales, Finance and Compliance. These teams work in partnership to drive the efforts of the strategy – they do not work in silos. They are interdependent. Second, the opportunities where Missouri has a competitive edge have been identified in the industries of life science, energy, transportation/logistics, defense/homeland security, finance, automotive, information technology and agriculture business. The final step in the process is to aggressively market our strengths using the same consistent strategy, and it is important the Economic Development Advancement Fund is used for the purpose it was intended – to market Missouri nationally and internationally to create growth opportunities and increase economic activity.

The Finance Team, within the Division of Business and Community Services, is responsible for packaging finance agreements, suggesting appropriate incentives and writing proposals attractive to companies interested in locating or expanding in Missouri. The Finance Team is responsible for the management of over 30 financial tools offered by the Department and processes large volumes of financial program applications including tax credits, loans and grants. The Finance Team works in partnership with the Research, Sales, Marketing and Compliance Teams to promote Missouri as a great place to do business and to work with communities in order to improve infrastructure and increase growth opportunities.

- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) Section 620.010, RSMo. Which establishes the Department of Economic Development and divisions.
- Are there federal matching requirements? If yes, please explain.No
- 4. Is this a federally mandated program? If yes, please explain.

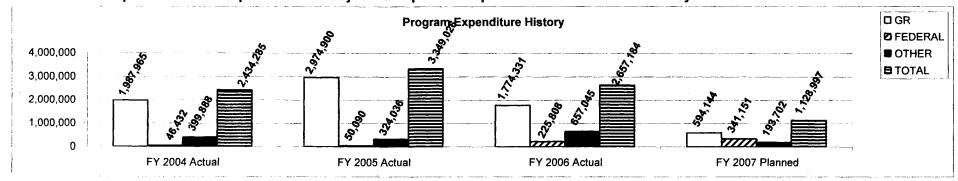
No



Program Name: Business and Community Services

Program is found in the following core budget(s): Finance Team

## 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



#### 6. What are the sources of the "Other" funds?

Business Extension Services Team (UEL) (0280), Main Street Program Fund (0596), Economic Development Advancement Fund (0783).

#### 7a. Provide an effectiveness measure.

Number of Financial Applications Received and Number of Projects Approved

	FY2006	FY2007	FY2008	FY2009
	<u>Actual</u>	<b>Projected</b>	<b>Projected</b>	<b>Projected</b>
Finance Applications Received	9,064			
Projects Approved	1,463			

## 7b. Provide an efficiency measure.

The efficiency measure for the Finance Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance and Compliance Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

	FY2006 <u>Actual</u>	FY2007 <u>Planned</u>	FY2008 <u>Planned</u>	FY2009 <u>Planned</u>
\$ of Financial Incentives Issued or Awarded	914,472,561			
\$ of BCS Operational Budget	5,028,703	5,337,000	5,337,000	5,337,000
Cost to Achieve a Result	\$0.0055			

FY2009

Department: Economic Development Program Name: Business and Community Services

Program is found in the following core budget(s): Finance Team

7c. Provide the number of clients/individuals served, if applicable.

FY2006 FY2007 FY2008

**Actual** Projected **Projected Projected** 

Number of Applications Reviewed and

Processed

9,064

7d. Provide a customer satisfaction measure, if available.

No survery was conducted in FY2006 due to the reorganization. A new survery is under development.

NEW DECISION ITEM RANK: 9

OF

29

Donartment: E	conomic Develop	ment		-, ·· · · · · · · · · · · · · · · · · ·	Budget Unit	A1065C				
	ness and Commu				buaget omt	419000				
	nce Team Core R			DI#1419003						
1. AMOUNT O	F REQUEST	<del></del>	<del></del>				<u></u>	<del></del>		
	F	/ 2008 Budget	Request			FY 2008	Governor's	Recommend	ation	
	GR	Federal	Other	Total		GR	Fed	Other	Total	
PS	0	0	0	0	PS	0	0	0	0	
EE	81,000	0	0	81,000	EE	81,000	0	0	81,000	
PSD	0	0	0	0	PSD	0	0	0	0	
TRF	0	0	0	0	TRF	0	0	0	0	
Total	81,000	0	00	81,000	Total	81,000	0	0	81,000	
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00	
Est. Fringe	0	0	0	0	Est. Fringe	0	01	0	0	
Note: Fringes b	oudgeted in House	Bill 5 except for	certain fringe		Note: Fringe:	s budgeted in He	ouse Bill 5 ex	cept for certai	in fringes	
	ly to MoDOT, High					ectly to MoDOT,		•	- 1	
0.1 = 1	<del> </del>				<u></u>					
Other Funds:					Other Funds:					
2. THIS REQUE	ST CAN BE CATE	GORIZED AS:								
	New Legislation				New Program		F	und Switch		
	Federal Mandate		_		Program Expansion			ost to Continu		
<u> </u>	_GR Pick-Up		<u></u>		Space Request		E	quipment Rep	olacement	
	_Pay Plan			<del></del>	Other:		····			
3. WHY IS THI	S FUNDING NEED	ED? PROVIDI	E AN EXPLAI	NATION FO	R ITEMS CHECKED IN #2	. INCLUDE TH	E FEDERAL	OR STATE S	TATUTORY	OR
CONSTITUTIO	NAL AUTHORIZAT	ION FOR THIS	PROGRAM.	•						
Missouri in orde streamline and	er to create high qui direct processes ar	ality, family-sup nd procedures;	porting jobs a (2) the identifi	and a better of ication of ec	n a 3-pronged strategy who quality of life for all Missour onomic opportunities stated l. First, the five teams are	rians. The 3 ste wide, nationally a	ps include: (1 and globally;	) the organiza and (3) marke	ition of teams eting the stren	to better gths of
					e strategy – they do not wo s of life science, energy, tra			endent. Seco	ond, the oppos	rtunities

	IAEAA	DECISIO	ALA TIENA			
<b>RAN</b>	K:	9		OF	29	
			-			-

Department: Economic Development	Budget Unit 41965C

Division: Business and Community Services

DI Name: Finance Team Core Restoration DI#1419003

# 3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

defense/homeland security, finance, automotive, information technology and agriculture business. The final step in the process is to aggressively market our strengths using the same consistent strategy, and it is important the Economic Development Advancement Fund is used for the purpose it was intended – to market Missouri nationally and internationally to create growth opportunities and increase economic activity.

The Finance Team, within the Division of Business and Community Services, is responsible for packaging finance agreements, suggesting appropriate incentives and writing proposals attractive to companies interested in locating or expanding in Missouri. The Finance Team is responsible for the management of over 30 financial tools offered by the Department and processes large volumes of financial program applications including tax credits, loans and grants. The Finance Team works in partnership with the Research, Sales, Marketing and Compliance Teams to promote Missouri as a great place to do business and to work with communities in order to improve infrastructure and increase growth opportunities.

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

This request modifies the existing funding source from the Economic Development Advancement Fund (0783) to General Revenue (0101).

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.									
	Dept Req								
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
140 IN STATE TRAVEL	27,000						27,000		
160 OUT-STATE TRAVEL	7,500						7,500		
180 FUEL & UTILITIES	8						8		
190 SUPPLIES	8,100						8,100		
320 PROFESSIONAL DEVELOPMENT	27,952						27,952		
340 COMMUNICATION SERV & SUPPLIES	8,100						8,100		
400 PROFESSIONAL SERVICES	1,500						1,500		

RANK:	9	OF	29

Department: Economic Development				<b>Budget Unit</b>	41965C				
<b>Division: Business and Community Services</b>									
DI Name: Finance Team Core Restoration		DI#1419003							
	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS
430 M&R SERVICES	0						0		
580 OFFICE EQUIPMENT	8						8		
590 OTHER EQUIPMENT	8						8		
680 BUILDING LEASE PAYMENTS	0						0		
690 EQUIPMENT RENTALS & LEASES	750						750		
740 MISCELLANEOUS EXPENSES	74						74		
760 REBILLABLE EXPENSES	0						0		
Total EE	81,000		0		0		81,000		0
Program Distributions							0		
Total PSD	0	•	0		0		0		0
Transfers									
Total TRF	0	•	0		0		0	·	0
Grand Total	81,000	0.0	0	0.0	0	0.0	81,000	0.0	0
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
140 IN STATE TRAVEL	27,000						27,000		
160 OUT-STATE TRAVEL	7,500						7,500		
180 FUEL & UTILITIES	8						8		
190 SUPPLIES	8,100						8,100		
320 PROFESSIONAL DEVELOPMENT	27,952						27,952		
340 COMMUNICATION SERV & SUPPLIES	8,100						8,100		
400 PROFESSIONAL SERVICES	1,500						1,500		
430 M&R SERVICES	0						0		į

RANK: 9 OF 29

Department: Economic Development		Budget \	Jnit 419	65C				<del></del>	
Division: Business and Community Services	<del></del>	_							
DI Name: Finance Team Core Restoration	DI#141	9003							
580 OFFICE EQUIPMENT	8	······································					8	<del></del>	<del></del>
590 OTHER EQUIPMENT	8						8		
680 BUILDING LEASE PAYMENTS	0						0		
690 EQUIPMENT RENTALS & LEASES	750						750		
740 MISCELLANEOUS EXPENSES	74						74		
760 REBILLABLE EXPENSES	0						0		
							0		
Total EE	81,000		0	****	0	<del>,</del>	81,000		0
Program Distributions							0		
Total PSD	0	<del></del>	0	<del></del>	0		0	· · · · · · · · · · · · · · · · · · ·	0
Transfers									
Total TRF	0	<del></del>	0		0		0	<del></del>	0
Grand Total	81,000	0.0	0	0.0	0	0.0	81,000	0.0	0
=									<del></del>

Donartmo	nt: Economic Development	Budget Unit	41065C	
	Business and Community Services	Budget Omt	419000	
	Finance Team Core Restoration DI#1419003			
6. PERFC	DRMANCE MEASURES (If new decision item has an associate	ed core, separately identi	fy projecte	d performance with & without additional funding.)
6a.	Provide an effectiveness measure.		6b.	Provide an efficiency measure.
	See Business and Community Services Finance Team Core.			See Business and Community Services Finance Team Core.
6c.	Provide the number of clients/individuals served	, if applicable.	6d.	Provide a customer satisfaction measure, if available.
	See Business and Community Services Finance Tea	ım Core.		See Business and Community Services Finance Team Core.
			<u>-</u>	
	EGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT 1	<del></del>		
ľ	nce Team has adopted several strategies in order to achieve their f projects approved using a financial tool; and (3) number of clien			· ·
i				

# **DECISION ITEM DETAIL**

							LOISION III	THE DEIVIE
3udget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	<b>GOV REC</b>	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
INANCE								
Finance Team Core Modification - 1419003								
TRAVEL, IN-STATE	0	0.00	0	0.00	27,000	0.00	27,000	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	7,500	0.00	7,500	0.00
FUEL & UTILITIES	0	0.00	0	0.00	8	0.00	8	0.00
SUPPLIES	0	0.00	0	0.00	8,100	0.00	8,100	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	27,952	0.00	27,952	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	8,100	0.00	8,100	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	1,500	0.00	1,500	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	8	0.00	8	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	8	0.00	8	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	0	0.00	750	0.00	750	0.00
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	74	0.00	74	0.00
TOTAL - EE	0	0.00	0	0.00	81,000	0.00	81,000	0.00
SRAND TOTAL	\$0	0.00	\$0	0.00	\$81,000	0.00	\$81,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$81,000	0.00	\$81,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# **DECISION ITEM SUMMARY**

Budget Unit	<del></del>			<del></del>	<del></del>			
Decision Item	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
COMPLIANCE								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE		0.00	165,311	4.64	165,311	4.64	165,311	4.64
DED-ED PRO-CDBG-ADMINISTRATION		0.00	302,761	7.74	302,761	7.74	302,761	7.74
ECON DEVELOP ADVANCEMENT FUND		0.00	Ó	0.00	46,356	1.00	46,356	1.00
TOTAL - PS		0.00	468,072	12.38	514,428	13.38	514,428	13.38
EXPENSE & EQUIPMENT								
GENERAL REVENUE		0.00	27,040	0.00	27,040	0.00	27,040	0.00
DED-ED PRO-CDBG-ADMINISTRATION		0.00	194,995	0.00	194,995	0.00	194,995	0.00
ECON DEVELOP ADVANCEMENT FUND		0.00	43,000	0.00	52,995	0.00	52,995	0.00
TOTAL - EE		0.00	265,035	0.00	275,030	0.00	275,030	0.00
TOTAL		0.00	733,107	12.38	789,458	13.38	789,458	13.38
GENERAL STRUCTURE ADJUSTMENT - 0000012	2							
PERSONAL SERVICES								
GENERAL REVENUE		0.00	0	0.00	0	0.00	4,958	0.00
DED-ED PRO-CDBG-ADMINISTRATION		0.00	0	0.00	0	0.00	9.082	0.00
ECON DEVELOP ADVANCEMENT FUND		0.00	0	0.00	Ō	0.00	1,391	0.00
TOTAL - PS		0.00	0	0.00	0	0.00	15,431	0.00
TOTAL		0.00	0	0.00	0	0.00	15,431	0.00
Compliance Tm Cre Modification - 1419004								
EXPENSE & EQUIPMENT								
GENERAL REVENUE		0 0.00	0	0.00	43,000	0.00	43,000	0.00
TOTAL - EE		0.00	0	0.00	43,000	0.00	43,000	0.00
TOTAL		0.00	0	0.00	43,000	0.00	43,000	0.00
GRAND TOTAL	<u> </u>	0.00	\$733,107	12.38	\$832,458	13.38	\$847,889	13.38

#### **CORE DECISION ITEM**

	ndation Total 514,428 275,030
FY 2008 Budget Request GR Federal Other Total GR Fed Other  PS 165,311 302,761 46,356 514,428 PS 165,311 302,761 46,356 EE 27,040 194,995 52,995 275,030 EE 27,040 194,995 52,995 PSD 0 0 0 0 0 PSD 0 0 0 0 TRF 0 192,351 497,756 99,351	<b>Total</b> 514,428
GR         Federal         Other         Total         GR         Fed         Other           PS         165,311         302,761         46,356         514,428         PS         165,311         302,761         46,356           EE         27,040         194,995         52,995         275,030         EE         27,040         194,995         52,995           PSD         0         0         0         PSD         0         0         0           TRF         0         0         0         TRF         0         0         0           Total         192,351         497,756         99,351         789,458         Total         192,351         497,756         99,351	<b>Total</b> 514,428
PS         165,311         302,761         46,356         514,428         PS         165,311         302,761         46,356           EE         27,040         194,995         52,995         275,030         EE         27,040         194,995         52,995           PSD         0         0         0         PSD         0         0         0           TRF         0         0         0         TRF         0         0         0           Total         192,351         497,756         99,351         789,458         Total         192,351         497,756         99,351	514,428
PS     165,311     302,761     46,356     514,428     PS     165,311     302,761     46,356       EE     27,040     194,995     52,995     275,030     EE     27,040     194,995     52,995       PSD     0     0     0     0     0     0     0     0     0       TRF     0     0     0     0     0     0     0     0       Total     192,351     497,756     99,351     789,458     Total     192,351     497,756     99,351	514,428
EE       27,040       194,995       52,995       275,030       EE       27,040       194,995       52,995         PSD       0 <td< td=""><td></td></td<>	
PSD         0         0         0         0         PSD         0         0         0           TRF         0         0         0         0         TRF         0         0         0           Total         192,351         497,756         99,351         789,458         Total         192,351         497,756         99,351	
TRF         0         0         0         0         TRF         0         0         0           Total         192,351         497,756         99,351         789,458         Total         192,351         497,756         99,351	0
Total 192,351 497,756 99,351 789,458 Total 192,351 497,756 99,351	0
FTE 4.64 7.74 1.00 13.38 FTE 4.64 7.74 1.00	789,458
	13.38
Est. Fringe 80,936 148,232 22,696 251,864 Est. Fringe 80,936 148,232 22,696	251,864
Note: Fringes budgeted in House Bill 5 except for certain fringes Note: Fringes budgeted in House Bill 5 except for certain	tain fringes
budgeted directly to MoDOT, Highway Patrol, and Conservation. budgeted directly to MoDOT, Highway Patrol, and Co	nservation.
Other Funds: Economic Development Advancement Fund (0783) Other Funds: Economic Development Advancement	Fund (0783)

## 2. CORE DESCRIPTION

The structure of the Business and Community Services division is based on a 3-pronged strategy whose ultimate goal is to increase economic activity in the state of Missouri in order to create high quality, family-supporting jobs and a better quality of life for all Missourians. The 3 steps include: (1) the organization of teams to better streamline and direct processes and procedures; (2) the identification of economic opportunities statewide, nationally and globally; and (3) marketing the strengths of Missouri to those opportunities. The first 2 strategies have been completed. First, the five teams are organized into Research (MERIC), Marketing, Sales, Finance and Compliance. These teams work in partnership to drive the efforts of the strategy – they do not work in silos. They are interdependent. Second, the opportunities where Missouri has a competitive edge have been identified in the industries of life science, energy, transportation/logistics, defense/homeland security, finance, automotive, information technology and agriculture business. The final step in the process is to aggressively market our strengths using the same consistent strategy, and it is important the Economic Development Advancement Fund is used for the purpose it was intended – to market Missouri nationally and internationally to create growth opportunities and increase economic activity.

The Compliance Team, within the Division of Business and Community Services provides both in-house monitoring of systems, accounting controls and separation of duties, and on-site monitoring and project compliance assistance to ensure that incentive programs are being used properly and taxpayers are receiving the best return for their investment. The Compliance Team assures quality control, consistency, and assurance. They support the Finance and Sales Teams through problem solving and troubleshooting. The Compliance Team works in partnership with the Research, Sales, Marketing and Finance Teams to promote Missouri as a great place to do business and to work with communities to improve infrastructure and provide growth opportunities throughout the state.

### **CORE DECISION ITEM**

Department: Economic Development

Division: Business and Community Services

Core: Compliance Team

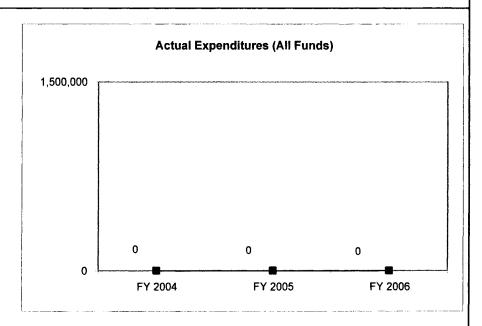
# Budget Unit 41975C

# 3. PROGRAM LISTING (list programs included in this core funding)

Compliance Team

# 4. FINANCIAL HISTORY

	FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.
Appropriation (All Funds)	0	0	0	746,458
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	0	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

In FY07, the Division of Business Development and Trade and the Division of Community Development merged. The expenditures related to these activities may be found in those Core Decision Item forms for prior periods.

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COMPLIANCE

# 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	E
TAFP AFTER VETO	ES							
		PS	12.38	165,311	302,761	0	468,072	
		EE	0.00	27,040	194,995	43,000	265,035	
		Total	12.38	192,351	497,756	43,000	733,107	-
DEPARTMENT COR	RE ADJUSTMI	ENTS					-	
Core Reallocation	2939 3563	PS	1.00	0	0	46,356	46,356	
Core Reallocation	2939 2829	EE	0.00	0	0	9,995	9,995	
NET DE	PARTMENT (	CHANGES	1.00	0	0	56,351	56,351	
DEPARTMENT COR	RE REQUEST							
		PS	13.38	165,311	302,761	46,356	514,428	
		EE	0.00	27,040	194,995	52,995	275,030	
		Total	13.38	192,351	497,756	99,351	789,458	
GOVERNOR'S REC	OMMENDED (	CORE						
		PS	13.38	165,311	302,761	46,356	514,428	
		EE	0.00	27,040	194,995	52,995	275,030	
		Total	13.38	192,351	497,756	99,351	789,458	

### **FLEXIBILITY REQUEST FORM**

**BUDGET UNIT NUMBER: 41975C** DEPARTMENT: **ECONOMIC DEVELOPMENT** 

**BUDGET UNIT NAME:** 2416 Compliance PS-0101

2422 Compliance E&E-0101

**DIVISION:** 

**Business and Community Services** 

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

The department is requesting 20% flexibility between the Personal Service and/or Expense and Equipment appropriation. This increased flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

DEPARTMENT REQUEST					G	OVERNOR RECO	MMENDAT	ION	
Section	PS or E&E	Core	% Flex Requested	Flex Request Amount	Section	PS or E&E	Core	% Flex Gov Rec	Flex Gov Rec Amount
Compliance Compliance Total Request	E&E	\$165,311 <u>\$27,040</u> \$192,351	20% 20% 20%		Compliance Compliance <i>Total Gov. Rec.</i>	PS E&E	\$165,311 <u>\$27,040</u> \$192,351	20% <u>20%</u> 20%	\$5,408

# **FLEXIBILITY REQUEST FORM**

BUDGET UNIT NUMBER: 41975C			DEPARTMENT:	ECONOMIC DEVELOPMENT				
	-	ance PS-0101 ance E&E-0101		DIVISION:	Busine	Business and Community Services		
2. Estimate how much flex Budget? Please specify the	•	l be used for the budge	et year. How	w much flexibility w	as used i	in the Prior Year Budget and the Cur	rent Year	
PRIOR YEAR ESTIMATED AMOUNT OF FLEXIBILITY USED FLEXIBILITY THAT W			UNT OF		BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED			
Not Applicable.		Not Applicable.			c	Expenditures in PS and E&E will differ an on needs to cover operational expenses, emergency and changing situations, etc.	address	
		FY 2007 Flex approp.	PS 	\$38,470 \$33,062	F	FY 2008 Flex Request PS	\$38,470 \$33,062	
3. Was flexibility approved in	the Prior \	ear Budget or the Curre	EE nt Year Budg	\$5,408  et? If so, how was the	he flexibili	EE ty used during those years?	\$5,408	
	PRIOR \	/EAR				CURRENT YEAR		
Not Applicable.	<u>PLAIN AC</u>	TUAL USE		Not Applicable.		EXPLAIN PLANNED USE		

## **DECISION ITEM DETAIL**

							ECISION ITE	M DETAIL
Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
COMPLIANCE								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	6,414	0.30	6,414	0.30	6,414	0.30
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	20,730	1.00	20,730	1.00	20,730	1.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	6,726	0.28	6,726	0.28	6,726	0.28
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	321,792	8.79	368,148	9.79	368,148	9.79
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	11,332	0.26	11,332	0.26	11,332	0.26
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	53,426	1.00	53,426	1.00	53,426	1.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	41,340	0.50	41,340	0.50	41,340	0.50
SPECIAL ASST OFFICE & CLERICAL	0	0.00	6,312	0.25	6,312	0.25	6,312	0.25
TOTAL - PS	0	0.00	468,072	12.38	514,428	13.38	514,428	13.38
TRAVEL, IN-STATE	0	0.00	32,443	0.00	57,422	0.00	57,422	0.00
TRAVEL, OUT-OF-STATE	0	0.00	9,998	0.00	6,999	0.00	6,999	0.00
FUEL & UTILITIES	0	0.00	86	0.00	5,087	0.00	5,087	0.00
SUPPLIES	0	0.00	23,761	0.00	13,762	0.00	13,762	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	73,801	0.00	63,802	0.00	63,802	0.00
COMMUNICATION SERV & SUPP	0	0.00	8,775	0.00	8,776	0.00	8,776	0.00
PROFESSIONAL SERVICES	0	0.00	90,535	0.00	90,536	0.00	90,536	0.00
JANITORIAL SERVICES	0	0.00	0	0.00	1	0.00	1	0.00
M&R SERVICES	0	0.00	1,511	0.00	1,512	0.00	1,512	0.00
COMPUTER EQUIPMENT	0	0.00	0	0.00	1	0.00	1	0.00
MOTORIZED EQUIPMENT	0	0.00	7,556	0.00	7,556	0.00	7,556	0.00
OFFICE EQUIPMENT	0	0.00	4,165	0.00	4,166	0.00	4,166	0.00
OTHER EQUIPMENT	0	0.00	2,531	0.00	2,532	0.00	2,532	0.00
PROPERTY & IMPROVEMENTS	0	0.00	5	0.00	6	0.00	6	0.00
REAL PROPERTY RENTALS & LEASES	0	0.00	597	0.00	598	0.00	598	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	1,080	0.00	4,081	0.00	4,081	0.00
MISCELLANEOUS EXPENSES	0	0.00	4,338	0.00	4,339	0.00	4,339	0.00
REBILLABLE EXPENSES	0	0.00	3,853	0.00	3,854	0.00	3,854	0.00
TOTAL - EE	0	0.00	265,035	0.00	275,030	0.00	275,030	0.00
GRAND TOTAL	\$0	0.00	\$733,107	12.38	\$789,458	13.38	\$789,458	13.38
GENERAL REVENUE	\$0	0.00	\$192,351	4.64	\$192,351	4.64	\$192,351	4.64
FEDERAL FUNDS	\$0	0.00	\$497,756	7.74	\$497,756	7.74	\$497,756	7.74
OTHER FUNDS	\$0	0.00	\$43,000	0.00	\$99,351	1.00	\$99,351	1.00

## PROGRAM DESCRIPTION

Department: Economic Development
Program Name: Business and Community Services
Program is found in the following core budget(s): Compliance Team
1. What does this program do?
The structure of the Business and Community Services division is based on a 3-pronged strategy whose ultimate goal is to increase economic activity in the state of Missouri in order to create high quality, family-supporting jobs and a better quality of life for all Missourians. The 3 steps include: (1) the organization of teams to better streamline and direct processes and procedures; (2) the identification of economic opportunities statewide, nationally and globally; and (3) marketing the strengths of Missouri to those opportunities. The first 2 strategies have been completed. First, the five teams are organized into Research (MERIC), Marketing, Sales, Finance and Compliance. These teams work in partnership to drive the efforts of the strategy – they do not work in silos. They are interdependent. Second, the opportunities where Missouri has a competitive edge have been identified in the industries of life science, energy, transportation/logistics, defense/homeland security, finance, automotive, information technology and agriculture business. The final step in the process is to aggressively market our strengths using the same consistent strategy, and it is important the Economic Development Advancement Fund is used for the purpose it was intended – to market Missouri nationally and internationally to create growth opportunities and increase economic activity.
The Compliance Team, within the Division of Business and Community Services provides both in-house monitoring of systems, accounting controls and separation of duties, and on-site monitoring and project compliance assistance to ensure that incentive programs are being used properly and taxpayers are receiving the best return for their investment. The Compliance Team assures quality control, consistency, and assurance. They support the Finance and Sales Teams through problem solving and troubleshooting. The Compliance Team works in partnership with the Research, Sales, Marketing and Finance Teams to promote Missouri as a great place to do business and to work with communities to improve infrastructure and provide growth opportunities throughout the state.
2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) Section 620.010, RSMo, which establishes the Department of Economic Development and divisions.
3. Are there federal matching requirements? If yes, please explain.

No

No

4. Is this a federally mandated program? If yes, please explain.

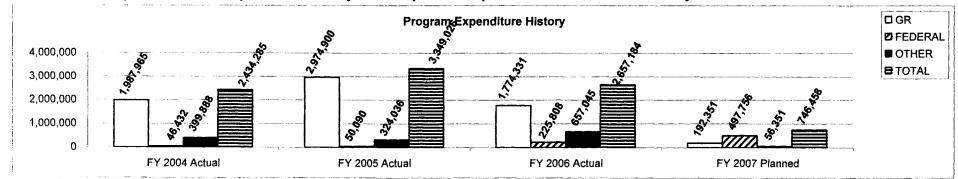
#### PROGRAM DESCRIPTION

## Department: Economic Development

Program Name: Business and Community Services

Program is found in the following core budget(s): Compliance Team

# 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



## 6. What are the sources of the "Other" funds?

Economic Development Advancement Fund (0783).

#### 7a. Provide an effectiveness measure.

\$ Amount of Incentives Monitored

Number of Findings and Recommendations and \$Amount of Incentives Monitored

FY2006	FY2007	FY2008	FY2009
<u>Actual</u>	<b>Projected</b>	<b>Projected</b>	<b>Projected</b>
NA	\$100,000,000	\$100,000,000	\$100,000,000

## 7b. Provide an efficiency measure.

The efficiency measure for the Compliance Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance and Compliance Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

	FY2006	FY2007	FY2008	FY2009
	<u>Actual</u>	<u>Planned</u>	<u>Planned</u>	<u>Planned</u>
\$ of Financial Incentives Issued or Awarded	914,472,561			
\$ of BCS Operational Budget	5,028,703	5,337,000	5,337,000	5,337,000
Cost to Achieve a Result	\$0.0055			

## **PROGRAM DESCRIPTION**

Department: Economic Development
Program Name: Business and Community Services
Program is found in the following core budget(s): Compliance Team

# 7c. Provide the number of clients/individuals served, if applicable.

	FY2006	FY2007	FY2008	FY2009
	<u>Actual</u>	<b>Projected</b>	<u>Projected</u>	<b>Projected</b>
Number of Projects Monitored	NA	400	400	400
Number of Internal File Reviews	NA	600	600	600

# 7d. Provide a customer satisfaction measure, if available.

No survery was conducted in FY2006 due to the reorganization. A new survery is under development.

RANK: 9

Department Francis Development

information technology and agriculture business.

	FY	2008 Budget	Request		· · · · · · · · · · · · · · · · · · ·	FY 2008	Governor's	Recommend	ation
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	43,000	0	0	43,000	EE	43,000	0	0	43,000
PSD	0	0	0	0	PSD	0	0	0	0
rrf _	0	0	0	0	TRF	0	0	0_	0
Total =	43,000	0	0	43,000	Total	43,000	0	0	43,000
TE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	01	0	0	0]	Est. Fringe	0	0	0	0
-	=	•	•		Note: Fringes I budgeted direct	•		•	- 1
budgeted directly Other Funds:	to MoDOT, Highw	ay Patrol, and	Conservation		budgeted direct Other Funds:	•		•	- 1
budgeted directly Other Funds: 2. THIS REQUES	to MoDOT, Highwa	ay Patrol, and	Conservation		budgeted direction of the property of the prop	•	Highway Pat	rol, and Cons	- 1
budgeted directly Other Funds: 2. THIS REQUES	T CAN BE CATEO	ay Patrol, and	Conservation	New F	Other Funds: Program	•	Highway Pat	rol, and Cons	ervation.
budgeted directly Other Funds: 2. THIS REQUES	T CAN BE CATEO New Legislation Federal Mandate	ay Patrol, and	Conservation	. New F	Other Funds: Program am Expansion	•	Highway Pat	und Switch	ervation.
budgeted directly Other Funds:  2. THIS REQUES	T CAN BE CATEO	ay Patrol, and	Conservation	. New F	Other Funds:  Program am Expansion Request	•	Highway Pat	rol, and Cons	ervation.
Other Funds:  2. THIS REQUES	T CAN BE CATEON Legislation Federal Mandate GR Pick-Up	ay Patrol, and	Conservation	New F Progra	Other Funds:  Program am Expansion Request	•	Highway Pat	und Switch	ervation.

and Compliance. These teams work in partnership to drive the efforts of the strategy – they do not work in silos. They are interdependent. Second, the opportunities where Missouri has a competitive edge have been identified in the industries of life science, energy, transportation/logistics, defense/homeland security, automotive,

RANK:	9	,	OF	= 29	

Department: Economic Development Budget Unit 41975C

**Division: Business and Community Services** 

DI Name: Compliance Team Core Restoration DI#1419004

# 3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

The final step in the process is to aggressively market our strengths using the same consistent strategy, and it is important the Economic Development Advancement Fund is used for the purpose it was intended – to market Missouri nationally and internationally to create growth opportunities and increase economic activity.

The Compliance Team within the Division of Business and Community Services provides both in-house monitoring of systems, accounting controls and separation of duties, and on-site monitoring and project compliance assistance to ensure that incentive programs are being used properly and taxpayers are receiving the best return for their investment. The Compliance Team assures quality control, consistency, and assurance. They support the Finance and Sales teams through problem solving and troubleshooting. The Compliance Team works in partnership with the Research, Sales, Marketing and Finance Teams to promote Missouri as a great place to do business and to work with communities to improve infrastructure and provide growth opportunities throughout the state.

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

This request modifies the existing funding source from the Economic Development Advancement Fund (0783) to General Revenue (0101).

5. BREAK DOWN THE REQUEST BY BUD	GET OBJECT C	LASS, JOB	CLASS, AND	FUND SOUR	CE. IDENTIF	Y ONE-TIME			
	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
Budget Object Class/Job Class	DOLLARS	FTE	<b>DOLLARS</b>	FTE	<b>DOLLARS</b>	FTE	<b>DOLLARS</b>	FTE	DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
140 IN STATE TRAVEL	13,912						13,912		
160 OUT-STATE TRAVEL	3,795						3,795		
180 FUEL & UTILITIES	6						6		
190 SUPPLIES	3,415						3,415		
320 PROFESSIONAL DEVELOPMENT	11,382						11,382		

RANK: 9 OF 29

Department: Economic Development				<b>Budget Unit</b>	41975C				
Division: Business and Community Service DI Name: Compliance Team Core Restorati		DI#1419004							
	Gov Rec GR	Gov Rec GR	Gov Rec FED	Gov Rec FED	Gov Rec OTHER	Gov Rec OTHER	Gov Rec TOTAL	Gov Rec TOTAL	Gov Rec One-Time
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS
340 COMMUNICATION SERV & SUPPLIES	3,415						3,415		
400 PROFESSIONAL SERVICES	6,368						6,368		
430 M&R SERVICES	0						0		
580 OFFICE EQUIPMENT	6						6		
590 OTHER EQUIPMENT	6						6		
680 BUILDING LEASE PAYMENTS	0						0		
690 EQUIPMENT RENTALS & LEASES	632						632		
760 MISCELLANEOUS EXPENSES	63						63		
740 REBILLABLE EXPENSES	0						0		
Total EE	43,000		0		0		43,000		
Program Distributions							0		
Total PSD	0	•	0		0		0		
Transfers									
Total TRF	0	•	0		0		0		
Grand Total	43,000	0.0	0	0.0	0	0.0	43,000	0.0	
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	
140 IN STATE TRAVEL	13,912						13,912		
160 OUT-STATE TRAVEL	3,795						3,795		
180 FUEL & UTILITIES	6						6		
190 SUPPLIES	3,415						3,415		
320 PROFESSIONAL DEVELOPMENT	11,382						11,382		

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RANK:	9		OF	29	

Department: Economic Development			Budg	et Unit 4197	'5C		<del></del>		
Division: Business and Community Services									
DI Name: Compliance Team Core Restoration	DI#1	419004							
340 COMMUNICATION SERV & SUPPLIES	3,415	<del></del>		<del></del>			3,415		
400 PROFESSIONAL SERVICES	6,368						6,368		
430 M&R SERVICES	0,000						0,000		
580 OFFICE EQUIPMENT	6						6		
590 OTHER EQUIPMENT	6						6		
680 BUILDING LEASE PAYMENTS	0						0		
690 EQUIPMENT RENTALS & LEASES	632						632		
760 MISCELLANEOUS EXPENSES	63						63		
740 REBILLABLE EXPENSES	0						0		
	_						0		
Total EE	43,000		0		0	· · · · · · · · · · · · · · · · · · ·	43,000		
Program Distributions							0		
Total PSD	0		0		0		0	<del></del>	
Transfers									
Total TRF	0		0	**	0		0		
Grand Total	43,000	0.0	0	0.0	0	0.0	43,000	0.0	

	RANK:9	OF	29	<u> </u>
Departme	nt: Economic Development Budg	get Unit 4197	75C	
Division:	Business and Community Services			<del></del>
DI Name:	Compliance Team Core Restoration DI#1419004			
6 DEDEC	RMANCE MEASURES (If new decision item has an associated core, separate	la laboratifia mus	Jacta	d noute was a suith 9 suith out additional funding \
O. PERFC	NAMANCE MEASURES (II new decision item has an associated core, separate	y identily pro	jecte	a performance with & without additional funding.)
6a.	Provide an effectiveness measure.	(	6b.	Provide an efficiency measure.
	See Business and Community Services			See Business and Community Services
	Compliance Team Core.			Compliance Team Core.
6c.	Provide the number of clients/individuals served, if applicable.	(	6d.	Provide a customer satisfaction measure, if available.
	See Business and Community Services Compliance Team			See Business and Community Services
	Core.			Compliance Team Core.
7. STRAT	EGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:			
The Comp	pliance Team has adopted several strategies in order to achieve their performance t	argets includir	ng: (1	) number of findings and recommendations related to
ł	and on-site monitoring; (2) the dollar amount of incentives monitoring during the spe	cific time perio	od; and	d (3) the number of clients and customers served
through th	e monitoring processes.			

# **DECISION ITEM DETAIL**

3udget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
COMPLIANCE					<u> </u>			
Compliance Tm Cre Modification - 1419004								
TRAVEL, IN-STATE	0	0.00	0	0.00	13,912	0.00	13,912	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	3,795	0.00	3,795	0.00
FUEL & UTILITIES	0	0.00	0	0.00	6	0.00	6	0.00
SUPPLIES	0	0.00	0	0.00	3,415	0.00	3,415	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	11,382	0.00	11,382	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	3,415	0.00	3,415	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	6,368	0.00	6,368	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	6	0.00	6	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	6	0.00	6	0.00
<b>EQUIPMENT RENTALS &amp; LEASES</b>	0	0.00	0	0.00	632	0.00	632	0.00
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	63	0.00	63	0.00
TOTAL - EE	0	0.00	0	0.00	43,000	0.00	43,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$43,000	0.00	\$43,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$43,000	0.00	\$43,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# **DECISION ITEM SUMMARY**

<del></del>				<del></del>				
3udget Unit								
Decision Item	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUSINESS		· · · · · · · · · · · · · · · · · · ·						
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	1,074,494	26.60	0	0.00	0	0.00	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	49,009	1.49	0	0.00	0	0.00	0	0.00
MISSOURI TECHNOLOGY INVESTMENT	24,555	0.61	0	0.00	0	0.00	0	0.00
MISSOURI JOB DEVELOPMENT FUND	230,771	5.54	0	0.00	0	0.00	0	0.00
TOTAL - PS	1,378,829	34.24	0	0.00	O	0.00	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	1,405,455	0.00	0	0.00	0	0.00	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	2,513	0.00	0	0.00	0	0.00	0	0.00
INTERNATIONAL TRADE SHOW REVOL	71,068	0.00	0	0.00	0	0.00	0	0.00
MISSOURI JOB DEVELOPMENT FUND	40,294	0.00	0	0.00	O	0.00	0	0.00
TOTAL - EE	1,519,330	0.00	0	0.00	0	0.00	0	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	77,602	0.00	0	0.00	0	0.00	0	0.00
INTERNATIONAL TRADE SHOW REVOL	550	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	78,152	0.00	O	0.00	0	0.00	0	0.00
TOTAL	2,976,311	34.24	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$2,976,311	34.24	\$0	0.00	\$0	0.00	\$0	0.00

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3udget Unit Jecision Item Budget Object Class	FY 2006 ACTUAL DOLLAR	FY 2006 ACTUAL FTE	FY 2007 BUDGET DOLLAR	FY 2007 BUDGET FTE	FY 2008 DEPT REQ DOLLAR	FY 2008 DEPT REQ FTE	FY 2008 GOV REC DOLLAR	FY 2008 GOV REC
	DOLLAR	PIE	DOLLAR	FIE	DOLLAR	- FIE	DULLAR	FTE
BUSINESS								
ORE	40.044	2.00		0.00	•	0.00		
ADMIN OFFICE SUPPORT ASSISTANT	49,344	2.00	0	0.00	0	0.00	0	0.0
SR OFC SUPPORT ASST (KEYBRD) PLANNER III	47,830	1.99	0	0.00	0	0.00	0	0.0
MARKETING SPECIALIST II	22,527	0.57	0	0.00	0	0.00	0	0.0
MARKETING SPECIALIST III	550,161	13.95	0	0.00	0	0.00	0	0.0
	21,107	0.46	0	0.00	0	0.00	0	0.0
ECONOMIC DEV INCENTIVE SPEC I	16,755	0.62	0	0.00	0	0.00	0	0.0
ECONOMIC DEV INCENTIVE SPEC II	64,835	1.96	0	0.00	0	0.00	0	0.0
ECONOMIC DEV INCENTIVE SPC III	25,249	0.54	0	0.00	0	0.00	0	0.0
WORKFORCE DEVELOPMENT SPEC IV	142,381	3.54	0	0.00	0	0.00	0	0.0
COMMUNITY & ECONOMIC DEV MGRB1	60,400	1.43	0	0.00	0	0.00	0	0.0
COMMUNITY & ECONOMIC DEV MGRB2	109,576	2.08	0	0.00	0	0.00	0	0.0
DESIGNATED PRINCIPAL ASST DEPT	61,667	0.83	0	0.00	0	0.00	0	0.0
DIVISION DIRECTOR	6,243	0.08	0	0.00	0	0.00	0	0.
DESIGNATED PRINCIPAL ASST DIV	72,809	1.57	0	0.00	0	0.00	0	0.
SPECIAL ASST PROFESSIONAL	103,642	1.62	0	0.00	0	0.00	0	0.
SPECIAL ASST OFFICE & CLERICAL	24,276	1.00	0	0.00	0	0.00	0	0.
CONSTITUENT LIAISON	27	0.00	0	0.00	0	0.00	0	0.
TOTAL - PS	1,378,829	34.24	0	0.00	0	0.00	0	0.0
TRAVEL, IN-STATE	78,412	0.00	0	0.00	0	0.00	0	0.
TRAVEL, OUT-OF-STATE	104,373	0.00	0	0.00	0	0.00	0	0.0
SUPPLIES	49,270	0.00	0	0.00	0	0.00	0	0.
PROFESSIONAL DEVELOPMENT	221,296	0.00	0	0.00	0	0.00	0	0.9
COMMUNICATION SERV & SUPP	46,891	0.00	0	0.00	0	0.00	0	0.0
PROFESSIONAL SERVICES	894,447	0.00	0	0.00	0	0.00	0	0.
JANITORIAL SERVICES	139	0.00	0	0.00	0	0.00	0	0.0
M&R SERVICES	16,707	0.00	0	0.00	0	0.00	0	0.0
MOTORIZED EQUIPMENT	8,400	0.00	0	0.00	0	0.00	0	0.0
OFFICE EQUIPMENT	3,917	0.00	0	0.00	0	0.00	0	0.0
OTHER EQUIPMENT	1,633	0.00	0	0.00	0	0.00	0	0.0
REAL PROPERTY RENTALS & LEASES	42,273	0.00	0	0.00	0	0.00	0	0.0
EQUIPMENT RENTALS & LEASES	8,082	0.00	0	0.00	0	0.00	0	0.6
MISCELLANEOUS EXPENSES	43,490	0.00	0	0.00	0	0.00	0	0.0
TOTAL - EE	1,519,330	0.00	0	0.00	0	0.00	0	0.0
PROGRAM DISTRIBUTIONS	77,602	0.00	0	0.00	0	0.00	0	0.0
REFUNDS	550	0.00	0	0.00	0	0.00	0	0.0
TOTAL - PD	78,152	0.00	0	0.00	0	0.00	0	0.0
RAND TOTAL	\$2,976,311	34.24	\$0	0.00	\$0	0.00	\$0	0.0
GENERAL REVENUE	\$2,557,551	26.60	\$0	0.00	\$0	0.00		0.0
FEDERAL FUNDS	\$51,522	1.49	\$0	0.00	\$0	0.00		0.0
OTHER FUNDS	\$367,238	6.15	\$0	0.00	\$0	0.00		0.0

# **DECISION ITEM SUMMAKY**

								9191911 11 En	<u> </u>
ludget Unit									
Decision Item	FY 2006	FY 2006	FY 2007		FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Object Summary	ACTUAL	ACTUAL	BUDGET		BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR		FTE	DOLLAR	FTE	DOLLAR	FTE
OMMUNITY DEVELOPMENT PROGRAM									
CORE									
PERSONAL SERVICES									
GENERAL REVENUE	616,366	18.16		0	0.00	(	0.00	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	477,970	13.44		0	0.00	(	0.00	0	0.00
TOTAL - PS	1,094,336	31.60		0	0.00	(	0.00	0	0.00
EXPENSE & EQUIPMENT									
GENERAL REVENUE	173,931	0.00		0	0.00	(	0.00	0	0.00
DED-ED PRO -CDBG- PASSTHROUGH	38,578	0.00		0	0.00	(	0.00	O	0.00
DED-ED PRO-CDBG-ADMINISTRATION	115,672	0.00		0	0.00	(	0.00	0	0.00
TOTAL - EE	328,181	0.00		0	0.00	(	0.00	0	0.00
PROGRAM-SPECIFIC									
GENERAL REVENUE	25,067	0.00		0	0.00	(	0.00	0	0.00
DED-ED PRO -CDBG- PASSTHROUGH	27,271,087	0.00		0	0.00	(	0.00	0	0.00
TOTAL - PD	27,296,154	0.00		0 -	0.00		0.00	0	0.00
TOTAL	28,718,671	31.60		0	0.00	(	0.00	0	0.00
GRAND TOTAL	\$28,718,671	31.60		50	0.00	\$(	) 0.00	\$0	0.00

ום	ECI	SI	INC	TEM	DET	AIL

							ECISION IT	
Judget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
ecision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
OMMUNITY DEVELOPMENT PROGRAM								
ORE								
ADMIN OFFICE SUPPORT ASSISTANT	23,790	0.94	0	0.00	0	0.00	0	0.0
OFFICE SUPPORT ASST (KEYBRD)	82,142	3.99	0	0.00	0	0.00	0	0.0
SR OFC SUPPORT ASST (KEYBRD)	22,620	1.00	0	0.00	0	0.00	0	0.0
ACCOUNTANT II	53,642	1.48	0	0.00	0	0.00	0	0.0
PUBLIC INFORMATION SPEC II	20,192	0.67	0	0.00	0	0.00	0	0.0
PLANNER I	22,938	0.73	0	0.00	0	0.00	0	0.0
PLANNER III	46,356	1.00	0	0.00	0	0.00	0	0.0
MARKETING SPECIALIST II	44,199	1.33	0	0.00	0	0.00	0	0.0
COMMUNITY DEV PROG SPEC	17,129	0.48	0	0.00	0	0.00	0	0.0
COMMUNITY DEV REP I	8,428	0.32	0	0.00	0	0.00	0	0.0
COMMUNITY DEV REP II	164,294	5.02	0	0.00	0	0.00	0	0.0
COMMUNITY DEV REP III	94,865	2.66	0	0.00	0	0.00	0	0.0
ECONOMIC DEV INCENTIVE SPEC I	38,703	1.48	0	0.00	0	0.00	0	0.0
ECONOMIC DEV INCENTIVE SPEC II	233,630	6.62	0	0.00	0	0.00	0	0.0
COMMUNITY & ECONOMIC DEV MGRB1	36,467	0.88	0	0.00	0	0.00	0	0.0
COMMUNITY & ECONOMIC DEV MGRB2	101,257	2.00	0	0.00	0	0.00	0	0.0
DESIGNATED PRINCIPAL ASST DEPT	70,834	0.84	0	0.00	0	0.00	0	0.0
DIVISION DIRECTOR	12,850	0.16	0	0.00	0	0.00	0	0.0
TOTAL - PS	1,094,336	31.60	0	0.00	0	0.00	0	0.0
TRAVEL, IN-STATE	26,019	0.00	0	0.00	0	0.00	0	0.0
TRAVEL, OUT-OF-STATE	7,945	0.00	0	0.00	0	0.00	0	0.0
SUPPLIES	33,730	0.00	0	0.00	0	0.00	0	0.0
PROFESSIONAL DEVELOPMENT	74,175	0.00	0	0.00	0	0.00	0	0.0
COMMUNICATION SERV & SUPP	18,665	0.00	0	0.00	0	0.00	0	0.0
PROFESSIONAL SERVICES	142,333	0.00	0	0.00	0	0.00	0	0.0
M&R SERVICES	13,227	0.00	0	0.00	0	0.00	0	0.0
OFFICE EQUIPMENT	10,193	0.00	0	0.00	0	0.00	0	0.0
REAL PROPERTY RENTALS & LEASES	721	0.00	0	0.00	0	0.00	0	0.0
EQUIPMENT RENTALS & LEASES	797	0.00	0	0.00	0	0.00	ō	0.0
MISCELLANEOUS EXPENSES	376	0.00	0	0.00	0	0.00	Ö	0.0
TOTAL - EE	328,181	0.00		0.00		0.00		0.0
PROGRAM DISTRIBUTIONS	27,296,154		0	0.00	0	0.00	0	0.0
-		0.00				<del></del>		
TOTAL - PD	27,296,154	0.00	0	0.00	0	0.00	0	0.0
RAND TOTAL	\$28,718,671	31.60	\$0	0.00	\$0	0.00	\$0	0.0
GENERAL REVENUE	\$815,364	18.16	\$0	0.00	\$0	0.00		0.0
FEDERAL FUNDS	\$27,903,307	13.44	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

# **DECISION ITEM SUMMARY**

GRAND TOTAL		\$0 0.00	\$0	0.00	\$35,750,000	0.00	\$35,750,000	0.00
TOTAL		0 0.00		0.00	35,750,000	0.00	35,750,000	0.00
TOTAL - PD		0.00		0.00	35,750,000	0.00	35,750,000	0.00
PROGRAM-SPECIFIC LIFE SCIENCES RESEARCH TRUST		0.00	0	0.00	35,750,000	0.00	35,750,000	0.00
Life Sciences Research Board - 1419029								
LIFE SCIENCE RESEARCH								
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Decision Item	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Unit	<del> </del>			······				

Budget Unit 41962C

RANK: 6

Department: Economic Development

and enhancing their capacity to carry out their respective missions.

Division: Busi	ness and Communit	v Services								
	Sciences Research			DI#1419029	<del>.</del>					
AMOUNT O	F REQUEST									
	FY 2	008 Budge	et Request			FY 2008	Governor	's Recomme	ndation	
	GR	Federal	Other	Total		GR	Fed	Other	Total	
8	0	0	0	0	PS	0	0	0	0	
<b>E</b>	0	0	0	0	EE	0	0	0	0	
SD	0	0	35,750,000	35,750,000	PSD	0	0	35,750,000	35,750,000	
RF	0	0	0	0	TRF	0	0	0	0	
otal	0	0	35,750,000	35,750,000	Total	0	0	35,750,000	35,750,000	
ΓE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00	
st. Fringe	0	0	0	0	Est. Fringe	0	0	0	0	ı
ote: Fringes b	oudgeted in House Bill	5 except f	or certain frin	ges		budgeted in Ho	ouse Bill 5	except for cer	tain fringes	
idaeted direct	ly to MoDOT, Highwa	v Patrol, ar	nd Conservati	on.	,	ctly to MoDOT,		-		
ther Funds: THIS REQUE	Life Sciences Researce  EST CAN BE CATEGO  New Legislation				Other Funds:	Life Sciences Re	esearch Tru	st Fund (0763)  Fund Switch		
	Federal Mandate				Program Expansion		<del></del>	Cost to Conf		
	GR Pick-Up			<del></del>	Space Request	_	<del></del>	_	Replacement	
<del></del>	Pay Plan				Other:	<del></del>	<del> </del>	_ Equipinioni i	topiacomon.	
<del>-</del>				· · · · · · · · · · · · · · · · · · ·	DR ITEMS CHECKED IN #2.	INCLUDE TH	E FEDERA	AL OR STATE	STATUTORY	Y OR
ONSTITUTIO	NAL AUTHORIZATIO	N FOR TH	IIS PROGRA	M.						
Fund, beginning 196.1100 to 19	g in FY 2007 and in pe 6.1130 without a majo	erpetuity the ority vote in	ereafter. Mor each house o	neys in the fu of the genera		propriation for p	urposes of	her than thos	e provided in s	section
<i>l</i> ioneys approp	orlated to the Life Scie	nces Kese	arcn Board si	nall be used t	o enhance the capacity of the	e state of ivilsed	ourrs ability	, to bettorm te	esearch to bett	CI 30

the health and welfare of the residents of the State as a center of life sciences research and development by building on the success of research institutions located in Missouri, creating in and attract to Missouri new research and development institutions, commercializing the life sciences technologies developed by such institutions,

RANK:	6	OF	29

Department: Economic Development		Budget Unit	41962C	
Division: Business and Community Services				
DI Name: Life Sciences Research	DI#1419029			

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

By law, the Life Sciences Research fund will receive 25% of all moneys received from the tobacco master settlement agreement in FY 2007. Moneys received by the board may be used for, but are not limited to, personnel, supplies, equipment, and renovations or construction of physical facilities. The law requires that 20% of the moneys appropriated shall be used for technology transfer and 80% to build research capacity at public and private not-for-profit institutions to promote life science technology transfer and technology commercialization. The law also specifies that 20% of the 80% research funds shall be appropriated to promote the development of research of tobaccoo-related illnesses. In any single fiscal year, no more than 10% of the funds can be used for construction of physical facilities. Meeting expenses for and services to the Board were based on actual expenditures in FY 2002, the last time the Board was active, and the remainder is earmarked for program distributions to organizations or institutions approved by the Board.

T OBJECT C	LASS, JOB	CLASS, AND	<b>FUND SOUR</b>	CE. IDENTIF	Y ONE-TIME	COSTS.		
Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req
GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
<b>DOLLARS</b>	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS
						0	0.0	
						0	0.0	
0	0.0	0	0.0	0	0.0	0	0.0	0
						0		
						0		
						0	_	
0		0		0		0		0
				35.750.000		35,750,000		
0		0		35,750,000		35,750,000	-	0
0		0		0	•	0	•	0
0	0.0	0	0.0	35.750.000	0.0	35,750,000	0.0	0
	Dept Req GR DOLLARS	Dept Req GR GR DOLLARS FTE  0 0.0	Dept Req Dept Req GR GR GR FED DOLLARS  O 0.0 0.0 0  O 0	Dept Req Dept Req Dept Req GR GR GR FED FED DOLLARS FTE DOLLARS FTE  0 0.0 0.0 0 0.0  0 0 0.0  0 0 0.0	Dept Req GR         Dept Req GR         Dept Req FED FED OTHER DOLLARS         Dept Req FED OTHER DOLLARS         Dept Req FED OTHER FED OTHER DOLLARS           0         0.0         0         0.0         0           0         0         0         0         0           0         0         0         35,750,000         35,750,000           0         0         0         0         0         0	Dept Req         Dept Req         Dept Req         Dept Req         Dept Req         Dept Req         OTHER         OTHER         OTHER           DOLLARS         FTE         DOLLARS         FTE         DOLLARS         FTE           0         0.0         0         0.0         0.0           0         0         0         35,750,000           0         0         35,750,000	GR DOLLARS         GR FED DOLLARS         FED DOLLARS         FED DOLLARS         FTE DOLLARS         TOTAL DOLLARS           0         0         0.0         0         0.0         0         0           0         0         0         0         0         0         0           0         0         0         0         0         0         0         0           0         0         0         35,750,000         35,750,000         35,750,000         35,750,000         0         0           0	Dept Req   GR   GR   FED   FED   OTHER   OTHER   TOTAL   TOTAL   FTE   DOLLARS   FTE   DOLLA

• • • • • • • • • • • • • • • • • • • •			
RANK	: 6	OF	29

		_	<b>Budget Unit</b>	41962C				
es		_						
	DI#1419029	• •						
Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
						0		
0	0.0	0	0.0	0	0.0			
						0		
0		0		0		0		0
0		0		35,750,000 <b>35,750,000</b>		35,750,000 <b>35,750,000</b>		0
0		0		0		0		0
0	0.0	0	0.0	35,750,000	0.0	35,750,000	0.0	0
0	0.0	0	0.0	35,750,000	0.0	35,750,000	0.0	
	Gov Rec GR DOLLARS	Gov Rec Gov Rec GR GR DOLLARS FTE  0 0.0	DI#1419029	DI#1419029   Gov Rec   Gov Rec   Gov Rec   GR   GR   FED   FED   DOLLARS   FTE   DOLLARS   FTE	Gov Rec   Gov	Gov Rec   Gov	Gov Rec   Gov	Gov Rec   TOTAL   TOTAL

		RANK:	6	OF	29	_			
Departme	ent: Economic Development		Budg	et Unit	41962C				
	Business and Community Services		•	,	· <del></del>	_			
	Life Sciences Research	DI#1419029							
6. PERF	ORMANCE MEASURES (If new decision item I	has an associated	core, separately	/ identif	y projected	performance with & without additional funding.)			
6a.	Provide an effectiveness measure.				6b.	Provide an efficiency measure.			
	To be determined by the Life Sciences Ro	esearch Board		To be determined by the Life Sciences Research					
i									
6c.	Provide the number of clients/indiv	viduals served, if	applicable.		6d.	Provide a customer satisfaction measure, if available.			
	To be determined by the Life Sciences Re	esearch Board			To be deter	mined by the Life Sciences Research Board			

OF 29

	RANK:	6	_	F	29	_
Department: Economic Development	<del></del>	· · · · · · · · · · · · · · · · · · ·	Budget Uni	t 419	962C	
Division: Business and Community Services						<del></del>
DI Name: Life Sciences Research	DI#1419029					
7. STRATEGIES TO ACHIEVE THE PERFORMANCE	MEASUREMENT TA	ARGETS:				
The Life Science Research Board will develop a proces applicants. The Board will make recommendations to the the fiscal agent for these grants.						

DEC	ICIC	M	ITEM	DET	ΛH
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Budget Unit Decision Item	FY 2006 ACTUAL	FY 2006 ACTUAL	FY 2007 BUDGET	FY 2007 BUDGET	FY 2008 DEPT REQ	FY 2008 DEPT REQ	FY 2008 GOV REC	FY 2008 GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
LIFE SCIENCE RESEARCH							· · · · · · · · · · · · · · · · · · ·	
Life Sciences Research Board - 1419029								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	35,750,000	0.00	35,750,000	0.00
TOTAL - PD	0	0.00	0	0.00	35,750,000	0.00	35,750,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$35,750,000	0.00	\$35,750,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	. \$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$35,750,000	0.00	\$35,750,000	0.00

# **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
INNOVATION CENTERS								
CORE								
PROGRAM-SPECIFIC MISSOURI TECHNOLOGY INVESTMENT	936,138	0.00	1,500,806	0.00	1,500,806	0.00	1,500,806	0.00
TOTAL - PD	936,138	0.00	1,500,806	0.00	1,500,806	0.00	1,500,806	0.00
TOTAL	936,138	0.00	1,500,806	0.00	1,500,806	0.00	1,500,806	0.00
Innovation Ctr Funding Increas - 1419006								
PROGRAM-SPECIFIC								
MISSOURI TECHNOLOGY INVESTMENT	0	0.00	0	0.00	275,000	0.00	125,000	0.00
TOTAL - PD	0	0.00	0	0.00	275,000	0.00	125,000	0.00
TOTAL	. 0	0.00	0	0.00	275,000	0.00	125,000	0.00
GRAND TOTAL	\$936,138	0.00	\$1,500,806	0.00	\$1,775,806	0.00	\$1,625,806	0.00

## **CORE DECISION ITEM**

Department: Eco	nomic Developr	nent			Budget Unit 4	2010C			
Division: Busine	ss and Commun	ity Services	<b>i</b>		-				
Core: Innovation									
			<del></del> .	- · <u>. · · · · · · · · · · · · · · · · · ·</u>		<del></del>	<u>.</u> .		
1. CORE FINANC	IAL SUMMARY					<del> </del>			
	FY	<sup>2008</sup> Budg	et Request			FY 2008	Governor's	Recommen	dation
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS T	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	1,500,806	1,500,806	PSD	0	0	1,500,806	1,500,806
TRF	0	0	0	0	TRF	0	0	0	0_
Total	0	0	1,500,806	1,500,806	Total	0	0	1,500,806	1,500,806
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0 1	0	0	Est. Fringe	0	0	0	0
Note: Fringes bud budgeted directly t	T	•	-	•	Note: Fringes l budgeted direct	•		•	- 1
Other Funds:	Missouri Techno	logy Investme	ent Fund (017	(2)	Other Funds: M	lissouri Techo	onology Inve	stment Fund	(0172)
Notes:	Reallocate all Inn	ovation Cent	ers into one a	appropration			-		
							<del></del> .		

## 2. CORE DESCRIPTION

Whether it's a spin-off from an existing company or a start-up out of a Missouri university, new innovations and technologies around our state are driving today's economy. Advanced technology companies create high-wage jobs with highly skilled workers that are important in promoting an environment for a higher quality of life.

The Missouri Innovation Centers are a critical support structure for assistance to these advanced technology start-up companies. These centers provide services to entrepreneurs at the earliest stage in the development of promising high-growth, advanced-technology companies. With a unique public-private-academic partnership, each innovation center strategically collaborates with a university to stimulate technology transfer and commercialization of new technologies into the marketplace. The list of designated innovation centers includes the following:

Name/Location	<b>Designation Received</b>	FY2007 Appropriation
Missouri Enterprise, Rolla	historic center	\$200,056
Missouri Research Corporation, Cape Girardeau	February-04	\$200,000
Center for Emerging Technologies, St. Louis	historic center	\$300,000
Missouri Rural Enterprise and Innovation Center, Kirksville	June-06	\$175,000
Newman Business and Technology Innovation Center, Joplin	March-05	\$175,000
Missouri Innovation Center, Columbia	historic center	\$150,750

#### **CORE DECISION ITEM**

Department: Economic Development

Division: Business and Community Services

Core: Innovation Centers

KCSourceLink, Kansas City

Jordan Valley Innovation Center, Springfield

August-05

June-06

\$150,000

June-06

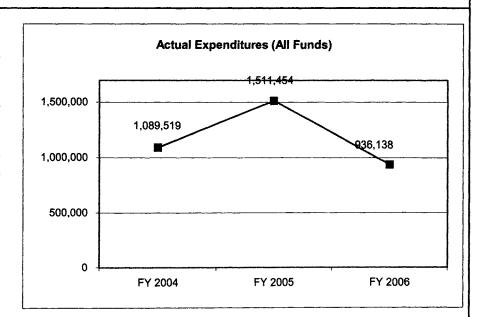
3. PROGRAM LISTING (list programs included in this core funding)

Institute for Entrepreneurial Development, Warrensburg

Innovation Centers

# 4. FINANCIAL HISTORY

	FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.
Appropriation (All Funds)	1,164,118	1,558,200	1,131,150	1,500,806
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1,164,118	1,558,200	1,131,150	N/A
Actual Expenditures (All Funds)	1,089,519	1,511,454	936,138	N/A
Unexpended (All Funds)	74,599	46,746	195,012	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	25,924	46,746	195,012	N/A



No funding appropriated

Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** 

- (1) Includes a one-time appropriation of \$300,000 for Technology-Based Investments.
- (2) Includes a one-time appropriation of \$250,000 for Fort Leonard Wood Technology Development project.
- (3) Lapse of \$150,000 in FY06 due to Kirksville Innovation Center not being designated during that FY.

# STATE

# **INNOVATION CENTERS**

# 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	1
TAFP AFTER VETO	DES							
		PD	0.00	0	0	1,500,806	1,500,806	;
		Total	0.00	0	0	1,500,806	1,500,806	-  -  -
DEPARTMENT CO	RE REQUEST							
		PD	0.00	0	0	1,500,806	1,500,806	•
		Total	0.00	0	0	1,500,806	1,500,806	- } =
GOVERNOR'S ADD	ITIONAL COR	RE ADJUST	MENTS					
Core Reallocation	2487 3774	PD	0.00	0	0	70,006	70,006	;
Core Reallocation	2487 1801	PD	0.00	0	0	150,000	150,000	)
Core Reallocation	2487 7071	PD	0.00	0	0	(20,000)	(20,000)	)
Core Reallocation	2487 7072	PD	0.00	0	0	(30,000)	(30,000)	)
Core Reallocation	2487 7070	PD	0.00	0	0	(20,006)	(20,006)	ŧ
Core Reallocation	2488 1801	PD	0.00	0	0	(150,000)	(150,000)	ł
NET G	OVERNOR CH	IANGES	0.00	0	0	0	0	•
GOVERNOR'S REC	OMMENDED	CORE						
		PD	0.00	0	0	1,500,806	1,500,806	
		Total	0.00	0	0	1,500,806	1,500,806	

DEC	ISI	ON	ITEM	DET	AIL
-----	-----	----	------	-----	-----

Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
NNOVATION CENTERS								
ORE								
PROGRAM DISTRIBUTIONS	936,138	0.00	1,500,806	0.00	1,500,806	0.00	1,500,806	0.00
TOTAL - PD	936,138	0.00	1,500,806	0.00	1,500,806	0.00	1,500,806	0.00
BRAND TOTAL	\$936,138	0.00	\$1,500,806	0.00	\$1,500,806	0.00	\$1,500,806	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$936,138	0.00	\$1,500,806	0.00	\$1,500,806	0.00	\$1,500,806	0.00

**Department: Economic Development** 

**Program Name: Innovation Centers** 

Program is found in the following core budget(s): Innovation Centers

### 1. What does this program do?

The Missouri Innovation Centers are a critical support structure for assistance to technology start-up companies. The Centers provide services to entrepreneurs at the earliest stage in the development of promising high-growth technology companies. With a unique public-private-academic partnership, each Innovation Center strategically collaborates with a university to stimulate technology transfer and commercialization of new technologies into the marketplace. As required by Section 348.253.2, RSMo, Innovation Centers provide a 1:1 match from other funds.

The Centers are familiar with up-to-date business management and technology innovations and help businesses apply these innovations to increase profits. Innovation Center clients become a part of a network of state, federal, university and private resources designed to develop and support high-growth businesses. Innovation Centers work with entrepreneurs by providing services such as helping to develop sound business growth models, obtain financing, find appropriate incubator office and research space, develop marketing plans, networking opportunities, and research connections with universities. These clients may be in the form of tenants of an incubator in the traditional sense, or they may be clients that need the in-depth services of our innovation centers, but do not need the real estate of the incubator. The current list of Innovation Centers is outlined below:

Name/Location	Designation Received	FY2007 Appropriation
Missouri Enterprise, Rolla	historic center	\$200,056
Missouri Research Corporation, Cape Girardeau	February-04	\$200,000
Center for Emerging Technologies, St. Louis	historic center	\$300,000
Missouri Rural Enterprise and Innovation Center, Kirksville	June-06	\$175,000
Newman Business and Technology Innovation Center, Joplin	March-05	\$175,000
Missouri Innovation Center, Columbia	historic center	\$150,750
KCSourceLink, Kansas City	August-05	\$150,000
Jordan Valley Innovation Center, Springfield	June-06	\$150,000
Institute for Entrepreneurial Development, Warrensburg	June-06	No funding appropriated

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 348.271, RSMo., Centers for Advanced Technology - Innovation Centers to be established to develop new technology-based businesses.

3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

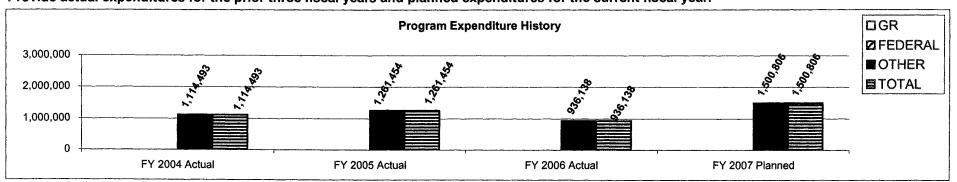
No

# Department: Economic Development

**Program Name: Innovation Centers** 

Program is found in the following core budget(s): Innovation Centers

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.

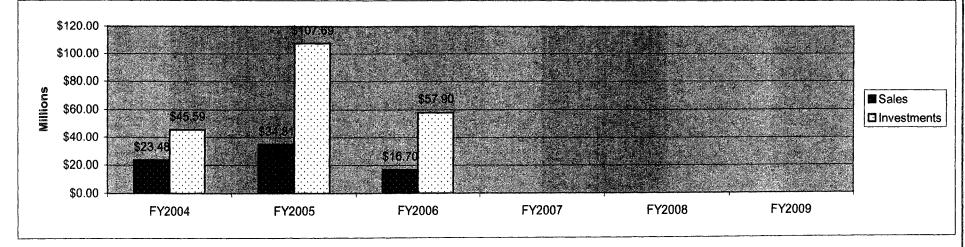


### 6. What are the sources of the "Other " funds?

Expenditures reflected are from Missouri Technology Investment Fund (0172) which recieves its revenue from a GR transfer. The Innovation Centers are also required to match the state funds on a 1:1 basis. These matching funds do not run through the State Treasury and include in-kind, grants and rent from incubator tenants. These amounts for the following fiscal years are outlined below: \$1,801,065 in FY03; \$1,678,941 in FY04; \$1,235,995 in FY05 and \$2,847,348 in FY06.

### 7a. Provide an effectiveness measure.

Dollar amount of sales and investment reported by Innovation Center clients.



	artment: Economic Developmer			· · · · · · · · · · · · · · · · · · ·		<del></del>		<del></del>	<del></del>	·· <del>·······</del>
	gram Name: Innovation Centers				•					
Prog	gram is found in the following co	ore budget(s): Inno	ovation Cente	ers						
7b.	Provide an efficiency measure.									
	Dollars returned in sales and inve	estments for every d	ollar of state f	unding.						
l		FY	2004	FY2	2005	FY2	2006	FY2007	FY2008	FY2009
ĺ		<u>Projected</u>	<u>Actual</u>	<b>Projected</b>	<u>Actual</u>	<b>Projected</b>	<u>Actual</u>	<b>Projected</b>	<u>Target</u>	<u>Target</u>
	*Total Financial Impact (\$)	N/A	69,094,313	67,300,000	142,496,767	68,680,000	74,617,860	68,350,000	**	**
	Total State Spending (\$)	864,118	1,114,493	13,082,000	1,231,452	1,131,150	938,138	1,500,806		
	Return on State Investment	N/A	62	51	116	52	80	46		
	D !	FY2004		2005		2006	FY2007	FY2008	FY2009	
		_								
i	Proje	ected Actual	Projected	<u>Actual</u>	Projected	<u>Actual</u>	Projected	Target	Target	
		I/A 242	150	381	175	463	200	**	**	
	**New Innovation Centers have b					.00	200			
7d.		_	•	20 .01.00	<b>.</b>					
	Not available		<b></b>							
ĺ										
i										

RANK: 8

Department: Economic Development					Budget Unit 4	2010C			
	ess & Community								
DI Name: Innov	ration Center Fund	ing Increase	<u> </u>	) <del> </del> #1419006					
1. AMOUNT OF	REQUEST			· · · · · · · · · · · · · · · · · · ·					
	FY	2008 Budget	Request			FY 2008	Governor's	Recommend	dation
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	275,000	275,000	PSD	0	0	125,000	125,000
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	275,000	275,000	Total	0	0	125,000	125,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	01	0
Note: Fringes b	udgeted in House B	II 5 except for	r certain fringe	es	Note: Fringes b	udgeted in Ho	ouse Bill 5 ex	cept for certa	ain fringes
budgeted directl	y to MoDOT, Highw	ay Patrol, and	Conservation	າ.	budgeted directl	y to MoDOT,	Highway Pa	trol, and Cons	servation.
Other Funds:	Missouri Technology	Investment Fu	nd (0172)		Other Funds: M	issouri Techno	logy Investme	ent Fund (0172	)
2. THIS REQUE	ST CAN BE CATE	ORIZED AS							
	New Legislation				ew Program		F	und Switch	
	Federal Mandate			<del></del>	ogram Expansion			Cost to Contin	ue
	GR Pick-Up		_		ace Request		E	Equipment Re	placement
	Pay Plan		_	Х	her: Funding Increas	e			
	-		_		•··-··································				

Whether it's a spin-off from an existing company or a start-up out of a Missouri university, new innovations and technologies around our state are driving today's economy. These technology companies create high-wage jobs with highly skilled workers. The Missouri Innovation Centers are a critical piece in the structure that provides resources and services to entrepreneurs at the earliest stage in the development of promising high-growth technology company. Each Innovation Center strategically collaborates with a university to stimulate technology transfer and commercialization of new technologies into the marketplace.

Columbia, Kansas City, Springfield, Joplin, Kirksville and Warrensburg.

RANK: 8	OF 29

Department: Economic Development	В	ludget Unit 42010C	
Division: Business & Community Services			
DI Name: Innovation Center Funding Increase	DI#1419006		

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-

times and how those amounts were calculated.)

This request will allow the DED to adequately fund the Missouri Innovation Centers located around the state. The funding request requires a General Revenue transfer into the Missouri Technology Fund. Please see below for list of designated Innovation Centers.

Designation Received	FY2007 Appropriation
historic center	\$200,056
February 2004	\$200,000
historic center	\$300,000
June 2006	\$175,000
March 2005	\$175,000
historic center	\$150,750
August 2005	\$150,000
June 2006	\$150,000
June 2006	no funding appropriated
	historic center February 2004 historic center June 2006 March 2005 historic center August 2005 June 2006

5. BREAK DOWN THE REQUEST BY BUD	<b>GET OBJECT C</b>		CLASS, AND	<b>FUND SOUR</b>	CE. IDENTIF'	Y ONE-TIME	COSTS.		
	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					275,000		275,000		
Total PSD	0		0		275,000		275,000		0

RANK: 8 OF 29

Department: Economic Development Division: Business & Community Services				42010C		······································	· · · · · · · · · · · · · · · · · · ·	<del> </del>
	DI#1419006							
0		0		0	. <del> </del>	0		
0	0.0	0	0.0	275,000	0.0	275,000	0.0	(
Gov Rec GR	Gov Rec GR	Gov Rec FED	Gov Rec FED	Gov Rec OTHER	Gov Rec OTHER	Gov Rec TOTAL	Gov Rec TOTAL	Gov Rec One-Time DOLLARS
DOLLARS	FIE	DOLLARS	FIE_	DOLLARS	rie	0	0.0	DULLARS
0	0.0	0	0.0	0	0.0	0	0.0	C
						0 0 0		
0		0	-	0	•	0	-	0
0		0		125,000 125,000		125,000 125,000	-	0
0		0	-	0	-	0	-	0
0	0.0	0	0.0	125,000	0.0	125,000	0.0	0
	Gov Rec GR DOLLARS	O 0.0  Gov Rec Gov Rec GR GR DOLLARS FTE  0 0.0	DI#1419006	DI#1419006	O	DI#1419006	Di#1419006	Di#1419006   O

		RANK:	8	_ OF	29	
Department: E	conomic Development		<del></del>	Budget Unit	42010C	
	ess & Community Services			•		
Di Name: Innov	ation Center Funding Increase	DI#1419006				
6. PERFORMA	NCE MEASURES (If new decision item ha	as an associated	core, sep	parately identif	fy projecte	d performance with & without additional funding.)
6a.	Provide an effectiveness measure.				6b.	Provide an efficiency measure.
Effectiveness m Innovation Center	easures for the Innovation Centers can be for er Core.	ound in the			Efficiency the Core.	measure for the Innovation Centers can be found in
6c.	Provide the number of clients/indivi	duals served, i	f applica	ble.	6d.	Provide a customer satisfaction measure, if available.
Number of Clien	ts served can be found in the Innovation Ce	ntor Coro				available.
inumber of Chen	is served can be found in the innovation ce	nier Core.			Customan	Ontinfaction can be found in the Innovation Contac
					Customer Core.	Satisfaction can be found in the Innovation Center

	RANK:	8	_ 0	)F	29	
Department: Economic Development			Budget Un	it 42	2010C	
Division: Business & Community Services			_			
DI Name: Innovation Center Funding Increase	DI#1419006					
7. STRATEGIES TO ACHIEVE THE PERFORMANCE I	MEASUREMENT TA	RGETS:				
Each Innovation Center by contractual agreement is requachieve those measures. The Operational Plan is review						

DEC	ICIO	NI I	TEM	DET	ΛII
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Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008	
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
INNOVATION CENTERS	-								
Innovation Ctr Funding Increas - 1419006									
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	275,000	0.00	125,000	0.00	
TOTAL - PD	0	0.00	0	0.00	275,000	0.00	125,000	0.00	
GRAND TOTAL	\$0	0.00	\$0	0.00	\$275,000	0.00	\$125,000	0.00	
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00	
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00	
OTHER FUNDS	\$0	0.00	\$0	0.00	\$275,000	0.00	\$125,000	0.00	

# **DECISION ITEM SUMMARY**

3udget Unit Decision Item Budget Object Summary Fund	FY 2006 ACTUAL DOLLAR	FY 2006 ACTUAL FTE	FY 2007 BUDGET DOLLAR	FY 2007 BUDGET FTE	FY 2008 DEPT REQ DOLLAR	FY 2008 DEPT REQ FTE	FY 2008 GOV REC DOLLAR	FY 2008 GOV REC FTE
WISSOURI BUSINESS CENTER								
Missouri Business Center - 1419009								
PROGRAM-SPECIFIC GENERAL REVENUE	(	0.00	0	0.00	650,000	0.00	0	0.00
TOTAL - PD	(	0.00	0	0.00	650,000	0.00	0	0.00
TOTAL		0.00	0	0.00	650,000	0.00	0	0.00
SRAND TOTAL	\$(	0.00	\$0	0.00	\$650,000	0.00	\$0	0.00

					RANK:	10		OF_	29				
Department :	Economic Deve	elopme	nt			<del></del>	<del></del>	Bu	ıdget Unit	42160C	<del> </del>		
Division:	Business and C			ces		•					•		
DI Name	Missouri Busine				#1419009	<u> </u>							
1. AMOUNT	OF REQUEST		<del></del>		<del></del>		<del> </del>					·	<u>-</u> -
		FY 200	8 Budget	Request					FY 200	8 Governor's	s Recommen	dation	
	GR		ederal	Other	Total				GR	Fed	Other	Total	
PS		0	0	0	0	-	PS	_	0	0	0	0	
EE		0	0	0	0		EE		0	0	0	0	
PSD	650,00		0	0	650,000	_	PSD		0	0	0	0	
Total	650,00	00	0	0	650,000	=	Total	=	0	0	0	0	
FTE	0.	00	0.00	0.00	0.00	ı	FTE		0.00	0.00	0.00	0.00	
Est. Fringe		0	0	0	0	]	Est. Frin	ge	0	0	0	0	
Note: Fringes	budgeted in Hous	se Bill 5	except for	certain fringes	3		Note: Fr	inges b	udgeted in	House Bill 5 e	except for cert	ain fringes	
budgeted direc	tly to MoDOT, Hig	ghway P	Patrol, and	Conservation.		]	budgeted	d directi	y to MoDO	T, Highway P	atrol, and Con	servation.	
Other Funds:							Other Fu	nds:					
2. THIS REQU	EST CAN BE CA		IZED AS:										
	New Legislation				X	New Progr					Supplemental		
	Federal Manda	ite		<del></del>	<u> </u>	Program E	•				Cost to Contin		
	GR Pick-Up					Space Rec	quest		•	· · · · · · · · · · · · · · · · · · ·	Equipment Re	eplacement	
	Pay Plan					Other:				<del></del>			
ł .	IS FUNDING NEI DNAL AUTHORIZ				ATION FO	OR ITEMS C	CHECKED I	N #2. I	NCLUDE T	HE FEDERA	L OR STATE	STATUTOR	Y OR
provided fundi on the delivery through a syst The purpose of to assist DED – a demand de assistance; (2	sting funds totaling ing to Missouri Sm of programs and em that provides of the Governor's S in the development riven rather than so coordinate and for coach to provide in	nall Busi assistancustome Small Bunt and a supply drocus the	ness Deve nce to cus ers with timusiness and dministrati riven mode e services;	elopment Cent tomers needin nely, relevant, a d Innovation II ion of the prov el. The system (3) provide ex	ers (SBDC) ag informat and compl nitiative is t ider netwo will accon spert assist	cs) and the lation to enablete informato create another with the graphish the fotance with b	Missouri Bu le them to s tion via a ne a advisory be goal to crea bllowing: (1) business pla	siness a start a si etworke oard, m te a cus provide inning, r	Assistance mall busine d delivery sade up of n stomer focue a central a	Center (MBA sss. DED need system with the nembers of ea sed delivery s access point of	C). There is dis to coordinate Missouri Burach of the stakesystem that restriction and the control of the stakesystem that restriction and the coordination are stated as a second coordination and the coordination are stated as a second coordination are stated coordination are stated as a second coordination are stated as a second coordination are stated coordination are stated as a second coordination are stated as a secon	little, if any, case service delesiness Cente seholder grousponds to clicand referrals	oordination livery r at its hub. ips, formed ent's needs for specific

		KANN:	10 OF <u>29</u>
Department :	Economic Development	<del></del>	Budget Unit 42160C
Division:	<b>Business and Community Services</b>		
DI Name	Missouri Business Center	DI #1419009	
	HIS FUNDING NEEDED? PROVIDE AN ONAL AUTHORIZATION FOR THIS PR		MS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR
\$150,000 is reactivities related and licensing Business Cer	equested to fund the operation of the Misted to the network including, answering to procedures, and referring customers to compare the compared to the second secon	souri Business Center. The lephone inquiries, respondenther network providers. T	his Center serves as the focal point of the service provider network and coordinates all ding to electronic requests, assisting customers to understand the rules and regulation he DED will contract with the University of Missouri Extension Office. The Missouri or Missouri businesses seeking information and serves as the clearinghouse for
prospective s providing a w governments.	mall business owners. In central and easide variety of information and guidance, T	ily accessible branch locat he program is a cooperati ent Centers is an integral	t Centers (SBDCs). The SBDCs provide management assistance to current and ions, the SBDCs offer one-stop assistance to individuals and small businesses by ve effort of the private sector, the educational community and federal, state and local component of Entrepreneurial Development's network of training and counseling ffice of Extension.
of FTE were a	appropriate? From what source or sta	ndard did you derive the	IFIC REQUESTED AMOUNT. (How did you determine that the requested number requested levels of funding? Were alternatives such as outsourcing or AFP fiscal note? If not, explain why. Detail which portions of the request are one
The requested	d funding levels were derived from the cu	•	and an estimate of operation for the Missouri Business Center. Currently, the SBDCs

Truman State University, and others to help provide the state match to the federal dollars in order to operate the Small Business Development Centers (SBDCs).

Currently, Missouri receives approximately \$1.5 million for this program. The state of Missouri provided match funding for the program in the amount of \$500,000 until

Fiscal Year 2003, when the state funding was eliminated.

RANK: 10 OF 29

Department : Economic Development					Budget Unit	42160C	_		
Division: Business and Community Se	rvices								
DI Name Missouri Business Center		DI #1419009	<u> </u>						
5. BREAK DOWN THE REQUEST BY BUDG	ET OBJECT C	LASS, JOB	CLASS, AND	FUND SOUR	CE. IDENTIF	Y ONE-TIME	COSTS.		<del></del>
	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS
					-		0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	O
							•		
							0		
Total EE							0		
Total EE	J		· ·		U		U		·
Program Distributions	650,000						650,000		
Total PSD	650,000	•	0				650,000	•	0
	,						,		
Grand Total	650,000	0.0	0	0.0	0	0.0	650,000	0.0	0
		<del></del>	<del></del>	<del> </del>					
	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS
							0	0.0	
Total PS		0.0		0.0	0	0.0	<u>0</u>	0.0	0
	0	0.0	0	0.0	U	0.0	U	0.0	U
							. 0		
							. 0		
Total EE		•	0			•	0	•	0
	_		_						
Program Distributions	0						0		
Total PSD	0	•	0		0		0	-	0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

	RANK: 10	_	OF				
Department :	Economic Development		Budget Unit 42160C				
Division:	Business and Community Services						
DI Name	Missouri Business Center DI #1419009	<del></del>					
6. PERFORM	IANCE MEASURES (If new decision item has an associated core, se	eparately ider	ntify projected performance with & without additional funding.)				
ł							
6a.	Provide an effectiveness measure.	6b.	Provide an efficiency measure.				
	measure will include the dollar amount of voluntary customer sales ients of the SBDCs and MO Business Center.	The Efficiency Measure will include the dollars in sales returned for every do of state funding provided to the SBDC and MO Business Center.					
6c.	Provide the number of clients/individuals served, if applicable.	6d.	Provide a customer satisfaction measure, if available.				
Each SBDC an clients served o	nd the MO Business Center will be required to report the number of each quarter.	Customer s MO Busines	catisfaction surveys will be required once per year by the SBDCs and ss Center.				
7. STRATEGI	IES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:						
strategy they v	Business Center, in cooperation with the SBDCs will be required to subnivil use to coordinate the activities of all of the service providers within the Extension Partnership and the Missouri Technology Corporation.		•				

# **DECISION ITEM DETAIL**

3udget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WISSOURI BUSINESS CENTER								
Missouri Business Center - 1419009								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	650,000	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	650,000	0.00	0	0.00
SRAND TOTAL	\$0	0.00	\$0	0.00	\$650,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$650,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

# **DECISION ITEM SUMMARY**

Budget Unit		<del>,,,,,,</del>			<del> </del>			
Decision Item	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR_	FTE
10 MANF EXTENSION PARTNERSHIP						•		
CORE								
EXPENSE & EQUIPMENT								
MISSOURI TECHNOLOGY INVESTMENT	0	0.00	2,569	0.00	0	0.00	0	0.00
TOTAL - EE	0	0.00	2,569	0.00	0	0.00	0	0.00
PROGRAM-SPECIFIC								
DED-FED & OTHER	0	0.00	2,200,000	0.00	2,200,000	0.00	2,200,000	0.00
MISSOURI TECHNOLOGY INVESTMENT	1,361,615	0.00	1,699,520	0.00	1,702,089	0.00	1,702,089	0.00
DED ADMINISTRATIVE	0	0.00	2,600,000	0.00	2,600,000	0.00	2,600,000	0.00
TOTAL - PD	1,361,615	0.00	6,499,520	0.00	6,502,089	0.00	6,502,089	0.00
TOTAL	1,361,615	0.00	6,502,089	0.00	6,502,089	0.00	6,502,089	0.00
GRAND TOTAL	\$1,361,615	0.00	\$6,502,089	0.00	\$6,502,089	0.00	\$6,502,089	0.00

#### **CORE DECISION ITEM**

Department: Ec	onomic Develop	ment			Budget Unit	41990C			
Division: Busin	ess and Commun	nity Services	i						
	Manufacturing E								
								<u></u>	
1. CORE FINANCE	CIAL SUMMARY				<del></del>				
	F	Y 2008 Budge	et Request			FY 200	8 Governor's	s Recommen	dation
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	2,200,000	4,302,089	6,502,089	PSD	0	2,200,000	4,302,089	6,502,089
TRF	0	0	0	0	TRF	0	0	0_	0
Total	0	2,200,000	4,302,089	6,502,089	Total	0	2,200,000	4,302,089	6,502,089
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	1 01	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes but	dgeted in House E	3ill 5 except fo	or certain frinç	jes	Note: Fringes	budgeted in	House Bill 5	except for cert	tain fringes
budgeted directly	to MoDOT, Highw	vay Patrol, an	d Conservation	on.	budgeted dire	ctly to MoDO	T, Highway P	atrol, and Cor	nservation.
Other Funds:	Missouri Techno	ology investme	ent Fund (017	<b>'</b> 2)	Other Funds:	Missouri Tech	nonology Inve	stment Fund	(0172)
Notes:	Vacant authority	••	•	•				(\$2.2 million)	, ,
1	(\$2.6 million) do						•	actually pass	•
i	,	,				fund.	,	, , , , , , , , , , , , , , , , , , ,	g
2. CORE DESCR	IPTION	<del></del>	<del></del>	<del></del>	<del> ' . ' " '</del> <del>''</del>	<del></del>		<del></del>	<del></del>

The Manufacturing Extension Partnership (MEP) program is a federal program funded through the U.S. Department of Commerce. The program requires both a state match and a private match in order to receive the federal dollars. The DED is requesting \$1,702,089 in General Revenue to match the federal and private funds. Private funds are generated through fees assessed to clients for services provided by the MEP program. The budget request above demonstrates the Federal dollars totaling \$2,200,000E, the Private match totaling \$2,600,000E and the DED state match from General Revenue totaling \$1,702,089. These combined funds total \$6,502,089.

The Missouri Manufacturing Extension Partnership (MEP) is the only economic development program in the state of Missouri that provides business and technical assistance to the state's small and medium size manufacturers. This assistance enables small and medium size manufacturing companies to become and remain competitive in order to retain existing jobs and create new ones. MEP is a public-private partnership with a number of strategic partners, including the U.S. Department of Commerce, the Missouri Department of Economic Development and the University of Missouri System. The organization is composed of seasoned, talented and highly motivated manufacturing professionals which bring a spectrum of tools to Missouri companies, including: Quality Management Systems; manufacturing improvements, product development, environmental programs, information technology, business and strategic management, marketing; and human resources.

#### **CORE DECISION ITEM**

**Department: Economic Development** 

**Budget Unit 41990C** 

**Division: Business and Community Services** 

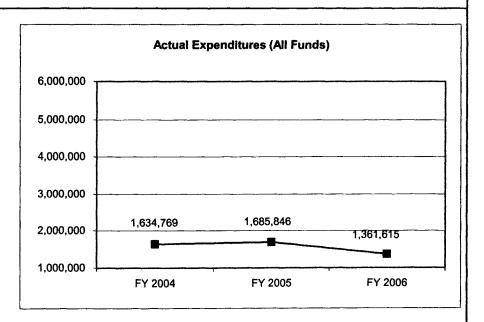
Core: Missouri Manufacturing Extension Partnership

### 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Manufacturing Extension Partnership

### 4. FINANCIAL HISTORY

	FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.
Appropriation (All Funds)	6,591,358	6,591,358	6,227,089	6,502,089
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	6,591,358	6,591,358	6,227,089	N/A
Actual Expenditures (All Funds)	1,634,769	1,685,846	1,361,615	N/A
Unexpended (All Funds)	4,956,589	4,905,512	4,865,474	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	2,200,000	2,200,000	2,200,000	N/A
Other	2,756,589	2,705,512	2,665,474	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) "E assigned to the MEP Federal and Private funds. MEP has vacant authority in federal and private match of \$2.2M & \$2.6M respectively.
- (2) "E assigned to the MEP Federal and Private funds. MEP has vacant authority in federal and private match of \$2.2M & \$2.6M respectively.
- (3) "E assigned to the MEP Federal and Private funds. MEP has vacant authority in federal and private match of \$2.2M & \$2.6M respectively.
- (4) "E assigned to the MEP Federal and Private funds. MEP has vacant authority in federal and private match of \$2.2M & \$2.6M respectively.

# **CORE RECONCILIATION DETAIL**

# STATE

# MO MANF EXTENSION PARTNERSHIP

# 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR		Federal	Other	Total	Explanation
TAFP AFTER VETO	ES								
		EE	0.00		0	0	2,569	2,569	
		PD	0.00		0	2,200,000	4,299,520	6,499,520	
		Total	0.00		0	2,200,000	4,302,089	6,502,089	
DEPARTMENT COR	E ADJUSTME	ENTS							•
Core Reallocation	1987 3626	EE	0.00		0	0	(2,569)	(2,569)	Realign MMEP's core budget
Core Reallocation	1987 3626	PD	0.00		0	0	2,569	2,569	Realign MMEP's core budget
NET DE	PARTMENT (	CHANGES	0.00		0	0	0	0	
DEPARTMENT COR	E REQUEST								
		EE	0.00		0	0	0	0	
		PD	0.00		0	2,200,000	4,302,089	6,502,089	
		Total	0.00		0	2,200,000	4,302,089	6,502,089	
GOVERNOR'S RECO	OMMENDED (	CORE							
		EE	0.00		0	0	0	0	
		PD	0.00		0	2,200,000	4,302,089	6,502,089	
		Total	0.00		0	2,200,000	4,302,089	6,502,089	

# **DECISION ITEM DETAIL**

Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008	
Decision Item	ACTUAL	ACTUAL ACTUAL BUDGET BUDGET DEPT REQ DEPT REQ		DEPT REQ	<b>GOV REC</b>	<b>GOV REC</b>			
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
MO MANF EXTENSION PARTNERSHIP									
CORE			•						
TRAVEL, IN-STATE	0	0.00	200	0.00	0	0.00	0	0.00	
TRAVEL, OUT-OF-STATE	0	0.00	950	0.00	0	0.00	0	0.00	
PROFESSIONAL DEVELOPMENT	0	0.00	401	0.00	0	0.00	0	0.00	
PROFESSIONAL SERVICES	0	0.00	758	0.00	0	0.00	0	0.00	
OFFICE EQUIPMENT	0	0.00	60	0.00	0	0.00	0	0.00	
REBILLABLE EXPENSES	0	0.00	200	0.00	0	0.00	0	0.00	
TOTAL - EE	0	0.00	2,569	0.00	0	0.00	0	0.00	
PROGRAM DISTRIBUTIONS	1,361,615	0.00	6,499,520	0.00	6,502,089	0.00	6,502,089	0.00	
TOTAL - PD	1,361,615	0.00	6,499,520	0.00	6,502,089	0.00	6,502,089	0.00	
GRAND TOTAL	\$1,361,615	0.00	\$6,502,089	0.00	\$6,502,089	0.00	\$6,502,089	0.00	
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00	
FEDERAL FUNDS	\$0	0.00	\$2,200,000	0.00	\$2,200,000	0.00	\$2,200,000	0.00	
OTHER FUNDS	\$1,361,615	0.00	\$4,302,089	0.00	\$4,302,089	0.00	\$4,302,089	0.00	

Department: Economic Development

Program Name: Missouri Manufacturing Extension Partnership

Program is found in the following core budget(s): Missouri Manufacturing Extension Partnership

### 1. What does this program do?

The Missouri Manufacturing Extension Partnership is the only economic development program in the state of Missouri that provides business and technical assistance to the state's small and medium size manufactures. This assistance enables small and medium size manufacturing companies to become and remain competitive in order to retain existing jobs and create new ones. MEP is a public-private partnership with a number of strategic partners, including the U.S. Department of Commerce, the Missouri Department of Economic Development and the University of Missouri System. The organization is composed of seasoned, talented and highly motivated manufacturing professionals which bring a spectrum of tools to Missouri companies, including: Quality Management Systems; manufacturing improvements, product development, environmental programs, information technology, business and strategic management, marketing; and human resources.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

15 USC 278K Title 15 Commerce and Foreign Trade, Chapter 11 National Institute of Standards and Technology, Part 290.

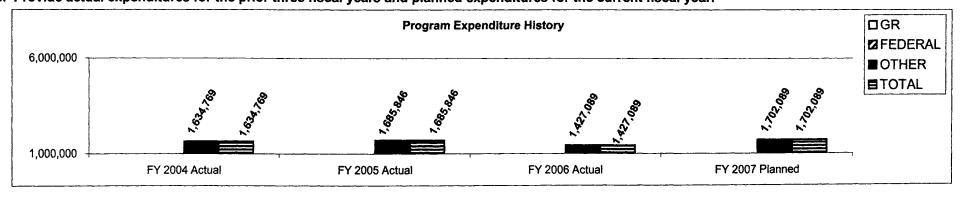
3. Are there federal matching requirements? If yes, please explain.

Yes. The U.S. Department of Commerce provides federal funding. The program is designed to form a federal/state/private partnership that results in leveraging public funding sources on a two to one basis. Ideally, the federal and state funding levels will be equal each year, with an equal amount of client fees generated. However, due to cuts in federal and state funding the percentage of private match has slowly increased.

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



### Department: Economic Development

Program Name: Missouri Manufacturing Extension Partnership

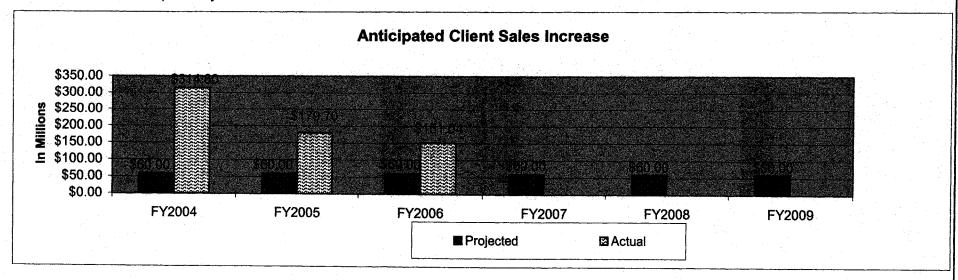
Program is found in the following core budget(s): Missouri Manufacturing Extension Partnership

### 6. What are the sources of the "Other" funds?

Expenditures reflected are from Missouri Technology Investment Fund, which receives its revenue from a General Revenue transfer. The MEP program funds match the State GR funds with Federal funds from NIST/Department of Commerce and through private funds generated by client fees. Expenditures from Federal and Other Funds do not run through the State Treasury and include the following: FY03 Federal \$2,109,748 and Private \$2,815,330; FY04 Federal \$2,109,748 and Private \$2,966,611; FY05 Federal \$3,308,990 (received EDA grant) and Private \$2,280,747; and FY06 Federal \$2,109,748 and Private \$2,307,593.

### 7a. Provide an effectiveness measure.

Dollar amount of sales reported by MEP clients



# 7b. Provide an efficiency measure.

Dollars returned in sales and investments for every dollar of state funding

	FY2008 FY2009
*Total Financial Impact (\$) Total State Spending (\$) Dollars returned in sales and	Target         Target           82.80         82.80           1.420         1.420           \$58         \$58
Total State Spending (\$)	82.80 1.420

**Acutal** 

92

Department: Economic Development

Program Name: Missouri Manufacturing Extension Partnership

Program is found in the following core budget(s): Missouri Manufacturing Extension Partnership

\*Shown in Millions

Clients Served

\*\*Includes total actual sales/revenue and investment reported by MEP clients.

Provide the number of clients/individuals served, if applicable.

FY2004 Projected **Actual** 200 120

FY2005 **Projected** 

120

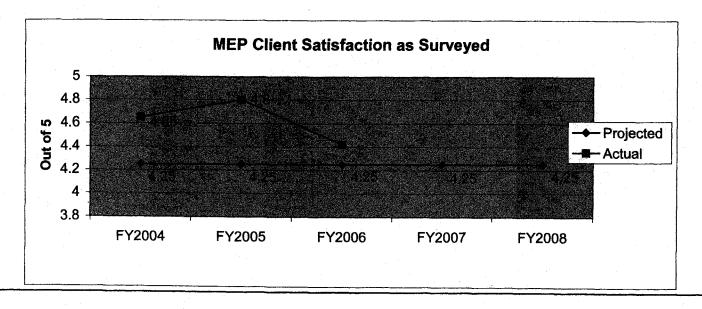
FY2006 **Projected Actual** 120 174

FY2007 **Projected** 120

FY2008 FY2009 **Target** 120

Target 120

7d. Provide a customer satisfaction measure, if available.



# **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	<b>GOV REC</b>	<b>GOV REC</b>
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TECHNOLOGY-BASED INVESTMENT								
CORE								
PROGRAM-SPECIFIC MISSOURI TECHNOLOGY INVESTMENT	10,000	0.00		0 0.	00	0 0.00	Q	0.00
TOTAL - PD	10,000	0.00		0 0.	00	0.00	0	0.00
TOTAL	10,000	0.00		0 0.	00	0.00	0	0.00
GRAND TOTAL	\$10,000	0.00	\$	0.	00 \$	0.00	\$0	0.00

		1 1 7 1 5 4		
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						_			
Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008	
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	<b>GOV REC</b>	GOV REC GOV REC	
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE DOLLAR F			
TECHNOLOGY-BASED INVESTMENT									
CORE									
PROGRAM DISTRIBUTIONS	10,000	0.00	0	0.00	0	0.00	0	0.00	
TOTAL - PD	10,000	0.00	0	0.00	0	0.00	0	0.00	
GRAND TOTAL	\$10,000	0.00	\$0	0.00	\$0	0.00	\$0	0.00	
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00	
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00	
OTHER FUNDS	\$10,000	0.00	\$0	0.00	\$0	0.00		0.00	

# **DECISION ITEM SUMMARY**

Budget Unit									· · · · · · · · · · · · · · · · · · ·	
Decision Item	FY 2006	FY	2006	FY 2007		FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Object Summary	ACTUAL		CTUAL	BUDGET		BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR		FTE	DOLLAR		FTE	DOLLAR	FTE	DOLLAR	FTE
MO TECH CORP-RAM										
CORE				•						
PERSONAL SERVICES MISSOURI TECHNOLOGY INVESTMENT		0	0.00		0	0.00	53,953	1.00	53,953	1.00
TOTAL - PS		<del>-</del> 0	0.00		<del>-</del> ö -	0.00	53,953	1.00	53,953	1.00
TOTAL	· · · · · · · · · · · · · · · · · · ·	0	0.00		0	0.00	53,953	1.00	53,953	1.00
GENERAL STRUCTURE ADJUSTMENT - 0000012										
PERSONAL SERVICES MISSOURI TECHNOLOGY INVESTMENT		0	0.00		0	0.00	0	0.00	1,619	0.00
TOTAL - PS		<del>_</del> 0	0.00		- <del>ŏ</del> -	0.00	0	0.00	1,619	0.00
TOTAL		0	0.00		0	0.00	0	0.00	1,619	0.00
MTC/RAM Fund Increase - 1419005										
PROGRAM-SPECIFIC MISSOURI TECHNOLOGY INVESTMENT		0	0.00		0	0.00	200.000	0.00	200,000	0.00
TOTAL - PD		0	0.00		0	0.00	200,000	0.00	200,000	0.00
TOTAL		0	0.00		0	0.00	200,000	0.00	200,000	0.00
GRAND TOTAL		\$0	0.00		\$0	0.00	\$253,953	1.00	\$255,572	1.00

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#### **CORE DECISION ITEM**

**Department: Economic Development** 

**Budget Unit 41962C** 

**Division: Business and Community Services** 

Core: Missouri Technology Corporation - Research Alliance of Missouri

### 1. CORE FINANCIAL SUMMARY

	FY	2008 Budge	t Request			FY 2008 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total	
PS	0	0	53,953	53,953	PS	0	0	53,953	53,953	
EE	0	0	0	0	EE	0	0	0	0	
PSD	0	0	0	0	PSD	0	0	0	0	
TRF	0	0	0	0	TRF	0	0	0	0	
Total =	0	0	53,953	53,953	Total _	0	0	53,953	53,953	
FTE	0.00	0.00	1.00	1.00	FTE	0.00	0.00	1.00	1.00	
Est. Fringe	0	0	26,415	26,415	Est. Fringe	0	0	26,415	26,415	
Note: Fringes budg	eted in House Bil	1 5 except for	r certain fringe	98	Note: Fringes	budgeted in H	ouse Bill 5 ex	cept for cert	ain fringes	
budgeted directly to	MoDOT, Highwa	y Patrol, and	l Conservation	n.	budgeted direc	tly to MoDOT,	Highway Pa	trol, and Con	servation.	

Other Funds:

Missouri Technology Investment Fund (0172)

Other Funds: Missouri Technology Investment Fund (0172)

### 2. CORE DESCRIPTION

The Personal Service funds (\$53,953) and FTE (1.0) are being reallocated from the BCS-Sales Team budget to establish the position in the Missouri Technology Corporation Core Budget. The FTE serves as the Executive Director of the MTC. The Missouri Technology Corporation (MTC) is a not-for-profit corporation established pursuant to Sections 348.251 to 348.275, RSMo. The MTC functions as an adviser to the Missouri Department of Economic Development, the Governor and the General Assembly regarding business development opportunities related to new technologies and products. The general mission of the MTC is to provide access to new technologies for Missouri businesses and citizens. The purpose is to contribute to strengthening the economy of the State of Missouri through the development of science and technology; promote the modernization of Missouri businesses by supporting the transfer of science, technology and quality improvement methods to the workplace; and to enhance the productivity and modernization of Missouri businesses.

# 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Technology Corporation

#### **CORE DECISION ITEM**

Department: Economic Development

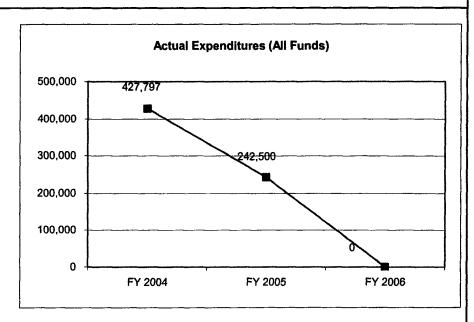
**Budget Unit 41962C** 

**Division: Business and Community Services** 

Core: Missouri Technology Corporation - Research Alliance of Missouri

### 4. FINANCIAL HISTORY

	FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.
Appropriation (All Funds)	400,000	250,000	10,000	0
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	400,000	250,000	10,000	N/A
Actual Expenditures (All Funds)	427,797	242,500	0	N/A
Unexpended (All Funds)	(27,797)	7,500	10,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	(27,797)	7,500	0	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) One-time appropriation of \$700,000 for Technology-Based Investments with \$300,000 going to Innovation Centers and \$400,000 going to the Missouri Technology Corporation.
- (2) One-time appropriation of \$250,000 for Fort Leonard Wood Technology Development project.
- (3) FY06 Supplemental

# **CORE RECONCILIATION DETAIL**

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MO TECH CORP-RAM

# 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
		<del></del>			1 000101			Explanation
DEPARTMENT COR	E ADJUSTME	NTS						
Core Reallocation	1980 3697	PS	1.00	0	0	53,953	53,953	Reallocate MTC position from BCS
NET DEI	PARTMENT C	HANGES	1.00	0	0	53,953	53,953	
DEPARTMENT COR	E REQUEST							
		PS	1.00	0	0	53,953	53,953	k
		EE	0.00	0	0	0	0	
		PD	0.00	0	0	0	0	
		Total	1.00	0	0	53,953	53,953	
GOVERNOR'S RECO	MMENDED (	ORE						
		PS	1.00	0	0	53,953	53,953	
		EE	0.00	0	0	0	0	
		PD	0.00	0	0	0	0	
		Total	1.00	0	0	53,953	53,953	•

DEC	ISION	ITEM	DETAIL
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FY :	FY 2008	FY 2008	FY 2008	FY 2008
DEP?	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
F	DOLLAR	FTE	DOLLAR	FTE
	53,953	3 1.00	53,953	1.00
	53,953	3 1.00	53,953	1.00
	\$53,953	3 1.00	\$53,953	1.00
	\$0	0 0.00	\$0	0.00
ļ	\$0	0.00	\$0	0.00
•	\$53,953	3 1.00	\$53,953	1.00
)	\$0	0	0.00	0.00 \$0

Department: Economic Development

Program Name: Missouri Technology Corporation (MTC) - Research Alliance of Missouri (RAM)

Program is found in the following core budget(s): Missouri Technology Corporation (MTC) - Research Alliance of Missouri (RAM)

1. What does this program do?

The Personal Service funds (\$53,953) and FTE (1.0) are being reallocated from the BCS-Sales Team budget to establish the position in the Missouri Technology Corporation Core Budget. The FTE serves as the Executive Director of the MTC.

The Missouri Technology Corporation (MTC) is a not-for-profit corporation established pursuant to Sections 348.251 to 348.275, RSMo. There are four ex-officio members and eleven members are appointed by the Governor. The members consist of representatives from academia, government and private industry. The MTC functions as an adviser to the Missouri Department of Economic Development, the Governor and the General Assembly regarding business development opportunities related to new technologies and products. The general mission of the MTC is to provide access to new technologies for Missouri businesses and citizens. Their basic purpose is to contribute to strengthening the economy of the State of Missouri through the development of science and technology; promote the modernization of Missouri businesses by supporting the transfer of science, technology and quality improvement methods to the workplace; and to enhance the productivity and modernization of Missouri businesses by providing leadership and establish methods of technology application, commercialization, and development.

- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) Section 348.251 348.275. RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

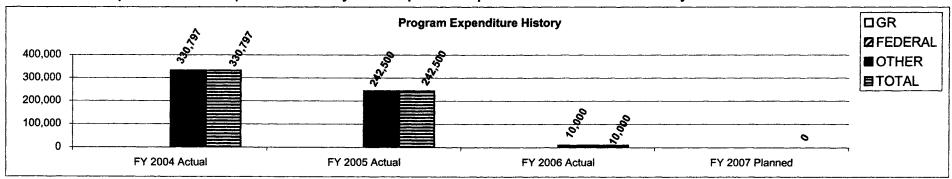
No

Department: Economic Development

Program Name: Missouri Technology Corporation (MTC) - Research Alliance of Missouri (RAM)

Program is found in the following core budget(s): Missouri Technology Corporation (MTC) - Research Alliance of Missouri (RAM)

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



#### 6. What are the sources of the "Other " funds?

Missouri Technology Investment Fund (0172), which receives its revenue from a General Revenue transfer.

### 7a. Provide an effectiveness measure.

The effectiveness of the MTC should be judged based on whether it has accomplished its strategic goals. The MTC functions primarily as an advisor to the Department of Economic Development and therefore, many of its goals were accomplished by working through DED and/or other public and private technology partners. The MTC received operational appropriations in FY2004 and FY2005; however funding was eliminated in FY2006. Examples of MTC's past and current accomplishments are: the establishment of the Missouri Mathematics Academy; the founding and establishment of the University of Missouri Technology Park at Fort Leonard Wood, where MTC is a 45% owner of the park's assets; the establishment and operation of the Research Alliance of Missouri; publishing the first "Missouri Technology Plan", which made recommendations on changes in the state's technology policies and investments; and active coordination of efforts to retain Fort Leonard Wood in Missouri during the Base Realignment and Closure Commission (BRAC) proceedings in 1995 and 2004. Another primary task of the MTC is to designate and make recommendations to the DED regarding the operation of the Missouri Innovation Centers.

# 7b. Provide an efficiency measure.

The efficiency of the MTC should be judged on whether or not it accomplished certain goals for the year. FY2006 was a time of operational change for the MTC; however, during the year they reviewed and designated three new Innovation Centers in Missouri located in Springfield, Kirksville and Warrensburg. The MTC met three times in FY2006. The RAM met seven times in FY2006.

# Department: Economic Development

Program Name: Missouri Technology Corporation (MTC) - Research Alliance of Missouri (RAM)

Program is found in the following core budget(s): Missouri Technology Corporation (MTC) - Research Alliance of Missouri (RAM)

7c. Provide the number of clients/individuals served, if applicable.

The MTC and RAM serve a large set of clients; however the key clients of the MTC include the Governor of the state of Missouri and the Missouri Department of Economic Development.

7d. Provide a customer satisfaction measure, if available.

Currently there is not an external customer satisfaction measure available.

RANK: 7

PIAISIOII. DOSII	conomic Developmess & Community		_	· · · · · ·	Budget Unit	41962C			
I Name: MTC	RAM Fund Increas			l#1419005					
I. AMOUNT O	E PEOLIEST								
. Allouit o		2008 Budget	Paguast			FY 2008	Governor's	Recommend	ation
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS -	0	0	0	0
ΞE	0	0	0	0	EE	0	0	0	0
PSD	0	0	200,000	200,000	PSD	0	0	200,000	200,000
rrf	0	0	0	0	TRF	0	0	0	0
l Total	0	0	200,000	200,000	Total	0	0	200,000	200,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
st. Fringe	01	0	0	0	Est. Fringe	0	0	o l	0
Note: Fringes b	oudgeted in House B	ill 5 except for	certain fringe		Note: Fringes	budgeted in He	ouse Bill 5 ex	cept for certa	in fringes
	ly to MoDOT, Highw				budgeted direc	_		•	- 1
Other Funds:	Missouri Technology	Investment Fu	nd (0172)		Other Funds: N	Missouri Techon	ology Investm	ent Fund (0172	2)
. THIS REQUE	ST CAN BE CATE	ORIZED AS:		<del> </del>		<del></del>	<del> </del>	· · · · · · · · · · · · · · · · · · ·	
	New Legislation			New	Program		F	und Switch	
	Federal Mandate		_		ram Expansion			Cost to Continu	ue
	GR Pick-Up			_	e Request	<del></del>		quipment Rep	
			_	X Othe	•	<del></del>		, . ,	

Development, the Governor and the General Assembly regarding business development opportunities related to new technologies and products. The Research Alliance of Missouri (RAM) is a subset organization of the MTC. Its membership includes senior research officers of several public and private universities around the state. The RAM offers a unique

networking opportunity to allow universities to pool resources, exchange ideas and turn research into commercial opportunities.

RANK: 7	OF	29

Department: Economic Development

Division: Business & Community Services

DI Name: MTC/RAM Fund Increase

DI#1419005

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

This request is to fund the operations of the MTC and RAM totaling \$200,000. The RAM operates as a part of the MTC for purposes of administration and support. This funding will allow for the continued operation of the MTC, including salaries/benefits, travel, professional fees and associated reimbursement for meetings.

	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Rec
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLAR
							0	0.0	
	<del></del>				0		0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	
					•		0		
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					Ü		0		
	<del> </del>						0		
Total EE	0		0		0		0		(
Program Distributions					200,000		200,000		
Total PSD			0	•	200,000	•	200,000	•	
	v		J		200,000		200,000		•
Transfers									
Total TRF			<u>_</u>	•	0	-	0	•	(
	•		J		•		•		
Grand Total		0.0	0	0.0	200,000	0.0	200,000	0.0	

RANK:	7	OF	29

Gov Rec	Gov Rec
TOTAL	One-Time
	DOLLARS
0.0	
0.0	
0.0	0
-	0
	0
	0
0.0	0
_ =	0.0

RANK:	7	OF	29	
Department: Economic Development Division: Business & Community Services DI Name: MTC/RAM Fund Increase DI#1419005	Bud	get Unit	41962C	
6. PERFORMANCE MEASURES (If new decision item has an associated	d core, separate	ely identif	y projecte	d performance with & without additional funding.)
6a. Provide an effectiveness measure.			6b.	Provide an efficiency measure.
The MTC functions primarily as an advisor to the Department and therefore is measured based on achieving their goal of promoting technology advancement in the state.			therefore i	functions primarily as an advisor to the Department and s measured based on achieving its strategic mission of technology advancement in the state.
6c. Provide the number of clients/individuals served, i  The MTC and RAM serve a large set of clients; however, the key client of the	••	20	6d.	Provide a customer satisfaction measure, if available.
Governor of the state of Missouri and the Missouri Department of Economic I			Currently, available.	there is no external customer satisfaction measure

	RANK:	7	_	OF_	29	
Department: Economic Development		<del></del>	Budget Un	nit 4	1962C	
Division: Business & Community Services						<del></del>
DI Name: MTC/RAM Fund Increase	DI#1419005					
7. STRATEGIES TO ACHIEVE THE PERFORMANCE	MEASUREMENT T/	ARGETS:				<del></del>
The MTC and RAM adopted a Strategic Plan in 2005 a companies and citizens in order to enhance research, o						

DEC	ICINI	NI ITE	:M DI	ETAIL
DEC	IOIUI		וע ועו:	

Budget Unit Decision Item Budget Object Class	FY 2006 ACTUAL DOLLAR	FY 2006 ACTUAL FTE	FY 2007 BUDGET DOLLAR	FY 2007 BUDGET FTE	FY 2008 DEPT REQ DOLLAR	FY 2008 DEPT REQ FTE	FY 2008 GOV REC DOLLAR	FY 2008 GOV REC FTE
MO TECH CORP-RAM								
MTC/RAM Fund Increase - 1419005								•
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	200,000	0.00	200,000	0.00
TOTAL - PD	0	0.00	0	0.00	200,000	0.00	200,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$200,000	0.00	\$200,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$200,000	0.00	\$200,000	0.00

# **DECISION ITEM SUMMARY**

TOTAL	0	0.00	0	0.00	475,000	0.00	325,000	0.00
TOTAL - TRF	0	0.00	0	0.00	475,000	0.00	325,000	0.00
MTC/Innovation Center Increase - 1419030 FUND TRANSFERS GENERAL REVENUE	0	0.00	0	0.00	475,000	0.00	325,000	0.00
TOTAL	2,531,812	0.00	3,305,036	0.00	3,305,036	0.00	3,305,036	0.00
TOTAL - TRF	2,531,812	0.00	3,305,036	0.00	3,305,036	0.00	3,305,036	0.00
FUND TRANSFERS GENERAL REVENUE	2,531,812	0.00	3,305,036	0.00	3,305,036	0.00	3,305,036	0.00
MO TECH INVESTMENT TRANSFER CORE								
Budget Object Summary Fund	ACTUAL DOLLAR	ACTUAL FTE	BUDGET DOLLAR	BUDGET FTE	DEPT REQ DOLLAR	DEPT REQ FTE	GOV REC DOLLAR	GOV REC FTE
Budget Unit Decision Item	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008

Department: Economic Development Budget Unit 42080C **Division: Business and Community Services** Core: MO Technology Investment Fund Transfer 1. CORE FINANCIAL SUMMARY FY 2008 Budget Request FY 2008 Governor's Recommendation GR **Federal** Other Total Fed Other Total GR PS 0 0 0 0 PS 0 0 0 0 EE 0 0 0 0 EE 0 0 0 0 **PSD** 0 0 **PSD** 0 0 0 TRF 3,305,036 3,305,036 3,305,036 0 **TRF** 3,305,036 0 Total 3,305,036 3.305.036 **Total** 3.305.036 3.305.036 FTE 0.00 0.00 0.00 FTE 0.00 0.00 0.00 0.00 0.00 Est. Fringe 0 0 0 Est. Fringe 0 01 01 Note: Fringes budgeted in House Bill 5 except for certain fringes Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. budgeted directly to MoDOT, Highway Patrol, and Conservation. Other Funds: Other Funds: GR transfer to Missouri Technology Investment Fund Notes: GR transfer to Missouri Technology Investment Fund Notes:

### 2. CORE DESCRIPTION

Funds transferred to the Missouri Technology Investment Fund are used to support the Missouri Manufacturing Extension Partnership, Innovation Centers, and other technology investments within the state.

## 3. PROGRAM LISTING (list programs included in this core funding)

MO Technology Investment Fund

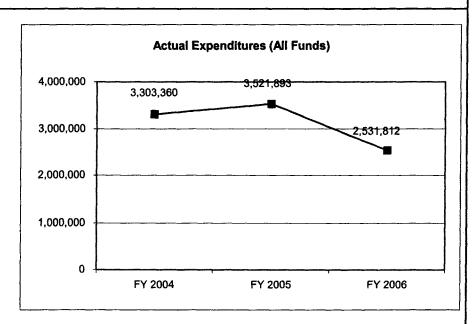
Department: Economic Development

Budget Unit 42080C

Division: Business and Community Services
Core: MO Technology Investment Fund Transfer

## 4. FINANCIAL HISTORY

	FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.
Appropriation (All Funds)	3,405,526	3,651,436	2,620,117	3,305,036
Less Reverted (All Funds)	(102,166)	(129,543)	(78,305)	N/A
Budget Authority (All Funds)	3,303,360	3,521,893	2,541,812	N/A
Actual Expenditures (All Funds)	3,303,360	3,521,893	2,531,812	N/A
Unexpended (All Funds)	0	0	10,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	10,000	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) One-time appropriation of \$700,000 for Technology Based Investment.
- (2) Includes one-time appropriation of \$250,000 for Fort Leonard Wood Technology Development project.
- (3) Transfer of \$2,558,239 from GR to the MO Technology Investment Fund.

## STATE

## MO TECH INVESTMENT TRANSFER

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total
TAFP AFTER VETOES				- · · · <del>-</del> · · · · · · · · · · · · · · · · · · ·	<del></del>	- ···
	TRF	0.00	3,305,036	0	0	3,305,036
	Total	0.00	3,305,036	0	0	3,305,036
DEPARTMENT CORE REQUEST						
	TRF	0.00	3,305,036	0	0	3,305,036
	Total	0.00	3,305,036	0	0	3,305,036
GOVERNOR'S RECOMMENDED	CORE					
	TRF	0.00	3,305,036	0	0	3,305,036
	Total	0.00	3,305,036	0	0	3,305,036

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				_		-		
Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET DOLLAR	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC FTE
Budget Object Class	DOLLAR	FTE		FTE	DOLLAR	FTE	DOLLAR	
MO TECH INVESTMENT TRANSFER								
CORE								
FUND TRANSFERS	2,531,812	0.00	3,305,036	0.00	3,305,036	0.00	3,305,036	0.00
TOTAL - TRF	2,531,812	0.00	3,305,036	0.00	3,305,036	0.00	3,305,036	0.00
GRAND TOTAL	\$2,531,812	0.00	\$3,305,036	0.00	\$3,305,036	0.00	\$3,305,036	0.00
GENERAL REVENUE	\$2,531,812	0.00	\$3,305,036	0.00	\$3,305,036	0.00	\$3,305,036	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

**Department: Economic Development** 

Program Name: MO Technology Investment Fund Transfer

Program is found in the following core budget(s): Missouri Technology Investment Fund Transfer

## 1. What does this program do?

Funds transferred to the Missouri Technology Investment Fund are used to support the activities of the Missouri Manufacturing Extension Partnership, Innovation Centers, and other Technology investments within the state.

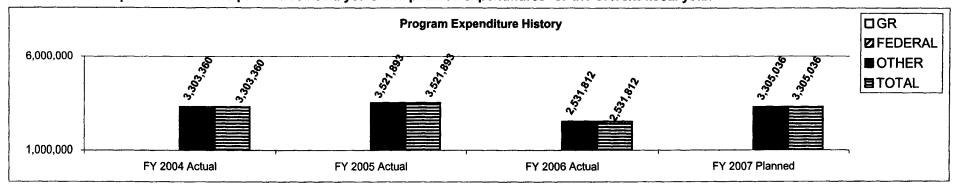
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) Section 348.251 348.272, RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

Yes, for the Missouri Manufactured Extension Partnership program.

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Transfer from General Revenue to Missouri Technology Investment Fund

-	
Depa	artment: Economic Development
Prog	ram Name: MO Technology Investment Fund Transfer
Prog	ram is found in the following core budget(s): Missouri Technology Investment Fund Transfer
7a.	Provide an effectiveness measure. N/A
7b.	Provide an efficiency measure. N/A
7c.	Provide the number of clients/individuals served, if applicable. N/A
7d.	Provide a customer satisfaction measure, if available. N/A

				RANK: _	7	_	OF_	29				
Department: Ec	conomic Develop	ment				Budget U	nit 4	2080C				
	ness and Commu					<b></b>						
	ech Investment 1		ase - MTC ar	nd Innovation	Centers		D	l#1419030				
. AMOUNT OF	REQUEST											
	F	Y 2008 Budget	Request			FY 2008 Governor's Recommendation						
	GR	Federal	Other	Total				GR	Fed	Other	Total	
PS	0	0	0	0		PS	***	0	0	0	0	
EE	0	0	0	0		EE		0	0	0	0	
PSD	0	0	0	0		PSD		0	0	0	0	
TRF	475,000	0	0	475,000		TRF		325,000	0	0	325,000	
Total	475,000	0	0	475,000		Total	_	325,000	0	0	325,000	
FTE	0.00	0.00	0.00	0.00		FTE		0.00	0.00	0.00	0.00	
Est. Fringe	0	0 1	01	0		Est. Fring	A	0	o l	0	0	
	udgeted in House I	1 - 1								cept for certa	in fringes	
_	y to MoDOT, Highw	•	-				•	•		trol, and Cons	~ 1	
	<u></u>	, , , , , , , , , , , , , , , , , , ,		<u> </u>				<i>y</i>	1119			
Other Funds						Other Fund	ds:					
. THIS REQUE	ST CAN BE CATE	GORIZED AS										
	New Legislation			N	lew Progran	n			F	und Switch		
	Federal Mandate		_		rogram Exp							
	GR Pick-Up		-		pace Requ			-		quipment Re		
	Pay Plan		<del></del>		ther: GR T		rease			,	<b>,</b>	
	r dy r lan		<del>-</del>		, (1101. O1	10101011110	10000		<del></del>		<del></del>	
NHY IS THIS	FUNDING NEED	ED2 PROVID	E AN EYDI A	NATION FOR	ITEMS CH	ECKED IN	#2 1	NCLUDE TH	E FEDERAL	OR STATE	TATUTORY O	
	IAL AUTHORIZAT				· · · · · · ·	ILONED III	W	NOLODE III	LILDLIVAL	OKOIAIL	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
This provesties		al Davisson int	- 4b - 1 (t)	: Taraharaharan I		F d (0470	)	in will all and		- funding for t	the Minerari	
	transfer of Gener			• • •	investment	Funa (0172	2), WNI	ch will allow a	an increase ii	i lunding for t	ne wissouri	
rechnology Corp	poration (\$200,000	i) and for innov	ration Centers	; (\$275,000).								

RANK	:	7	(	)F	29

Department: Economic Development Budget Unit 42080C

Division: Business and Community Services

DI Name: MO Tech Investment Transfer Increase - MTC and Innovation Centers DI#1419030

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

A General Revenue transfer of \$200,000 is required for the funding increase of the Missouri Technology Corporation.

DREAK BOWN THE DECUEST BY SUBJECT OF FEST OF AGO, LOD OF AGO, AND FINE GOLDER, IDENTIFY ONE TIME GOOTS

A General Revenue transfer of \$275,000 is required for the funding increase of Innovation Centers.

	Dept Req	Dept Req	Dept Req	Dept Req					
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS
				_			0	0.0	
						<del></del>	0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	1
							0		
							0		
							0		
Total EE	0		0		0		0	•	
Program Distributions							0		
Total PSD	0		0		0		0	•	(
Transfers	475,000						475,000		
Total TRF	475,000		0		0		475,000	•	
Grand Total	475,000	0.0	0	0.0	0	0.0	475,000	0.0	

RANK: \_\_\_\_\_ OF \_\_\_\_9

s rease - MTC ar	nd Innovatio	In Centers						
ease - MTC a	nd Innovatio	on Contare						
				DI#1419030				
Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
						0	0.0	
			<del></del>			0	0.0	
0	0.0	0	0.0	0	0.0	0	0.0	C
						0		
						0		
						0		
0	•	0		0	•	0	•	0
						0		
0	•	0		0	-	0	•	0
325,000						325.000		
325,000	•	0		0	-	325,000	-	0
325,000	0.0	0	0.0	0	0.0	325,000	0.0	
	GR DOLLARS  0  325,000 325,000	GR GR DOLLARS FTE  0 0.0  325,000 325,000	GR GR FED DOLLARS  0 0.0 0  0 325,000 325,000 0	GR GR FED FED DOLLARS FTE  0 0.0 0.0 0.0  0 0.0  325,000 325,000 0	GR DOLLARS         GR FED DOLLARS         FED DOLLARS         FED DOLLARS           0         0.0         0         0.0         0           0         0         0         0         0         0           325,000         325,000         0	GR DOLLARS         GR FED DOLLARS         FED DOLLARS         OTHER DOLLARS         OTHER FEE DOLLARS         FTE           0         0.0         0         0.0         0         0.0           0         0         0         0         0         0           325,000         0         0         0         0         0	GR DOLLARS         GR FED DOLLARS         FED DOLLARS         OTHER DOLLARS         TOTAL DOLLARS           0	GR DOLLARS         GR FED DOLLARS         FED DOLLARS         OTHER DOLLARS         TOTAL DOLLARS         TOTAL FTE DOLLARS         FTE DOLLAR

		RANK:7	_ OF	29	
Departme	nt: Economic Development		<b>Budget Unit</b>	42080C	
Division:	Business and Community Services				•
L	nt: Economic Development Business and Community Services MO Tech Investment Transfer Increase - MTC and I			DI#1419030	
6. PERFC	RMANCE MEASURES (If new decision item has an	associated core, ser	parately identif	y projected	performance with & without additional funding.)
6a.	Provide an effectiveness measure.			6b.	Provide an efficiency measure.
	N/A				N/A
	N/A				MA
<b>6c.</b>	Provide the number of clients/individuals	served, if applica	ble.		Provide a customer satisfaction measure, if available. N/A

NEW DECISION ITEM
RANK: 7 OF 29

Department: Economic Development	Budget Unit 42080C
Division: Business and Community Services	
DI Name: MO Tech Investment Transfer Increase - MTC and Innovation Centers	DI#1419030
7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS	
N/A	

DEC	CICI	ON	ITEM	DET	ΛII
DES			1 1 F- IVI		

3udget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008	
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	<b>GOV REC</b>	GOV REC	
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
MO TECH INVESTMENT TRANSFER							<del> </del>		
MTC/Innovation Center Increase - 1419030									
FUND TRANSFERS	0	0.00	0	0.00	475,000	0.00	325,000	0.00	
TOTAL - TRF	0	0.00	0	0.00	475,000	0.00	325,000	0.00	
GRAND TOTAL	\$0	0.00	\$0	0.00	\$475,000	0.00	\$325,000	0.00	
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$475,000	0.00	\$325,000	0.00	
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00	
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00	

## **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUSINSESS EXT SVS PROGRAM								
CORE			_1,854,000				1,854,000 1,854,000	
PROGRAM-SPECIFIC								
BUSINESS EXTENSION SERVICE TEA		0.00		0.00	1,854,000	• ———		0.00
TOTAL - PD		0.00	1,854,000	0.00	1,854,000			0.00
TOTAL		0.00	1,854,000	0.00	1,854,000	0.00	1,854,000	0.00
GRAND TOTAL		\$0 0.00	\$1,854,000	0.00	\$1,854,000	0.00	\$1,854,000	0.00

Department: Ecor Division: Busines Core: Business E	s and Communi	y Services	;		Budget Unit 4	1970C			
. CORE FINANCI	AL SUMMARY								
	FY:	2008 Budg	et Request			FY 2008	Governor's	<b>Recommen</b>	dation
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS -	0	0	0	0	PS -	0	0	0	0
E	0	0	0	0	EE	0	0	0	0
SD	0	0	1,854,000	1,854,000	PSD	0	0	1,854,000	1,854,000
RF	0	0	0	0	TRF	0	0	0	0
Fotal =	0	0	1,854,000	1,854,000	Total _	0	0	1,854,000	1,854,000
TE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Vote: Fringes budg	eted in House Bill	5 except for	or certain fring	res	Note: Fringes	budgeted in H	ouse Bill 5	except for cer	tain fringes
budgeted directly to	MoDOT, Highwa	y Patrol, an	d Conservation	on.	budgeted direc	tly to MoDOT,	Highway P	atrol, and Cor	nservation.

### 2. CORE DESCRIPTION

Other Funds:

This program assists Missouri small business entrepreneurs with the creation, expansion and retention of their business enterprise located in the St. Louis and Kansas City urban areas. The Missouri Department of Economic Development (DED) administers bids to contract with one lending institution in each urban area in order to provide low interest loans to eligible applicants. To be eligible for the program, the applicant must be a for-profit business located within the designated urban areas (St. Louis or Kansas City).

Other Funds: Business Extension Services Team (UEL) (0280)

Funds may be used to start a new business; purchase business equipment, inventory, working capital, acquisition of business assets or other expansion purposes of the existing business. It may also be used to provide an equity match for leveraging a commercial loan, secure lines or credit or secure gap financing from a conventional commercial lender. They may not exceed 50% of the entrepreneurs' total financial need. Funds may not be used to retire other debt, for owner(s) salary or as a down payment on real estate. Also, funds may not be used for the payment of taxes, employee withholding, intra-state relocations, buyouts of existing businesses, or pay outs to existing stockholders or shareholders notes.

## 3. PROGRAM LISTING (list programs included in this core funding)

Business Extension Services Team (UEL) (0280)

**BEST Program** 

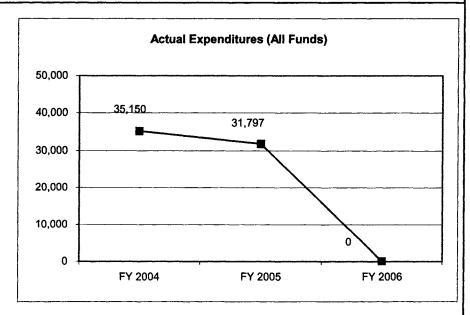
Department: Economic Development

Budget Unit 41970C

Division: Business and Community Services
Core: Business Extension Services Team

## 4. FINANCIAL HISTORY

	FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.
Appropriation (All Funds)	1,854,000	1,854,000	1,854,000	1,854,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1,854,000	1,854,000	1,854,000	N/A
Actual Expenditures (All Funds)	35,150	31,797	0	N/A
Unexpended (All Funds)	1,818,850	1,822,203	1,854,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1,818,850	1,822,203	1,854,000	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings. Funds remaining in BEST do not lapse to the General Revenue fund, but remain in the fund per 620.1023(4)3, RSMo.

### NOTES:

- (1) Beginning fund balance in FY04 totaled \$298,179. Payments to contractors totaled \$35,150; OA Cost Allocation totaled \$30,508; OA swept \$196,000.
- (2) Beginning fund balance in FY05 totaled \$357,522. Payments to contractors totaled \$31,797.30; OA Cost Allocation totaled \$13,644; OA swept \$200,000.
- (3) Beginning fund balance in FY06 totaled \$316,328.87. Payments to contractors totaled \$0; OA swept \$2,227 from the fund.
- (4) No new transfer appropriation.

## STATE

# **BUSINSESS EXT SVS PROGRAM**

## 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	F	ederal	Other	Total	1
TAFP AFTER VETOES								
	PD	0.00		0	0	1,854,000	1,854,000	)
	Total	0.00		D	0	1,854,000	1,854,000	- )
DEPARTMENT CORE REQUEST								=
	PD	0.00		0	0	1,854,000	1,854,000	)
	Total	0.00		0	0	1,854,000	1,854,000	)
GOVERNOR'S RECOMMENDED	CORE							-
	PD	0.00		0	0	1,854,000	1,854,000	1
	Total	0.00		0	0	1,854,000	1,854,000	-

	1	210	IA	ITEM	DET	· A II
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						_		
3udget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUSINSESS EXT SVS PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	1,854,000	0.00	1,854,000	0.00	1,854,000	0.00
TOTAL - PD	0	0.00	1,854,000	0.00	1,854,000	0.00	1,854,000	0.00
GRAND TOTAL	\$0	0.00	\$1,854,000	0.00	\$1,854,000	0.00	\$1,854,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$1,854,000	0.00	\$1,854,000	0.00	\$1,854,000	0.00

Department: Economic Development

**Program Name: Business Extension Services Team** 

Program is found in the following core budget(s): Business Extension Services Team

## 1. What does this program do?

This program assists Missouri small business enterpreneurs with the creation, expansion and retention of their business enterprise located in the St. Louis and Kansas City urban areas. The Missouri Department of Economic Development (DED) administers a micro-lending program by administering bids and contracting with one lender in each eligible urban area (St. Louis/Kansas City). The contractor then provides low-interest loans to eligible applicants. To be eligible for the program, the applicant must be a for-profit business located within the designated urban areas (St. Louis/Kansas City).

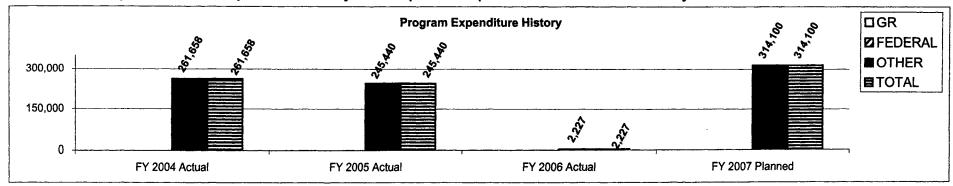
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) Sections 620.1023-620.1029. RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other" funds?

Business Extension Services Team Fund (0280)

			1 NOOIAM D	2001111 11011		
Dep	artment: Economic De	velopment		<u> </u>		
		Extension Services Team				
Prog	gram is found in the foll	lowing core budget(s): Bus	iness Extension Service	es Team	<del></del>	
7a.	Provide an effective no Current activity includes	ess measure. s management of existing port	tfolio of loans.			
7b.	Provide an efficiency of Current activity includes	<b>measure.</b> s management of existing port	tfolio of loans.			
7c.	Provide the number o	f clients/individuals served, 2005 Active Loans				
	Kansas City	12	2006 Active Loans 9			
	St. Louis	47	43			
7d.	Provide a customer sa N/A	atisfaction measure, if availa	able.			

# **DECISION ITEM SUMMARY**

3udget Unit					<del></del>			
Decision Item Budget Object Summary Fund	FY 2006 ACTUAL DOLLAR	FY 2006 ACTUAL FTE	FY 2007 BUDGET DOLLAR	FY 2007 BUDGET FTE	FY 2008 DEPT REQ DOLLAR	FY 2008 DEPT REQ FTE	FY 2008 GOV REC DOLLAR	FY 2008 GOV REC FTE
CDBG PROGRAM				<del></del>				
CORE								
EXPENSE & EQUIPMENT DED-ED PRO -CDBG- PASSTHROUGH	C	0.00	216,200	0.00	216,200	0.00	216,200	0.00
TOTAL - EE	C	0.00	216,200	0.00	216,200	0.00	216,200	0.00
PROGRAM-SPECIFIC DED-ED PRO -CDBG- PASSTHROUGH	0	0.00	27,783,800	0.00	27,783,800	0.00	27,783,800	0.00
TOTAL - PD		0.00	27,783,800	0.00	27,783,800	0.00	27,783,800	0.00
TOTAL	0	0.00	28,000,000	0.00	28,000,000	0.00	28,000,000	0.00
GRAND TOTAL	\$0	0.00	\$28,000,000	0.00	\$28,000,000	0.00	\$28,000,000	0.00

**Budget Unit 42165C** Department: Economic Development **Division: Business and Community Services** Core: Community Development Block Grant (CDBG) 1. CORE FINANCIAL SUMMARY **FY 2008 Budget Request** FY 2008 Governor's Recommendation GR **Federal** Other Other Total GR Fed Total PS 0  $\overline{0}$  $\overline{\mathbf{0}}$ 0 0 0 0 PS 0 EE 216,200 216,200 E 216,200 E EE 216,200 **PSD** 0 27,783,800 0 27,783,800 E 0 27,783,800 0 27.783.800 E **PSD** TRF **TRF** 0 28,000,000 0 28,000,000 0 28,000,000 **Total** 0 28,000,000 Total FTE 0.00 0.00 0.00 0.00 FTE 0.00 0.00 0.00 0.00 Est. Fringe 0 Est. Fringe 0 Note: Fringes budgeted in House Bill 5 except for certain fringes Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. budgeted directly to MoDOT, Highway Patrol, and Conservation. Other Funds: Other Funds: Notes: An "E" is requested for \$28,000,000 for federal CDBG Notes: An "E" is requested for \$28,000,000 for federal CDBG funds. funds.

### 2. CORE DESCRIPTION

Provides grants to non-entitlement cities and counties for community development activities that: (1) benefit at least 51% low and moderate income persons; (2) eliminates slum and blight; or (3) meet urgent threats to health and safety. Typical projects include infrastructure expansion and improvements (water, sewer, bridge, street, drainage); downtown revitalization; housing rehabilitation; housing finance (down payment assistance); Americans with Disabilities Act accessibility improvements; and community facility projects (senior centers, day care, Sheltered Workshop, community centers).

### 3. PROGRAM LISTING (list programs included in this core funding)

Community Development Block Grant Program

Department: Economic Development

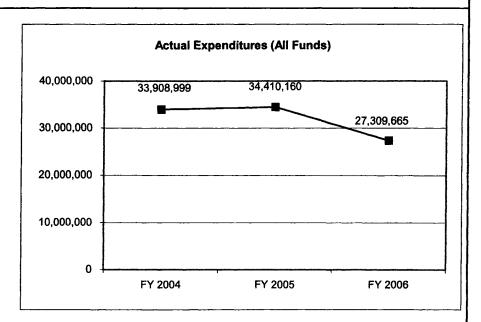
Budget Unit 42165C

Division: Business and Community Services

Core: Community Development Block Grant (CDBG)

### 4. FINANCIAL HISTORY

	FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.
Appropriation (All Funds)	35,038,033	34,853,433	28,000,000	28,000,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	35,038,033	34,853,433	28,000,000	N/A
Actual Expenditures (All Funds)	33,908,999	34,410,160	27,309,665	N/A
Unexpended (All Funds)	1,129,034	443,273	690,335	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	1,129,034	443,273	690,335	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) Federal fund authority was lapsed in CDBG federal funds (about half due to the "E" being increased by \$6,000,000 but not being fully utilized.
- (2) Federal fund authority was lapsed in CDBG federal funds.
- (3) Federal fund authority was lapsed in CDBG federal funds.

## **CORE RECONCILIATION DETAIL**

# STATE

CDBG PROGRAM

## 5. CORE RECONCILIATION DETAIL

	Budget								
	Class	FTE	GR		Federal	Other		Total	Explanation
TAFP AFTER VETOES									
	EE	0.00		0	216,200		0	216,200	
	PD	0.00		0	27,783,800		0	27,783,800	
	Total	0.00		0	28,000,000		0	28,000,000	•
DEPARTMENT CORE REQUEST									
	EE	0.00		0	216,200		0	216,200	
	PD	0.00		0	27,783,800		0	27,783,800	
	Total	0.00		0	28,000,000		0	28,000,000	•
GOVERNOR'S RECOMMENDED	CORE								
	EE	0.00		0	216,200		0	216,200	
	PD	0.00		0	27,783,800		0	27,783,800	
	Total	0.00		0	28,000,000		0	28,000,000	•

## **DECISION ITEM DETAIL**

<del></del>					····			
Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
CDBG PROGRAM								
CORE								
TRAVEL, IN-STATE	0	0.00	15,000	0.00	15,000	0.00	15,000	0.00
TRAVEL, OUT-OF-STATE	0	0.00	2,700	0.00	2,700	0.00	2,700	0.00
FUEL & UTILITIES	0	0.00	150	0.00	150	0.00	150	0.00
SUPPLIES	0	0.00	24,500	0.00	24,500	0.00	24,500	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	72,950	0.00	72,950	0.00	72,950	0.00
PROFESSIONAL SERVICES	0	0.00	87,300	0.00	87,300	0.00	87,300	0.00
M&R SERVICES	0	0.00	300	0.00	300	0.00	300	0.00
REAL PROPERTY RENTALS & LEASES	0	0.00	600	0.00	600	0.00	600	0.00
MISCELLANEOUS EXPENSES	0	0.00	5,200	0.00	5,200	0.00	5,200	0.00
REBILLABLE EXPENSES	0	0.00	7,500	0.00	7,500	0.00	7,500	0.00
TOTAL - EE	0	0.00	216,200	0.00	216,200	0.00	216,200	0.00
PROGRAM DISTRIBUTIONS	0	0.00	27,783,800	0.00	27,783,800	0.00	27,783,800	0.00
TOTAL - PD	0	0.00	27,783,800	0.00	27,783,800	0.00	27,783,800	0.00
GRAND TOTAL	\$0	0.00	\$28,000,000	0.00	\$28,000,000	0.00	\$28,000,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$28,000,000	0.00	\$28,000,000	0.00	\$28,000,000	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

Department: Economic Development

Program Name: Community Development Block Grant

Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services

### 1. What does this program do?

This program provides grants to non-entitlement cities and counties for community development activities that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. Typical projects include infrastructure expansion and improvements (water, sewer, bridge, street, drainage); downtown revitalization; housing rehabilitation; housing finance (down payment assistance); Americans with Disabilities Act accessibility improvements; and community facility projects (senior centers, day care, Sheltered Workshop, community centers).

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

42 USC Section 5301 et. Seq., 24 CFR Part 570, and the Missouri Consolidated Plan submitted to the US Department of Housing and Urban Development.

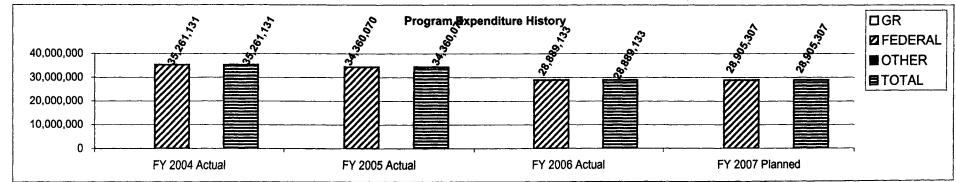
### 3. Are there federal matching requirements? If yes, please explain.

\$1 for \$1 match required for a portion of the administrative funds. The applicable administrative funds equal 2% of the total appropriation. Soft costs are an eligible match.

# 4. Is this a federally mandated program? If yes, please explain.

The program is a formula block grant provided to the State of Missouri; 70% of which is provided to the entitlement cities, 30% of which is provided to the non-entitlement balance of the state. That 30% portion is administered by DED.

## 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



### 6. What are the sources of the "Other " funds?

N/A

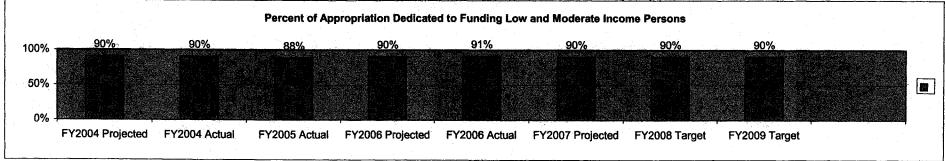
Department: Economic Development

Program Name: Community Development Block Grant

Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services

#### 7a. Provide an effectiveness measure.

Federal regulations require a minimum of 70% of the appropriation be dedicated to benefiting 51% low and moderate income persons. Missouri CDBG typically exceeds this measure. The exception is a waiver that was requested to allow for response to the tornadoes of May 2003 without regard to income. This waiver allows the state to meet the minimum requirement of 70% aggregated over a three year period.



### 7b. Provide an efficiency measure.

HUD recommends, although there is as yet no mandate, that states maintain an annual expenditure rate that is at least equal or higher than the state's annual CDBG allocation. It is also recommended that the states expend CDBG funds at a rate that is at least equal or higher than the state's annual CDBG allocation. It is also recommended that the states expend CDBG funds at a rate that leaves an unexpended balance in the U.S. Treasury of less than 2.5 times a state's annual allocation. On an annual basis. Missouri is within each of these recommended ratios.

	FY 2004		FY 2005		FY 2006		FY 2007	FY 2008	FY 2009
	<b>Projected</b>	<u>Actual</u>	<b>Projected</b>	<u>Actual</u>	<b>Projected</b>	<u>Actual</u>	Target	Target	Target
Unexpended Funds	N/A	1.95	2.00	1.92	2.00	1.96	2.00	2.00	2.00
Expenditure Rate	N/A	1.10	1.10	1.10	1.10	1.05	1.10	1.10	1.10

## 7c. Provide the number of clients/individuals served, if applicable.

Total persons served by CDBG projects (data available only for closed projects).

	FY 2004		FY 2	FY 2005		2006	FY 2007	FY 2008	FY 2009
	<b>Projected</b>	<u>Actual</u>	<b>Projected</b>	<u>Actual</u>	<b>Projected</b>	Actual	<u>Target</u>	<u>Target</u>	<u>Target</u>
Number Served	80,000	TBD	80,000	101,075	80,000	184,153	80,000	80,000	80,000

## 7d. Provide a customer satisfaction measure, if available.

N/A

# **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MAINSTREET PROGRAM								
CORE								
PROGRAM-SPECIFIC  MO MAIN STREET PROGRAM FUND		0 0.00	40,590	0.00	40,590	0.00	40,590	0.00
TOTAL - PD		0.00	40,590	0.00	40,590	0.00	40,590	0.00
TOTAL		0.00	40,590	0.00	40,590	0.00	40,590	0.00
Main Street Program Increase - 1419028								
EXPENSE & EQUIPMENT								
MO MAIN STREET PROGRAM FUND		0.00	0	0.00	5,000	0.00	5,000	0.00
TOTAL - EE		0.00	0	0.00	5,000	0.00	5,000	0.00
TOTAL		0.00	0	0.00	5,000	0.00	5,000	0.00
GRAND TOTAL	\$	0.00	\$40,590	0.00	\$45,590	0.00	\$45,590	0.00

Department: Economic Development
Division: Business and Community Services
Core: Main Street

Budget Unit 42140C

budgeted directly to MoDOT, Highway Patrol, and Conservation.

#### 1. CORE FINANCIAL SUMMARY

	FY:	2008 Budge	t Request			FY 2008	Recommend	lation	
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	40,590	40,590	PSD	0	0	40,590	40,590
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	40,590	40,590	Total	0	0	40,590	40,590
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes budg	geted in House Bil	5 except for	r certain fringe	es es	Note: Fringes	s budgeted in F	louse Bill 5 e	xcept for certa	ain fringes

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Main Street Fund (0596)

Other Funds: Main Street Fund (0596)

Notes: Requires a GR transfer to the Main Street Fund (0596) Notes: Requires a GR transfer to the Main Street Fund (0596)

#### 2. CORE DESCRIPTION

Other Funds:

The Missouri Main Street Program is authorized by 251.470 to 251.485, RSMo. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. Through contract services with the National Main Street office, the annual contracts outline numbers and types of trainings to be offered to Missouri communities. Feedback and review for Missouri communities is tailored annual to meet their needs. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.

## 3. PROGRAM LISTING (list programs included in this core funding)

Main Street Program

Department: Economic Development

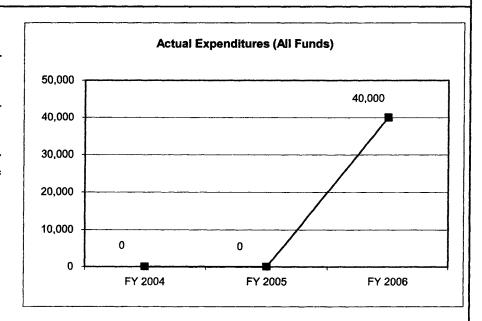
**Division: Business and Community Services** 

Core: Main Street

## Budget Unit 42140C

#### 4. FINANCIAL HISTORY

	FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.
Appropriation (All Funds)	0	0	40,000	40,590
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	40,000	N/A
Actual Expenditures (All Funds)	0	0	40,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

The Division of Business Development and Trade and the Division of Community Development are merging in FY07, therefore, the expenditures related to these activities may be found in those Core Decision Item forms for prior periods.

## **CORE RECONCILIATION DETAIL**

# STATE

MAINSTREET PROGRAM

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR		Federal	Other	Total	E
TAFP AFTER VETOES								
	PD	0.00		0	0	40,590	40,590	)
	Total	0.00		0	0	40,590	40,590	5
DEPARTMENT CORE REQUEST	•				<u> </u>			•
	PD	0.00		0	0	40,590	40,590	)
	Total	0.00		0	0	40,590	40,590	<u>-</u> )
GOVERNOR'S RECOMMENDED	CORE						<u></u>	-
	PD	0.00		0	0	40,590	40,590	)
	Total	0.00		0	0	40,590	40,590	)

DECISION ITEM DE	ΞT	AIL
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						_		
3udget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WAINSTREET PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	40,590	0.00	40,590	0.00	40,590	0.00
TOTAL - PD	0	0.00	40,590	0.00	40,590	0.00	40,590	0.00
SRAND TOTAL	\$0	0.00	\$40,590	0.00	\$40,590	0.00	\$40,590	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$40,590	0.00	\$40,590	0.00	\$40,590	0.00

Department: Economic Development

Program Name: Main Street Program

Program is found in the following core budget(s): Main Street Program

#### 1. What does this program do?

The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. Through contract services with the National Main Street office, the annual contracts outline numbers and types of trainings to be offered to Missouri communities. Feedback and review for Missouri communities is tailored annually to meet their needs. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.

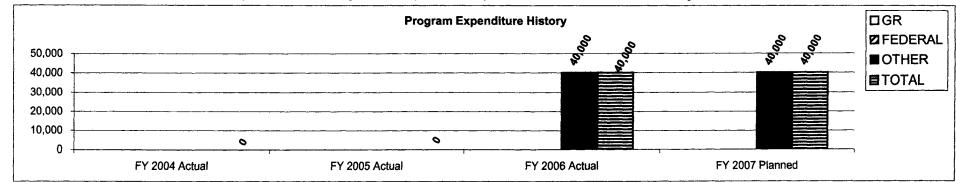
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) Sections 251.470 to 251.485, RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Main Street Program Fund (0596)

				OGRAW DES		
	artment: Economic Development				•	
	gram Name: Main Street Program	1				
roç	gram is found in the following core bud	iget(s): Maii	n Street Prog	ram		
7a.	Provide an effectiveness measure.					
	The effectiveness measure will be the n	umber of con	nmunities rece	eivina accredit	tation as a Ma	ain Street Community.
		FY06	FY07	FY08	FY09	•
		<u>Actual</u>	<u>Target</u>	<u>Target</u>	<u>Target</u>	
	Number of Accredited Communities	9	8	8	8	
7b.	Provide an efficiency measure.					
	The efficiency measure will be the numb	per of commu	nities that rec	eive an asses	sment throug	gh the Main Street Program.
	•	FY06	FY07	FY08	FY09	•
		<u>Actual</u>	<u>Target</u>	<u>Target</u>	<b>Target</b>	
	Number of Assessed Communities	12	4	4	4	
7c.	Provide the number of clients/individ	uals served,	if applicable			
			FY06	FY07	FY08	FY09
			<u>Actual</u>	<b>Target</b>	<u>Target</u>	<u>Target</u>
	Number of Communities Receiving Train	ning	66	7	7	7
7d.	Provide a customer satisfaction meas	sure, if availa	able.			

OF

RANK: 14

Division: Business & DI Name: Main Stree	t Funding Incr		D	l#1419028					
. AMOUNT OF REG	UEST		<del> </del>						
							<del></del>		
	FY 2	008 Budget	Request		<del>=</del>	FY 2008	Governor's	Recommend	ation
	GR	Federal	Other	Total		GR	Fed	Other	Total
<b>-</b>	0	0	0	0	PS	0	0	0	0
E	0	0	5,000	5,000	EE	0	0	5,000	5,000
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0_
Total	0	0	5,000	5,000	Total	0	0	5,000	5,000
TE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
st. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
lote: Fringes budget		•			Note: Fringes	budgeted in Ho	ouse Bill 5 ex	cept for certai	in fringes
oudgeted directly to M	loDOT, Highway	/ Patrol, and	Conservation		budgeted direc	ctly to MoDOT,	Highway Pati	rol, and Cons	ervation.
lotes: Requ	ires a GR transfe	r into Main St	reet Fund (0596	6)	Notes:	Requires a GR tr	ansfer into Ma	in Street Fund	(0596)
. THIS REQUEST C	AN BE CATEG	ORIZED AS:							
New	Legislation			N	/ Program		F	und Switch	
Fede	eral Mandate			Pi	gram Expansion		c	ost to Continu	ıe
GR	Pick-Up		<del></del> -	Sı	ce Request	-	E	quipment Rep	olacement
Pay	Plan		<del></del>		er: Funding Increa	ase.			

communities. DED works in cooperation with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street

communities.

RANK:	14	OF	29	
	***************************************			-

Department: Economic Development	Budget Unit 42140C	
Division: Business & Community Services		
DI Name: Main Street Funding Increase DI#1/19028		

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The funding is needed in order to provide additional training for Missouri communities through the National Main Street office. The current appropriation for the program is \$40,590. Training was provided to 66 communities in Fiscal Year 2006. This additional funding would provide training and workshop sessions for an additional 8-10 communities.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.									
	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS
	<del>"=</del>						0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
400 - PROFESSIONAL SERVICES	0				5,000		5,000		
							0		
							0		
Total EE	0		0		5,000		5,000		0
Program Distributions					0		0		
Total PSD	0		0		0	•	0	•	0
Transfers									
Total TRF	0		0	•	0	•	0	-	0
Grand Total	- 0	0.0	0	0.0	5,000	0.0	5,000	0.0	0

		-		
RANK:	14	0	F 29	

Department: Economic Development			•	<b>Budget Unit</b>	42140C				
Division: Business & Community Services DI Name: Main Street Funding Increase		DI#1419028	• •		<del></del>			·	
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0 0.0	
Total PS	0	0.0	0	0.0	0	0.0		0.0	
400 - PROFESSIONAL SERVICES					5,000		5,000 0		
Total EE	0		0		5,000		5,000		0
Program Distributions Total PSD	0		0		0		<u>0</u>		0
Transfers Total TRF	0		0	·	0		0		0
Grand Total		0.0	0	0.0	5,000	0.0	5,000	0.0	Ō

		KANK: 14	_	29	<del></del>
Department:	Economic Development		Budget Unit	42140C	
Division: Bus	siness & Community Services		_		<del></del>
DI Name: Mai	n Street Funding Increase DI	#1419028			
6. PERFORM	IANCE MEASURES (If new decision item has a	n associated core, se	parately identi	fy projected	d performance with & without additional funding.)
6-	Dravida on effectiveness were			QI.	Danida an affician an anno
6a.	Provide an effectiveness measure.			6b.	Provide an efficiency measure.
Effectiveness	measure for the Main Street can be found in the C	Core.		Efficiency r	measure for the Main Street can be found in the Core.
6c.	Provide the number of clients/individua	ls served, if applica	abie.	6d.	Provide a customer satisfaction measure, if available.
Number of Cli	ents for Main Street can be found under the Core.				avanable.
				N/A	
1					

	RANK:	14	OF_	29	
Department: Economic Development		Budget U	nit 42	2140C	
Division: Business & Community Services					<del>_</del>
DI Name: Main Street Funding Increase	DI#1419028				
7. STRATEGIES TO ACHIEVE THE PERFORMANCE	MEASUREMENT TA	ARGETS:			
The Main Street program provides technical assistance community and economic revitalization and developme Connection, markets the training and workshops to con revitalize and improve the older central business district	nt of older central bus nmunities throughout	siness districts and ne t Missouri. It is a tiered	ighborl I progr	hoods. am with	DED, in cooperation with the Missouri Main Street communities receiving an assessment, working to

DEC	ISION	ITEM	DETAIL
	131011	t   L.   171	

						_		
Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MAINSTREET PROGRAM								
Main Street Program Increase - 1419028								,
PROFESSIONAL SERVICES	0	0.00	0	0.00	5,000	0.00	5,000	0.00
TOTAL - EE	0	0.00	0	0.00	5,000	0.00	5,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$5,000	0.00	\$5,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$5,000	0.00	\$5,000	0.00

# **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MAIN STREET PROGRAM-TRANSFER								
CORE								
FUND TRANSFERS GENERAL REVENUE	C	0.00	40.000	0.00	40,000	0.00	40,000	0.00
TOTAL - TRF			40,000	0.00	40,000	0.00	40,000	0.00
TOTAL	(	0.00	40,000	0.00	40,000	0.00	40,000	0.00
Main St Funding Increase Trnsf - 1419011								
FUND TRANSFERS								
GENERAL REVENUE	(	0.00	0	0.00	5,000	0.00	5,000	0.00
TOTAL - TRF		0.00	0	0.00	5,000	0.00	5,000	0.00
TOTAL	(	0.00	0	0.00	5,000	0.00	5,000	0.00
GRAND TOTAL	\$0	0.00	\$40,000	0.00	\$45,000	0.00	\$45,000	0.00

**Department: Economic Development Budget Unit 42330C Division: Business and Community Services** Core: Main Street Transfer 1. CORE FINANCIAL SUMMARY **FY 2008 Budget Request** FY 2008 Governor's Recommendation GR **Federal** Other Total GR Fed Other Total PS 0 0 0 0 0 0 PS EE 0 0 0 EE 0 0 0 0 **PSD** 0 0 0 **PSD** 0 0 0 O **TRF** 40.000 0 0 40.000 **TRF** 40.000 0 40.000 40.000 Total 40.000 **Total** 40.000 40,000 FTE 0.00 0.00 0.00 0.00 FTE 0.00 0.00 0.00 0.00 Est. Fringe 0 Est. Fringe Note: Fringes budgeted in House Bill 5 except for certain fringes Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. budgeted directly to MoDOT, Highway Patrol, and Conservation. Other Funds: Other Funds: General Revenue transfer to the Main Street Fund (0596) Notes: Notes: General Revenue transfer to the Main Street Fund (0596)

#### 2. CORE DESCRIPTION

This transfer supports the Missouri Main Street Program authorized by 251.470 to 251.485, RSMo. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. Through contract services with the National Main Street office, the annual contracts outline numbers and types of trainings to be offered to Missouri communities. Feedback and review for Missouri communities is tailored annually to meet their needs. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.

## 3. PROGRAM LISTING (list programs included in this core funding)

Main Street Program transfer from General Revenue

**Department: Economic Development** 

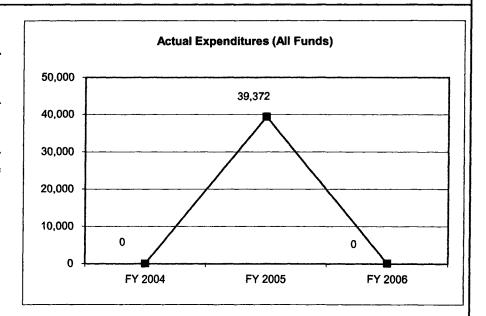
**Division: Business and Community Services** 

Core: Main Street Transfer

## Budget Unit 42330C

# 4. FINANCIAL HISTORY

	FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.
		40 500	_	
Appropriation (All Funds)	0	40,590	0	40,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	40,590	0	N/A
Actual Expenditures (All Funds)	0	39,372	0	N/A
Unexpended (All Funds)	0	1,218	0	N/A
Unexpended, by Fund:				
General Revenue	0	1,218	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
		(1)		



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

#### NOTES:

(1) No reversion in FY 2005. Funds were released without offset to fully fund program.

## **CORE RECONCILIATION DETAIL**

#### STATE

## MAIN STREET PROGRAM-TRANSFER

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total
TAFP AFTER VETOES						
	TRF	0.00	40,000	0	0	40,000
	Total	0.00	40,000	0	0	40,000
DEPARTMENT CORE REQUEST						
	TRF	0.00	40,000	0	0	40,000
	Total	0.00	40,000	0	0	40,000
GOVERNOR'S RECOMMENDED	CORE					
	TRF	0.00	40,000	0	0	40,000
	Total	0.00	40,000	0	0	40,000

DECIS	item.	DET	A 11
DECIS			٦IL

Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MAIN STREET PROGRAM-TRANSFER								
CORE								
FUND TRANSFERS	0	0.00	40,000	0.00	40,000	0.00	40,000	0.00
TOTAL - TRF	0	0.00	40,000	0.00	40,000	0.00	40,000	0.00
GRAND TOTAL	\$0	0.00	\$40,000	0.00	\$40,000	0.00	\$40,000	0.00
GENERAL REVENUE	\$0	0.00	\$40,000	0.00	\$40,000	0.00	\$40,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

Department: Economic Development

**Program Name: Main Street Program Transfer** 

Program is found in the following core budget(s): Main Street Program Transfer

#### 1. What does this program do?

This transfer provides funding for the Main Street program that provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. Through contract services with the National Main Street office, the annual contracts outline numbers and types of trainings to be offered to Missouri communities. Feedback and review for the Missouri communities is tailored annually to meet their needs. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.

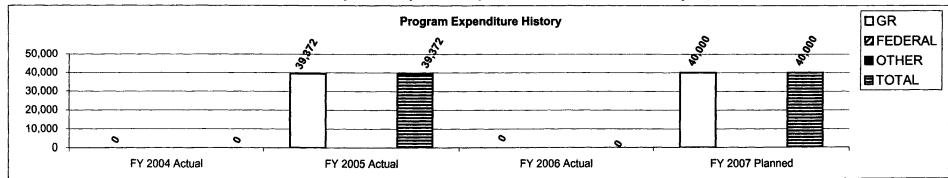
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) Sections 251.470 to 251.485, RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Transfer of General Revenue to the Main Street Program Fund (0596)

Depa	artment: Economic Development
Prog	ram Name: Main Street Program Transfer
Prog	ram is found in the following core budget(s): Main Street Program Transfer
7a.	Provide an effectiveness measure. N/A
7b.	Provide an efficiency measure. N/A
7c.	Provide the number of clients/individuals served, if applicable. N/A
7d.	Provide a customer satisfaction measure, if available. N/A

RANK: \_\_\_\_14\_\_\_

	conomic Developm				Budget Unit	42330C		<del> </del>	
	ess & Community Street Funding Inc.		er D	I#1419011					
1. AMOUNT OF	REQUEST								
		2008 Budget	Request		<u></u>	FY 2008	Governor's F	Recommend	ation
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	5,000	0	0	5,000	TRF	5,000	0	0	5,000
Total	5,000	0	0	5,000	Total	5,000	0	0	5,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes bu	udgeted in House Bil	5 except for	certain fringe	S	Note: Fringes	budgeted in Ho	ouse Bill 5 exc	cept for certai	n fringes
budgeted directly	y to MoDOT, Highwa	y Patrol, and	Conservation		budgeted direc	ctly to MoDOT,	Highway Patr	ol, and Cons	ervation.
Other Funds:	General Revenue tran	sfer to Main S	treet Fund (059	96)	Other Funds:	General Revenu	e transfer to Ma	ain Street Fund	d (0596)
2. THIS REQUE	ST CAN BE CATEG	ORIZED AS:							
	New Legislation				New Program		Fu	und Switch	
	Federal Mandate				Program Expansion			ost to Continu	
	GR Pick-Up				Space Request		Ec	quipment Rep	placement
	Pay Plan			X	Other: Funding Increa	ase.			

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This funding increase is needed in order to provide additional training for Missouri communities through the National Main Street office. The appropriation for the Main Street program is currently \$40,590. The Missouri Main Street Program is authorized by 251.470 to 251.485, RSMO. The program provides technical assistance and training for city governments, business organizations, business owners and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. The contract with the National Main Street office outlines numbers and types of trainings to be offered to Missouri

communities. DED works in cooperation with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street

communities.

RANK:	14	OF	29

Department: Economic Development		Budget Unit 42330C	
Division: Business & Community Services		-	
DI Name: Main Street Funding Increase Transfer	DI#1419011		

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The funding is needed in order to provide additional training for Missouri communities through the National Main Street office. The current appropriation for the program is \$40,590. Training was provided to 66 communities in Fiscal Year 2006. This additional funding would provide training and workshop sessions for an additional 8-10 communities. This request requires a General Revenue transfer to the Main Street Fund (0596).

5. BREAK DOWN THE REQUEST BY BUI								Down Down	Daniel Daniel
	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS
							0	0.0	
	<del></del>						0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
					0		0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					0		0		
Total PSD	0		0		0		0		0
Transfers	5,000						5,000		
Total TRF	5,000		0		0		5,000		0
Grand Total	5,000	0.0	0	0.0	0	0.0	5,000	0.0	0

RANK:	14	OF	29

Mivielan: Bueinage & Community Canda			•	Budget Unit	42330C				
Division: Business & Community Service DI Name: Main Street Funding Increase 1		DI#1419011	•			······································		<del></del>	
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Red One-Time DOLLAR
							0	0.0 0.0	
Total PS	0	0.0	0	0.0	0	0.0		0.0	<del></del>
							0		
							0		
Total EE	0		0		0		0		
Program Distributions Total PSD	0		0				0		
Transfers Total TRF	5,000 <b>5,000</b>	•	0		0		5,000 <b>5,000</b>		
Grand Total	5,000	0.0	0	0.0	0	0.0	5,000	0.0	

		RANK: _	14	_ Oi	29	<del></del>
Department:	Economic Development			Budget Unit	42330C	<u> </u>
Division: Bu	siness & Community Services			•	<del></del>	<del>_</del>
DI Name: Ma	in Street Funding Increase Transfer	DI#1419011				
6. PERFORM	MANCE MEASURES (If new decision item h	as an associated	d core, sep	parately ident	fy projecte	d performance with & without additional funding.)
6a.	Provide an effectiveness measure.				6b.	Provide an efficiency measure.
Effectiveness	measure for the Main Street can be found in	the Core.			Efficiency i	measure for the Main Street can be found in the Core.
6c.	Provide the number of clients/indiv	iduals served, i	if applica	ble.	6d.	Provide a customer satisfaction measure, if available.
Number of Cl	ients for Main Street can be found under the C	Core.				
					N/A	
l						

	RANK:	14	. 0	F	29	<del></del>
Department: Economic Development			Budget Uni	t 423	330C	
Division: Business & Community Services						
DI Name: Main Street Funding Increase Transfer	DI#1419011					
7. STRATEGIES TO ACHIEVE THE PERFORMANCE M	IEASUREMENT TA	ARGETS:				
The Main Street program provides technical assistance a community and economic revitalization and development Connection, markets the training and workshops to commrevitalize and improve the older central business districts,	of older central bus nunities throughout	siness distri Missouri. I	cts and neight is a tiered p	nborho rogra	oods. ım with	DED, in cooperation with the Missouri Main Street communities receiving an assessment, working to

DEC	ISIO	N IT	FM I	DET	ΔII
	$\cdots$				

						_		
Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	<b>GOV REC</b>	<b>GOV REC</b>
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MAIN STREET PROGRAM-TRANSFER								
Main St Funding Increase Trnsf - 1419011								
FUND TRANSFERS	0	0.00	0	0.00	5,000	0.00	5,000	0.00
TOTAL - TRF	0	0.00	0	0.00	5,000	0.00	5,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$5,000	0.00	\$5,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$5,000	0.00	\$5,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

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# **DECISION ITEM SUMMARY**

GRAND TOTAL	\$80,000	0.00	\$80,000	0.00	\$86,000	0.00	\$86,000	0.00
TOTAL	0	0.00	0	0.00	6,000	0.00	6,000	0.00
TOTAL - EE	0	0.00	0	0.00	6,000	0.00	6,000	0.00
DRA - Funding Increase - 1419010 EXPENSE & EQUIPMENT GENERAL REVENUE	0	0.00	0	0.00	6,000	0.00	6,000	0.00
TOTAL	80,000	0.00	80,000	0.00	80,000	0.00	80,000	0.00
TOTAL - EE	80,000	0.00	80,000	0.00	80,000	0.00	80,000	0.00
EXPENSE & EQUIPMENT GENERAL REVENUE	80,000	0.00	80,000	0.00	80,000	0.00	80,000	0.00
DELTA REGIONAL AUTHORITY CORE								
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Unit Decision Item	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008

Department: Economic Development **Budget Unit 42220C** Division: Business and Community Services Core: Delta Regional Authority 1. CORE FINANCIAL SUMMARY FY 2008 Budget Request FY 2008 Governor's Recommendation GR Federal Other Total Fed Other Total PS 0 0  $\overline{0}$ PS n  $\overline{\mathbf{0}}$ 0 EE 80.000 80,000 0 0 80,000 EE 0 0 80,000 PSD **PSD** 0 0 TRF 0 0 0 **TRF** O 0 0 0 0 Total 80,000 80,000 Total 80.000 80,000 FTE 0.00 0.00 0.00 0.00 FTE 0.00 0.00 0.00 0.00 Est. Fringe 0 0 0 Est. Fringe Note: Fringes budgeted in House Bill 5 except for certain fringes Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. budgeted directly to MoDOT, Highway Patrol, and Conservation. Other Funds: Other Funds: 2. CORE DESCRIPTION

Membership in the Delta Regional Authority requires the states to share in 50% of the annual costs of administration attributed to the operation of the Delta Regional Authority offices in Clarksdale, Mississippi. The "dues" allow us to continue to receive, as a member state, the allocation of federal funds which we can distribute to eligible public applicants from the 29 counties in southeast Missouri that make up our share of the federally recognized Delta. This appropriation represents our share of the administrative costs and our "dues".

## 3. PROGRAM LISTING (list programs included in this core funding)

Delta Regional Authority (membership)

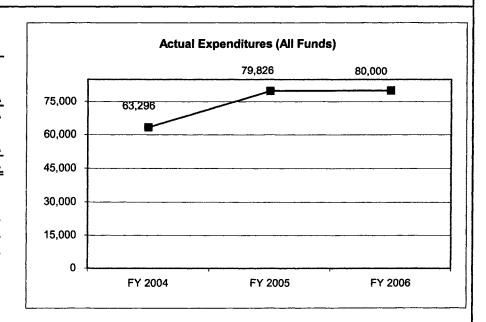
Department: Economic Development
Division: Business and Community Services

Core: Delta Regional Authority

# **Budget Unit 42220C**

## 4. FINANCIAL HISTORY

FY 2004	FY 2005	FY 2006	FY 2007
Actual	Actual	Actual	Current Yr.
80,000	80,000	80,000	80,000
0	0	0	N/A
80,000	80,000	80,000	N/A
63,296	79.826	80.000	N/A
16,704	174	0	N/A
16,704	174	0	N/A
0	0	0	N/A
0	0	0	N/A
	80,000 0 80,000 63,296 16,704	Actual         Actual           80,000         80,000           0         0           80,000         80,000           63,296         79,826           16,704         174	Actual         Actual         Actual           80,000         80,000         80,000           0         0         0           80,000         80,000         80,000           63,296         79,826         80,000           16,704         174         0           0         0         0



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

## NOTES:

# **CORE RECONCILIATION DETAIL**

# STATE

DELTA REGIONAL AUTHORITY

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Ex
TAFP AFTER VETOES							
	EE	0.00	80,000	0	0	80,000	)
	Total	0.00	80,000	0	0	80,000	<u>.</u>
DEPARTMENT CORE REQUEST							•
	EE	0.00	80,000	0	0	80,000	ı
	Total	0.00	80,000	0	0	80,000	-
GOVERNOR'S RECOMMENDED	CORE				<del></del>		-
	EE	0.00	80,000	0	0	80,000	
	Total	0.00	80,000	0	0	80,000	•

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UE	c	IL JIW		1751	AII

						_		
Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DELTA REGIONAL AUTHORITY								
CORE								
PROFESSIONAL DEVELOPMENT	80,000	0.00	80,000	0.00	80,000	0.00	80,000	0.00
TOTAL - EE	80,000	0.00	80,000	0.00	80,000	0.00	80,000	0.00
GRAND TOTAL	\$80,000	0.00	\$80,000	0.00	\$80,000	0.00	\$80,000	0.00
GENERAL REVENUE	\$80,000	0.00	\$80,000	0.00	\$80,000	0.00	\$80,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

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De	partm	ent:	Econ	omic	Deve	lopr	nent

Program Name: Delta Regional Authority

Program is found in the following core budget(s): Delta Regional Authority

#### 1. What does this program do?

Membership in the Delta Regional Authority requires the states to share in 50% of the annual costs of administration attributed to the operation of the Delta Regional Authority offices in Clarksdale, Mississippi. The "dues" allow us to continue to receive, as a member state, the allocation of federal funds which we can distribute to eligible public applicants from the 29 counties in southeast Missouri that make up our share of the federally recognized Delta. This appropriation represents our share of the administrative costs and our "dues".

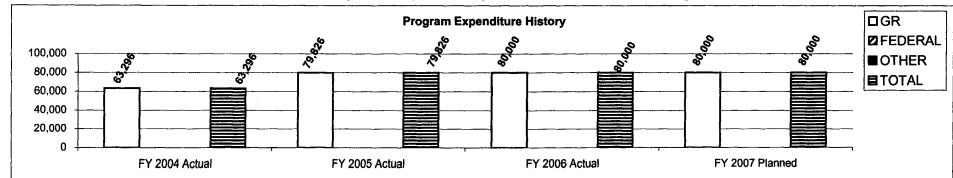
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
  Congressional Record House H12285
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

N/A

Department: Economic Development Program Name: Delta Regional Authority Program is found in the following core budget(s): Delta Regional Authority 7a. Provide an effectiveness measure. New or Retained Jobs: 1 Job for every \$10,000 of DRA funds FY06 FY06 FY08 FY07 Actual **Target** Target **Target** New and Retained Jobs 50 85 50 50 7b. Provide an efficiency measure. Total Funds Leveraged: \$1:\$4 Estimate: \$2.25M FY06 FY06 FY08 FY07 Target Actual **Target** Target **Total Dollars** \$2.25M \$2.37M \$2.25M \$2.25M 7c. Provide the number of clients/individuals served, if applicable. N/A 7d. Provide a customer satisfaction measure, if available. N/A

Department: Eco Division: Busines DI Name: Delta Re	nomic Developm				<u>13</u> OF	29			
					Budget Unit 4	2220C	<del></del>		
DI Name: Delta Re									
<del></del>	egional Authority	Funding Inc	rease D	l#1419010					
I. AMOUNT OF R	EQUEST								
	FY	2008 Budget	Request			FY 2008	Governor's I	Recommend	ation
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	6,000	0	0	6,000	EE	6,000	0	0	6,000
PSD	0	0	0	0	PSD	0	0	0	0
rrf	0	00	0	0	TRF	0	0	0	0
Total	6,000	0	0	6,000	Total _	6,000	0	0	6,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
st. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Vote: Fringes budg	geted in House Bi	Il 5 except for	certain fringe:		Note: Fringes b	oudgeted in Ho	ouse Bill 5 exc	• 1	in fringes
budgeted directly to	o MoDOT, Highwa	ny Patrol, and	Conservation		budgeted directi				
Other Funds:					Other Funds:			· · · · ·	<u> </u>
2. THIS REQUEST	CAN BE CATEG	ORIZED AS:					· · · · · · · · · · · · · · · · · ·		
N	ew Legislation			N	lew Program		Fı	und Switch	
Fe	ederal Mandate				rogram Expansion		C	ost to Continu	ıe
G	R Pick-Up				pace Request	-	E	quipment Rep	olacement
Pa	ay Plan			<u> </u>	Other: Funding Increas	se			
3. WHY IS THIS F	UNDING NEEDE	D? PROVIDE	AN EXPLAN	IATION FOR	ITEMS CHECKED IN #2.	INCLUDE TH	E FEDERAL	OR STATE S	TATUTORY O
CONSTITUTIONAL	L AUTHORIZATIO	ON FOR THIS	PROGRAM.						
Delta Regional Aut Clarksdale, Mississ	thority requires the sippi. The "dues"	e states to sha allow Missou	are in 50% of t ri to continue t	the annual co to receive, as	w Missouri to participate as a pests of administration attribute a member state, the allocatissouri's share of the federal	ted to the oper tion of federal	ration of the E funds which t	Delta Regiona	l Authority offic

#### **NEW DECISION ITEM**

RANK:	13	OF	29

Department: Economic Development		Budget Unit	42220C		·-	
Division: Business & Community Services			·			
DI Name: Delta Regional Authority Funding Increase	DI#1419010					

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The increase needed is based on an increase in the membership dues.

5. BREAK DOWN THE REQUEST BY BUT										
	Dept Req									
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time	
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	
							0	0.0		
							0	0.0		
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0	
400 - PROFESSIONAL SERVICES	6,000						6,000			
Total EE	6,000		0		0	,	6,000	•	0	
Program Distributions Total PSD	0		0		0		0		0	
Transfers Total TRF	0		0		0		0		0	
Grand Total	6,000	0.0	0	0.0	0	0.0	6,000	0.0	0	

## **NEW DECISION ITEM**

		—	
RANK:	13	OF	29

ec	DI#1419010 Gov Rec	Gov Rec						
ec	Gov Rec	Gov Poc						
RS	GR FTE	FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
						0	0.0	
0	0.0	0	0.0	0	0.0	0	0.0	
000						6,000		
000	-	0		0		6,000	-	Ó
						0		
0	•	0		0	•	0	-	O
0	•	0	,	0	•	0	-	0
000	0.0	0	0.0		0.0	6.000	0.0	
	000	000	000 0 000 0 0 0	000	000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	000	0     0.0     0.0     0.0     0       0000     0     0     0     0       0000     0     0     0     6,000       0     0     0     0       0     0     0     0	0     0.0       0     0.0       0     0.0       0     0.0       0     0       0     0       0     0       0     0       0     0       0     0

**NEW DECISION ITEM** 

			RANK:	13	_ 01	29	
Depa	rtment:	Economic Development	<del></del>		Budget Unit	42220C	<del></del>
Divis	ion: Bu	Economic Development siness & Community Services					<del></del>
DI Na	me: De	ta Regional Authority Funding Increase D	<b>I#1419010</b>				
6. PI	ERFORM	MANCE MEASURES (If new decision item has a	n associated	core, se	parately ident	ify projecte	d performance with & without additional funding.)
	6a.	Provide an effectiveness measure.				6b.	Provide an efficiency measure.
Effec	tiveness	measure for the DRA can be found in the Core.				Efficiency	measure for the DRA can be found in the Core.
1							
ł							
	6c.	Provide the number of clients/individua	ls served, i	if applica	able.	6d.	Provide a customer satisfaction measure, if
			•	• •			available.
N/A							<b>4</b>
" '							
						N/A	
						1 117 1	
1							
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# NEW DECISION ITEM RANK: 13 OF 29

Department: Economic Development	Budget Unit 42220C
Division: Business & Community Services	<del>-</del>
DI Name: Delta Regional Authority Funding Increase DI#1419010	
7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT	TARGETS:
the 29 counties in southeast Missouri that make up our share of the federa (DRA). From these projects, DED reviews the pre-applications deemed el	allocation of federal funds which the department distributes to eligible public applicants from ally-recognized Delta. Projects submit pre-applications to the Delta Regional Authority ligible by the DRA and makes their selections. DED's selected projects are then sent to the are then invited to submit a full application to the DRA who then reviews and approves them

DEC	ISION	ITEM	DETAIL
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						_		
Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	<b>GOV REC</b>	<b>GOV REC</b>
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DELTA REGIONAL AUTHORITY								
DRA - Funding Increase - 1419010								
PROFESSIONAL SERVICES	0	0.00	0	0.00	6,000	0.00	6,000	0.00
TOTAL - EE	0	0.00	0	0.00	6,000	0.00	6,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$6,000	0.00	\$6,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$6,000	0.00	\$6,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

DECISION	ITEM S	SUMMA	RY
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GRAND TOTAL		\$0	0.00	\$567,630	0.00	\$567,630	0.00	\$567,630	0.00
TOTAL		0	0.00	567,630	0.00	567,630	0.00	567,630	0.00
TOTAL - TRF		0	0.00	567,630	0.00	567,630	0.00	567,630	0.00
FUND TRANSFERS PROPERTY REUSE		0	0.00	567,630	0.00	567,630	0.00	567,630	0.00
CORE									
PROPERTY REUSE TO GR TRANSFER			-						
Fund	DOLLAR	F	TE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Budget Object Summary	ACTUAL	ACTUAL		BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Decision Item	FY 2006	FY	2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Unit									

## **CORE RECONCILIATION DETAIL**

#### STATE

## PROPERTY REUSE TO GR TRANSFER

## 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	ı	Federal	Other	Total	
TAFP AFTER VETOES						· · · · · · · · · · · · · · · · · · ·		
	TRF	0.00		0	0	567,630	567,630	)
	Total	0.00		0	0	567,630	567,630	)
DEPARTMENT CORE REQUES	Γ			•				-
	TRF	0.00		0	0	567,630	567,630	)
	Total	0.00		0	0	567,630	567,630	1
GOVERNOR'S RECOMMENDED	CORE						· · · · · · · · · · · · · · · · · · ·	•
	TRF	0.00		0	0	567,630	567,630	
	Total	0.00		0	0	567,630	567,630	

DECISION	ITEM	DETAIL
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Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	<b>GOV REC</b>	<b>GOV REC</b>
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
PROPERTY REUSE TO GR TRANSFER								
CORE								
FUND TRANSFERS	0	0.00	567,630	0.00	567,630	0.00	567,630	0.00
TOTAL - TRF	0	0.00	567,630	0.00	567,630	0.00	567,630	0.00
GRAND TOTAL	\$0	0.00	\$567,630	0.00	\$567,630	0.00	\$567,630	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$567,630	0.00	\$567,630	0.00	\$567,630	0.00

# **DECISION ITEM SUMMARY**

					<del></del>			
3udget Unit								
Decision Item	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	<b>GOV REC</b>	<b>GOV REC</b>
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
3ROWNSFIELD REDEVLOPMENT					······································			
CORE								
PROGRAM-SPECIFIC								
PROPERTY REUSE		0.00	600,000	0.00	600,000	0.00	600,000	0.00
TOTAL - PD		0.00	600,000	0.00	600,000	0.00	600,000	0.00
TOTAL		0 0.0	600,000	0.00	600,000	0.00	600,000	0.00
SRAND TOTAL		\$0 0.0	\$600,000	0.00	\$600,000	0.00	\$600,000	0.00

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GR   PS   0   0   0   0   0   0   0   0   0	FY 2008 Budge Federal 0 0 0 0	Other 0 0 600,000	<b>Total</b> 0 0	PS -	GR 0	Fed 0	Recommend Other	Total
EE 0 PSD 0 Total 0	0	0 600,000	0		0	0	^	
PSD 0 Total 0	0	600,000	0	EE		•	U	U
Total 0	<del></del>	<del></del>		EE	0	0	0	0
	0		600,000	PSD _	0	0	600,000	600,000
FTE 0.00		600,000	600,000	Total =	0	0	600,000	600,000
	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe 0	0	0	0	Est. Fringe	ō	0	0	0
Note: Fringes budgeted in House budgeted directly to MoDOT, High Other Funds: Property Reuse	way Patrol, and			Note: Fringes budgeted direct Other Funds: F	-	Highway Pat	•	-
2. CORE DESCRIPTION  Brownfield provides assistance for								

**Department: Economic Development** 

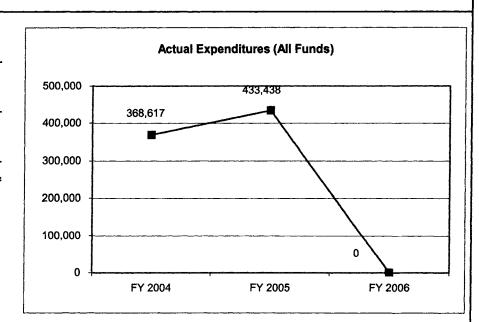
**Division: Business and Community Services** 

Core: Brownfield

## Budget Unit 42190C

## 4. FINANCIAL HISTORY

	FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007
	Actual	Actual	Actual	Current Yr.
Appropriation (All Funds)	1,500,000	1,500,000	700,000	600,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1,500,000	1,500,000	700,000	N/A
Actual Expenditures (All Funds)	368,617	433,438	0	N/A
Unexpended (All Funds)	1,131,383	1,066,562	700,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1,131,383	1,066,562	0	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) Projects in process.
- (2) Projects in process.
- (3) Appropriation reduced to reflect available funding.
- (4) Appropriation reduced to reflect available funding.

## **CORE RECONCILIATION DETAIL**

## STATE

## **BROWNSFIELD REDEVLOPMENT**

## 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Fed	leral	Other	Total	E
TAFP AFTER VETOES								
	PD	0.00		0	0	600,000	600,000	)
	Total	0.00		0	0	600,000	600,000	
DEPARTMENT CORE REQUEST								•
	_PD	0.00		0	0	600,000	600,000	
	Total	0.00		0	0	600,000	600,000	_
GOVERNOR'S RECOMMENDED	CORE							-
	PD	0.00		0	0	600,000	600,000	
	Total	0.00		0	0	600,000	600,000	_

DEAL	ICIANI	计广告系统	DETAIL
DEG		I I E IVI	DETAIL

FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	<b>GOV REC</b>	<b>GOV REC</b>
DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
0	0.00	600,000	0.00	600,000	0.00	600,000	0.00
0	0.00	600,000	0.00	600,000	0.00	600,000	0.00
\$0	0.00	\$600,000	0.00	\$600,000	0.00	\$600,000	0.00
\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
\$0	0.00	\$600,000	0.00	\$600,000	0.00	\$600,000	0.00
	ACTUAL DOLLAR  0 0 \$0 \$0 \$0	ACTUAL DOLLAR FTE  0 0.00 0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00	ACTUAL DOLLAR BUDGET DOLLAR  0 0.00 600,000 0 0.00 600,000 \$0 0.00 \$600,000 \$0 0.00 \$600,000 \$0 0.00 \$0 \$0 0.00 \$0	ACTUAL DOLLAR BUDGET DOLLAR FTE  0 0.00 600,000 0.00 0 0.00 600,000 0.00 \$0 0.00 \$600,000 0.00 \$0 0.00 \$600,000 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00	ACTUAL DOLLAR BUDGET BUDGET DEPT REQ DOLLAR  0 0.00 600,000 0.00 600,000 0 0.00 600,000 0.00 600,000 \$0 0.00 \$600,000 0.00 \$600,000 \$0 0.00 \$600,000 0.00 \$600,000 \$0 0.00 \$0 0.00 \$0 0.00 \$0 \$0 0.00 \$0 0.00 \$0	ACTUAL DOLLAR BUDGET BUDGET DEPT REQ DEPT REQ DOLLAR FTE  0 0.00 600,000 0.00 600,000 0.00 0 0.00 600,000 0.00 600,000 0.00 \$0 0.00 \$600,000 0.00 \$600,000 0.00 \$0 0.00 \$600,000 0.00 \$600,000 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00	ACTUAL DOLLAR BUDGET BUDGET DEPT REQ DEPT REQ DOLLAR  0 0.00 600,000 0.00 600,000 0.00 600,000 0 0.00 600,000 0.00 600,000 0.00 600,000 \$0 0.00 \$600,000 0.00 \$600,000 0.00 \$600,000 \$0 0.00 \$600,000 0.00 \$600,000 0.00 \$600,000 \$0 0.00 \$0 0

Department: Economic Development

Program Name: Brownfield Redevelopment

Program is found in the following core budget(s): Brownfield

1. What does this program do?

Brownfield provides assistance for the redevelopment of abandoned or underutilitzed commercial/industrial sites that have been contaminated with hazardous materials. The program assists with the extraordinary costs associated with the site cleanup. The cleanup makes feasible property redevelopment and reuse.

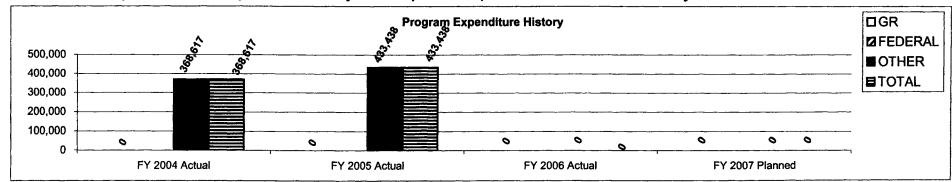
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
  Section 99.800-99.865, RSMo
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Property Reuse Fund (0830)

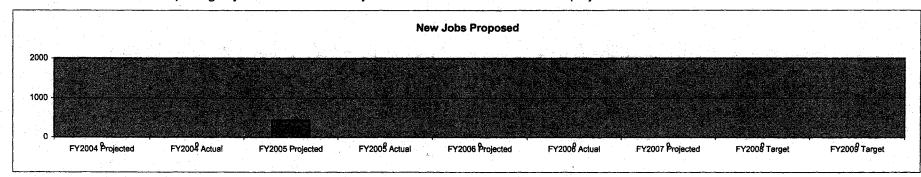
Department: Economic Development

Program Name: Brownfield Redevelopment

Program is found in the following core budget(s): Brownfield

#### 7a. Provide an effectiveness measure.

Number of Jobs Created: Reporting of jobs will reflect actual jobs created at the close-out of the project.



#### 7b. Provide an efficiency measure.

Measure of the state's investment per job. Total grant funds divided by total projected jobs created.

Measure of the states investment per jou	o. I Olai graii	it iuiius uiviue	d by total proj	lected long ci	eateu.				
	FY04	FY04	FY05	FY05	FY06	FY06	FY07	FY08	FY09
	<b>Projected</b>	<u>Actual</u>	<b>Projected</b>	<u>Actual</u>	<b>Projected</b>	<u>Actual</u>	<b>Projected</b>	<u>Target</u>	<u>Target</u>
Cost per job	N/A	\$0	\$1,478	\$0	\$0	\$0	\$0	\$0	\$0

7c. Provide the number of clients/individuals served, if applicable.

N/A

7d. Provide a customer satisfaction measure, if available.

N/A

## **DECISION ITEM SUMMARY**

Budget Unit Decision Item Budget Object Summary	FY 2006 ACTUAL		Y 2006 ACTUAL	FY 2007 BUDGET		FY 2007 BUDGET	FY 2008 DEPT REQ	FY 2008 DEPT REQ	FY 2008 GOV REC	FY 2008 GOV REC
Fund	DOLLAR		FTE	DOLLAR		FTE	DOLLAR	FTE	DOLLAR	FTE
YOUTH OPPORTUNITY & VIOLENCE										
CORE										
PROGRAM-SPECIFIC YOUTH OPPORT & VIOLENCE PREV		0	0.00		1	0.00	1	0.00	1	0.00
TOTAL - PD		0	0.00		1	0.00	1	0.00	1	0.00
TOTAL		0	0.00		1	0.00	1	0.00	1	0.00
GRAND TOTAL		\$0	0.00		\$1	0.00	\$1	0.00	\$1	0.00

Department: Economic Development **Budget Unit 42250C Division: Business and Community Services** Core: Youth Opportunities and Violence Prevention **CORE FINANCIAL SUMMARY FY 2008 Budget Request** FY 2008 Governor's Recommendation GR **Federal** Other Total GR Fed Other Total PS 0 0 0 PS 0 0 0 EE 0 EE 0 0 0 0 0 0 **PSD** 0 **PSD** 0 0 TRF **TRF** 0 0 0 0 Total Total FTE 0.00 0.00 0.00 0.00 FTE 0.00 0.00 0.00 0.00 Est. Fringe Est. Fringe 0 0 0 Note: Fringes budgeted in House Bill 5 except for certain fringes Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. budgeted directly to MoDOT, Highway Patrol, and Conservation. Youth Opportunities & Violence Prevention Fund (0287) Other Funds: Other Funds:

Notes:

An "E" is requested on \$1 in 'Other'.

#### 2. CORE DESCRIPTION

The intent of this fund is to provide an avenue to accept dollars that may be donated or otherwise offered for the purpose of providing assistance to organizations that are administering positive youth development or crime prevention programs.

#### 3. PROGRAM LISTING (list programs included in this core funding)

Youth Opportunities and Violence Prevention Program

Department: Economic Development

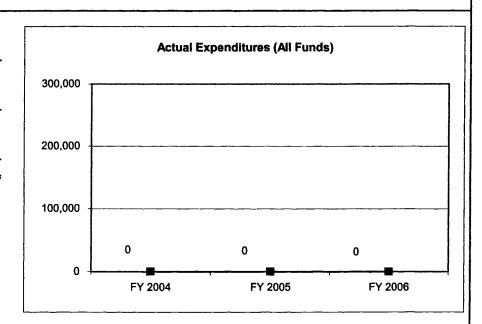
Budget Unit 42250C

**Division: Business and Community Services** 

Core: Youth Opportunities and Violence Prevention

#### 4. FINANCIAL HISTORY

	m.,			
	FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.
	Hotau	Aotuai	Actual	Oditetti II.
Appropriation (All Funds)	250,000	250,000	250,000	1
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	250,000	250,000	250,000	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	250,000	250,000	250,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	250,000	250,000	250,000	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) No funding has ever been received for this program.
- (2) No funding has ever been received for this program.
- (3) No funding has ever been received for this program.
- (4) An "E" is requested on the \$1.

## **CORE RECONCILIATION DETAIL**

## STATE

## YOUTH OPPORTUNITY & VIOLENCE

## 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	F	ederal	Other	Total	
TAFP AFTER VETOES							· · · · -	
	PD	0.00		0	0	1		1
	Total	0.00		0	0	1		1
DEPARTMENT CORE REQUEST								
	PD	0.00		0	0	1		1
	Total	0.00		0	0	1		1
GOVERNOR'S RECOMMENDED	CORE							
	PD	0.00		0	0	1		1
	Total	0.00		0	0	1		1

## **DECISION ITEM DETAIL**

3udget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
OUTH OPPORTUNITY & VIOLENCE								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	0	0.00	1	0.00	1	0.00	1	0.00
RAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

Department: Economic Development

Program Name: Youth Opportunities and Violence Prevention Fund

Program is found in the following core budget(s): Youth Opportunities and Violence Prevention

#### 1. What does this program do?

This fund allows for the receipt of private donations and/or federal funds to be spent on the positive development of Missouri's at-risk youth. This allows for appropriation authority in the event that any such funds are received. The fund has a zero balance. Programming, if funds are made available, would allow opportunities for grant awards to not-for-profit organizations which specialize in youth development. Funds would support the costs of programming directed at lowering crime rates, increasing education attainment rates, and allowing structured activities in which youth may participate.

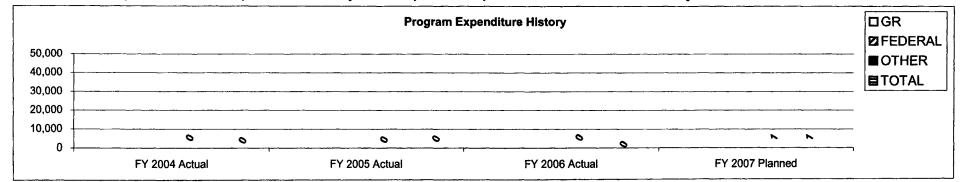
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) Section 620.1100 RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Youth Opportunities and Violence Prevention Fund (0287)

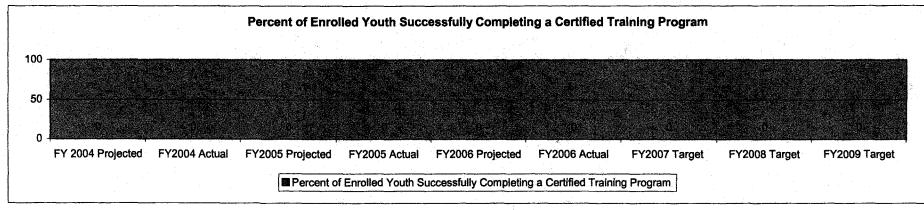
Department: Economic Development

Program Name: Youth Opportunities and Violence Prevention Fund

Program is found in the following core budget(s): Youth Opportunities and Violence Prevention

#### 7a. Provide an effectiveness measure.

Percent of enrolled youth successfully completing a certified training program.



#### 7b. Provide an efficiency measure.

The total cost of Youth Opportunities funds spent per activity on each individual.

	FY20	004	FY20	005	FY20	006	FY2007	FY2008	FY2009
	Projected	<u>Acutal</u>	<b>Projected</b>	Actual	<b>Projected</b>	<u>Actual</u>	<b>Projected</b>	Target	Target
Cost per youth	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

## 7c. Provide the number of clients/individuals served, if applicable.

Total persons served by projects.

	FY20	04	FY20	005	FY20	06	FY2007	FY2008	FY2009
	<b>Projected</b>	<u>Acutal</u>	<b>Projected</b>	Actual	<b>Projected</b>	<u>Actual</u>	<b>Projected</b>	<u>Target</u>	<u>Target</u>
Number Served	0	0	0	. 0	0	0	0	0	0

## d. Provide a customer satisfaction measure, if available.

N/A

## **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM					_			
CORE								
PROGRAM-SPECIFIC								
MO SUPP TAX INCREMENT FINANCE	1,936,430	0.00	3,932,002	0.00	3,932,002	0.00	3,932,002	0.00
TOTAL - PD	1,936,430	0.00	3,932,002	0.00	3,932,002	0.00	3,932,002	0.00
TOTAL	1,936,430	0.00	3,932,002	0.00	3,932,002	0.00	3,932,002	0.00
TIF Funding Increase - 1419007								
PROGRAM-SPECIFIC								
MO SUPP TAX INCREMENT FINANCE	0	0.00	0	0.00	4,996,128	0.00	4,996,128	0.00
TOTAL - PD	0	0.00	0	0.00	4,996,128	0.00	4,996,128	0.00
TOTAL	0	0.00	0	0.00	4,996,128	0.00	4,996,128	0.00
GRAND TOTAL	\$1,936,430	0.00	\$3,932,002	0.00	\$8,928,130	0.00	\$8,928,130	0.00

Department: Ed	conomic Develop	nent			Budget Unit 4	2290C			
Division: Busir	ness and Commun	ity Services	i		_				
Core: Tax Incre	ement Financing (	ΓIF)							
1. CORE FINAN	NCIAL SUMMARY								
	FY	2008 Budg	et Request			FY 2008	Governor's	Recommen	dation
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	3,932,002	3,932,002	PSD	0	0	3,932,002	3,932,002
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	Ö	3,932,002	3,932,002	Total	0	0	3,932,002	3,932,002
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes bu	udgeted in House B	ill 5 except fo	or certain fring	jes	Note: Fringes I	budgeted in H	ouse Bill 5 e	except for cer	tain fringes
budgeted directly	y to MoDOT, Highw	ay Patrol, an	d Conservation	on.	budgeted direct	tly to MoDOT,	Highway P	atrol, and Col	nservation.
Other Funds:	State Tax Increm	ent Financin	g Fund (0848	)	Other Funds: S	tate Tax Incre	ment Finan	cing Fund (08	348)
Notes:	Requires a GR tr	ansfer			Notes: R	equires a GR	transfer		
2. CORE DESCR	RIPTION								

Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

#### Current TIF obligations include the following projects:

- (1) Kansas City Midtown: infrastructure improvements and retail development at Mill Street;
- (2) St. Louis Convention Hotel: construction of a 1,083 room convention headquarters hotel complex;
- (3) Riverside L-385 Levee: infrastructure and levee improvements at 1600-acre site, city of Riverside;
- (4) Springfield Jordan Valley Park: redevelopment of exposition center in downtown Springfield;
- (5) Kansas City Pershing Road: renovation of old post office building and other developments on south side of Pershing Road;
- (6) Branson Landing: redevelopment of 208-acre riverfront area in downtown Branson;
- (7) Kansas City 1200 Main: new development for H&R Block Corporation headquarters;
- (8) St. Louis Cupples: redevelopment of abandoned buildings in downtown near Busch Stadium;
- (9) Excelsior Springs: Elms Hotel and supporting infrastructure (project is complete, closed and final payment made);

Department: Economic Development

Budget Unit 42290C

Division: Business and Community Services
Core: Tax Increment Financing (TIF)

- (10) Independence (Santa Fe): infrastructure redevelopment to support commercial development and housing;
- (11) KC Three Trails: Bannister Mall restoration (project contract terminated);
- (12) Independence Crackerneck Creek (Bass Pro Shops) Development: construction of Bass Pro Outdoor World store, lodging and complimentary retail and dining establishments in a 400-acre undeveloped parcel south of I-70 and west of I-435; and
- (13) Kansas City East Village: J.E. Dunn headquarters, infrastructure improvements and mixed use development in east end of downtown Kansas City west of I-70.

Projects that have applied for State TIF funding and are currently being reviewed:

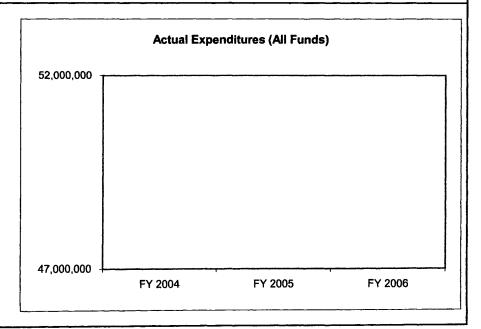
- (1) St. Louis Lambert Airport Eastern Perimeter Redevelopment: redevelopment of 500 acres of land just east of Lambert Airport between I-170 and I-70 developed for light industrial, warehouse, office, and some residential; and
- (2) Kansas City Brush Creek: mixed use grocery-store centered at Blue Parkway and Kensington Avenue in south central Kansas City.

#### 3. PROGRAM LISTING (list programs included in this core funding)

State Tax Increment Financing Program

#### 4. FINANCIAL HISTORY

FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.
3,204,642	3,204,643	3,349,671	3,932,002
(96,139)	(1,096,139)	(792,632)	N/A
3,108,503	2,108,504	2,557,039	N/A
1,702,069	1,296,308	1,951,624	N/A
1,406,434	812,196	605,415	N/A
1,406,434	812,196	605,415	N/A
0	0	0	N/A
0	0	0	N/A
	3,204,642 (96,139) 3,108,503 1,702,069 1,406,434	Actual         Actual           3,204,642         3,204,643           (96,139)         (1,096,139)           3,108,503         2,108,504           1,702,069         1,296,308           1,406,434         812,196           1,406,434         812,196	Actual         Actual         Actual           3,204,642         3,204,643         3,349,671           (96,139)         (1,096,139)         (792,632)           3,108,503         2,108,504         2,557,039           1,702,069         1,296,308         1,951,624           1,406,434         812,196         605,415           1,406,434         812,196         605,415



Department: Economic Development

Division: Business and Community Services

Core: Tax Increment Financing (TIF)

Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

(1) Funds are only paid out as projects generate increment.

(2) Funds are only paid out as projects generate increment.

(3) Funds are only paid out as projects generate increment.

## **CORE RECONCILIATION DETAIL**

## STATE

STATE TIF PROGRAM

## 5. CORE RECONCILIATION DETAIL

	Budget							
	Class	FTE	GR		Federal	Other	Total	
TAFP AFTER VETOES								
	PD	0.00		0	0	3,932,002	3,932,002	•
	Total	0.00		0	0	3,932,002	3,932,002	?
DEPARTMENT CORE REQUEST								-
	PD	0.00		0	0	3,932,002	3,932,002	
	Total	0.00		0	0	3,932,002	3,932,002	
GOVERNOR'S RECOMMENDED	CORE							
	PD	0.00		0	0	3,932,002	3,932,002	
	Total	0.00		0	0	3,932,002	3,932,002	

DE	CIS	ION	ITEM	DET	ΔII
UC			I I E IVI		MIL

3udget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	<b>GOV REC</b>	<b>GOV REC</b>
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	1,936,430	0.00	3,932,002	0.00	3,932,002	0.00	3,932,002	0.00
TOTAL - PD	1,936,430	0.00	3,932,002	0.00	3,932,002	0.00	3,932,002	0.00
GRAND TOTAL	\$1,936,430	0.00	\$3,932,002	0.00	\$3,932,002	0.00	\$3,932,002	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$1,936,430	0.00	\$3,932,002	0.00	\$3,932,002	0.00	\$3,932,002	0.00

Department: Economic Development

Program Name: Tax Increment Financing (TIF)

Program is found in the following core budget(s): Tax Increment Financing

#### 1. What does this program do?

Tax increment financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

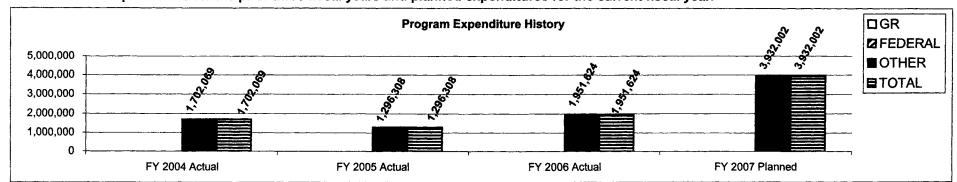
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) Section 99.800-99.865, RSMo
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



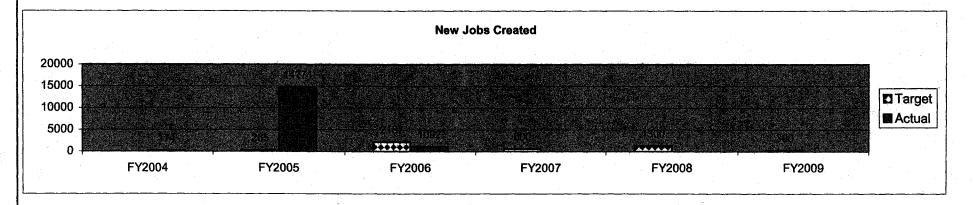
## 6. What are the sources of the "Other " funds?

Missouri Supplement Tax Increment Finance Fund (0848)

Department: Economic Development

Program Name: Tax Increment Financing (TIF)
Program is found in the following core budget(s): Tax Increment Financing

#### 7a. Provide an effectiveness measure.



#### 7b. Provide an efficiency measure.

Increased amount of sales tax collected per fiscal year over a total baseline amount.

	FY04	FY05	FY06	FY07	FY08	FY09
	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<b>Projected</b>	<u>Target</u>	<u>Target</u>
Net Sales Tax Collected	\$133,871,629	\$78,837,175	\$195,441,043	TBD	TBD	TBD

## 7c. Provide the number of clients/individuals served, if applicable.

Cumulative Total Number of Communities with State TIF projects.

	FY04	FY05	FY05	FY06	FY06	FY07	FY08	FY09
	<u>Actual</u>	<u>Projected</u>	<u>Actual</u>	<u>Projected</u>	<u>Actual</u>	<u>Projected</u>	<u>Target</u>	Target
Number of Communities Served	8	8	8	11	11	12	14	13

## 7d. Provide a customer satisfaction measure, if available.

NA

RANK: 11

OF

Department: I	<b>Economic Developn</b>		Budget Unit	42290C					
Division: Busi	ness & Community	Services			_				
DI Name: Tax	Increment Financing	Funding I	ncrease	DI#1419007	<del>-</del>				
1. AMOUNT O	F REQUEST	<del></del>		<del> </del>					······································
		2008 Budge	et Request			FY 2008	Governor's	s Recommen	dation
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	4,996,128	4,996,128	PSD	0	0	4,996,128	4,996,128
TRF	0	0	0	0	TRF	0	0	. 0	0
Total	0	0	4,996,128	4,996,128	Total	0	0	4,996,128	4,996,128
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	7 01	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes I	budgeted in House Bi	Il 5 except fo	or certain fring	es		budgeted in H	ouse Bill 5 e	xcept for cert	ain fringes
budgeted direc	tly to MoDOT, Highwa	ay Patrol, an	d Conservation	on.	budgeted direc	ctly to MoDOT,	Highway Pa	atrol, and Con	servation.
Other Funds:	State Tax Increment	Financing Fu	nd (0848)		Other Funds:	State Tax Increr	nent Financir	ng Fund (0848)	
2. THIS REQUI	EST CAN BE CATEG	ORIZED AS	3:						
	New Legislation				New Program			Fund Switch	
	Federal Mandate		_		Program Expansion			Cost to Conti	nue
	GR Pick-Up				Space Request			Equipment Re	eplacement
	Pay Plan		_	Х	Other: Funding Increa	ase.			

Tax Increment Financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include infrastructure necessary to generate reuse of the properties. Current obligations are projected to pay out approximately \$8,928,129 in Fiscal Year 2008; therefore we are requesting \$4,996,128 in additional authority. Projects with projected increment requests during FY08 include: Kansas City Midtown; St. Louis Convention Hotel; Springfield Jordan Valley Park; Riverside L-385 Levee; Branson Landing; Independence Santa Fe; Kansas City Pershing Road; Kansas City 1200 Main (H&R Block); and Independence Crackerneck Creek (Bass Pro Shops).

IAEA/	DECISION ITEM			
RANK:	11	OF	29	

Department: Economic Development		Budget Unit	42290C	 <u> </u>	
Division: Business & Community Services					
DI Name: Tax Increment Financing Funding Increase	DI#1419007				

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

We are requesting additional funds in FY2008 because two approved projects will start drawing increment during FY2008. Both of these projects are withholding tax based and will open the new facilities at full capacity. In order to cover the projected obligations for FY2008, which totals \$8,928,129, a new decision item request in the amount of \$4,996,128 is needed to bridge the difference between these projected obligations and the FY2007 TIF spending authority amount of \$3,932,002. State TIF requires a General Revenue transfer into the State Tax Increment Financing Fund (0848).

5. BREAK DOWN THE REQUEST BY BUDGE	T OBJECT C								
	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
Budget Object Class/Job Class	<b>DOLLARS</b>	FTE	<b>DOLLARS</b>	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
400 PROFESSIONAL SERVICES	0						0		
							0		
							0		
Total EE	0	·	0		0		0		0
Program Distributions					4,996,128		4,996,128		
Total PSD	0	•	0	•	4,996,128	•	4,996,128	•	0
Transfers									
Total TRF	0	•	0	-	0	•	0	-	0
Grand Total	<del></del> 0	0.0	0	0.0	4,996,128	0.0	4,996,128	0.0	0

RANK:	11	OF	29
		_	

partment: Economic Development			Budget Unit 42290C							
<b>Division: Business &amp; Community Serv</b>			_							
DI Name: Tax Increment Financing Fur	nding Increase	DI#1419007	-							
	· · · · · · · · · · · · · · · · · · ·			<del></del>		<del></del>			<del></del>	
	Gov Rec GR	Gov Rec GR	Gov Rec FED	Gov Rec	Gov Rec	Gov Rec OTHER	Gov Rec TOTAL	Gov Rec	Gov Rec	
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FED FTE	OTHER DOLLARS	FTE	DOLLARS	TOTAL FTE	One-Time	
							0	0.0		
Total PS	0	0.0	0	0.0	) 0	0.0	0 <b>0</b>	0.0 <b>0.0</b>		
			-		_		_	-		
							0			
							0			
							0			
Total EE	0		0		0		0		<u> </u>	
Program Distributions					4,996,128		4,996,128			
Total PSD	0		0		4,996,128		4,996,128		(	
Transfers										
Total TRF	0		0		0	•	0			
Grand Total	0	0.0	0	0.0	4,996,128	0.0	4,996,128	0.0		
	<del></del>								-	

		RANK:	11	Of	29	
Department:	Economic Development			<b>Budget Unit</b>	42290C	
	siness & Community Services			_		
DI Name: Ta	x Increment Financing Funding Increase	DI#1419007				
6. PERFOR	MANCE MEASURES (If new decision item ha	is an associated	core, se	parately ident	fy projecte	d performance with & without additional funding.)
6a.	Provide an effectiveness measure.				6b.	Provide an efficiency measure.
Eπectiveness	measure for TIF can be found in the Core.				Efficiency	measure for TIF can be found in the Core.
6c.	Provide the number of clients/individual	duals served, if	applica	able.	6d.	Provide a customer satisfaction measure, if
						available.
Number of Cl	ients for TIF can be found under the Core.					
					N/A	

	RANK: _	11	OF	29	<u>)                                    </u>
Department: Economic Development			<b>Budget Unit</b>	422900	,
Division: Business & Community Services					<del></del>
DI Name: Tax Increment Financing Funding Increase	DI#1419007				
7. STRATEGIES TO ACHIEVE THE PERFORMANCE ME	ASUREMENT TA	ARGETS:			
The DED will work with the communities and TIF project contracking the estimated build-out period, as well as adjusting					•

		N ITERA		
DEC	וטוכו	A 1 1 CIAI	DETAI	L

Budget Unit Decision Item Budget Object Class	FY 2006 ACTUAL DOLLAR	FY 2006 ACTUAL FTE	FY 2007 BUDGET DOLLAR	FY 2007 BUDGET FTE	FY 2008 DEPT REQ DOLLAR	FY 2008 DEPT REQ FTE	FY 2008 GOV REC DOLLAR	FY 2008 GOV REC FTE
STATE TIF PROGRAM								
TIF Funding Increase - 1419007								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	4,996,128	0.00	4,996,128	0.00
TOTAL - PD	0	0.00	0	0.00	4,996,128	0.00	4,996,128	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$4,996,128	0.00	\$4,996,128	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$4,996,128	0.00	\$4,996,128	0.00

# **DECISION ITEM SUMMARY**

Budget Unit							<del>- ** * *</del> *	· · · · · · · · · · · · · · · · · · ·
Decision Item	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	<b>GOV REC</b>	<b>GOV REC</b>
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM-TRANSFER								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	1,951,624	0.00	3,932,002	0.00	3,932,002	0.00	3,932,002	0.00
TOTAL - TRF	1,951,624	0.00	3,932,002	0.00	3,932,002	0.00	3,932,002	0.00
TOTAL	1,951,624	0.00	3,932,002	0.00	3,932,002	0.00	3,932,002	0.00
TIF Transfer - 1419031								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	4,996,128	0.00	4,996,128	0.00
TOTAL - TRF	0	0.00	0	0.00	4,996,128	0.00	4,996,128	0.00
TOTAL	0	0.00	0	0.00	4,996,128	0.00	4,996,128	0.00
GRAND TOTAL	\$1,951,624	0.00	\$3,932,002	0.00	\$8,928,130	0.00	\$8,928,130	0.00

#### **CORE DECISION ITEM**

**Department: Economic Development** 42280C **Budget Unit Division: Business and Community Services** Core: Missouri Supplemental Tax Increment Financing (TIF) Fund GR Transfer 1. CORE FINANCIAL SUMMARY FY 2008 Budget Request FY 2008 Governor's Recommendation GR **Federal** Other Fed Other Total GR Total PS 0 PS 0 0 EE 0 0 0 EE 0 **PSD** 0 **PSD** TRF 3,932,002 3,932,002 3,932,002 TRF 3,932,002 Total 3,932,002 3,932,002 Total 3,932,002 3,932,002 FTE 0.00 0.00 0.00 0.00 FTE 0.00 0.00 0.00 0.00 Est. Fringe Est. Fringe 0 0 01 01 0 Note: Fringes budgeted in House Bill 5 except for certain fringes Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. budgeted directly to MoDOT, Highway Patrol, and Conservation. State Tax Increment Financing Fund (0848) Other Funds: Other Funds: State Tax Increment Financing Fund (0848) Requires a GR transfer Requires a GR transfer Notes: Notes: 2. CORE DESCRIPTION This GR transfer provides funds to remit for the tax increment financing captured via state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the propertieis. 3. PROGRAM LISTING (list programs included in this core funding) State Tax Increment Financing Program

#### **CORE DECISION ITEM**

Department: Economic Development

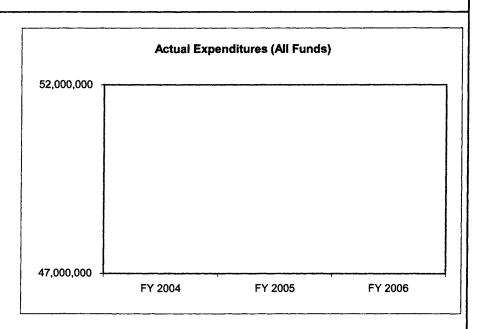
Budget Unit 42280C

**Division: Business and Community Services** 

Core: Missouri Supplemental Tax Increment Financing (TIF) Fund GR Transfer

## 4. FINANCIAL HISTORY

	FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.
Appropriation (All Funds)	3,204,642	3,204,643	3,349,671	3,932,002
Less Reverted (All Funds)	(96,139)	(1,096,139)	(792,632)	N/A
Budget Authority (All Funds)	3,108,503	2,108,504	2,557,039	N/A
Actual Expenditures (All Funds)	1,702,069	1,296,308	1,951,624	N/A
Unexpended (All Funds)	1,406,434	812,196	605,415	N/A
Unexpended, by Fund:				
General Revenue	1,406,434	812,195	605,415	N/A
Federal	0	. 0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) Funds are only paid out as projects generate increment.
- (2) Funds are only paid out as projects generate increment.
- (3) Funds are only paid out as projects generate increment.
- (4) Transfer of \$3,932,002 from GR to Missouri Supplement Tax Increment Financing Fund.

## STATE

## STATE TIF PROGRAM-TRANSFER

# 5. CORE RECONCILIATION DETAIL

	Budget						
	Class	FTE	GR	Federal	Other	Total	E
TAFP AFTER VETOES							
	TRF	0.00	3,932,002	0	0	3,932,002	2
	Total	0.00	3,932,002	0	0	3,932,002	?
DEPARTMENT CORE REQUEST	•					<u> </u>	-
	TRF	0.00	3,932,002	0	0	3,932,002	2
	Total	0.00	3,932,002	0	0	3,932,002	<u>-</u>
GOVERNOR'S RECOMMENDED	CORE						<del>-</del>
	TRF	0.00	3,932,002	0	0	3,932,002	)
	Total	0.00	3,932,002	0	0	3,932,002	?

				<b>PAPE</b>	
116		17 3 KI	ITEM	1 1 <b>L</b>	A II
	CIO	IVII	I I CIVI	$\boldsymbol{\nu}$	MIL

						_		—
Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM-TRANSFER								
CORE								
FUND TRANSFERS	1,951,624	0.00	3,932,002	0.00	3,932,002	0.00	3,932,002	0.00
TOTAL - TRF	1,951,624	0.00	3,932,002	0.00	3,932,002	0.00	3,932,002	0.00
GRAND TOTAL	\$1,951,624	0.00	\$3,932,002	0.00	\$3,932,002	0.00	\$3,932,002	0.00
GENERAL REVENUE	\$1,951,624	0.00	\$3,932,002	0.00	\$3,932,002	0.00	\$3,932,002	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

#### PROGRAM DESCRIPTION

**Department: Economic Development** 

**Program Name: Tax Increment Financing (TIF)** 

Program is found in the following core budget(s): Tax Increment Financing Func

## 1. What does this program do?

Tax increment financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

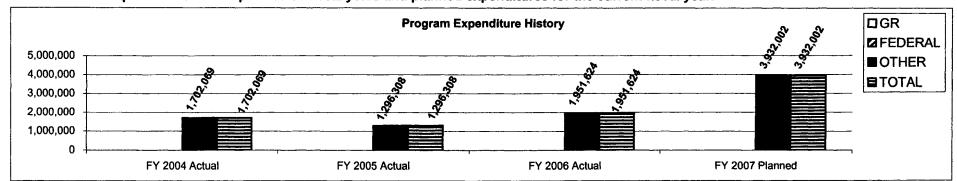
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
  Section 99.800-99.865, RSMo
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Missouri Supplement Tax Increment Finance Fund (0848)

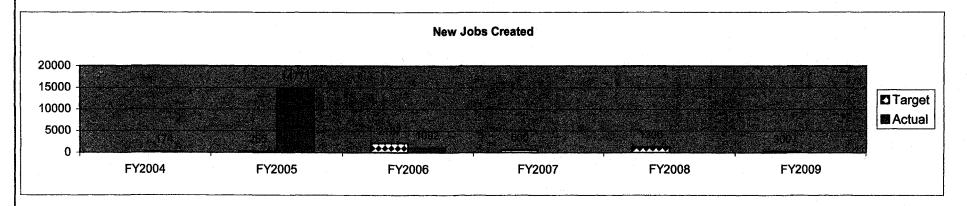
### **PROGRAM DESCRIPTION**

## Department: Economic Development

Program Name: Tax Increment Financing (TIF)

Program is found in the following core budget(s): Tax Increment Financing Func

### 7a. Provide an effectiveness measure.



## 7b. Provide an efficiency measure.

Increased amount of sales tax collected per fiscal year over a total baseline amount.

	FY04	FY05 FY06	FY07	FY08	FY09
	<u>Actual</u>	Actual Actual	<u>Projected</u>	<u>Target</u>	Target
Net Sales Tax Collected	\$133,871,629 \$78	3,837,175 \$195,441,0	43 TBD	TBD	TBD
Net Gales Tax Collected	\$133,071,029 \$70	3,637,173   \$193,441,0	40 1 100		/ 100

## 7c. Provide the number of clients/individuals served, if applicable.

Cumulative Total Number of Communities with State TIF projects.

	FY04	FY05	FY05	FY06	FY06	FY07	FY08	FY09
	<u>Actual</u>	<b>Projected</b>	<u>Actual</u>	<b>Projected</b>	<u>Actual</u>	<u>Projected</u>	<u>Target</u>	Target
Number of Communities Served	. 8	8	8	11	11	12	14	13

## 7d. Provide a customer satisfaction measure, if available.

NA

# NEW DECISION ITEM RANK: 11 OF 29

	conomic Developm				Budget Un	it 42280C	· · ·	····		<del></del>
Division: Busi	iness and Communi	ty Services			_					
Di Name: Tax Ir	crement Financing G	R Transfer		DI#1419031						
1. AMOUNT O	F REQUEST									
	FY 2	2008 Budget	Request			FY 2008	Governor's	Recommen	dation	
	GR	Federal	Other	Total		GR	Fed	Other	Total	
PS	0	0	0	0	PS	0	0	0	0	
EE	0	0	0	0	EE	0	0	0	0	
PSD	0	0	0	0	PSD	0	0	0	0	
TRF	4,996,128	0	0	4,996,128	TRF	4,996,128	0	0	4,996,128	
Total	4,996,128	0	0	4,996,128	Total	4,996,128	0	0	4,996,128	
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00	
Est. Fringe	01	0	0	0	Est. Fringe	0	0	0	0	
	oudgeted in House Bil	I 5 except for	certain fring			es budgeted in Ho	ouse Bill 5 ex	cept for cert	ain fringes	
budgeted direct	ly to MoDOT, Highwa	y Patrol, and	Conservation	on.	1 1	irectly to MoDOT,		•		
Other Funds:	GR Transfer to State		)848)		Other Fund	s: GR Transfer to S	State TIF Progr	ram (0848)		
2. THIS REQUE	ST CAN BE CATEG	ORIZED AS:						<u>.</u>	<del></del>	
	New Legislation				New Program		F	und Switch		
	Federal Mandate		•		Program Expansion		C	ost to Conti	nue	
	GR Pick-Up		<u>-</u>		Space Request		E	quipment Re	eplacement	
	_Pay Plan		-	Х	Other: General Re	venue Transfer				
	S FUNDING NEEDEI NAL AUTHORIZATION				OR ITEMS CHECKED IN #	#2. INCLUDE TH	E FEDERAL	OR STATE	STATUTORY	r OR
Tax Increment taxes generate Those costs inc 2008; therefore Convention Ho	Financing (TIF) captud are captured in according to the contracture not the contracture not the contracture not the contracture not the contracture of the contractur	res state eco ordance with ecessary to go 1,996,128 in a valley Park;	nomic activi the law, for a enerate reus additional au Riverside L	ty taxes general provided project of the project of	erated as a result of plann ojects, and used to pay the perties. Current obligation ects with projected increm Branson Landing; Indeper os).	e debt service on be as are projected to ent requests durin	oonds issued pay out appr ng FY08 inclu	for eligible r oximately \$8 de: Kansas	edevelopmen 3,928,129 in F City Midtown	t costs. Fiscal Year ; St. Louis

RANK:	11	OF	29

Department: Economic Development Budget Unit 42280C

Division: Business and Community Services

DI Name: Tax Increment Financing GR Transfer DI#1419031

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

We are requesting additional funds in FY2008 because two approved projects will start drawing increment during FY2008. Both of these projects are withholding tax based and will open the new facilities at full capacity. In order to cover the projected obligations for FY2008, which totals \$8,928,129, a new decision item request in the amount of \$4,996,128 is needed to bridge the difference between these projected obligations and the FY2007 TIF spending authority amount of \$3,932,002. This decision item is the necessary transfer of General Revenue into the State Tax Increment Financing Fund (0848).

	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	•
							0		
							0		
							0		
Total EE	0		0	•	0		0	•	
Program Distributions							0		
Total PSD	0		0	•	0	,	0	•	
Transfers	4,996,128						4,996,128		
Total TRF	4,996,128		0	•	0	,	4,996,128	•	
Grand Total	4,996,128	0.0	0	0.0	0	0.0	4,996,128	0.0	

RANK: 11 OF 29

			Budget Unit	42280C				
	DI#1419031			·				
Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
						0	0.0	
						0		
U	0.0	U	0.0	U	0.0	U	0.0	U
						0		
						0		
	_					0		
0	•	0	,	0	•	0	•	0
	_				_	0		
0		0		0		0		0
4,996,128	_					4,996,128		
4,996,128	•	0		0	•	4,996,128		0
4,996,128	0.0	0	0.0	0	0.0	4,996,128	0.0	0
					<del>-</del>			
	Gov Rec GR DOLLARS 0 4,996,128 4,996,128	DI#1419031  Gov Rec Gov Rec GR GR DOLLARS FTE  0 0.0  4,996,128 4,996,128	DI#1419031   Gov Rec   Gov Rec   GR   GR   FED   DOLLARS   FTE   DOLLARS   O	DI#1419031	Di#1419031   Gov Rec   G	Di#1419031   Gov Rec   G	Gov Rec	Cov Rec   Gov Rec   TOTAL   TOTA

		RANK:	11	_ 0	F29_	
Department	Economic Development		·	Budget Uni	t 42280C	
Division: Bu	usiness and Community Services	<del></del>				
DI Name: Tax	Increment Financing GR Transfer	DI#1419031				
6. PERFOR	MANCE MEASURES (If new decision item	has an associator	d core se	narately iden	tify project	ed performance with & without additional funding.)
0. 1 214 014	militar mendance (il nell decision item	nas an associated	1 COIE, 36	parately iden	iny project	ed performance with & without additional funding.)
6a.	Provide an effectiveness measure.				6b.	Provide an efficiency measure.
	Effectiveness measure for TIF can be		re.			measure for TIF can be found in the core.
<b>[</b>	Endouverious medication in can be		<b>C.</b>		Linolono	, measure for the sampe found in the sore.
6c.	Provide the number of clients/indiv	/iduals served, i	if applica	ıble.	6d.	Provide a customer satisfaction measure, i
						available.
	Number of Clients for TIF can be four	nd under the Core	e.			N/A

RANK: 11

OF \_\_\_\_29

Division: Business and Community Condess		Budget Unit 42280C
Division: Business and Community Services	· · · · · · · · · · · · · · · · · · ·	
DI Name: Tax Increment Financing GR Transfer	DI#1419031	
7. STRATEGIES TO ACHIEVE THE PERFORMANCE N	MEASUREMENT TARGE	ETS:
		IF project coordinators in order to ensure these projects are completed and within the idjusting the budget requests to reflect updated increment estimates if less than the

# **DECISION ITEM DETAIL**

Budget Unit Decision Item	FY 2006 ACTUAL	FY 2006 ACTUAL	FY 2007 BUDGET	FY 2007 BUDGET	FY 2008 DEPT REQ	FY 2008 DEPT REQ	FY 2008 GOV REC	FY 2008 GOV REC	
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
STATE TIF PROGRAM-TRANSFER									
TIF Transfer - 1419031									
FUND TRANSFERS	0	0.00	0	0.00	4,996,128	0.00	4,996,128	0.00	
TOTAL - TRF	0	0.00	0	0.00	4,996,128	0.00	4,996,128	0.00	
GRAND TOTAL	\$0	0.00	\$0	0.00	\$4,996,128	0.00	\$4,996,128	0.00	
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$4,996,128	0.00	\$4,996,128	0.00	
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00	
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00	

# **DECISION ITEM SUMMARY**

Budget Unit					<del></del>				<u> </u>
Decision Item	FY 2006	FY 2006	FY 2007		FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Object Summary	ACTUAL	ACTUAL	BUDGET		BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR		FTE	DOLLAR	FTE	DOLLAR	FTE
MODESA PROGRAM									
CORE									
PROGRAM-SPECIFIC STATE SUPP DOWNTOWN DEVELOPMNT			00		0.00	4	0.00	4	0.00
		<del></del>	00	<del>!</del> -	0.00	<del></del>	0.00	<u>-</u>	0.00
TOTAL - PD		0 0	00	1	0.00	1	0.00	1	0.00
TOTAL		0 0	00	1	0.00	1	0.00	1	0.00
MODESA Funding Increase - 1419008									
PROGRAM-SPECIFIC									
STATE SUPP DOWNTOWN DEVELOPMNT		0 0	00	0	0.00	2,741,000	0.00	2,741,000	0.00
TOTAL - PD		0 0	00	0	0.00	2,741,000	0.00	2,741,000	0.00
TOTAL		0 0	00	0	0.00	2,741,000	0.00	2,741,000	0.00
GRAND TOTAL		50 0	00	\$1	0.00	\$2,741,001	0.00	\$2,741,001	0.00

#### **CORE DECISION ITEM**

Division: Busin	conomic Develop less and Commu Downtown Econ	nity Services		SA)	Budget Unit 4	2295C			
1. CORE FINAN	ICIAL SUMMARY								
	F	Y 2008 Budge	t Request			FY 2008	Governor's	Recommend	lation
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	1	1 [	PSD	0	0	1	1 E
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	1	1	Total	0	0	1	1 E
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes bu	idgeted in House L	Bill 5 except fo	r certain fringe	98	Note: Fringes be	udgeted in H	louse Bill 5 e	xcept for certa	ain fringes
budgeted directly	to MoDOT, Highw	vay Patrol, and	l Conservation	n.	budgeted directly	to MoDOT,	, Highway Pa	trol, and Con	servation.
Other Funds:	MODESA Fund	(0766)			Other Funds: MO	DDESA Fund	d (0766)		
Notes:	An "E" is reques	ted on \$1 PSE	) in Other Fun	ds.	Notes: An	"E" is reque	ested on \$1 P	SD in Other F	Funds.
2. CORE DESCR			·				<del></del>		

The Missouri Downtown Economic Stimulus Program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area (in this case it must be in in the recognized Central Business District). The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

# 3. PROGRAM LISTING (list programs included in this core funding)

MODESA

#### **CORE DECISION ITEM**

Department: Economic Development

Budget Unit 42295C

Division: Business and Community Services

Core: Missouri Downtown Economic Stimulus Act (MODESA)

# 4. FINANCIAL HISTORY

	FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.		Actual Exp	enditures (All Funds)	)
Appropriation (All Funds)	0	1	1	1 E	3,000,000 T			
Less Reverted (All Funds)	0	0	0	N/A				
Budget Authority (All Funds)	0	1	1	N/A	2,500,000			
Actual Expenditures (All Funds)	0	0	0	N/A	2 000 000			
Unexpended (All Funds)	0	1	1	N/A	2,000,000			
Unexpended, by Fund:					1,500,000			
General Revenue	0	0	0	N/A				
Federal	0	0	0	N/A	1,000,000	· · · · · · · · · · · · · · · · · · ·		
Other	0	1	1	N/A				İ
	(1)	(2)	(3)	(4)	500,000			
						FY 2004	FY 2005	FY 2006

Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) Supplemental Funding received, but no program activity resulting in increment.
- (2) No program activity resulting in increment.
- (3) No program activity resulting in increment.
- (4) An "E" is requested for \$1 for Other funds.

# STATE

**MODESA PROGRAM** 

## 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETO	ES							
		PD	0.00	0	0	1	1	
		Total	0.00	0	0	1	1	
DEPARTMENT COR	RE REQUEST							•
	·	PD	0.00	0	0	1	1	
		Total	0.00	0	0	1	1	
GOVERNOR'S ADD	ITIONAL COR	E ADJUST	MENTS					
Core Reallocation	3366 6858	PD	0.00	0	0	(1)	(1)	Switched MODESA to a non-count. Corresponding GR transfer will be in DOR's budget.
Core Reallocation	3366 4245	PD	0.00	0	0	1	1	Switched MODESA to a non-count. Corresponding GR transfer will be in DOR's budget.
NET GO	OVERNOR CH	ANGES	0.00	0	0	0	0	
GOVERNOR'S REC	OMMENDED (	CORE						
		PD	0.00	0	0	1	1	
		Total	0.00	0	0	1	1	

DEC	ISION	ITEM	DET	ΔII.

						_		
Sudget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	<b>GOV REC</b>	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MODESA PROGRAM					<u></u>			
ORE								
PROGRAM DISTRIBUTIONS	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	0	0.00	1	0.00	1	0.00	1	0.00
RAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

#### PROGRAM DESCRIPTION

**Department: Economic Development** 

Program Name: Missouri Downtown Economic Stimulus Act (MODESA)

Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)

#### 1. What does this program do?

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MODESA Authorities establishing a local fund for the purpose of financing approved redevelopment projects. The state tax participation is net new taxes (increment) produced as a result of an approved redevelopment activity. The program limits these activities to downtown central business districts and is intended to offer financing to revitalize many Missouri downtowns. The local Authority has the statutory capacity to sell bonds for infrastructure improvements. The increment helps pay the annual debt service on the bonds.

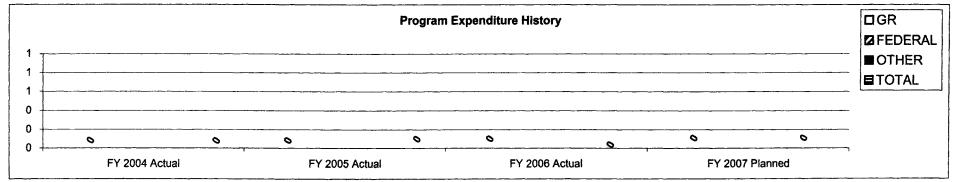
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) Section 99.915. RSMo
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Missouri Downtown Economic Stimulus Act Fund (0766)

#### PROGRAM DESCRIPTION

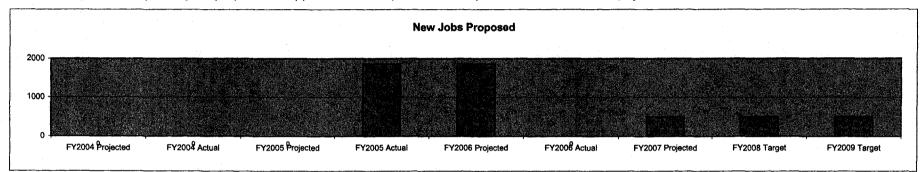
Department: Economic Development

Program Name: Missouri Downtown Economic Stimulus Act (MODESA)

Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)

#### 7a. Provide an effectiveness measure.

New Jobs Proposed: Reported jobs proposed in application and reported in time period in first increment payment made.



## 7b. Provide an efficiency measure.

Increased amount of sales tax/withholding tax collected per calendar year over a total baseline amount.

	FY04	FY04	FY05	FY05	FY06	FY06	FY07	FY08	FY09
	<u>Projected</u>	<u>Actual</u>	<u>Projected</u>	<u>Actual</u>	<u>Projected</u>	<u>Actual</u>	<u>Projected</u>	<u>Target</u>	<u>Target</u>
Net Tax Collected	\$0	\$0	\$0	\$0	\$0	\$0	\$3.9M	\$3.9M	\$3.9M

# 7c. Provide the number of clients/individuals served, if applicable.

Cumulative Number of Communities with MODESA projects.

	FY04	FY04	FY05	FY05	FY06	FY06	FY07	FY08	FY09
	<b>Projected</b>	<u>Actual</u>	<b>Projected</b>	<u>Actual</u>	<u>Projected</u>	<u>Actual</u>	<u>Projected</u>	<u>Target</u>	<u>Target</u>
Number served	N/A	N/A	1	1	1	1	2	3	4

# 7d. Provide a customer satisfaction measure, if available.

N/A

OF

RANK: 12

Department: E	conomic Dev	elopme	ent			_ Budget Unit	42295C				
Division: Busiı	ness & Comm	unity S	ervices			_					
Ol Name: MOD	ESA Funding	Increa	se		DI#1419008	<u>-</u>					
. AMOUNT O	F REQUEST			- 1772-1770 -							
		FY 2	008 Budge	t Request			FY 2008	Governor's	Recommen	dation	
	GR		Federal	Other	Total		GR	Fed	Other	Total	
PS		0	0	0	0	PS	0	0	0	0	
EE		0	0	0	0	EE	0	0	0	0	
PSD		0	0	2,741,000	2,741,000	PSD	0	0	2,741,000	2,741,000	
RF		0	0	0	0	TRF	0	0	0	0	
otal		0	0	2,741,000	2,741,000	Total	0	0	2,741,000	2,741,000	
TE		0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00	
st. Fringe		0	0	0	0	Est. Fringe	0	0	0	0	
lote: Fringes b udgeted direct	-		-	_		, , ,	budgeted in Hottly to MoDOT,		•	- 1	
Other Funds:	MO Downtown	Econor	nic Stimulus	Act (MODESA	a) (0766)	Other Funds:	MO Downtown E	Economic Stin	nulus Act (MOI	DESA) (0766)	
. THIS REQUE	ST CAN BE C	ATEG	ORIZED AS	e e							
	New Legislati	ion				New Program			Fund Switch		
	Federal Mand	date		-		Program Expansion			Cost to Contin	nue	
	GR Pick-Up			-		Space Request			Equipment Re	eplacement	
	_ Pay Plan			_	Х	Other: Funding Increa	ase.				
B. WHY IS THE	S FUNDING N	EEDED	? PROVID	E AN EXPLA	NATION FO	OR ITEMS CHECKED IN #2.	INCLUDE TH	E FEDERAL	OR STATE	STATUTORY	/ OR
CONSTITUTIO						TILLING GIRGING III IIA.					
or rebuild an eig	ght city block a	rea, ap <sub>l</sub>	proximately	425,000 squ	are feet, in t	uri Downtown Economic Stin ne south central part of down port redevelopment in Missou	town Kansas C	ity to consis	t of specialty	retail establis	hments

economic activity taxes generated as a result of planned redevelopment activities within a prescribed area (in this case it must be within the recognized central business district). The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for

eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

RANK:	12	OF
	·	

29

Division: Business & Community Services	
DI Name: MODESA Funding Increase DI#1419008	

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The projected obligation in FY2007 totals \$2,741,000 therefore this amount is needed for additional budget spending authority over the FY07 authority of \$1E to cover the projected obligations. MODESA requires a General Revenue transfer into the MODESA Fund (0766).

5. BREAK DOWN THE REQUEST BY BUI	DGET OBJECT C	LASS, JOB	CLASS, AND	<b>FUND SOUR</b>		Y ONE-TIME			
	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
Budget Object Class/Job Class	DOLLARS	FTE	<b>DOLLARS</b>	FTE	DOLLARS	FTE	<b>DOLLARS</b>	FTE	DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
	0						0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					2,741,000		2,741,000		
Total PSD	0		0		2,741,000		2,741,000	•	0
Transfers									
1									
Total TRF	U		U		U		V		U
Grand Total	0	0.0	0	0.0	2,741,000	0.0	2,741,000	0.0	0

RANK:	12	OF	29
		•	

Department: Economic Development			Budget Unit 42295C						
Division: Business & Community Services DI Name: MODESA Funding Increase		DI#1419008							
	Gov Rec GR	Gov Rec GR	Gov Rec FED	Gov Rec FED	Gov Rec OTHER	Gov Rec OTHER	Gov Rec TOTAL	Gov Rec TOTAL	Gov Rec One-Time
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS
							0	0.0 0.0	
Total PS	0	0.0	0	0.0	0	0.0		0.0	
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					2,741,000		2,741,000		
Total PSD	0		0		2,741,000		2,741,000		0
Transfers					·				
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	2,741,000	0.0	2,741,000	0.0	0
						<del></del>			

		KANK: 12	OF	29	-
Department:	Economic Development		Budget Unit	42295C	
Division: Bu	siness & Community Services				-
DI Name: MC	DESA Funding Increase DI#1	419008			
6. PERFORM	MANCE MEASURES (If new decision item has an a	associated core, sepa	arately identi	fy projected	performance with & without additional funding.)
6a.	Provide an effectiveness measure.			6b.	Provide an efficiency measure.
6c.	Provide the number of clients/individuals	served, if applicab	le.	6d.	Provide a customer satisfaction measure, is available.
Currently one	project, Kansas City Live, is active under this program	m.			
				N/A	

OF

29

12

RANK:

	<del></del>	
Department: Economic Development		Budget Unit 42295C
Division: Business & Community Services		
DI Name: MODESA Funding Increase	DI#1419008	
7. STRATEGIES TO ACHIEVE THE PERFORMANCE MI	EASUREMENT TARGETS:	S:

DECIS	ION ITEM	DETAIL

							LCISIOI4 III	IN DEIAIL
Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MODESA PROGRAM								
MODESA Funding Increase - 1419008								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	2,741,000	0.00	2,741,000	0.00
TOTAL - PD	0	0.00	0	0.00	2,741,000	0.00	2,741,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$2,741,000	0.00	\$2,741,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$2,741,000	0.00	\$2,741,000	0.00

# **DECISION ITEM SUMMARY**

3udget Unit Decision Item Budget Object Summary Fund	FY 2006 ACTUAL DOLLAR	FY 2006 ACTUAL FTE	FY 2007 BUDGET DOLLAR	FY 2007 BUDGET FTE	FY 2008 DEPT REQ DOLLAR	FY 2008 DEPT REQ FTE	FY 2008 GOV REC DOLLAR	FY 2008 GOV REC FTE
MORESA PROGRAM								<del></del>
CORE			•					
PROGRAM-SPECIFIC STATE SUPP RURAL DEVELOPMENT	ſ	0.00	4	0.00	1	0.00	1	0.00
			<del></del>		<del></del>			
TOTAL - PD		0.00	1	0.00	1	0.00	1	0.00
TOTAL	C	0.00	1	0.00	1	0.00	1	0.00
SRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

**Department: Economic Development** Budget Unit 42300C **Division: Business and Community Services** Core: MORESA 1. CORE FINANCIAL SUMMARY FY 2008 Budget Request FY 2008 Governor's Recommendation GR **Federal** Other Total GR Fed Other Total PS 0 0 0 PS 0 0 0 EE 0 0 0 EE 0 0 0 **PSD** E 1 E 0 **PSD** TRF **TRF** 0 0 1 E Total 1 E Total FTE 0.00 0.00 0.00 FTE 0.00 0.00 0.00 0.00 0.00 Est. Fringe Est. Fringe 0 Note: Fringes budgeted in House Bill 5 except for certain fringes Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. budgeted directly to MoDOT, Highway Patrol, and Conservation. Other Funds: MORESA Fund (0767) Other Funds: MORESA Fund (0767) Notes: An "E" is requested for \$1 for Other Funds. An "E" is requested for \$1 in Other Funds. Notes:

#### 2. CORE DESCRIPTION

The Missouri Rural Economic Stimulus Program is designed to use increment financing to support two specific types of development projects: renewable fuel production facilities and eligible new generation processing facilities. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

# 3. PROGRAM LISTING (list programs included in this core funding)

MORESA

**Department: Economic Development** 

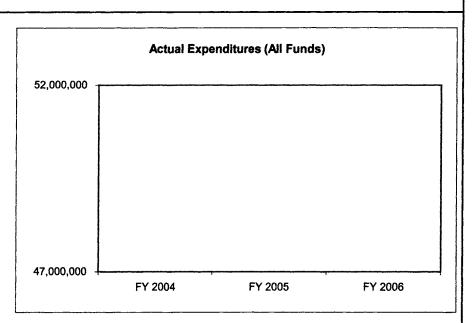
**Division: Business and Community Services** 

Core: MORESA

# Budget Unit 42300C

### 4. FINANCIAL HISTORY

	FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.
Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	1	1_	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1	1	1	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) Supplemental funding received, but no program activity resulting in increment yet.
- (2) No program activity resulting in increment to date.
- (3) An "E" is requested for \$1 for Other Funds.
- (4) An "E" is requested for \$1 for Other Funds.

# **CORE RECONCILIATION DETAIL**

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v		_		_

MORESA PROGRAM

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal		Other	Total	E
TAFP AFTER VETOES			··					
	PD	0.00		)	0	1		1
	Total	0.00	(	)	0	1		1
DEPARTMENT CORE REQUEST								_
	PD	0.00	(	)	0	1		1
	Total	0.00	(	)	0	1		1
GOVERNOR'S RECOMMENDED	CORE							_
	PD	0.00	(	)	0	1		1
	Total	0.00	. (		0	1		1

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	<b>U</b> 1	JIL			= IA1		

Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MORESA PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	0	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

Department: Economic Development

Program Name: Missouri Rural Economic Stimulus Act

Program is found in the following core budget(s): Missouri Rural Economic Stimulus Act

### 1. What does this program do?

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MORESA Authorities establishing a local fund for the purpose of financing approved projects. The state tax participation is net new taxes (increment) produced as a result of an approved renewable fuel production facility or development facility. The program limits these activities to the public infrastructure costs associated with value added agricultural processes and is intended to offer financing to promote the creation of such facilities.

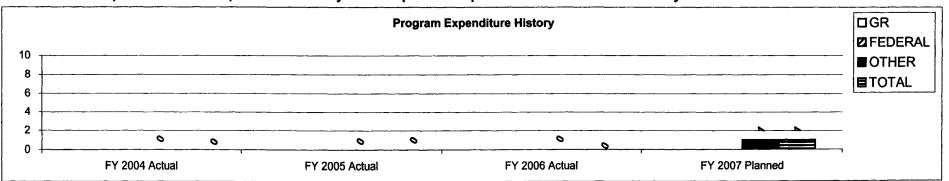
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Missouri Rural Economic Stimulus Act Fund (0767).

D		Economic Povelenment
Deb	runent:	Economic Development e: Missouri Rural Economic Stimulus Act
Prog	ram Nam	e: Missouri Rurai Economic Stimulus Act
Prog	ram is to	und in the following core budget(s): Missouri Rural Economic Stimulus Act
7a.		an effectiveness measure. s Proposed: Projects must commit a minimum of 30 new jobs.
7b.	Provide	an efficiency measure.
7c.	Provide ·	the number of clients/individuals served, if applicable.
7d.	Provide :	a customer satisfaction measure, if available.

# **DECISION ITEM SUMMARY**

GRAND TOTAL	\$	0.00	\$1	0.00	\$1	0.00	\$1	0.00
TOTAL		0.00	1	0.00	1	0.00	1	0.00
TOTAL - TRF		0.00	1	0.00	1	0.00	1	0.00
FUND TRANSFERS STATE SUPP DOWNTOWN DEVELOPMNT		0.00	1	0.00	1	0.00	1	0.00
CORE								
MODESA TRANSFER			-					
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	<b>GOV REC</b>	<b>GOV REC</b>
Decision Item	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Unit								

**Department: Economic Development** Budget Unit 42305C **Division: Business and Community Services** Core: MODESA Transfer **CORE FINANCIAL SUMMARY** FY 2008 Budget Request FY 2008 Governor's Recommendation GR Federal Other Total GR Fed Other Total PS 0 0 0 0 PS 0 0 0 0 EE 0 0 0 EE 0 0 0 0 0 **PSD** 0 0 0 **PSD** 0 0 0 0 0 TRF 0 **TRF** 0 1 E 0 1 E Total 1 E **Total** 0 1 E FTE 0.00 0.00 0.00 0.00 FTE 0.00 0.00 0.00 0.00 Est. Fringe Est. Fringe 0 0 ol Note: Fringes budgeted in House Bill 5 except for certain fringes Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. budgeted directly to MoDOT, Highway Patrol, and Conservation. Other Funds: MODESA Fund (0766) Other Funds: MODESA Fund (0766) Notes: Transfer from the MODESA Fund (0766) to GR Transfer from the MODESA Fund (0766) to GR Notes: An "E" is requested on the \$1. An "E" is requested on the \$1.

#### 2. CORE DESCRIPTION

The Missouri Downtown Economic Stimulus Program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area (in this case, it must be within the recognized Central Business District). The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

# 3. PROGRAM LISTING (list programs included in this core funding)

MODESA Transfer

**Department: Economic Development** 

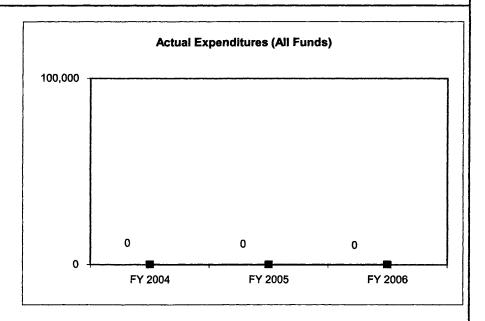
**Division: Business and Community Services** 

Core: MODESA Transfer

# Budget Unit 42305C

# 4. FINANCIAL HISTORY

	FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.
Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	1	1	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1	1	1	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

# NOTES:

# **CORE RECONCILIATION DETAIL**

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MODESA TRANSFER

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	E
TAED AFTER VETOER		1 / 1-	<u> </u>		Other	i Otai	
TAFP AFTER VETOES	TOF	0.00	0	0	4		4
	TRF	0.00	0	0	1		<u>1</u>
	Total	0.00	0	0	1		1_
DEPARTMENT CORE REQUEST							
	TRF	0.00	0	0	1		1
	Total	0.00	0	0	1		<u> </u>
GOVERNOR'S RECOMMENDED	CORE						
	TRF	0.00	. 0	0	1		<u> </u>
	Total	0.00	0	0	1		Ī

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							_		
3udget Unit		FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item		ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	<b>GOV REC</b>	<b>GOV REC</b>
Budget Object Class	- <del></del>	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MODESA TRANSFER				·					
CORE									
FUND TRANSFERS	_	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - TRF		0	0.00	1	0.00	1	0.00	1	0.00
SRAND TOTAL		\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00
GEI	NERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
!	FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
	OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

epartment:	<b>Economic</b>	Develo	pment
------------	-----------------	--------	-------

Program Name: Missouri Downtown Stimulus Act Transfer

Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act Transfer

### 1. What does this program do?

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MODESA Authorities establishing a local fund for the purpose of financing approved redevelopment projects. The state tax participation is net new taxes (increment) produced as a result of an approved redevelopment activity. The program limits these activities to downtown central business districts and is intended to offer financing to revitalize many Missouri downtowns. The local Authority has the statutory capacity to sell bonds for infrastructure improvements. The increment helps pay the annual debt service on the bonds.

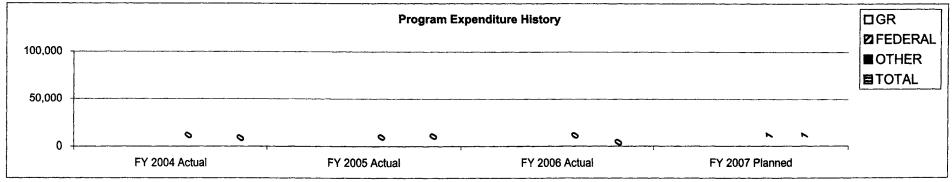
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) 99.963, RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Missouri Downtown Economic Stimulus Act Fund (0766)

-	
рер	artment: Economic Development gram Name: Missouri Downtown Stimulus Act Transfer gram is found in the following core budget(s): Missouri Downtown Economic Stimulus Act Transfer
Prog	ram Name: Missouri Downtown Stimulus Act Transfer
Prog	gram is found in the following core budget(s): Missouri Downtown Economic Stimulus Act Transfer
1	Provide an effectiveness measure. N/A
7b.	Provide an efficiency measure. N/A
7c.	Provide the number of clients/individuals served, if applicable. N/A
7d.	Provide a customer satisfaction measure, if available. N/A

# **DECISION ITEM SUMMARY**

Budget Unit								- <u> </u>	
Decision Item	FY 2006	FY 2006	FY 2007	FY 2007 BUDGET	FY 2008	FY 2008	FY 2008	FY 2008	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET		DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
MORESA TRANSFER									
CORE									
FUND TRANSFERS STATE SUPP RURAL DEVELOPMENT	•	0.00	1	0.00	1	0.00	1	0.00	
TOTAL - TRF		0.00	1	0.00	1	0.00	1	0.00	
TOTAL		0.00	1	0.00	1	0.00	1	0.00	
GRAND TOTAL	\$	0.00	\$1	0.00	\$1	0.00	\$1	0.00	

Department: Economic Development Budget Unit 42315C Division: Business and Community Services Core: MORESA Transfer 1. CORE FINANCIAL SUMMARY **FY 2008 Budget Request** FY 2008 Governor's Recommendation GR **Federal** Other GR Fed Other Total Total PS 0 PS 0 0 0 0 0 0 0 EE 0 0 0 0 EE 0 0 0 0 **PSD** 0 0 **PSD** O n **TRF TRF** 1 E 1 E Total 1 E 0 Total FTE 0.00 FTE 0.00 0.00 0.00 0.00 0.00 0.00 0.00 Est. Fringe Est. Fringe Note: Fringes budgeted in House Bill 5 except for certain fringes Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. budgeted directly to MoDOT, Highway Patrol, and Conservation. Other Funds: MORESA Fund (0767) Other Funds: MORESA Fund (0767) A transfer from the MORESA Fund (0767) to GR. Notes: A transfer from the MORESA Fund (0767) to GR. Notes:

An "E" is requested on the \$1.

An "E" is requested on the \$1.

#### 2. CORE DESCRIPTION

The Missouri Rural Economic Stimulus Program is designed to use increment financing to support two specific types of development projects: renewable fuel production facilities and eligible new generation processing facilities. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

# 3. PROGRAM LISTING (list programs included in this core funding)

MORESA Transfer

Department: Economic Development

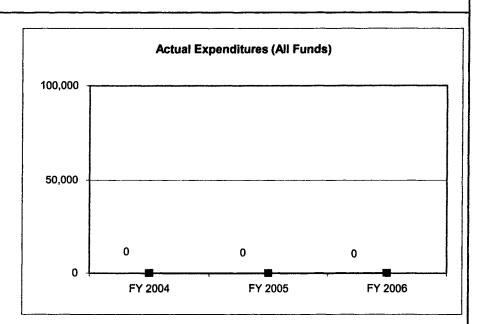
Division: Business and Community Services

Core: MORESA Transfer

Budget Unit 42315C

# 4. FINANCIAL HISTORY

	FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.
Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	1	1	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1	1	1	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

# **CORE RECONCILIATION DETAIL**

27	۲Δ	T	F
-31	-		

**MORESA TRANSFER** 

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR		Federal	Other	Total	E
TAFP AFTER VETOES	<del></del>					***		
	TRF	0.00		0	0	1		1
	Total	0.00		0	0	1		1
DEPARTMENT CORE REQUEST								
	TRF	0.00		0	0	1		1
	Total	0.00		0	0	1		1
GOVERNOR'S RECOMMENDED	CORE		· <u>-</u> ·					
	TRF	0.00		0	0	1		1
	Total	0.00		0	0	1		1

# **DECISION ITEM DETAIL**

							_		
Budget Unit		FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item		ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
Budget Object Class	<u> </u>	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MORESA TRANSFER									
CORE									
FUND TRANSFERS		0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - TRF		0	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL		\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00
	GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
	FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
	OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00
	OTHER FORDS	φυ	0.00	ą i	0.00	Ψı	0.00		<b>\$</b> 1

Department: Economic Development

Program Name: Missouri Rural Economic Stimulus Act

Program is found in the following core budget(s): Missouri Rural Economic Stimulus Act

### 1. What does this program do?

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MORESA Authorities establishing a local fund for the purpose of financing approved projects. The state tax participation is net new taxes (increment) produced as a result of an approved renewable fuel production facility or development facility. The program limits these activities to the public infrastructure costs associated with value added agricultural processes and is intended to offer financing to promote the creation of such facilities.

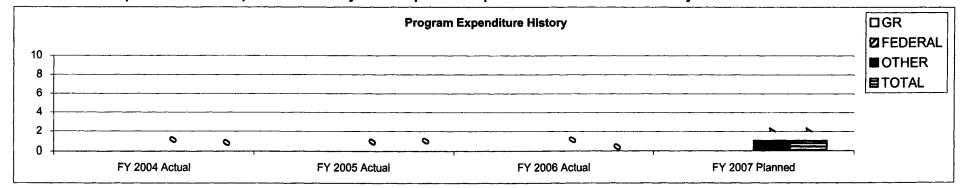
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) 99.1000, RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Missouri Rural Economic Stimulus Act Fund (0767)

#### Department: Economic Development Program Name: Missouri Rural Economic Stimulus Act Program is found in the following core budget(s): Missouri Rural Economic Stimulus Act 7a. Provide an effectiveness measure. New Jobs proposed: Projects must commit a minimum of 30 new jobs. **New Jobs Proposed** 120 80 ■ New Jobs Proposed 40 FY 2004 FY 2004 FY 2005 FY 2007 FY 2005 FY 2006 Actual FY 2008 FY 2009 Projected Actual **Projected Projected** Actual Target **Target** 7b. Provide an efficiency measure. Increased amount of sales/withholding tax collected per calendar year over a total baseline amount. FY 2004 FY 2006 FY2009 FY 2005 FY 2007 FY 2008 Projected Actual Projected Actual Projected Actual **Projected** Target Target Net tax collected N/A N/A N/A N/A N/A N/A TBD TBD TBD 7c. Provide the number of clients/individuals served, if applicable. Cumulative number of communities with MORESA projects. FY2009 FY 2004 FY 2005 FY 2007 FY 2008 FY 2006 **Actual** Actual Projected Target **Target Projected** Actual Projected Projected N/A N/A 1 1 **Number of Projects** N/A 0 0 N/A

Dep	artment: Economic Development
Pro	gram Name: Missouri Rural Economic Stimulus Act
Pro	gram is found in the following core budget(s): Missouri Rural Economic Stimulus Act
7d.	· · · · · · · · · · · · · · · · · · ·
	N/A

# **DECISION ITEM SUMMARY**

3udget Unit					<del></del>		IOIOI4 II LIII	OOMINATE
Decision Item	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO COMMUNITY SVS COMMISSION						<del></del>		
CORE								
PERSONAL SERVICES		*						
GENERAL REVENUE	26,808	1.00	38,666	1.00	38,666	1.00	38,666	1.00
COMMUNITY SERV COMM-FED/OTHER	149,202	4.15	177,362	4.00	177,362	4.00	177,362	4.00
TOTAL - PS	176,010	5.15	216,028	5.00	216,028	5.00	216,028	5.00
EXPENSE & EQUIPMENT								
COMMUNITY SERV COMM-FED/OTHER	120,130	0.00	186,266	0.00	186,266	0.00	186,266	0.00
TOTAL - EE	120,130	0.00	186,266	0.00	186,266	0.00	186,266	0.00
PROGRAM-SPECIFIC								
COMMUNITY SERV COMM-FED/OTHER	2,305,171	0.00	2,607,296	0.00	2,607,296	0.00	2,607,296	0.00
TOTAL - PD	2,305,171	0.00	2,607,296	0.00	2,607,296	0.00	2,607,296	0.00
TOTAL	2,601,311	5.15	3,009,590	5.00	3,009,590	5.00	3,009,590	5.00
GENERAL STRUCTURE ADJUSTMENT - 0000012	<b>!</b>							
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	1,160	0.00
COMMUNITY SERV COMM-FED/OTHER	0	0.00	0	0.00	0	0.00	5,320	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	6,480	0.00
TOTAL	0	0.00	0	0.00	0	0.00	6,480	0.00
GRAND TOTAL	\$2,601,311	5.15	\$3,009,590	5.00	\$3,009,590	5.00	\$3,016,070	5.00

E

Department: Economic Development

#### **Budget Unit 42180C**

	FY 2008 Budget Request										
	GR	Federal	Other	Total							
PS	38,666	177,362	0	216,028							
EE	0	186,266	0	186,266							
PSD	0	2,607,296	0	2,607,296							
TRF	0	0	0	0							
Total	38,666	2,970,924	0	3,009,590							
FTE	1.00	4.00	0.00	5.00							
Est. Fringe	18,931	86,836	0	105,767							

budgeted directly to MoDO1, Highway Patrol, and Conservation.

Other Funds:

Notes: An "E" is requested on Federal EE and PSD to accommodate any increased funds from the Corporation for National and Community Service.

	FY 200	)8 Governor's	Recommen	dation	
	GR	Fed	Other	Total	
PS	38,666	177,362	0	216,028	-
EE	0	186,266	0	186,266	Ε
PSD	0	2,607,296	0	2,607,296	E
TRF	0	0	0	0	
Total	38,666	2,970,924	0	3,009,590	- -
FTE	1.00	4.00	0.00	5.00	)

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

18.931

Other Funds:

Est. Fringe

Notes: An "E" is requested on Federal EE and PSD to accommodate any increased funds from the Corporation for National and Community Service.

86.836

105,767

#### 2. CORE DESCRIPTION

AmeriCorps is a national service network and is supported by the Corporation for National and Community Service (CNCS), a federal agency located in Washington, D.C. This program provides opportunities for individuals to serve their communities as full-time or less than full-time AmeriCorps members. The Missouri Community Service Commission (MCSC) receives funding from CNCS to administer the AmeriCorps State and Education Awards programs in Missouri. These funds are made available to not-for-profit organizations, educational institutions, community-based organizations and faith-based organizations. MCSC staff is located within the Department of Economic Development's Business and Community Services division. MCSC is composed of 15-25 Governor-appointed commissioners and five fulltime staff. AmeriCorps brings people of all ages from 17 to 100 together to work on projects such as tutoring, youth mentoring, public safety, housing rehabilitation, health care, environmental issues and disaster relief. It provides communities and neighborhoods with the human resources necessary to address their most pressing civic needs and gives individuals a way to serve their country by completing community service projects.

### 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Community Service Commission

Budget Unit 42180C

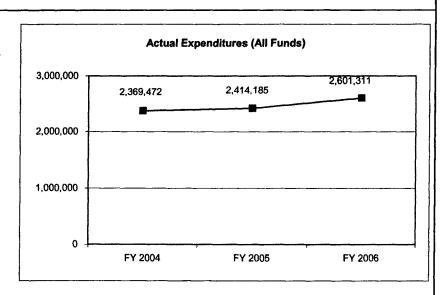
### Department: Economic Development

Division: Business and Community Services

Core: Missouri Community Service Commission

# 4. FINANCIAL HISTORY

	FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.
Appropriation (All Funds)	3,370,469	3,376,468	3.370.445	3,009,590
Less Reverted (All Funds)	(1,079)	(11,115)	(1,115)	N/A
Budget Authority (All Funds)	3,369,390	3,365,353	3,369,330	N/A
Actual Expenditures (All Funds)	2,369,472	2,414,185	2,601,311	N/A
Unexpended (All Funds)	999,918	951,168	768,019	N/A
Unexpended, by Fund:				
General Revenue	2,335	274	9.256	N/A
Federal	997,582	950.894	758,763	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) Received an increase in federal fund authority in anticipation of funds that were not forthcoming.
- (2) Received an increase in federal fund authority in anticipation of funds that were not forthcoming.
- (3) An "E" is on federal EE funds to accommodate any additional federal funding that may be available.
- (4) An "E" is on federal EE funds to accommodate any additional federal funding that may be available.

# STATE

# MO COMMUNITY SVS COMMISSION

# 5. CORE RECONCILIATION DETAIL

	Budget						
	Class	FTE	GR	Federal	Other	Total	
TAFP AFTER VETOES	·. <u>.</u>						
	PS	5.00	38,666	177,362	0	216,028	,
	EE	0.00	0	186,266	0	186,266	;
	PD	0.00	0	2,607,296	0	2,607,296	;
	Total	5.00	38,666	2,970,924	0	3,009,590	-
DEPARTMENT CORE REQUEST							
	PS	5.00	38,666	177,362	0	216,028	
	EE	0.00	0	186,266	0	186,266	
	PD	0.00	0	2,607,296	0	2,607,296	
	Total	5.00	38,666	2,970,924	0	3,009,590	
GOVERNOR'S RECOMMENDED	CORE						•
	PS	5.00	38,666	177,362	0	216,028	
	ĘΕ	0.00	0	186,266	0	186,266	
	PD	0.00	0	2,607,296	0	2,607,296	
	Total	5.00	38,666	2,970,924	0	3,009,590	

# DECISION ITEM DETAIL

						L	ECISION III	
Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	<b>GOV REC</b>	<b>GOV REC</b>
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO COMMUNITY SVS COMMISSION					<u> </u>			
CORE								
EXECUTIVE I	26,808	1.00	32,876	1.00	32,876	1.00	32,876	1.00
COMMUNITY DEV REP II	101,046	2.94	123,715	3.00	123,715	3.00	123,715	3.00
ECONOMIC DEV INCENTIVE SPEC II	1,394	0.04	0	0.00	0	0.00	0	0.00
STUDENT INTERN	3,178	0.17	12,030	0.00	12,030	0.00	12,030	0.00
PRINCIPAL ASST BOARD/COMMISSON	43,584	1.00	47,407	1.00	47,407	1.00	47,407	1.00
TOTAL - PS	176,010	5.15	216,028	5.00	216,028	5.00	216,028	5.00
TRAVEL, IN-STATE	33,888	0.00	41,352	0.00	41,352	0.00	41,352	0.00
TRAVEL, OUT-OF-STATE	13,376	0.00	15,389	0.00	15,389	0.00	15,389	0.00
SUPPLIES	4,871	0.00	12,556	0.00	12,556	0.00	12,556	0.00
PROFESSIONAL DEVELOPMENT	10,632	0.00	10,667	0.00	10,667	0.00	10,667	0.00
COMMUNICATION SERV & SUPP	4,083	0.00	8,809	0.00	8,809	0.00	8,809	0.00
PROFESSIONAL SERVICES	29,512	0.00	57,337	0.00	57,337	0.00	57,337	0.00
M&R SERVICES	2,222	0.00	1,769	0.00	1,769	0.00	1,769	0.00
OFFICE EQUIPMENT	260	0.00	5,245	0.00	5,245	0.00	5,245	0.00
REAL PROPERTY RENTALS & LEASES	380	0.00	1,426	0.00	1,426	0.00	1,426	0.00
EQUIPMENT RENTALS & LEASES	1,452	0.00	2,013	0.00	2,013	0.00	2,013	0.00
MISCELLANEOUS EXPENSES	19,454	0.00	29,653	0.00	29,653	0.00	29,653	0.00
REBILLABLE EXPENSES	0	0.00	, 50°	0.00	50	0.00	50	0.00
TOTAL - EE	120,130	0.00	186,266	0.00	186,266	0.00	186,266	0.00
PROGRAM DISTRIBUTIONS	2,305,171	0.00	2,607,296	0.00	2,607,296	0.00	2.607.296	0.00
TOTAL - PD	2,305,171	0.00	2,607,296	0.00	2,607,296	0.00	2,607,296	0.00
GRAND TOTAL	\$2,601,311	5.15	\$3,009,590	5.00	\$3,009,590	5.00	\$3,009,590	5.00
GENERAL REVENUE	\$26,808	1.00	\$38,666	1.00	\$38,666	1.00	\$38,666	1.00
FEDERAL FUNDS	\$2,574,503	4.15	\$2,970,924	4.00	\$2,970,924	4.00	\$2,970,924	4.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

**Department: Economic Development** 

**Program Name: Business and Community Services** 

Program is found in the following core budget(s): Missouri Community Service Commission

### 1. What does this program do?

AmeriCorps is a national service network and is supported by the Corporation for National and Community Service (CNCS), a federal agency located in Washington, D.C. This program provides opportunities for individuals to serve their communities as full-time or less than full-time AmeriCorps members. The Missouri Community Service Commission (MCSC) receives funding from CNCS to administer the AmeriCorps State and Education Awards programs in Missouri. These funds are made available to not-for-profit organizations, educational institutions, community-based organizations and faith-based organizations. MCSC staff is located within the Department of Economic Development's Business and Community Services division. MCSC is composed of 15-25 Governor-appointed commissioners and five full-time staff. AmeriCorps brings people of all ages from 17 to 100 together to work on projects such as tutoring, youth mentoring, public safety, housing rehabilitation, health care, environmental issues and disaster relief. It provides communities and neighborhoods with the human resources necessary to address their most pressing civic needs and gives individuals a way to serve their country by completing community service projects.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

RSMo. 26.600; Federal - National and Community Service Act of 1993; HR 4854

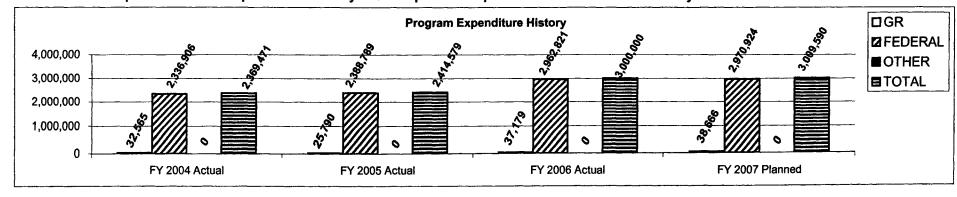
3. Are there federal matching requirements? If yes, please explain.

There is a \$1 for \$1 match requirement on the administrative portion of the funds. This match is accomplished by soft costs allocated by DED.

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Department: Economic Development

Program Name: Business and Community Services

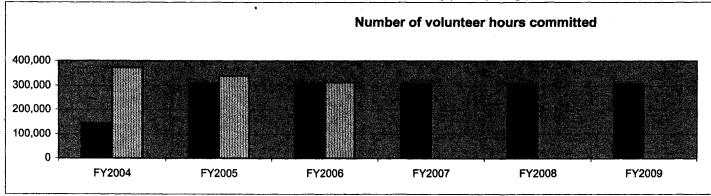
Program is found in the following core budget(s): Missouri Community Service Commission

6. What are the sources of the "Other" funds?

N/A

#### 7a. Provide an effectiveness measure.

This measure represents the total number of volunteer hours committed by participating persons as a result of MCSC activities in Missouri communities.



■ Projected
■ Actual

### 7b. Provide an efficiency measure.

Number represents average number of hours served per member/volunteer.

•	FY2004		FY2005		FY2006		FY2007	FY2008	FY2009
	<u>Projected</u>	<u>Actual</u>	<b>Projected</b>	<u>Actual</u>	<b>Projected</b>	<u>Actual</u>	<b>Projected</b>	<u>Target</u>	<u>Target</u>
Hours per member (avg)	N/A	1,700	1,500	1,619	1,500	1,635	1,500	1,500	1,500

### 7c. Provide the number of clients/individuals served, if applicable.

	FY20	FY2004		FY2005		FY2006		FY2008	FY2009
	<b>Projected</b>	<u>Actual</u>	<b>Projected</b>	<u>Actual</u>	<b>Projected</b>	<u>Actual</u>	<b>Projected</b>	<u>Target</u>	<u>Target</u>
Number Served	65,016	NA	65,000	135,857	65,000	77,467	65,000	65,000	65,000

# 7d. Provide a customer satisfaction measure, if available.

N/A



# **DECISION ITEM SUMMARY**

Budget Unit				<del></del>				,
Decision Item	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WORKFORCE DEVELOPMENT								
CORE								
PERSONAL SERVICES								
DIV JOB DEVELOPMENT & TRAINING	15,555,005	488.53	20,169,096	536.72	20,169,096	536.72	20,169,096	536.72
CHILD SUPPORT ENFORCEMT COLLTN	178,776	6.00	185,965	0.00	185,965	0.00	185,965	0.00
TOTAL - PS	15,733,781	494.53	20,355,061	536.72	20,355,061	536.72	20,355,061	536.72
EXPENSE & EQUIPMENT								
DIV JOB DEVELOPMENT & TRAINING	3,811,141	0.00	3,004,971	0.00	2,957,611	0.00	2,957,611	0.00
CHILD SUPPORT ENFORCEMT COLLTN	18,955	0.00	18,955	0.00	18,955	0.00	18,955	0.00
TOTAL - EE	3,830,096	0.00	3,023,926	0.00	2,976,566	0.00	2,976,566	0.00
PROGRAM-SPECIFIC								
DIV JOB DEVELOPMENT & TRAINING	282,588	0.00	95,226	0.00	95,226	0.00	95,226	0.00
GUARD AT HOME FUND	0	0.00	350,000	0.00	350,000	0.00	350,000	0.00
TOTAL - PD	282,588	0.00	445,226	0.00	445,226	0.00	445,226	0.00
TOTAL	19,846,465	494.53	23,824,213	536.72	23,776,853	536.72	23,776,853	536.72
GENERAL STRUCTURE ADJUSTMENT - 0000012	2							
PERSONAL SERVICES								
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	. 0	0.00	605,074	0.00
CHILD SUPPORT ENFORCEMT COLLTN	0	0.00	0	0.00	0	0.00	5,579	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	610,653	0.00
TOTAL	0	0.00	0	0.00	0	0.00	610,653	0.00
GRAND TOTAL	\$19,846,465	494.53	\$23,824,213	536.72	\$23,776,853	536.72	\$24,387,506	536.72

Department: E	conomic Deve	lopment				Budget Unit_	42380C				
Division: Work	force Develop	ment				_					
Core: Adminis	tration										
1. CORE FINAL	NCIAL SUMMA	RY								<u> </u>	
									Recommend	ation	
	GR	Federal	Other	Total			GR	Fed	Other	Total	
PS	0	20,169,096	185,965	20,355,061	E	PS	0	20,169,096	185,965	20,355,061	Ē
EE	0	2,957,611	18,955	2,976,566	Ε	EE	0	2,957,611	18,955	2,976,566	Ε
PSD	0	95,226	350,000	445,226		PSD	0	95,226	350,000	445,226	
TRF	0	0	0	0	_	TRF				0	_
Total	0	23,221,933	554,920	23,776,853	:	Total	0	23,221,933	554,920	23,776,853	•
FTE	0.00	536.72	0.00	536.72		FTE	0.00	536.72	0.00	536.72	
Est. Fringe	0	9,874,789	91,048	9,965,838	1	Est. Fringe	0	9,874,789	91,048	9,965,838	]
Note: Fringes b	udgeted in Hous	se Bill 5 except for	or certain frin	ges		Note: Fringes	budgeted in F			fringes	1
budgeted directl	y to MoDOT, Hi	ghway Patrol, an	nd Conservati	on.		budgeted direct	tly to MoDOT	, Highway Patro	ol, and Consei	rvation.	
Other Funds:	Child Support F	Enforcement Fur	nds - 0169			Other Funds: C	hild Support	Enforcement Fu	ınds - 0169		
Notes:	• •	sted for PS/EE f						sted for PS/EE			
2. CORE DESC			040141141140		<del></del>	140.00.	L to roque	000010110722	Todoral Tarido		
Some of these is	nclude, but are r vices related to	not limited to, em Career Assistan	nployment ser ce Program (	vices, dislocation formerly Tem	ted worke porary Ass	nding received under r employment and tr sistance for Needy F ivision.	aining, youth	activities, vetera	ans services,	and the trainir	
3. PROGRAM L	ISTING (list pr	ograms include	ed in this co	e funding)						•	
Guard at Home											
Adult Employme	•				nity Tax C	redit (WOTC)					
Dislocated Work	er Employment	and Training Ac		Great Hires							
Youth Activities				rade Adjustm							
Veterans Emplo				Career Assista	_						
Parents Fair Sha	are		<u>^</u>	<b>IO Employme</b>	ent & Train	ing					

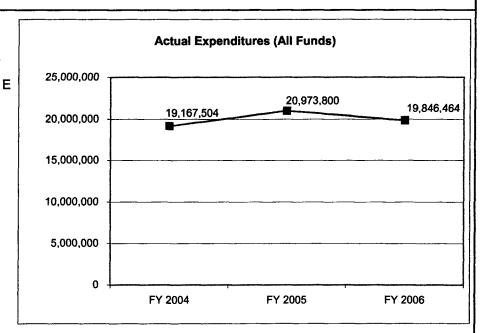
Department: Economic Development Division: Workforce Development

Budget Unit 42380C

Core: Administration

### 4. FINANCIAL HISTORY

FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.
24 880 411	25 181 020	22 722 028	23,824,213
			23,024,213 N/A
24,889,411	25,181,939	23,722,028	N/A
19,167,504	20,973,800	19,846,464	N/A
5,721,907	4,208,139	3,875,564	N/A
0	0	0	N/A
5,684,887	4,207,023	3,875,528	N/A
37,020	1,116	36	N/A
(1)	(2)	(3)	(4)
	Actual  24,889,411 0 24,889,411  19,167,504 5,721,907  0 5,684,887 37,020	Actual         Actual           24,889,411         25,181,939           0         0           24,889,411         25,181,939           19,167,504         20,973,800           5,721,907         4,208,139           0         0           5,684,887         4,207,023           37,020         1,116	Actual         Actual         Actual           24,889,411         25,181,939         23,722,028           0         0         0           24,889,411         25,181,939         23,722,028           19,167,504         20,973,800         19,846,464           5,721,907         4,208,139         3,875,564           0         0         0           5,684,887         4,207,023         3,875,528           37,020         1,116         36



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

#### NOTES:

- (1) Original approp of \$4,563,358 (EE) E was increased by \$200,000 lapse was due to vacancies and reductions in PS expend due to retirement.
- (2) Original approp of \$4,563,348 (EE) E was increased by \$953,208 lapse due to vacancies and reductions in PS expend due to retirements.
- (3) Lapse due to vacancies and reductions in PS expend due to retirements.
- (4) An "E" is requested on federal E&E.

## STATE

# WORKFORCE DEVELOPMENT

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR		Federal	Other	Total	Explanation
TAFP AFTER VETOES							<u> </u>	
	PS	536.72		0	20,169,096	185,965	20,355,061	
	EE	0.00		0	3,004,971	18,955	3,023,926	i e
	PD	0.00		0	95,226	350,000	445,226	
	Total	536.72		0	23,269,293	554,920	23,824,213	
DEPARTMENT CORE ADJUSTME	ENTS							
Transfer Out 1981 2190	EE	0.00		0	(47,360)	0	(47,360)	Transfer out additional OA facilities cost
NET DEPARTMENT (	CHANGES	0.00		0	(47,360)	0	(47,360)	
DEPARTMENT CORE REQUEST								
	PS	536.72		0	20,169,096	185,965	20,355,061	
	EE	0.00		0	2,957,611	18,955	2,976,566	
	PD	0.00		0	95,226	350,000	445,226	
	Total	536.72		0	23,221,933	554,920	23,776,853	•
GOVERNOR'S RECOMMENDED	CORE							
	PS	536.72		0	20,169,096	185,965	20,355,061	
	EE	0.00		0	2,957,611	18,955	2,976,566	
	PD	0.00		0	95,226	350,000	445,226	
	Total	536.72		0	23,221,933	554,920	23,776,853	

# **DECISION ITEM DETAIL**

Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WORKFORCE DEVELOPMENT								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	172,651	5.84	189,812	8.00	189,812	7.00	189,812	7.00
OFFICE SUPPORT ASST (STENO)	3,233	0.13	26,986	1.00	26,986	0.50	26,986	0.50
OFFICE SUPPORT ASST (KEYBRD)	24,974	1.13	49,895	2.00	49,895	2.00	49,895	2.00
SR OFC SUPPORT ASST (KEYBRD)	184,980	7.60	358,488	12.00	358,488	9.50	358,488	9.50
ACCOUNT CLERK II	48,092	2.00	89,747	3.00	89,747	3.00	89,747	3.00
SENIOR AUDITOR	74,256	2.00	138,208	2.00	92,785	1.00	92,785	1.00
ACCOUNTANT I	59,560	2.00	94,986	2.00	94,986	2.00	94,986	2.00
ACCOUNTANT II	68,307	1.99	83,589	2.00	95,575	2.00	95,575	2.00
ACCOUNTANT III	65,237	1.80	93,645	2.00	93,645	2.00	93,645	2.00
RESEARCH ANAL I	19,657	0.56	0	0.00	22,000	1.00	22,000	1.00
RESEARCH ANAL II	49,123	1.44	69,169	1.41	69,169	1.41	69,169	1.41
RESEARCH ANAL III	41,676	1.00	44,575	1.00	44,575	1.00	44,575	1.00
RESEARCH ANAL IV	41,916	1.00	48,504	1.59	48,504	1.59	48,504	1.59
PUBLIC INFORMATION SPEC II	31,206	1.00	37,989	1.00	37,989	1.00	37,989	1.00
TRAINING TECH III	39,288	1.00	55,661	1.00	55,661	1.00	55,661	1.00
EXECUTIVE I	30,288	1.00	0	0.00	32,000	0.00	32,000	0.00
PLANNER II	0	0.00	40,567	0.00	0	0.00	0_,000	0.00
PLANNER III	163,433	3.85	208,801	5.00	252,801	6.00	252,801	6.00
ADMINISTRATIVE ANAL II	0	0.00	39,324	1.00	0	0.00	0	0.00
ADMINISTRATIVE ANAL III	41,511	1.02	0	0.00	45,000	1.00	45,000	1.00
OCCUPATIONAL RESEARCH ANAL II	37,782	0.88	44,466	1.00	44,466	1.00	44,466	1.00
WORKFORCE DEVELOPMENT DEPUTY	0	0.00	175,813	5.00	0	0.00	0	0.00
WORKFORCE DEVELOPMENT SPEC!	8,497,595	304.03	8,953,552	290.72	9,209,219	300.72	9,209,219	300.72
WORKFORCE DEVELOPMENT SPEC II	357,416	11.11	2,236,312	40.00	1,891,939	30.00	1,891,939	30.72
WORKFORCE DEVELOPMENT SPEC III	1,238,978	35.52	1,239,888	31.00	1,299,888	36.00	1,299,888	36.00
WORKFORCE DEVELOPMENT SPEC IV	1,221,041	29.70	1,600,244	32.00	1,632,591	30.00	1,632,591	30.00
WORKFORCE DEVELOPMENT SUPV I	530,926	15.98	549,898	15.00	559,898	17.00	559,898	17.00
WORKFORCE DEVELOPMENT SUPV II	739,610	21.43	913,241	23.00	913,241	23.00	•	
WORKFORCE DEVELOPMENT SUPV III	196,312	5.21	323,965	7.00	323,965	6.00	913,241 323,965	23.00 6.00
FISCAL & ADMINISTRATIVE MGR B1	35,966	0.92	323,903 0	0.00	40,000	1.00	40,000	1.00
FISCAL & ADMINISTRATIVE MGR B2	49,272	1.00	52,354	1.00	52,354	1.00	52,354	1.00
RESEARCH MANAGER B1	49,272	0.00	50,232	1.00	50,232	1.00	50,232	
RESEARCH MANAGER B2	47,190	1.00	58,082	1.00	58,082	1.00		1.00 1.00
COMMUNITY & ECONOMIC DEV MGRB1	621,948	13.83	817,748	16.00	817,748	16.00	58,082	
COMMUNITY & ECONOMIC DEV MGRB2	409,848	8.32	596,423	10.00	·	10.00	817,748	16.00 10.00
DIVISION DIRECTOR					596,423		596,423	
DEPUTY DIVISION DIRECTOR	85,200 73,700	1.00	90,095	1.00	90,095	1.00	90,095	1.00
DESIGNATED PRINCIPAL ASST DIV	73,700 175,705	1.00	80,371	1.00	80,371	1.00	80,371	1.00
	175,705	3.30	188,361	3.00	188,361	5.00	188,361	5.00
STUDENT WORKER	1,507	0.09	0	0.00	2,500	1.00	2,500	1.00
SECRETARY	0	0.00	28,243	1.00	28,243	1.00	28,243	1.00
MISCELLANEOUS TECHNICAL	21,450	0.41	0	0.00	25,000	1.00	25,000	1.00
MISCELLANEOUS PROFESSIONAL	2,402	0.05	81,806	4.00	81,806	4.00	81,806	4.00

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# **DECISION ITEM DETAIL**

						U	ECISION ITE	MULIA
Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WORKFORCE DEVELOPMENT								
CORE								
SPECIAL ASST PROFESSIONAL	171,170	2.60	358,662	7.00	358,662	4.00	358,662	4.00
PRINCIPAL ASST BOARD/COMMISSON	59,375	0.79	0	0.00	65,000	2.00	65,000	2.00
OTHER	0	0.00	245,359	0.00	245,359	0.00	245,359	0.00
TOTAL - PS	15,733,781	494.53	20,355,061	536.72	20,355,061	536.72	20,355,061	536.72
TRAVEL, IN-STATE	826,649	0.00	834,225	0.00	834,225	0.00	834,225	0.00
TRAVEL, OUT-OF-STATE	114,640	0.00	140,123	0.00	140,123	0.00	140,123	0.00
FUEL & UTILITIES	279,092	0.00	36,886	0.00	14,365	0.00	14,365	0.00
SUPPLIES	506,598	0.00	370,590	0.00	365,028	0.00	365,028	0.00
PROFESSIONAL DEVELOPMENT	283,377	0.00	235,983	0.00	235,983	0.00	235,983	0.00
COMMUNICATION SERV & SUPP	570,003	0.00	496,400	0.00	496,400	0.00	496,400	0.00
PROFESSIONAL SERVICES	255,816	0.00	280,064	0.00	280,064	0.00	280,064	0.00
JANITORIAL SERVICES	242,701	0.00	46,780	0.00	46,780	0.00	46,780	0.00
M&R SERVICES	343,683	0.00	8,008	0.00	8,008	0.00	8,008	0.00
MOTORIZED EQUIPMENT	39,376	0.00	33,000	0.00	33,000	0.00	33,000	0.00
OFFICE EQUIPMENT	117,327	0.00	48,295	0.00	48,295	0.00	48,295	0.00
OTHER EQUIPMENT	47,357	0.00	110,615	0.00	110,615	0.00	110,615	0.00
PROPERTY & IMPROVEMENTS	2,547	0.00	55,123	0.00	55,123	0.00	55,123	0.00
REAL PROPERTY RENTALS & LEASES	113,728	0.00	120,671	0.00	120,671	0.00	120,671	0.00
EQUIPMENT RENTALS & LEASES	35,768	0.00	15,787	0.00	15,787	0.00	15,787	0.00
MISCELLANEOUS EXPENSES	51,434	0.00	118,090	0.00	98,813	0.00	98,813	0.00
REBILLABLE EXPENSES	0	0.00	73,286	0.00	73,286	0.00	73,286	0.00
TOTAL - EE	3,830,096	0.00	3,023,926	0.00	2,976,566	0.00	2,976,566	0.00
PROGRAM DISTRIBUTIONS	282,588	0.00	442,666	0.00	442,666	0.00	442,666	0.00
REFUNDS	0	0.00	2,560	0.00	2,560	0.00	2,560	0.00
TOTAL - PD	282,588	0.00	445,226	0.00	445,226	0.00	445,226	0.00
GRAND TOTAL	\$19,846,465	494.53	\$23,824,213	536.72	\$23,776,853	536.72	\$23,776,853	536.72
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$19,648,734	488.53	\$23,269,293	536.72	\$23,221,933	536.72	\$23,221,933	536.72
OTHER FUNDS	\$197,731	6.00	\$554,920	0.00	\$554,920	0.00	\$554,920	0.00

# **Department of Economic Development**

Program Name: Administration

Program is found in the following core budget(s): Workforce Admin.

### 1. What does this program do?

Administration provides the support for the operation of the Self Sufficiency Programs Core and the Workforce Programs Core. It covers the personal service and expense and equipment costs for the staffing necessary to operate financial services, office support staffing, training, director and staff, and public information staffing.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Federal Statutes - Public Law 105-220

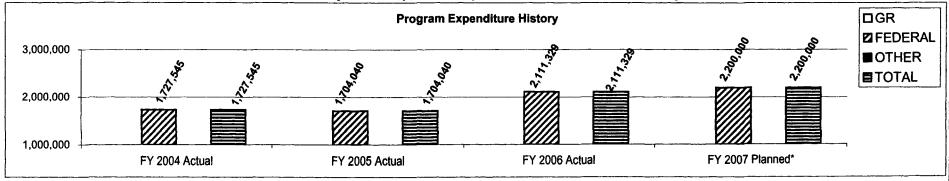
3. Are there federal matching requirements? If yes, please explain.

None

4. Is this a federally mandated program? If yes, please explain.

Workforce programs are federally mandated through the Workforce Investment Act of 1998; and they are designed to aid States and local communities in developing a revitalized workforce investment system that provides workers with the information, advice, job search assistance, and training to get and keep good jobs, and to provide employers with skilled workers. This program provides the support functions to operate those programs.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

N/A

\*FY 2006 appropriated

Department of Economic Development

**Program Name: Administration** 

Program is found in the following core budget(s): Workforce Admin.

7a. Provide an effectiveness measure.

N/A

7b. Provide an efficiency measure.

Percentage of administrative expenditure to agency expenditures

	FY 2	2004	FY 2	2005	FY 2	2006	FY 2007	FY 2008	FY 2009
Program	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
% of Administrative \$ to Division \$	10.00%	9.00%	10.00%	7.00%	10.00%	2.00%	6.00%	6.00%	6.00%

Percentage of administrative FTE to agency total FTE

	FY 2	2004	FY 2	2005	FY 2	2006	FY 2007	FY 2008	FY 2009
Program	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
% of Administrative FTE	10.00%	8.00%	10.00%	7.00%	10.00%	9.00%	10.00%	10.00%	10.00%
to Division FTF									

# 7c. Provide the number of clients/individuals served, if applicable.

Administration provides support to the Division's authorized FTE.

	FY	2004	FY	2005	FY	2006	FY 2007	FY 2008	FY 2009	
Program	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target	_
Support provided to # of Division FTE	605	456	559	477	559	495	537	537	537	

7d. Provide a customer satisfaction measure, if available.

N/A

Department of Economic Development **Program: Self Sufficiency Programs** Program is found in the following core budget(s): Workforce Programs, Workforce Administration DWD SS TOTAL **PROG** GR 1.921.146 1.921,146 **FEDERAL** 17,180,081

21,238,069

23,727,129

567,914

### TOTAL 19.471.410 1. What does this program do?

370.183

OTHER

Self Sufficiency Programs are intended to identify those applicants and recipients of Temporary Assistance (funded by Federal Temporary Assistance for Needy Families (TANF) funds), who are determined to be 'employable and training ready', and are subsequently referred to DWD by the Family Support Division. Once referred, Career Assistance Program service providers will develop activities designed to move applicants/recipients to employment that leads to self-sufficiency.

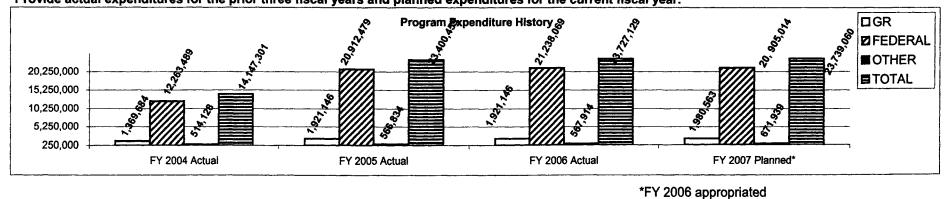
- What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) The program is operated through the Division of Workforce Development under Executive Order 03-04.
- Are there federal matching requirements? If yes, please explain.

All Federal matching is accumulated and reported for the entire TANF Federal Grant by the Department of Social Services

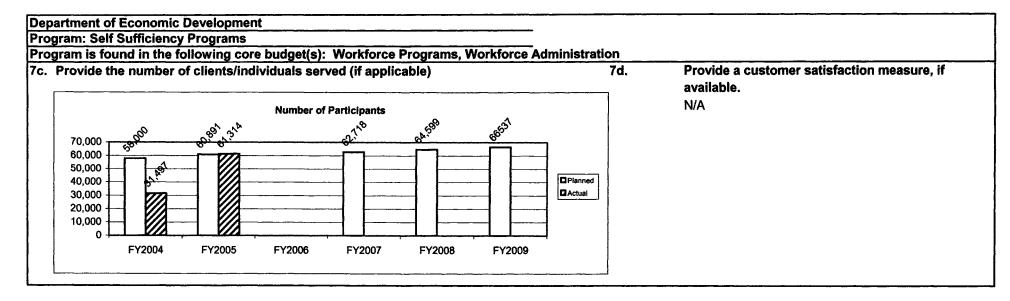
Is this a federally mandated program? If yes, please explain.

Yes, provision of Employment and Training Services to those TANF recipients who are required to participate is mandated. Executive Order 03-04 requires activities for those deemed 'employable and training ready' to be provided through the Division of Workforce Development.

Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



### **Department of Economic Development Program: Self Sufficiency Programs** Program is found in the following core budget(s): Workforce Programs, Workforce Administration 6. What are the sources of the "Other " funds? Other Funds - Child Support Enforcement (0169) 7a. Provide an effectiveness measure. **Self-Sufficiency Program Recipients that Entered Employment** 100 25,000 20,000 Projected 15,000 ☑ Actual 10,000 5,000 FY2004 FY2005 FY2006 FY2007 FY2008 FY2009 7b. Provide an efficiency measure. **Cost Per Participant** \$800.00 \$600.00 □ Projected ☑ Actual \$400.00 \$200.00 \$0.00 FY2004 FY2006 FY2007 FY2008 FY2009 FY2005



# **DECISION ITEM SUMMARY**

								~ · · · · · · · · · · · · · · · · · · ·
Budget Unit								
Decision Item	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WORKFORCE PROGRAM								
CORE								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	55,019	0.00	55,019	0.00	55,019	0.00
DIV JOB DEVELOPMENT & TRAINING	1,719,111	0.00	2,049,954	0.00	2,049,954	0.00	2,049,954	0.00
TOTAL - EE	1,719,111	0.00	2,104,973	0.00	2,104,973	0.00	2,104,973	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	1,921,146	0.00	1,925,544	0.00	1,925,544	0.00	1,925,544	0.00
DIV JOB DEVELOPMENT & TRAINING	77,249,674	0.00	94,646,034	0.00	94,646,034	0.00	94,646,034	0.00
CHILD SUPPORT ENFORCEMT COLLTN	370,183	0.00	370,183	0.00	370,183	0.00	370,183	0.00
TOTAL - PD	79,541,003	0.00	96,941,761	0.00	96,941,761	0.00	96,941,761	0.00
TOTAL	81,260,114	0.00	99,046,734	0.00	99,046,734	0.00	99,046,734	0.00
DWD - Fed Approp Increase - 1419013								
PROGRAM-SPECIFIC								
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	10,000,000	0.00	10,000,000	0.00
TOTAL - PD	0	0.00	0	0.00	10,000,000	0.00	10,000,000	0.00
TOTAL	0	0.00	0	0.00	10,000,000	0.00	10,000,000	0.00
GRAND TOTAL	\$81,260,114	0.00	\$99,046,734	0.00	\$109,046,734	0.00	\$109,046,734	0.00

# **CORE DECISION ITEM**

Department: Ec	onomic Develop	ment	<del></del>	<del></del>		Budget Unit 42390C	<del></del>	<del>,</del>		
Division: Workf										
Core: Workforce	e Program									
4 CODE EINAN	CIAL CUMMADY							<del>-                                    </del>	<del></del>	
1. CORE FINAN	CIAL SUMMARY	<del></del>								<del></del> -
		Y 2008 Budge	-	equest FY 2008 Governor's Recommendation						
	GR	Federal	Other	Total	_	GR	Fed	Other	<u>Total</u>	
PS	0	0	0	0			0	0	0	
EE	55,019	2,049,954	0	2,104,973		<b>EE</b> 55,019		0	2,104,973	
PSD	1,925,544	94,646,034	370,183	96,941,761	Ε		94,646,034	370,183	96,941,761 E	
TRF	0	0	0	0	_	TRF		0	0	
Total	1,980,563	96,695,988	370,183	99,046,734	=	Total 1,980,56	96,695,988	370,183	99,046,734	
FTE	0.00	0.00	0.00	0.00	)	FTE 0.0	0.00	0.00	0.00	
Est. Fringe	1 0	0	0	0	1	Est. Fringe	01	0	0	
Note: Fringes bu	dgeted in House	Bill 5 except for	r certain frin	ges	1	Note: Fringes budgeted	n House Bill 5 e	except for ce	rtain fringes	
budgeted directly to MoDOT, Highway Patrol, and Conservation. budgeted directly to MoDOT, Highway Patrol, and Conservation.										
Other Funds: Notes: 2. CORE DESCR	Child Support E An "E" is reques					Other Funds: Child Supp Notes: An "E" is re	quested for \$7,			
The Workforce Investment Act provides the framework for a unique national workforce preparation and employment system designed to meet both the needs of the nations' businesses and the needs of the job seekers and those who want to further their careers. These are the funds that the State of Missouri is obligated to distribute to subcontractors and recipients according to the Federal and State statutes. Funds from the Wagner-Peyser Act of 1933 for public employment services are also administered by the division and are used to provide a no-fee employment service to individuals seeking employment and to employers seeking workers, as well as special projects that meet these purposes.										
3. PROGRAM LISTING (list programs included in this core funding)										
I										
Adult Employme	ent and Training A	ctivities				Work Opportunity Tax C	redit (WOTC)			
· •	ent and Training A ker Employment a		tivities				redit (WOTC)			
Dislocated Work	ent and Training A ker Employment a		tivities			Great Hires	, ,			
· •	ker Employment a		tivities				tance			

#### **CORE DECISION ITEM**

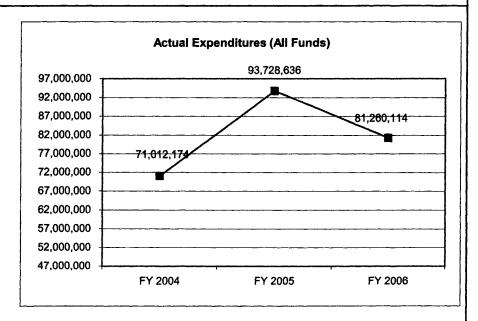
Department: Economic Development
Division: Workforce Development

Budget Unit 42390C

Core: Workforce Program

### 4. FINANCIAL HISTORY

	FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.
Appropriation (All Funds)	100,097,042	99,787,961	99,409,961	99,046,734
Less Reverted (All Funds)	(60,000)	(59,417)	0	N/A
Budget Authority (All Funds)	100,037,042	99,728,544	99,409,961	N/A
Actual Expenditures (All Funds)	71,012,174	93,728,636	81,260,114	N/A
Unexpended (All Funds)	29,024,868	5,999,908	18,149,847	N/A
Unexpended, by Fund:				
General Revenue	570,316	0	0	N/A
Federal	28,437,750	5,999,908	18,149,847	N/A
Other	16,802	0	0	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) Original approp of \$7,000,000 (TAA) E was increased by \$289,644 greater approp amounts allow for NEGS.
- (2) Approp amount is greater than expended to allow for National Emergency Grants (NEGS) that may be received from USDOL.
- (3) Approp amount is greater than expended to allow for National Emergency Grants (NEGS) that may be received from USDOL.
- (4) An "E" for \$7,000,000 federal TAA funds.

## STATE

# WORKFORCE PROGRAM

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	
TAPP APTER VETOR			<u> </u>	1 caciai		- Total	-
TAFP AFTER VETOES							
	EE	0.00	55,019	2,049,954	0	2,104,973	
	PD	0.00	1,925,544	94,646,034	370,183	96,941,761	
	Total	0.00	1,980,563	96,695,988	370,183	99,046,734	
DEPARTMENT CORE REQUEST							
	EE	0.00	55,019	2,049,954	0	2,104,973	
	PD	0.00	1,925,544	94,646,034	370,183	96,941,761	
	Total	0.00	1,980,563	96,695,988	370,183	99,046,734	
GOVERNOR'S RECOMMENDED	CORE						
	EE	0.00	55,019	2,049,954	0	2,104,973	
	PD	0.00	1,925,544	94,646,034	370,183	96,941,761	
	Total	0.00	1,980,563	96,695,988	370,183	99,046,734	

# **DECISION ITEM DETAIL**

						-	LOIDIOIT II L	**** · · · · · · · · · · · · · · · ·
3udget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
NORKFORCE PROGRAM								
CORE								•
TRAVEL, IN-STATE	9,461	0.00	35,000	0.00	35,000	0.00	35,000	0.00
TRAVEL, OUT-OF-STATE	1,299	0.00	4,500	0.00	4,500	0.00	4,500	0.00
SUPPLIES	55,363	0.00	100	0.00	60,100	0.00	60,100	0.00
PROFESSIONAL DEVELOPMENT	9,400	0.00	60,500	0.00	20,500	0.00	20,500	0.00
COMMUNICATION SERV & SUPP	106,938	0.00	10,845	0.00	105,845	0.00	105,845	0.00
PROFESSIONAL SERVICES	1,388,716	0.00	1,968,768	0.00	1,734,768	0.00	1,734,768	0.00
M&R SERVICES	113,068	0.00	160	0.00	125,160	0.00	125,160	0.00
OTHER EQUIPMENT	0	0.00	100	0.00	100	0.00	100	0.00
PROPERTY & IMPROVEMENTS	0	0.00	5,000	0.00	500	0.00	500	0.00
REAL PROPERTY RENTALS & LEASES	250	0.00	1,000	0.00	1,000	0.00	1,000	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	2,000	0.00	500	0.00	500	0.00
MISCELLANEOUS EXPENSES	34,616	0.00	17,000	0.00	17,000	0.00	17,000	0.00
TOTAL - EE	1,719,111	0.00	2,104,973	0.00	2,104,973	0.00	2,104,973	0.00
PROGRAM DISTRIBUTIONS	79,541,003	0.00	96,941,761	0.00	96,941,761	0.00	96,941,761	0.00
TOTAL - PD	79,541,003	0.00	96,941,761	0.00	96,941,761	0.00	96,941,761	0.00
GRAND TOTAL	\$81,260,114	0.00	\$99,046,734	0.00	\$99,046,734	0.00	\$99,046,734	0.00
GENERAL REVENUE	\$1,921,146	0.00	\$1,980,563	0.00	\$1,980,563	0.00	\$1,980,563	0.00
FEDERAL FUNDS	\$78,968,785	0.00	\$96,695,988	0.00	\$96,695,988	0.00	\$96,695,988	0.00
OTHER FUNDS	\$370,183	0.00	\$370,183	0.00	\$370,183	0.00	\$370,183	0.00

Department of	f Economic Development		·
Program: Wor	rkforce Programs	<del></del>	
Program is fo	und in the following core budget(s): Workforce Programs		
	DWD WF	TOTAL	
	PROG		
GR		-	
FEDERAL	61,788,704	75,268,120	
OTHER		_	
TOTAL	61,788,704	75,268,120	

### 1. What does this program do?

This program provides the framework for a national workforce preparation and employment system that is designed to meet the needs of both businesses and job seekers as well as those that want to further their careers. The funds can be distributed to subcontractors and recipients according to Federal Statutes. It includes the funds that benefit Missouri for Trade Adjustment Assistance to cover workers who are being partially or totally separated from firms whose products or services are affected by imports or who have moved their operations to Mexico or Canada.

- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

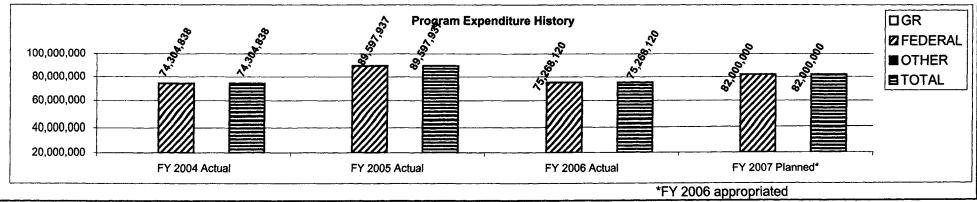
  Federal Statute Public Law 105-220 and Public Law 93-618 for Trade
  - Todd all otatute Fubile Law 100-220 and Fubile Law 90-010 to Frage
  - Are there federal matching requirements? If yes, please explain.

None

4. Is this a federally mandated program? If yes, please explain.

This program is federally mandated through the Workforce Investment Act of 1998, and is designed to aid States and local communities develop workforce investment systems that provide workers with the information, career counseling, employment assistance, and training to get and keep good jobs, and to provide employers with skilled workers.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



## **Department of Economic Development**

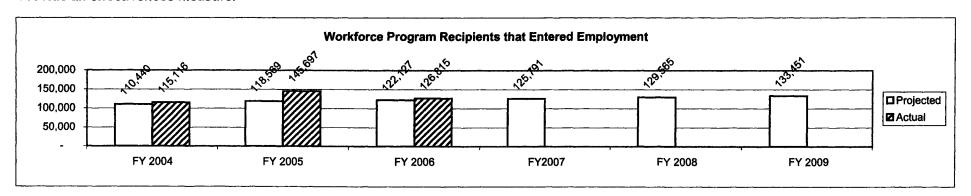
Program: Workforce Programs

Program is found in the following core budget(s): Workforce Programs

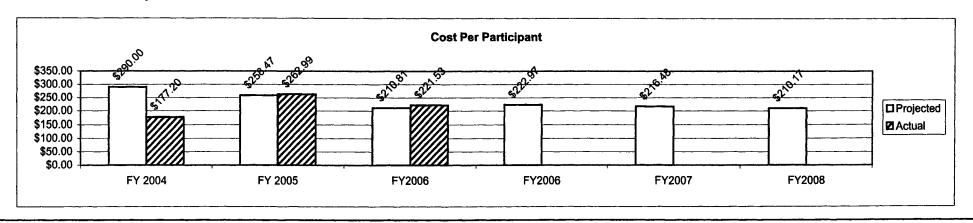
6. What are the sources of the "Other " funds?

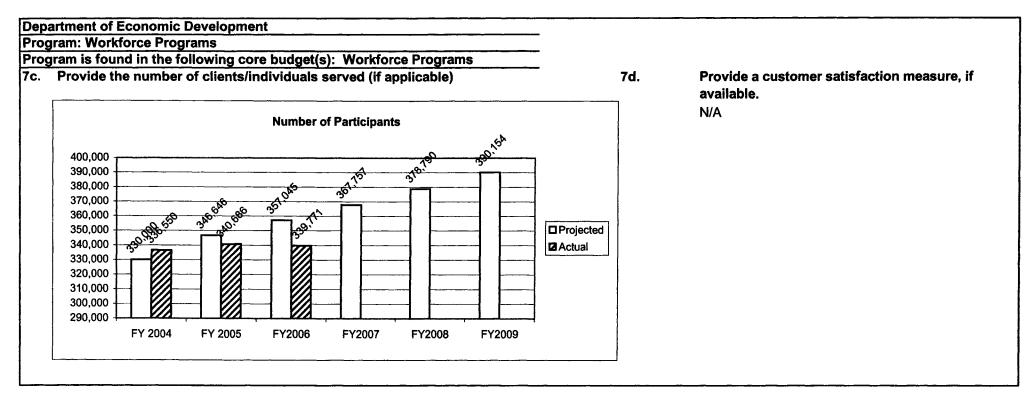
N/A

### 7a. Provide an effectiveness measure.



# 7b. Provide an efficiency measure.





Department of	<b>Economic Develo</b>	pment	
Program: Self	Sufficiency Progr	ıms	ļ
Program is fou	and in the followin	g core budget(s): Workforce Programs, Workforce Administration	
	DWD SS	TOTAL	
	PROG		
GR	1,921,146	1,921,146	
FEDERAL	17,180,081	21,238,069	
OTHER	370,183	567,914	
TOTAL	19,471,410	23 727 129	i j

## 1. What does this program do?

Self Sufficiency Programs are intended to identify those applicants and recipients of Temporary Assistance (funded by Federal Temporary Assistance for Needy Families (TANF) funds), who are determined to be 'employable and training ready', and are subsequently referred to DWD by the Family Support Division. Once referred, Career Assistance Program service providers will develop activities designed to move applicants/recipients to employment that leads to self-sufficiency.

- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

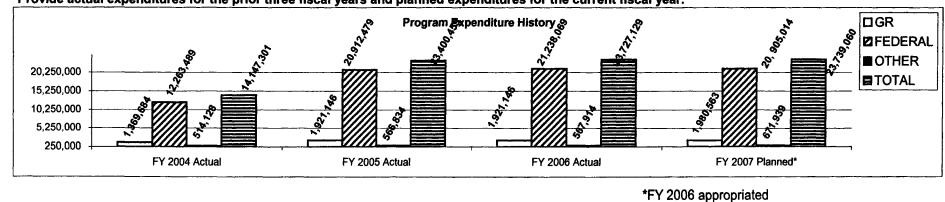
  The program is operated through the Division of Workforce Development under Executive Order 03-04.
- 3. Are there federal matching requirements? If yes, please explain.

All Federal matching is accumulated and reported for the entire TANF Federal Grant by the Department of Social Services

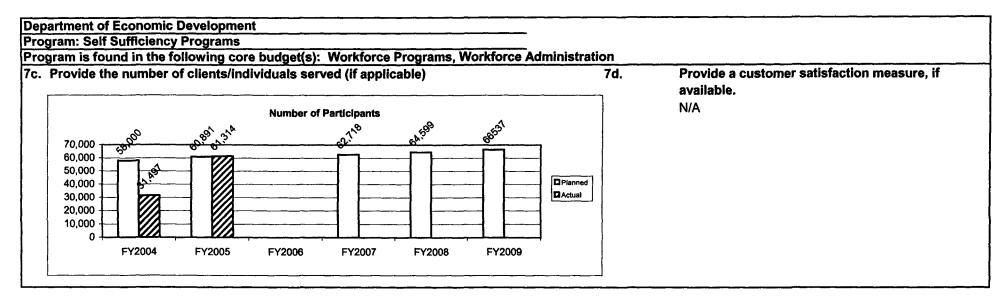
4. Is this a federally mandated program? If yes, please explain.

Yes, provision of Employment and Training Services to those TANF recipients who are required to participate is mandated. Executive Order 03-04 requires activities for those deemed 'employable and training ready' to be provided through the Division of Workforce Development.





### **Department of Economic Development** Program: Self Sufficiency Programs Program is found in the following core budget(s): Workforce Programs, Workforce Administration 6. What are the sources of the "Other " funds? Other Funds - Child Support Enforcement (0169) 7a. Provide an effectiveness measure. Self-Sufficiency Program Recipients that Entered Employment 25,000 20,000 15,000 □ Projected ☑ Actual 10,000 5,000 FY2004 FY2005 FY2006 FY2007 FY2008 FY2009 7b. Provide an efficiency measure. **Cost Per Participant** \$800.00 Projected \$600.00 2 Actual \$400.00 \$200.00 \$0.00 FY2004 FY2007 FY2008 FY2009 FY2005 FY2006



					RANK:	18	0	F 29		_			•
Department: E	conomic Deve	lopn	nent				Budget Unit	42390C	<del></del> -		<del></del>		<del> </del>
Division: Work				<del></del>			<b></b>			-			
DI Name: Incre					DI#1419013								
1. AMOUNT OF	F REQUEST				<del></del>								
		FY	2008 Budget	Request				F۱	/ 20	08 Governor's	Recommer	dation	
	GR		Federal	Other	Total			GR		Fed	Other	Total	
PS		0	0	0	0		PS	<del></del>	0	0	0	0	
EE		0	0	0	0		EE		0	0	0	0	
PSD			10,000,000	0	10,000,000		PSD		0	10,000,000	0	10,000,000	
TRF		0	0	0	. 0		TRF		0	0	0	0	
Total		0	10,000,000	0	10,000,000		Total		0	10,000,000	0	10,000,000	
FTE	0	.00	0.00	0.00	0.00		FTE		0.00	0.00	0.00	0.00	
Est. Fringe	T	0	0	0	0		Est. Fringe	<del></del>	0	0	0	0	
Note: Fringes b	udgeted in Hou	se B	ill 5 except for	certain fring	ges			s budgete	d in	House Bill 5 ex	cept for cer	tain fringes	
budgeted directi	y to MoDOT, H	ighw	ay Patrol, and	Conservation	on.		budgeted dire	ectly to M	oDO	T, Highway Pati	rol, and Cor	nservation.	
Other Funds:	CT CAN DE C	ATE/	CODIZED AS			·	Other Funds	:					
Z. THIS REQUE	SI CAN BE CA	41EC	JUNIZED AS:										
	New Legislation	n			!	New Progr	am			F	und Switch		
	Federal Mand	ate			X	Program E	xpansion			c	ost to Conti	nue	
	GR Pick-Up					Space Red	quest			E	quipment R	eplacement	
	Pay Plan				(	Other:							
3. WHY IS THIS						R ITEMS (	CHECKED IN #2	2. INCLU	DE .	THE FEDERAL	OR STATE	STATUTOR	Y OR
currently have \$ \$1,500,000 for	3101,033,155 in Career Advance ons. There are	grar emer seve	nts. Throughounts (Ca eral other gran	ut FY 08, well AA) as well t initiatives	e expect this to as intergovern that might bec	o continue nmental fu come availa	. We anticipate nds for reemplo able including N	we will re syment ser ational En	ceiv vice nerg	e a potential grass through the Mency Grants, Lifetc.	ant award in Iissouri Dep	the amount o artment of La	f bor and

1.4.	TT DECICIO	14 11 6141	
RANK:	18	OF	29

Department: Economic Development		Budget Unit	42390C		
Division: Workforce Development					
DI Name: Increase - Federal Appropriation	Di#1419013				

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

Potential amount to be received in addition to the current \$101,033,155 in existing grants is \$1,500,000 and approximately one-half million from DOLIR. There could potentially be another \$15,000,000 available through grant solicitations. Consequently, we believe grant awards received could potentially be between \$118,000,000 - \$125,000,000. Based on a 90% expenditure rate, our appropriation authority would need to be increased between \$6,953,266 - \$13,453,266 to accommodate spending levels ranging from \$106,000,000 - \$112,500,000.

5. BREAK DOWN THE REQUEST BY BU									
	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
Budget Object Class/Job Class	DOLLARS	FTE	<b>DOLLARS</b>	FTE	<b>DOLLARS</b>	FTE	<b>DOLLARS</b>	FTE	<b>DOLLARS</b>
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
	<del></del>						0		
Total EE	0		0		0		0		0
Drawnan Diatributions			40 000 000				40 000 000		
Program Distributions			10,000,000				10,000,000		
Total PSD	U		10,000,000		U		10,000,000		U
Transfers									
Total TRF								-	0
	· ·		U		· ·		•		•
Grand Total	0	0.0	10,000,000	0.0	0	0.0	10,000,000	0.0	0
							<del></del>		

RANK: 18 OF 29

Department: Economic Development				<b>Budget Unit</b>	42390C				
Division: Workforce Development									
DI Name: Increase - Federal Appropriation		DI#1419013	•						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0 0.0	
Total PS	0	0.0	0	0.0	0	0.0		0.0	
							0		
							0		
Total EE	0		0	,	0		0	•	0
Program Distributions Total PSD			10,000,000		0		10,000,000		0
Transfers Total TRF	0		0		0		0		0
Grand Total	0	0.0	10,000,000	0.0	0	0.0	10,000,000	0.0	0

		RANK:	18	OF	29	_
	ent: Economic Development Workforce Development		Bud	lget Unit	42390C	<del>-</del>
	Increase - Federal Appropriation	DI#1419013				
6. PERFO	DRMANCE MEASURES (If new decision item h	nas an associated	core, separat	ely identi	fy projected	performance with & without additional funding.)
6a.	Provide an effectiveness measure. N/A	¥			6b.	Provide an efficiency measure. N/A
6c.	Provide the number of clients/indiv	riduals served, if	applicable.		6d.	Provide a customer satisfaction measure, if available.
	N/A					N/A

	RANK: 1	0F 29	
Department: Economic Development		Budget Unit 42390C	
Division: Workforce Development			
DI Name: Increase - Federal Appropriation	DI#1419013		
7. STRATEGIES TO ACHIEVE THE PERFORMANCE	E MEASUREMENT TARG	ETS:	
N/A			

DECIS	NOIS	ITEM	DFT	ΔH
	31014		$\mathbf{\nu}$	

FY 2008 DEPT REQ FTE	FY 2008 GOV REC DOLLAR	FY 2008 GOV REC FTE
FTE	DOLLAR	FTE
0.00	10,000,000	0.00
0.00	10,000,000	0.00
0.00	\$10,000,000	0.00
\$0 0.00	\$0	0.00
0.00	\$10,000,000	0.00
\$0 0.00	\$0	0.00
0	000 0.00 000 0.00 \$0 0.00 000 0.00	000         0.00         10,000,000           000         0.00         \$10,000,000           \$0         0.00         \$0           000         0.00         \$10,000,000

# **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WORKFORCE AUTISM								
CORE								
PROGRAM-SPECIFIC								
GENERAL REVENUE	184,306	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL - PD	184,306	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL	184,306	0.00	200,000	0.00	200,000	0.00	200,000	0.00
GRAND TOTAL	\$184,306	0.00	\$200,000	0.00	\$200,000	0.00	\$200,000	0.00

### **CORE DECISION ITEM**

Department: Economic Development					Budget Unit	42385C			
Division: Workfo	rce Developmer	nt							
Core: Workforce	Autism								
1. CORE FINANC	IAL SUMMARY								
	FY	/ 2008 Budge	et Request			FY 2008	Governor's	Recommend	dation
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS <sup>*</sup>	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	200,000	0	0	200,000	PSD	200,000	0	0	200,000
TRF	0	0	0	0	TRF	0	0	0	0
Total	200,000	0	0	200,000	Total	200,000	0	0	200,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	ol	0
Note: Fringes bud	geted in House E	Bill 5 except fo	r certain fring	es	Note: Fringes	budgeted in H	louse Bill 5 e	xcept for certa	ain fringes
budgeted directly to	o MoDOT, Highw	ay Patrol, and	d Conservatio	n.	budgeted direc	ctly to MoDOT,	, Highway Pa	trol, and Con	servation.
Other Funds:					Other Funds:				
2 CORE DESCRI	PTION	······································		<del></del>		···.	<del> </del>		

#### 2. CORE DESCRIPTION

The Workforce Autistic Assessment Model project provides research and implementation funding for creation of an innovative model for persons with autism and related Asperger's Syndrome via a contract with a Southeast Missouri not-for-profit organization and Southeast Missouri State University that will concentrate on workforce transition skills and processes related to the maximization of "giftedness" within the autistic population.

## 3. PROGRAM LISTING (list programs included in this core funding)

Workforce Autism Project

### **CORE DECISION ITEM**

**Department: Economic Development** 

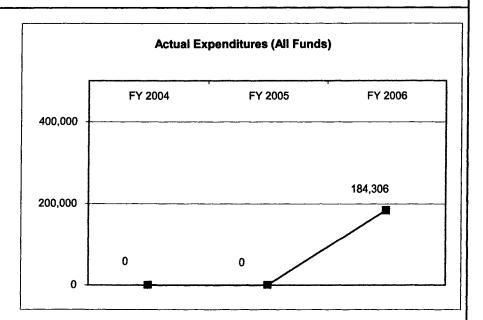
**Division: Workforce Development** 

Core: Workforce Autism

Budget Unit 42385C

## 4. FINANCIAL HISTORY

FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.			
0	0	200,000	0			
0	0	(6,000)	N/A			
0	0	194,000	N/A			
0	0	184,306	N/A			
0	0	9,694	N/A			
0	0	9,694	N/A			
0	0	. 0	N/A			
0	0	0	N/A			
(1)	(2)	(3)	(4)			
	0 0 0 0 0	Actual	Actual         Actual         Actual           0         0         200,000           0         0         (6,000)           0         0         194,000           0         0         184,306           0         0         9,694           0         0         0           0         0         0           0         0         0           0         0         0           0         0         0			



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) New project in FY06.
- (2) New project in FY06.
- (3) First year project received appropriation authority.
- (4) Second year project received appropriation authority.

# **CORE RECONCILIATION DETAIL**

# STATE

**WORKFORCE AUTISM** 

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Ex
TAFP AFTER VETOES							
	PD	0.00	200,000	0	0	200,000	)
	Total	0.00	200,000	0	0	200,000	<u> </u>
DEPARTMENT CORE REQUEST							=
	PD	0.00	200,000	0	0	200,000	)
	Total	0.00	200,000	0	0	200,000	5
GOVERNOR'S RECOMMENDED	CORE						•
	PD	0.00	200,000	0	0	200,000	)
	Total	0.00	200,000	0	0	200,000	- )

DEC	ISIO	M I	TEM	DE1	LIAT
			I I IWI	.,.	

						_		
3udget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
Budget Object Class	DOLLAR	FTE	FTE DOLLAR		DOLLAR	FTE	DOLLAR	FTE
NORKFORCE AUTISM								
CORE								
PROGRAM DISTRIBUTIONS	184,306	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL - PD	184,306	0.00	200,000	0.00	200,000	0.00	200,000	0.00
RAND TOTAL	\$184,306	0.00	\$200,000	0.00	\$200,000	0.00	\$200,000	0.00
GENERAL REVENUE	\$184,306	0.00	\$200,000	0.00	\$200,000	0.00	\$200,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

Depa	rtment:	<b>Economic</b>	Develo	pment

Program Name: Workforce Autism Project

Program is found in the following core budget(s): Workforce Autism

1. What does this program do?

This program provides research funding for creation of an innovative model for persons with autism concentrating on work force transition skills related to the maximization of giftedness within the autistic population.

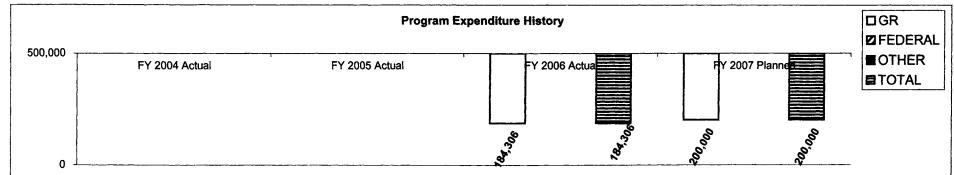
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
  H.B 7.097
- 3. Are there federal matching requirements? If yes, please explain.

None.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

N/A

Department: Economic Development

Program Name: Workforce Autism Project

Program is found in the following core budget(s): Workforce Autism

#### 7a. Provide an effectiveness measure.

Research will determine if there is any distinction between "High Functioning Autism" (HFA) and Asperger's Syndrome (AS), and whether the distinction would result in different vocational outcomes; and recommend testing tools to differentiate between HFA and AS.

Research will lead to the development of assessment tools to identify individuals with savant skills and talents, and assess whether their levels of social, communication, and daily-living skills are adequate (or could be raised to an adequate degree) to allow for independent living and employment.

### 7b. Provide an efficiency measure.

The research and development of a model to evaluate "High Functioning Autism" or Asperger's Syndrome-individuals for giftedness, savant skills and talents will identify individuals who can progress to the state of living and working independently with 80% accuracy.

### 7c. Provide the number of clients/individuals served, if applicable.

30 individuals will be trained (including customers, support staff, and employer representatives).

### 7d. Provide a customer satisfaction measure, if available.

80% of the participants will be satisfied with the employment they receive.

80% of participating employers will be satisfied with the program participants they employ.

# **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WOMEN'S COUNCIL								
CORE								
PERSONAL SERVICES DIV JOB DEVELOPMENT & TRAINING	45,185	0.90	52,000	1.00	52,000	1.00	52,000	1.00
TOTAL - PS	45,185	0.90	52,000	1.00	52,000	1.00	52,000	1.00
EXPENSE & EQUIPMENT DIV JOB DEVELOPMENT & TRAINING	16,473	0.00	16,502	0.00	16,502	0.00	16,502	0.00
TOTAL - EE	16,473	0.00	16,502	0.00	16,502	0.00	16,502	0.00
TOTAL	61,658	0.90	68,502	1.00	68,502	1.00	68,502	1.00
GENERAL STRUCTURE ADJUSTMENT - 000001	2							
PERSONAL SERVICES DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	1,560	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	1,560	0.00
TOTAL	0	0.00	0	0.00	0	0.00	1,560	0.00
GRAND TOTAL	\$61,658	0.90	\$68,502	1.00	\$68,502	1.00	\$70,062	1.00

**Department: Economic Development Budget Unit 42420C Division: Workforce Development** Core: Women's Council 1. CORE FINANCIAL SUMMARY **FY 2008 Budget Request** FY 2008 Governor's Recommendation GR Federal Other Total GR Fed Other Total PS 0 52,000 ō 52,000 PS 0 52.000 0 52,000 EE 0 16.502 0 16.502 EE 0 16.502 0 16.502 **PSD** 0 0 O **PSD** 0 0 0 0 TRF 0 0 **TRF** 0 0

68,502

1.00

0.00

Est. Fringe 0 25,459 0 25,459

Note: Fringes budgeted in House Bill 5 except for certain fringes

68,502

1.00

budgeted directly to MoDOT, Highway Patrol, and Conservation.

0.00

| Est. Fringe | 0 | 25,459 | 0 | 25,459 | Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

68.502

1.00

68,502

0.00

1.00

0

0.00

Other Funds:

Total

FTE

Other Funds:

Total

FTE

#### 2. CORE DESCRIPTION

The Missouri Women's Council was founded in 1985 by the State's 83rd General Assembly to identify and address issues affecting the economics and employment status of Missouri women. Per RSMo Chapter 186.016, the mission of the Missouri Women's Council is to promote and increase women's economic and employment opportunities through education and training programs to aid in and insure entry into the labor market; to promote occupational mobility of women workers in lower and middle levels of employment; to promote access to jobs with more skill and responsibility, especially at the managerial level by encouraging maternity protection, child care facilities, technical training, and health protection; to initiate programs to assist women in small business enterprises; to assure access of women to nontraditional skilled trades through greater participation in apprenticeship programs and vocational and technical training; to promote retraining programs and facilities for unemployed women especially in growth sectors; to apply for federal or private funds or grants available for such employment and training programs, business enterprise programs, studies, seminars, and conferences and to participate in already existing federally, state or privately funded programs with other state departments and/or divisions; to conduct programs, studies, seminars, and conferences in cooperation with federal, state, and local agencies in the following areas: educational needs and opportunities; displaced homemakers; credit; federal and state affecting the rights and responsibilities of women; and women owned business enterprises.

# 3. PROGRAM LISTING (list programs included in this core funding)

Women's Council, which provides the following:

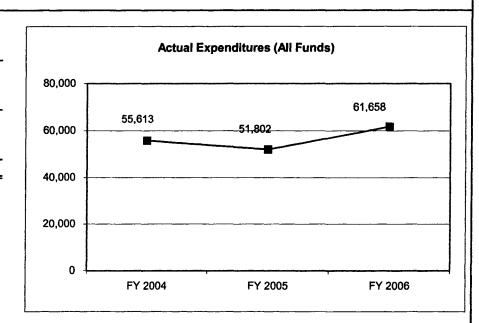
- retraining programs for unemployed women
- non-traditional skills training

Department: Economic Development
Division: Workforce Development
Core: Women's Council

Budget Unit 42420C

## 4. FINANCIAL HISTORY

	FY 2004	FY 2005	FY 2006	FY 2007
_	Actual	Actual	Actual	Current Yr.
opriation (All Funds)	59,213	60,311	66,502	68,502
Reverted (All Funds)	(1,777)	(1,086)	0	N/A
et Authority (All Funds)	57,436	59,225	66,502	N/A
al Expenditures (All Funds)	55,613	51,802	61,658	N/A
pended (All Funds)	1,823	7,423	4,844	N/A
spended, by Fund:				
eneral Revenue	1,823	221	0	N/A
ederal	0	7,202	4,844	N/A
ther	0	0	0	N/A
	(1)	(2)	(3)	(4)
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) Minimal E&E lapse.
- (2) Minimal PS and E&E lapse.
- (3) Minimal PS and E&E lapse.
- (4) Minimal PS and E&E lapse.

## **CORE RECONCILIATION DETAIL**

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			_

WOMEN'S COUNCIL

# 5. CORE RECONCILIATION DETAIL

	Budget								
	Class	FTE	GR	Fede	ral	Other		Total	
TAFP AFTER VETOES									
	PS	1.00		0 5	2,000	(	0	52,000	
	EE	0.00		0 1	6,502	:	0	16,502	
	Total	1.00		0 6	8,502	(	0	68,502	
DEPARTMENT CORE REQUEST				- · · -				· · ·-	
	PS	1.00		5	2,000	(	0	52,000	
	EE	0.00		0 1	6,502	(	0	16,502	
	Total	1.00		0 6	8,502		0	68,502	
GOVERNOR'S RECOMMENDED	CORE								
	PS	1.00		5 5	2,000	(	0	52,000	
	EE	0.00		) 1	6,502	(	)	16,502	
	Total	1.00		) 6	8,502		0	68,502	

# **DECISION ITEM DETAIL**

udget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
ecision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
VOMEN'S COUNCIL					<u> </u>			
ORE								
PRINCIPAL ASST BOARD/COMMISSON	45,185	0.90	52,000	1.00	52,000	1.00	52,000	1.00
TOTAL - PS	45,185	0.90	52,000	1.00	52,000	1.00	52,000	1.00
TRAVEL, IN-STATE	7,482	0.00	1,000	0.00	5,975	0.00	5,975	0.00
TRAVEL, OUT-OF-STATE	0	0.00	600	0.00	100	0.00	100	0.00
FUEL & UTILITIES	0	0.00	100	0.00	25	0.00	25	0.00
SUPPLIES	1,507	0.00	1,389	0.00	1,389	0.00	1,389	0.00
PROFESSIONAL DEVELOPMENT	50	0.00	1,000	0.00	500	0.00	500	0.00
COMMUNICATION SERV & SUPP	610	0.00	1,600	0.00	1,100	0.00	1,100	0.00
PROFESSIONAL SERVICES	6,000	0.00	902	0.00	4,402	0.00	4,402	0.00
JANITORIAL SERVICES	0	0.00	100	0.00	100	0.00	100	0.00
M&R SERVICES	164	0.00	687	0.00	387	0.00	387	0.00
OFFICE EQUIPMENT	10	0.00	491	0.00	291	0.00	291	0.00
OTHER EQUIPMENT	0	0.00	200	0.00	100	0.00	100	0.00
REAL PROPERTY RENTALS & LEASES	0	0.00	1,300	0.00	0	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	746	0.00	246	0.00	246	0.00
MISCELLANEOUS EXPENSES	650	0.00	6,342	0.00	1,842	0.00	1,842	0.00
REBILLABLE EXPENSES	0	0.00	45	0.00	45	0.00	45	0.00
TOTAL - EE	16,473	0.00	16,502	0.00	16,502	0.00	16,502	0.00
SRAND TOTAL	\$61,658	0.90	\$68,502	1.00	\$68,502	1.00	\$68,502	1.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$61,658	0.90	\$68,502	1.00	\$68,502	1.00	\$68,502	1.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

**Department: Economic Development** 

Program Name: Women's Council

Program is found in the following core budget(s): Women's Council

### 1. What does this program do?

The Council acts as an informational, referral and resource service provider for women in the state of Missouri. The services provided by the Council helps Missouri women achieve economic self-sufficiency by providing information to governmental programs, organizations and associations which provide education, training and leadership opportunities as well as partnering with other agencies to promote awareness of women's health related issues. The Women's Council provides information through several resource documents including the Self Sufficiency Standard Plan, the Women's Resource Guide and Fact Sheets that are available in both print version and can be downloaded from the Women's Council web site. In addition, the Women's Council provides information by acting as a telephone and email conduit and by providing historical data on the input women have had on the state of Missouri through the Missouri Women's Council History Exhibit and raising awareness of breast cancer by promoting the Breast Cancer Awareness License plate.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

The Missouri Women's Council is created by state statute, Sections 186.005 - 186.019 RSMo.

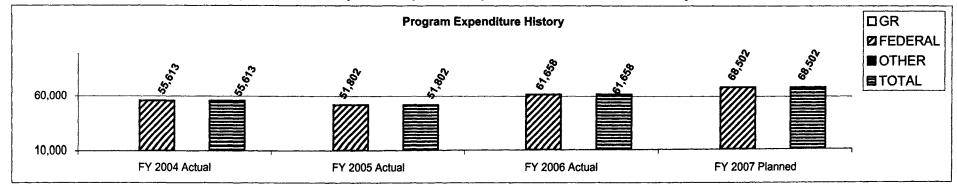
3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

N/A

Department: Economic Development

Program Name: Women's Council

Program is found in the following core budget(s): Women's Council

#### 7a. Provide an effectiveness measure.

TBD - Due to new leadership in the Executive Director position, as well as the Chair of Women's Council, measures are in the process of being refined and developed. Information for FY05 actual, FY06, FY07 and FY08 projected is currently unavailable.

Under development - measures under consideration include the following:

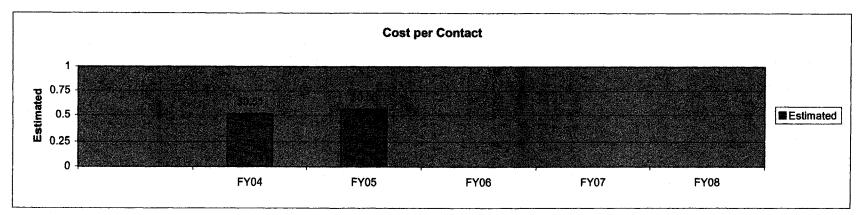
The women who contact the Missouri Women's Council will gain the assistance needed to help them obtain their economic goals.

Women who contact the Missouri Women's Council will be able to start a business as a result of the information we provide.

More Missourians will contact our state web site than last year.

## 7b. Provide an efficiency measure.

What is the cost per contact?



<sup>\*\*</sup>Information for FY 2004 and FY 2005 provided by a previous Executive Director.

Due to new leadership in the Executive Director position as well as the Chair of the Women's Council, measures are in the process of being refined and developed. Information for FY-06 actual, FY-07 and FY08 projected is currently unavailable.

Department: E	nomic Development
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Program Name: Women's Council

Program is found in the following core budget(s): Women's Council

7c. Provide the number of clients/individuals served, if applicable.

	FY04		FY05		FY06		FY07	FY08	FY09
j	Estimated	Actual	Estimated	Actual	Estimated	Actual	Projected	Projected	Projected
Telephone and e-mail	N/A	1,210	N/A	960	N/A		TBD	TBD	TBD
Web site	N/A	100,025	N/A	120,862	N/A	· <u>- · · · · · · · · · · · · · · · · · ·</u>	TBD	TBD	TBD
Conferences & outreach	N/A	6,985	N/A	TBD	N/A		TBD	TBD	TBD
Total	N/A	108,220	N/A	TBD	N/A		TBD	TBD	TBD

<sup>\*\*</sup>Information for FY2004 and FY2005 provided by a previous Executive Director.

TBD - Due to new leadership in the Executive Director position as well as the Chair of the Women's Council, measures are in the process of being refined and developed. Information for FY06 actual, FY07, FY08 and FY09 projected is currently unavailable.

7d. Provide a customer satisfaction measure, if available. N/A

<b>DECISION</b>	ITEM	SUMMA	ARY
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Budget Unit								
Decision Item	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SPECIAL EMP SECURITY FUND								
CORE								
EXPENSE & EQUIPMENT SPECIAL EMPLOYMENT SECURITY	215,759	0.00	216.000	0.00	216.000	0.00	216,000	0.00
TOTAL - EE	215,759	0.00	216,000	0.00	216,000	0.00	216,000	0.00
TOTAL	215,759	0.00	216,000	0.00	216,000	0.00	216,000	0.00
GRAND TOTAL	\$215,759	0.00	\$216,000	0.00	\$216,000	0.00	\$216,000	0.00

Department: Econ Division: Workford					Budget Unit 4	2440C			
Core: Special Emp									
1. CORE FINANCIA	AL SUMMARY								
	FY	2008 Budge	et Request			FY 2008	Governor's	Recommend	dation
Į	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	216,000	216,000	EE	0	0	216,000	216,000
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0_	TRF	0	0	0	0
Total	0	0	216,000	216,000	Total	0	0	216,000	216,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0		0
Note: Fringes budge					Note: Fringes I	budgeted in H	ouse Bill 5 ex	cept for certa	ain fringes
budgeted directly to	MoDOT, Highwa	зу Patrol, and	I Conservatio	<u>n.</u>	budgeted direct	tly to MoDOT,	Highway Pa	trol, and Con	servation.
Other Funds: S	Special Employme	ent Security F	Funds (0949)		Other Funds: S	pecial Employ	yment Securi	ty Funds (094	49)
2. CORE DESCRIPT	TION						<u>,</u>		
The Division of Man	16 5								

The Division of Workforce Development administers a portion of the Special Employment Security Fund. These funds, with statutory restrictions, may be used for renovation of buildings and the purchase, lease, or rental or office space for use by the division.

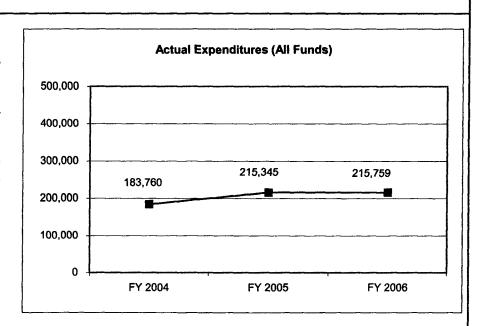
# 3. PROGRAM LISTING (list programs included in this core funding) Special Employment Security

Department: Economic Development
Division: Workforce Development
Core: Special Employment Security

Budget Unit 42440C

## 4. FINANCIAL HISTORY

	FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.
Appropriation (All Funds)	216,000	216,000	216,000	216,000
Less Reverted (All Funds)	210,000	210,000	210,000	210,000 N/A
Budget Authority (All Funds)	216,000	216,000	216,000	N/A
Actual Expenditures (All Funds)	183,760	215,345	215,759	N/A
Unexpended (All Funds)	32,240	655	241	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	32,240	655	241	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

# NOTES:

## **CORE RECONCILIATION DETAIL**

## STATE

# SPECIAL EMP SECURITY FUND

## 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR		Federal	Other	Total	
TAFP AFTER VETOES			<u> </u>		i euciai	- Cuiei	- I Otal	
	EE	0.00		0	0	216,000	216,000	
	Total	0.00		0	0	216,000	216,000	
DEPARTMENT CORE REQUEST								•
	EE	0.00		0	0	216,000	216,000	
	Total	0.00		0	0	216,000	216,000	
GOVERNOR'S RECOMMENDED	CORE							
	EE	0.00		0	0	216,000	216,000	
	Total	0.00		0	0	216,000	216,000	

# **DECISION ITEM DETAIL**

						_		
Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SPECIAL EMP SECURITY FUND								
CORE								
COMMUNICATION SERV & SUPP	112,132	0.00	0	0.00	0	0.00	0	0.00
PROFESSIONAL SERVICES	6,365	0.00	100	0.00	100	0.00	100	0.00
OTHER EQUIPMENT	47,480	0.00	0	0.00	0	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	105,800	0.00	105,800	0.00	105,800	0.00
REAL PROPERTY RENTALS & LEASES	49,782	0.00	110,100	0.00	110,100	0.00	110,100	0.00
TOTAL - EE	215,759	0.00	216,000	0.00	216,000	0.00	216,000	0.00
GRAND TOTAL	\$215,759	0.00	\$216,000	0.00	\$216,000	0.00	\$216,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$215,759	0.00	\$216,000	0.00	\$216,000	0.00	\$216,000	0.00

Department: Economic Development

**Program Name: Special Employment Security** 

Program is found in the following core budget(s): Special Employment Security

## 1. What does this program do?

This funds the activities of the Division related to allowable expenditures as described in Section 288.310, including but not limited to, acquiring suitable office space for the Division by purchase, lease, contract or any other manner including purchase of land, erection of buildings, repair of buildings, or assistance in financing the construction of any buildings for the Division's use.

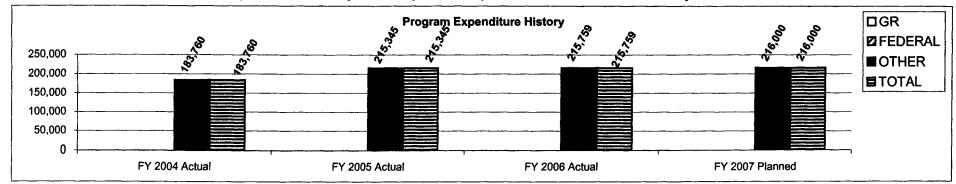
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) Section 288.310, RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Special Employment Security Fund (0949)

	artment: Economic Development
	gram Name: Special Employment Security
Proç	gram is found in the following core budget(s): Special Employment Security
7a.	Provide an effectiveness measure.  The funding for this program supports the buildings that contain the workforce and self sufficiency programs staff. Please refer to the appropriate program description forms behind the Workforce Administration and Workforce Program cores.
7b.	Provide an efficiency measure.  The funding for this program supports the buildings that contain the workforce and self sufficiency programs staff. Please refer to the appropriate program description forms behind the Workforce Administration and Workforce Program cores.
7c.	Provide the number of clients/individuals served, if applicable.  The funding for this program supports the buildings that contain the workforce and self sufficiency programs staff. Please refer to the appropriate program description forms behind the Workforce Administration and Workforce Program cores.
7d.	Provide a customer satisfaction measure, if available. N/A

# **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
GUARD AT HOME TRANSFER								
CORE								
FUND TRANSFERS		_					250 000	
DED-FED & OTHER		0.00	350,000	0.00	350,000	0.00	350,000	0.00
TOTAL - TRF		0.00	350,000	0.00	350,000	0.00	350,000	0.00
TOTAL		0.00	350,000	0.00	350,000	0.00	350,000	0.00
GRAND TOTAL	\$	60 0.00	\$350,000	0.00	\$350,000	0.00	\$350,000	0.00

	epartment: Economic Development ivision: Workforce Development ore: Guard at Home Transfer					2381C			-
Core: Guard at H	lome Transfer								
1. CORE FINANC	CIAL SUMMARY					·····			
	FY	/ 2008 Budge	t Request			FY 2008	Governor's	Recommend	iation
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF		350,000	0	350,000	TRF	0	350,000	0	350,000
Total	0	350,000	0	350,000	Total _	0	350,000	0	350,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes bud	lgeted in House E	3ill 5 except fo	r certain fringe	98	Note: Fringes	budgeted in F	louse Bill 5 e	xcept for certa	ain fringes
budgeted directly t	to MoDOT, Highw	ay Patrol, and	l Conservatio	n.	budgeted direct	tly to MoDOT	, Highway Pa	trol, and Con	servation.
Other Funds:					Other Funds:				
2. CORE DESCRI	PTION					<del></del>			

The "Guard At Home" Program provides assistance to the spouse of an active duty national guard or reserve component service member reservist to address immediate needs and employment in an attempt to keep the family from falling into poverty while the primary income earner is on active duty; and to assist returning National Guard troops with finding work in situations where an individual needs to rebuild business clientele or where an individual's job has been eliminated while such individual was deployed.

# 3. PROGRAM LISTING (list programs included in this core funding)

Guard at Home Program

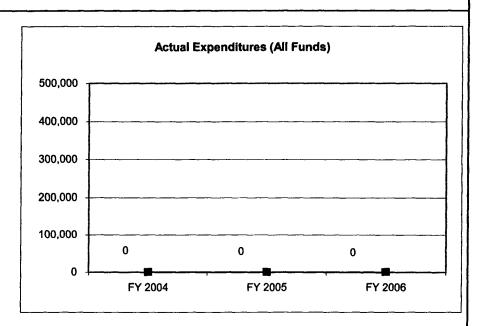
Department: Economic Development
Division: Workforce Development

Budget Unit 42381C

Core: Guard at Home Transfer

## 4. FINANCIAL HISTORY

	FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.
Appropriation (All Funds)	0	0	0	350,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	0	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
				(1)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

(1) This is a new program. The first year of funding is FY07.

# **CORE RECONCILIATION DETAIL**

# STATE

**GUARD AT HOME TRANSFER** 

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR		Federal	Other		Total	ŧ
TAFP AFTER VETOES									
	TRF	0.00		0	350,000	0	:	350,000	
	Total	0.00		0	350,000	0		350,000	
DEPARTMENT CORE REQUEST									
	TRF	0.00		0	350,000	0		350,000	
	Total	0.00		0	350,000	0		350,000	
GOVERNOR'S RECOMMENDED	CORE								
	TRF	0.00		0	350,000	0		350,000	
	Total	0.00		0	350,000	0		350,000	

DECIS	IAN	ITEM	DET	A II
DECIO		1 1 E IVI	DE I	AIL

						_		
Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
GUARD AT HOME TRANSFER	. <u></u>							
CORE								
FUND TRANSFERS	0	0.00	350,000	0.00	350,000	0.00	350,000	0.00
TOTAL - TRF	0	0.00	350,000	0.00	350,000	0.00	350,000	0.00
GRAND TOTAL	\$0	0.00	\$350,000	0.00	\$350,000	0.00	\$350,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$350,000	0.00	\$350,000	0.00	\$350,000	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

Department: Economic Development

Program Name: Guard at Home

Program is found in the following core budget(s): Guard at Home

1. What does this program do?

This program provides Dislocated Worker services to eligible spouses of National Guard and Reserve members called to active duty and connects them with additional local services to assist with financial needs.

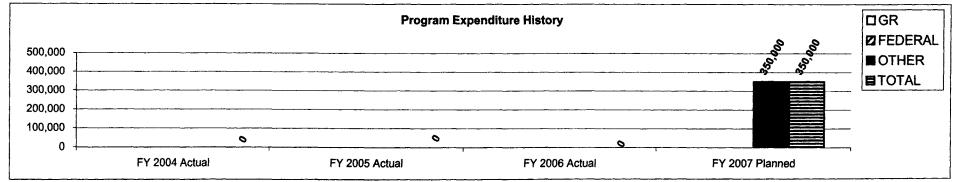
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
  House Bill 1787
- 3. Are there federal matching requirements? If yes, please explain.

None

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Local match from non-federal funds to provide financial assistance.

	artment: Economic Development
	gram Name: Guard at Home
ro	gram is found in the following core budget(s): Guard at Home
7a.	Provide an effectiveness measure.  * The division will track Guard at Home participants throughout the year to determine numbers served.  * As the year progresses, Outcomes for this specific population will be tracked, as well.
7b.	Provide an efficiency measure.  * The Division will compare numbers served by Region to determine if the allocation methodology was the most efficient distribution of funds based on the population accessing services by region.
7c.	Provide the number of clients/individuals served, if applicable. TBD
d.	Provide a customer satisfaction measure, if available.  * N/A - Customers of the Guard at Home program will be included in the "randomly selected" pool of Workforce Investment Act participants surveyed, but will not be identified separately.

# **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MISSOURI JOB DEVELOPMENT								· · · · · · · · · · · · · · · · · · ·
CORE								
EXPENSE & EQUIPMENT GENERAL REVENUE	1,242	0.00	0	0.00	0	0.00	0	0.00
MISSOURI JOB DEVELOPMENT FUND	0	0.00	100,000	0.00	100,000	0.00	100,000	0.00
TOTAL - EE	1,242	0.00	100,000	0.00	100,000	0.00	100,000	0.00
PROGRAM-SPECIFIC GENERAL REVENUE MISSOURI JOB DEVELOPMENT FUND	241,258 6,984,306	0.00 0.00	0 7,483,104	0.00 0.00	0 7,483,104	0.00 0.00	0 7,483,104	0.00 0.00
TOTAL - PD	7,225,564	0.00	7,483,104	0.00	7,483,104	0.00	7,483,104	0.00
TOTAL	7,226,806	0.00	7,583,104	0.00	7,583,104	0.00	7,583,104	0.00
MJDF increase - 1419032 PROGRAM-SPECIFIC								
MISSOURI JOB DEVELOPMENT FUND	0	0.00	0	0.00	3,500,000	0.00	3,500,000	0.00
TOTAL - PD	0	0.00	0	0.00	3,500,000	0.00	3,500,000	0.00
TOTAL	0	0.00	0	0.00	3,500,000	0.00	3,500,000	0.00
GRAND TOTAL	\$7,226,806	0.00	\$7,583,104	0.00	\$11,083,104	0.00	\$11,083,104	0.00

ivision: Busin	onomic Developn ess and Commun Job Development	ity Services			Budget Unit <u>4</u>				
. CORE FINAN	CIAL SUMMARY						<u> </u>		
	FY GR	2008 Budg Federal	et Request Other	Total		FY 2008 GR	Governor's Fed	Recommen Other	dation Total
PS	0	nederal 0	Otilei	0	PS -	0	neu n	Other	0
E	0	Ö	100,000	100,000	EE	Ö	0	100,000	100,000
PSD	0	0	7,483,104	7,483,104	PSD	Ō	0	7,483,104	7,483,104
RF	0	0	0	0	TRF	0	0	0	0
Total	0	0	7,583,104	7,583,104 E	Total	0	0	7,583,104	7,583,104 E
TE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0]	0
	dgeted in House B to MoDOT, Highwa				Note: Fringes l budgeted direct	_		•	_

Other Funds: Missouri Job Development Fund (0600) (Requires a

Notes: Requires a GR transfer.

An "E" is requested on \$7,583,104 Other Funds.

Other Funds: Missouri Job Development Fund (0600)

Notes: Requires a GR transfer.

An "E" is requested on \$7,583,104 Other Funds.

## 2. CORE DESCRIPTION

The Missouri Job Development Fund provides training funds to eligible businesses to train workers. This helps Missouri businesses have a productive, highly trained workforce. Assistance is available for workers in newly created jobs, but the bulk of the funds is used to retrain or upgrade the skills of existing workers due to changing technology. This is a valuable retention tool and helps to keep jobs in the state.

## 3. PROGRAM LISTING (list programs included in this core funding)

The Missouri Job Development Fund

**Department: Economic Development** 

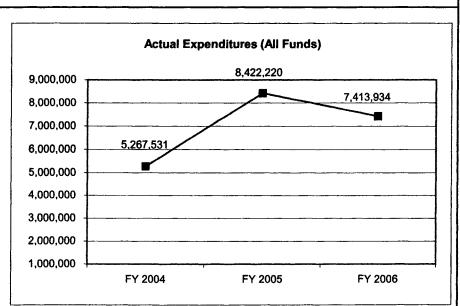
Division: Business and Community Services

Core: Missouri Job Development Fund

## Budget Unit 42120C

#### 4. FINANCIAL HISTORY

	FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.
Appropriation (All Funds)	8,783,104	8,583,104	7,833,104	7,583,104 E
Less Reverted (All Funds)	0	_ 0	0	N/A
Budget Authority (All Funds)	8,783,104	8,583,104	7,833,104	N/A
Actual Expenditures (All Funds)	5,267,531	8,422,220	7,413,934	N/A
Unexpended (All Funds)	3,515,573	160,884	419,170	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

#### NOTES:

- (1) \$265,422 was withheld from the GR transfer that provides funds for MJDF. This is reflected in the 'unexpended' amount. The lapse was caused by bills being submitted in July (current fiscal year) for training taking place through June 30 (prior fiscal year). The payment documents are not processed until mid-July with those bills being reflected in the current fiscal period rather than the prior fiscal year.
- (2) \$357,518 was withheld from the GR transfer that provides funds for MJDF. This is reflected in the 'unexpended' amount. The remaining lapse in unspent funds is caused by late bills submitted in July for training taking place through June 30. The payment documents are not processed until mid-July with those bills being reflected in the current fiscal period rather than the prior fiscal year.
- (3) Lapse in unspent funds is caused by late bills submitted in July for training taking place through June 30. The payment documents are not processed until mid-July with those bills being reflected in the current fiscal period rather than the prior fiscal year.
- (4) An "E" is requested on \$7,583,104 Other funds to allow for processing of late bills received in July for training taking place through June 30. Therefore, we need access to the remaining unspent funds in July, and without re-appropriation authority, we can only do that through an estimated appropriation.

# **CORE RECONCILIATION DETAIL**

# STATE

MISSOURI JOB DEVELOPMENT

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Feder	al	Other	Total	E
TAFP AFTER VETOES								Ξ
	EE	0.00	(	)	0	100,000	100,000	
	_PD_	0.00	(	)	0	7,483,104	7,483,104	
	Total	0.00		)	0	7,583,104	7,583,104	
DEPARTMENT CORE REQUEST								-
	EE	0.00	(	)	0	100,000	100,000	
	PD	0.00	(	)	0	7,483,104	7,483,104	
	Total	0.00	(	)	0	7,583,104	7,583,104	•
GOVERNOR'S RECOMMENDED	CORE							
	EE	0.00	(	)	0	100,000	100,000	
	PD	0.00	(	)	0	7,483,104	7,483,104	
	Total	0.00	(	)	0	7,583,104	7,583,104	•

DECISION ITEM DETAIL
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						_		
Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MISSOURI JOB DEVELOPMENT								
CORE								
TRAVEL, IN-STATE	1,193	0.00	0	0.00	0	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	100,000	0.00	100,000	0.00	100,000	0.00
MISCELLANEOUS EXPENSES	49	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	1,242	0.00	100,000	0.00	100,000	0.00	100,000	0.00
PROGRAM DISTRIBUTIONS	7,225,564	0.00	7,483,104	0.00	7,483,104	0.00	7,483,104	0.00
TOTAL - PD	7,225,564	0.00	7,483,104	0.00	7,483,104	0.00	7,483,104	0.00
GRAND TOTAL	\$7,226,806	0.00	\$7,583,104	0.00	\$7,583,104	0.00	\$7,583,104	0.00
GENERAL REVENUE	\$242,500	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$6,984,306	0.00	\$7,583,104	0.00	\$7,583,104	0.00	\$7,583,104	0.00

Department: Economic Development

Program Name: Missouri Job Development Fund

Program is found in the following core budget(s): Missouri Job Development Fund

## 1. What does this program do?

The MJDF Program provides training assistance to eligible businesses to retrain workers in existing jobs or train workers in newly created jobs. This training assistance ensures businesses viability and success in the new economy. The funds allow businesses to do training that results in upgrading the skills of their workers. A skilled workforce is essential for the creating of jobs, as well as the retention of jobs in the state.

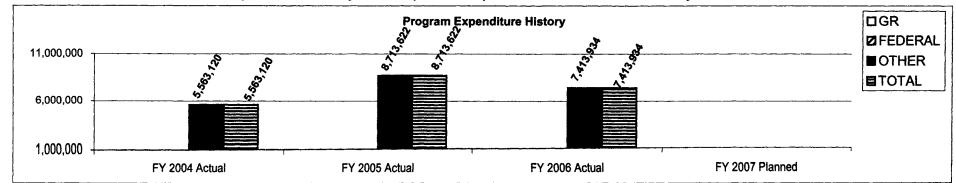
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) 620.470, RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

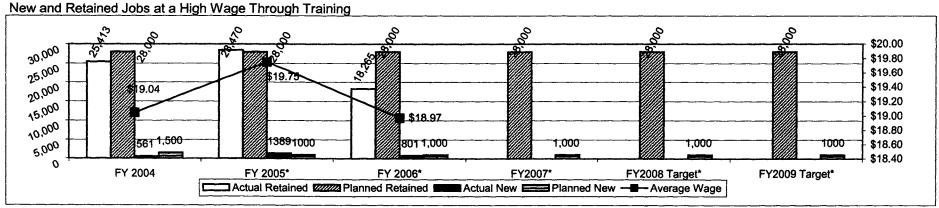
N/A

Department: Economic Development

Program Name: Missouri Job Development Fund

Program is found in the following core budget(s): Missouri Job Development Fund

#### 7a. Provide an effectiveness measure.



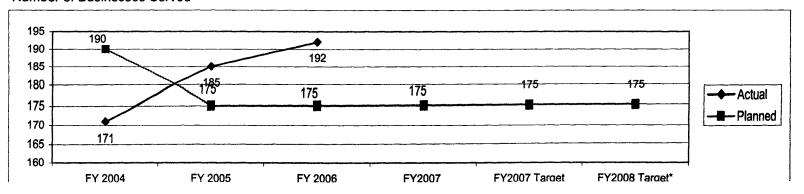
<sup>\*</sup> In recent years, the Missouri Job Development Fund has become primarily an incumbent worker training program; the Community College New Jobs Training Program trains workers in newly created jobs.

## 7b. Provide an efficiency measure.

	FY20	004	FY2	005	FY20	06	FY2007	FY2008	FY2009
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Target	Target
Average cost to train a worker	\$400	\$357	\$400	\$275	\$400	\$399	\$400	\$400	\$400

# 7c. Provide the number of clients/individuals served, if applicable.

Number of Businesses Served



Department: Economic Development

Program Name: Missouri Job Development Fund

Program is found in the following core budget(s): Missouri Job Development Fund

FY 2004

FY 2005

FY 2006 FY2007

FY2007 Target

FY2008 Target\*

7d. Provide a customer satisfaction measure, if available.

**Overall Program Satisfaction:** 

Percent of participating companies in DED's Customized Training Program (MJDF) rating the program good or excellent:

FY:	2003	FY	2004	FY 2	2005	FY 2006	FY 2007	FY 2008
 Proj	Actual	Proj	Actual	Proj	Actual	Estimated	Targeted	Targeted
N/A	95%	N/A	92%	95%	96%	not avail.	95%	95%

## **NEW DECISION ITEM**

RANK: \_\_\_\_15\_\_\_

OF

	conomic Developm				Budget Unit 4	2120C	- · · · · · · ·		
	ness and Communit								
DI Name MO Jo	ob Development Fur	d Increase	<u> </u>	DI#1419032					
1. AMOUNT O	F REQUEST			·					<del></del>
		008 Budge	t Request	<del> · ·</del>	*** *** *** *** *** *** *** *** *** **	FY 2008	Governor's	Recommen	dation
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS -	0	0	0	0
Ē	0	0	0	Ö	EE	Ō	Ö	0	Ō
SD	0	0	3,500,000	3,500,000	PSD	0	0	3,500,000	3,500,000
RF	0	0	0	0	TRF	0	0	0	0
<b>Total</b>	0	0	3,500,000	3,500,000	Total	0	0	3,500,000	3,500,000
TE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
st. Fringe	01	0 1	0 1	0	Est. Fringe	0	0	01	0
	oudgeted in House Bill	5 except fo	or certain fring		Note: Fringes b	udgeted in Ho	ouse Bill 5 e	xcept for cert	ain fringes
-	ly to MoDOT, Highway	•	_		budgeted directly	•		•	- 1
Other Funds:	Missouri Job Developr	nent Fund (0	0600)		Other Funds: Mi	issouri Job De	velopment F	und (0600)	
. THIS REQUE	ST CAN BE CATEG	ORIZED AS	<del></del>			· · · · · · · · · · · · · · · · · · ·		<del></del>	<del></del>
	New Legislation			Ne	w Program			Fund Switch	
	Federal Mandate		-		ogram Expansion Cost to Continue				
	GR Pick-Up		-		ace Request	Equipment Replacement			
Pay Plan			Ot			_qа.р.попст	placomon		
	Pav Plan			1 11					

This funding increase will give the Department the additional resources needed to attract and retain jobs in the State and assist Missouri businesses by developing a

skilled workforce.

#### **NEW DECISION ITEM**

RANK:	15	OF	29

Department: Economic Development		Budget Unit 42120C
Division: Business and Community Services		
DI Name MO Job Development Fund Increase	DI#1419032	

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

This funding request requires a general revenue transfer to the Missouri Job Development Fund (0600).

	Dept Req	Dept Req	Dept Req	Dept Req	Dept Red				
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Tim
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLAR
							0	0.0	
				····			0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	
							0		
							0		
							0		
Total EE	0		0	•	0	•	0	·	
Program Distributions	0				3,500,000		3,500,000		
Total PSD	0		0	•	3,500,000	•	3,500,000	•	
Transfers									
Total TRF	0		0	•	0	•	0	•	
Grand Total		0.0	0	0.0	3,500,000	0.0	3,500,000	0.0	

# **NEW DECISION ITEM**

RANK: 15 OF 29

Department: Economic Development				<b>Budget Unit</b>	42120C				
<b>Division: Business and Community Services</b>									
DI Name MO Job Development Fund Increase		DI#1419032							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
				···············			0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	(
							0		
Total EE		•	0				0 0 0	-	
Program Distributions			J		3,500,000		3,500,000		`
Total PSD	0	•	0	•	3,500,000	•	3,500,000	-	0
Transfers Total TRF	0	-	0		0		0	-	0
Grand Total	0	0.0	0	0.0	3,500,000	0.0	3,500,000	0.0	0
<u> </u>		0.0		0.0		0.0		0.0	

		RANK:	15	OF	29	<del>_</del>
Division: Bus	Economic Development iness and Community Services ob Development Fund Increase	DI#1419032	Buc	lget Unit	42120C	_
6. PERFORMA	ANCE MEASURES (If new decision item ha	s an associated	core, separat	ely identi	y projected	performance with & without additional funding.)
6a.	Provide an effectiveness measure. N/A				6b.	Provide an efficiency measure. N/A
0-	Duranida Alexanous harra fall and finally la					
6c.	Provide the number of clients/individ	iuais served, it	аррисавіе.		6d.	Provide a customer satisfaction measure, if available.  N/A
	14/7					

	*****	D=0.0.0.1				
	RANK:	15	OF	29		
Department: Economic Development		Bu	dget Unit 421	120C	· · · · · · · · · · · · · · · · · · ·	
Division: Business and Community Services						
DI Name MO Job Development Fund Increase	DI#1419032					
7. STRATEGIES TO ACHIEVE THE PERFORMANCE	MEASUREMENT TA	RGETS:		<del></del> _		
N/A						

# **DECISION ITEM DETAIL**

FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008	
ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC DOLLAR	GOV REC	
DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE		FTE	
0	0.00	0	0.00	3,500,000	0.00	3,500,000	0.00	
0	0.00	0	0.00	3,500,000	0.00	3,500,000	0.00	
\$0	0.00	\$0	0.00	\$3,500,000	0.00	\$3,500,000	0.00	
\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00	
\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00	
\$0	0.00	\$0	0.00	\$3,500,000	0.00	\$3,500,000	0.00	
	ACTUAL DOLLAR  0 0 \$0 \$0 \$0	ACTUAL FTE  0 0.00 0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00	ACTUAL BUDGET DOLLAR  0 0.00 0 0 0.00 0 \$0 0.00 \$0 \$0 0.00 \$0 \$0 0.00 \$0 \$0 0.00 \$0	ACTUAL BUDGET DOLLAR FTE  0 0.00 0 0.00 0 0.00 0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00	ACTUAL DOLLAR FTE DOLLAR BUDGET FTE DOLLAR  0 0.00 0 0.00 3,500,000 0 0.00 0 0.00 3,500,000 \$0 0.00 \$0 0.00 \$3,500,000 \$0 0.00 \$0 0.00 \$3,500,000 \$0 0.00 \$0 0.00 \$0 \$0 0.00 \$0 0.00 \$0	ACTUAL DOLLAR BUDGET BUDGET DEPT REQ DEPT REQ DOLLAR FTE  0 0.00 0 0.00 3,500,000 0.00 0 0.00 0 0.00 3,500,000 0.00 \$0 0.00 \$0 0.00 \$3,500,000 0.00 \$0 0.00 \$0 0.00 \$3,500,000 0.00 \$0 0.00 \$0 0.00 \$3,500,000 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00	ACTUAL DOLLAR FTE DOLLAR BUDGET DEPT REQ DEPT REQ DOLLAR  0 0.00 0 0.00 3,500,000 0.00 3,500,000 0 0.00 0 0.00 3,500,000 0.00 3,500,000 \$0 0.00 \$0 0.00 \$3,500,000 0.00 \$3,500,000 \$0 0.00 \$0 0.00 \$3,500,000 0.00 \$3,500,000 \$0 0.00 \$0 0.00 \$3,500,000 0.00 \$3,500,000 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 \$0 0.00 \$0 0.00 \$0 0.00 \$0 0.00 \$0 \$0 0.00 \$0 0.00 \$0 0.00 \$0 \$0 0.00 \$0 0.00 \$0 0.00 \$0	

# **DECISION ITEM SUMMARY**

	<del> </del>	<del></del>						
Budget Unit Decision Item Budget Object Summary	FY 2006 ACTUAL	FY 2006 ACTUAL	FY 2007 BUDGET	FY 2007 BUDGET	FY 2008 DEPT REQ	FY 2008 DEPT REQ	FY 2008 GOV REC	FY 2008 GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO JOB DEVELOP FUND-TRANSFER							<del>= .</del>	
CORE								
FUND TRANSFERS								
GENERAL REVENUE	7,356,421	0.00	7,583,939	0.00	7,583,939	0.00	7,583,939	0.00
TOTAL - TRF	7,356,421	0.00	7,583,939	0.00	7,583,939	0.00	7,583,939	0.00
TOTAL	7,356,421	0.00	7,583,939	0.00	7,583,939	0.00	7,583,939	0.00
MDJF Funding Increase Trnsfr - 1419012								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	3,500,000	0.00	3,500,000	0.00
TOTAL - TRF	0	0.00	0	0.00	3,500,000	0.00	3,500,000	0.00
TOTAL	0	0.00	0	0.00	3,500,000	0.00	3,500,000	0.00
GRAND TOTAL	\$7,356,421	0.00	\$7,583,939	0.00	\$11,083,939	0.00	\$11,083,939	0.00

	conomic Developr				Budget Unit	42130C				
	ness and Commun									
Core: MO Job	Development Fund	d Transfer								
4 CODE FINAN	SOLAL CUMMARY					<del></del>				
1. CUKE FINAN	NCIAL SUMMARY									
	FY	/ 2008 Budge	t Request		FY 2008 Governor's Recommendation					
	GR	Federal	Other	Total		GR_	Fed	Other	Total	
PS	0	0	0	0	PS	0	0	0	0	
EE	0	0	0	0	EE	0	0	0	0	
PSD	0	0	0	0	PSD	0	0	0	0	
TRF	7,583,939	0	0	7,583,939	TRF	7,583,939	0	0	7,583,939	
Total	7,583,939	0	0	7,583,939	Total	7,583,939	0	0	7,583,939	
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00	
Est. Fringe	1 01	0	0	0	Est. Fringe	T 0	0	0	0	
	udgeted in House B	ill 5 except for	r certain fring	jes		s budgeted in H	louse Bill 5 ex	cept for cer	tain fringes	
budgeted directly	y to MoDOT, Highw	ay Patrol, and	l Conservatio	n.	budgeted dire	ectly to MoDOT,	Highway Pat	trol, and Cor	nservation.	
Other Funds:					Other Funds:					
Notes:	Requires GR tran	nsfer to the Mi	issouri Job D	evelopment	Notes:	Requires a GR	transfer to th	ne Missouri J	Job	
	Fund (0600)					Development F				
			N				(			
2. CORE DESC	RIPTION									

This General Revenue transfer funds the Missouri Job Development Fund that provides training funds to eligible businesses to train workers. This helps Missouri businesses have a productive, highly trained workforce. Assistance is available for workers in newly created jobs, but the bulk of the funds is used to retrain or upgrade the skills of existing workers due to changing technology to keep the jobs in the state.

## 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Job Development Fund

**Department: Economic Development** 

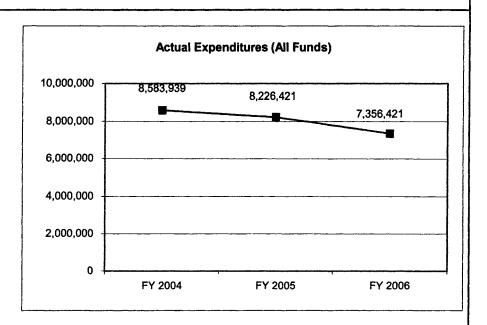
Division: Business and Community Services

Core: MO Job Development Fund Transfer

## Budget Unit 42130C

## 4. FINANCIAL HISTORY

	FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.
Appropriation (All Funds)	8,849,422	8,583,939	7,583,939	7,583,939
Less Reverted (All Funds)	(265,483)	(357,518)	(227,518)	N/A
Budget Authority (All Funds)	8,583,939	8,226,421	7,356,421	N/A
Actual Expenditures (All Funds)	8,583,939	8,226,421	7,356,421	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

(1)

(2)

(3)

(4) Requires a GR transfer of \$7,583,104 from GR to the MO Job Development Fund.

## STATE

## MO JOB DEVELOP FUND-TRANSFER

## 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	E
TAFP AFTER VETOES							
	TRF	0.00	7,583,939	0	0	7,583,939	ı
	Total	0.00	7,583,939	0	0	7,583,939	
DEPARTMENT CORE REQUEST	•						•
	TRF	0.00	7,583,939	0	0	7,583,939	
	Total	0.00	7,583,939	0	0	7,583,939	•
GOVERNOR'S RECOMMENDED	CORE		301				•
	TRF	0.00	7,583,939	0	0	7,583,939	
	Total	0.00	7,583,939	0	0	7,583,939	•

DEC	101	$\sim$	ITEM	DET	- A II
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Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008	
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC DOLLAR	GOV REC	
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE		FTE	
MO JOB DEVELOP FUND-TRANSFER			<del> </del>						
CORE									
FUND TRANSFERS	7,356,421	0.00	7,583,939	0.00	7,583,939	0.00	7,583,939	0.00	
TOTAL - TRF	7,356,421	0.00	7,583,939	0.00	7,583,939	0.00	7,583,939	0.00	
GRAND TOTAL	\$7,356,421	0.00	\$7,583,939	0.00	\$7,583,939	0.00	\$7,583,939	0.00	
GENERAL REVENUE	\$7,356,421	0.00	\$7,583,939	0.00	\$7,583,939	0.00	\$7,583,939	0.00	
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00	
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00	

Department: Economic Development

Program Name: Missouri Job Development Fund Transfer

Program is found in the following core budget(s): Missouri Job Development Fund Transfer

### 1. What does this program do?

This General Revenue transfer funds the Missouri Job Development Fund that provides training funds to eligible businesses to train workers. This helps Missouri businesses have a productive, highly trained workforce. Assistance is available for workers in newly created jobs, but the bulk of the funds is used to retrain or upgrade the skills of existing workers due to changing technology to keep the jobs in the state.

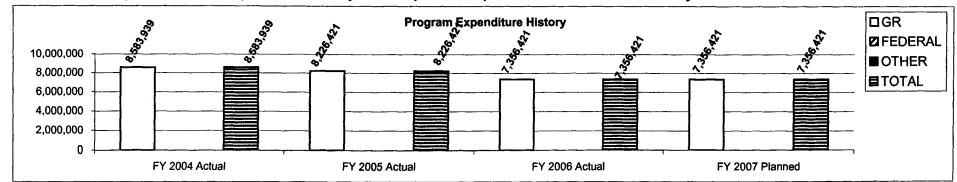
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
  Section 620.478 RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Transfer from General Revenue to the Missouri Job Development Fund

Dep	artment: Economic Development
Prog	gram Name: Missouri Job Development Fund Transfer
Prog	artment: Economic Development gram Name: Missouri Job Development Fund Transfer gram is found in the following core budget(s): Missouri Job Development Fund Transfer
	Provide an effectiveness measure. N/A
7b.	Provide an efficiency measure. N/A
7c.	Provide the number of clients/individuals served, if applicable. N/A
7d.	Provide a customer satisfaction measure, if available. N/A

	conomic Developme				Budget Unit	42130C			
	ess and Communit								
Name MO Jo	b Development Fun	d increase	Transfer	DI#1419012					
. AMOUNT OF	REQUEST				<del></del>				
		008 Budget	Request	<del> </del>	<del> </del>	FY 2008	Governor's	Recommen	dation
	GR	Federal	Other	Total		GR	Fed	Other	Total
es ·	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
rrf	3,500,000	0	0	3,500,000	TRF	3,500,000	0	0	3,500,000
Total	3,500,000	0	0	3,500,000	Total	3,500,000	0	0	3,500,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	01	0	Est. Fringe	0	0	0	0
	idgeted in House Bill	5 except for	certain fring	es		s budgeted in Ho	ouse Bill 5 ex	cept for cert	ain fringes
oudgeted directly	to MoDOT, Highway	y Patrol, and	Conservatio	n.	budgeted dire	ectly to MoDOT,	Highway Pati	rol, and Cor	servation.
Other Funds:					Other Funds:	:			
2. THIS REQUES	ST CAN BE CATEG	ORIZED AS:							
	New Legislation				New Program		F	und Switch	
	Federal Mandate		-	X	Program Expansion	<del></del>	c	ost to Conti	nue
	GR Pick-Up		-		Space Request	_	E	quipment R	eplacement
	OITI OIT OP				Other:	-			

This funding increase will give the Department the additional resources needed to attract and retain jobs in the State and assist Missouri businesses by developing a

jobs to the State.

		•••	
RANK:	15	OF_	29

Department: Economic Development		Budget Unit 42130C	
Division: Business and Community Services		<del></del>	
DI Name MO Job Development Fund Increase Transfer	DI#1419012		
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

This funding request requires a general revenue transfer to the Missouri Job Development Fund (0600).

	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
Budget Object Class/Job Class	DOLLARS	FTE	<b>DOLLARS</b>	FTE	<b>DOLLARS</b>	FTE	<b>DOLLARS</b>	FTE	DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	
							0		
							Ö		
							0		
Total EE	0		0	•	0	•	0	•	
Program Distributions	0		0	•			0		
Total PSD	0		0	•	0	•	0	•	
Transfers	3,500,000				0		3,500,000		
Total TRF	3,500,000		0	•	0	•	3,500,000	•	1
Grand Total	3,500,000	0.0	0	0.0	0	0.0	3,500,000	0.0	

RANK: 15 OF 29

**Department: Economic Development** Budget Unit 42130C Division: Business and Community Services DI Name MO Job Development Fund Increase Transfer DI#1419012 **Gov Rec** Gov Rec Gov Rec **Gov Rec Gov Rec Gov Rec Gov Rec Gov Rec** Gov Rec GR GR FED FED OTHER OTHER TOTAL TOTAL **One-Time** Budget Object Class/Job Class **DOLLARS** FTE **DOLLARS** FTE **DOLLARS DOLLARS DOLLARS** FTE FTE 0.0 0.0 Total PS 0.0 0.0 0.0 0.0 0 0 0 0 0 **Total EE** Program Distributions 0 **Total PSD** Transfers 3,500,000 3,500,000 **Total TRF** 3,500,000 3,500,000 0 **Grand Total** 3,500,000 0.0 0.0 3,500,000 0.0 0 0

	RANK:	15	OF <u>29</u>	_
Department: Economic Development Division: Business and Community Services DI Name MO Job Development Fund Increase Transfer		Budget	Unit 42130C	
Division: Business and Community Services				<b>=</b>
DI Name MO Job Development Fund Increase Transfer	DI#1419012			
		<u></u>		
6. PERFORMANCE MEASURES (If new decision item	<u>has an associated c</u>	ore, separately ic	lentify projected	d performance with & without additional funding.)
6a. Provide an effectiveness measure. N/A			6b.	Provide an efficiency measure. N/A
6c. Provide the number of clients/indiv	riduals served, if a	pplicable.	6d.	Provide a customer satisfaction measure, if available.

OF \_\_\_\_29

RANK: \_\_\_\_15

Department: Economic Development	Budget Unit 42130C
Division: Business and Community Services	
DI Name MO Job Development Fund Increase Transfer DI#1419012	
7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGET	S:
N/A	

_			A I	IT	EN		<b>1</b> 57	ГЛІ	11
u	u	w	IV			1 L	JC	. ~!	

3udget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	<b>GOV REC</b>
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
NO JOB DEVELOP FUND-TRANSFER								
MDJF Funding Increase Trnsfr - 1419012					•			
FUND TRANSFERS	0	0.00	0	0.00	3,500,000	0.00	3,500,000	0.00
TOTAL - TRF	0	0.00	0	0.00	3,500,000	0.00	3,500,000	0.00
SRAND TOTAL	\$0	0.00	\$0	0.00	\$3,500,000	0.00	\$3,500,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$3,500,000	0.00	\$3,500,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## **DECISION ITEM SUMMARY**

Decision Item Budget Object Summary Fund COMM COLLEGE NEW JOBS TRAININ	FY 2006 ACTUAL DOLLAR	FY 2006 ACTUAL FTE	BUDGET DOLLAR	BUDGET FTE	DEPT REQ DOLLAR	DEPT REQ FTE	GOV REC DOLLAR	GOV REC FTE
CORE								
PROGRAM-SPECIFIC  MO COMMUNITY COLLEGE JOB TRAIN	5,587,983	0.00	16,000,000	0.00	16,000,000	0.00	16,000,000	0.00
TOTAL - PD	5,587,983	0.00	16,000,000	0.00	16,000,000	0.00	16,000,000	0.00
TOTAL	5,587,983	0.00	16,000,000	0.00	16,000,000	0.00	16,000,000	0.00
GRAND TOTAL	\$5,587,983	0.00	\$16,000,000	0.00	\$16,000,000	0.00	\$16,000,000	0.00

N	conomic Developme		-		Budget Unit 42150C						
	ess and Community ity College New Job		•								
		1100000	<u>.</u> 9								
. CORE FINAN	CIAL SUMMARY	<u>.</u>			<u> </u>						
			get Request					s Recomme			
20		ederal	Other	Total		GR	Fed	Other	<u>Total</u>		
PS EE	0	0	0	0	PS	0	0	0	0		
ee PSD	U	0	16,000,000	0 16,000,000 F	EE	U	0	16,000,000	16 000 000 E		
rrf	0	0	16,000,000	16,000,000 E	PSD TRF	0	0	10,000,000	16,000,000 E		
Total	<u> </u>			16,000,000 E	Total	<u>0</u>	0		16,000,000 E		
Viul			. 0,000,000	10,000,000 L	i Viai			. 0,000,000	10,000,000		
TE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00		
Est. Fringe	7 01	0	0	0	Est. Fringe	0	0	0			
	idgeted in House Bill	•	. •			budgeted in Ho	•	_	rtain fringes		
_	•	•		~	, -	•		•	- 1		
budgeted directly	to MoDOT, Highway	Patrol, ar	nd Conservat	ion.	, -	ctly to MoDOT, I		•	- 1		
budgeted directly Other Funds:	to MoDOT, Highway  Community College	Patrol, ai	nd Conservat	ion.	budgeted dire Other Funds:	ctly to MoDOT, I	<i>lighway F</i> ege New .	<i>Patrol, and Co</i> Jobs Training	nservation. (0563)		
oudgeted directly Other Funds:	to MoDOT, Highway	Patrol, ai	nd Conservat	ion.	budgeted dire Other Funds:	ctly to MoDOT, I	<i>lighway F</i> ege New .	<i>Patrol, and Co</i> Jobs Training	nservation. (0563)		
oudgeted directly Other Funds:	to MoDOT, Highway  Community College	Patrol, ai	nd Conservat	ion.	budgeted dire Other Funds:	ctly to MoDOT, I	<i>lighway F</i> ege New .	<i>Patrol, and Co</i> Jobs Training	nservation. (0563)		
oudgeted directly Other Funds: Notes:	Community College An "E" is requested	Patrol, ai	nd Conservat	ion.	budgeted dire Other Funds:	ctly to MoDOT, I	<i>lighway F</i> ege New .	<i>Patrol, and Co</i> Jobs Training	nservation. (0563)		
Dudgeted directly Other Funds: Notes:	Community College An "E" is requested	Patrol, au New Job on PSD	nd Conservations Training (0	ion563)	budgeted dire Other Funds: Notes:	ctly to MoDOT, F Community Colle An "E" is reques	dighway F ege New ted on PS	Patrol, and Co lobs Training D in Other fu	nservation. (0563) nds.		
Oudgeted directly Other Funds: Notes:  C. CORE DESCR The Community	Community College An "E" is requested  RIPTION  College New Jobs Tr	Patrol, all New Job on PSD	os Training (09	ion.  563)  an incentive for t	Other Funds: Notes:	ctly to MoDOT, F Community Colle An "E" is reques  by providing educe	ege New of ted on PS	Patrol, and Co lobs Training D in Other fu training to ne	nservation. (0563) nds. ew and expanding		
Other Funds: Notes:  2. CORE DESCR	Community College An "E" is requested  RIPTION  College New Jobs Tr	Patrol, all New Job on PSD	os Training (09	ion.  563)  an incentive for t	budgeted dire Other Funds: Notes:	ctly to MoDOT, F Community Colle An "E" is reques  by providing educe	ege New of ted on PS	Patrol, and Co lobs Training D in Other fu training to ne	nservation. (0563) nds. ew and expanding		
Other Funds: Notes:  2. CORE DESCR	Community College An "E" is requested  RIPTION  College New Jobs Tr	Patrol, all New Job on PSD	os Training (09	ion.  563)  an incentive for t	Other Funds: Notes:	ctly to MoDOT, F Community Colle An "E" is reques  by providing educe	ege New of ted on PS	Patrol, and Co lobs Training D in Other fu training to ne	nservation. (0563) nds. ew and expanding		
Other Funds: Notes:  2. CORE DESCR	Community College An "E" is requested  RIPTION  College New Jobs Tr	Patrol, all New Job on PSD	os Training (09	ion.  563)  an incentive for t	Other Funds: Notes:	ctly to MoDOT, F Community Colle An "E" is reques  by providing educe	ege New of ted on PS	Patrol, and Co lobs Training D in Other fu training to ne	nservation. (0563) nds. ew and expanding		
Oudgeted directly Other Funds: Notes:  2. CORE DESCR The Community	Community College An "E" is requested  RIPTION  College New Jobs Tr	Patrol, all New Job on PSD	os Training (09	ion.  563)  an incentive for t	Other Funds: Notes:	ctly to MoDOT, F Community Colle An "E" is reques  by providing educe	ege New of ted on PS	Patrol, and Co lobs Training D in Other fu training to ne	nservation. (0563) nds. ew and expanding		
Other Funds: Notes:  C. CORE DESCR The Community industries. The	Community College An "E" is requested  RIPTION  College New Jobs Tr programs target comp	Patrol, al	os Training (09) ogram offers eating a subsi	ion.  563)  an incentive for tantial number of	Other Funds: Notes:	ctly to MoDOT, F Community Colle An "E" is reques  by providing educe	ege New of ted on PS	Patrol, and Co lobs Training D in Other fu training to ne	nservation. (0563) nds. ew and expanding		
Other Funds: Notes:  2. CORE DESCR The Community industries. The	Community College An "E" is requested  RIPTION  College New Jobs Tr programs target comp	Patrol, ale New Job on PSD raining Propanies cre	os Training (09) ogram offers eating a subst	ion.  563)  an incentive for tantial number of	Other Funds: Notes:	ctly to MoDOT, F Community Colle An "E" is reques  by providing educe	ege New of ted on PS	Patrol, and Co lobs Training D in Other fu training to ne	nservation. (0563) nds. ew and expanding		
Other Funds: Notes:  2. CORE DESCR The Community industries. The	Community College An "E" is requested  RIPTION  College New Jobs Tr programs target comp	Patrol, ale New Job on PSD raining Propanies cre	os Training (09) ogram offers eating a subst	ion.  563)  an incentive for tantial number of	Other Funds: Notes:	ctly to MoDOT, F Community Colle An "E" is reques  by providing educe	ege New of ted on PS cation and	Patrol, and Co lobs Training D in Other fu training to ne	nservation. (0563) nds. ew and expanding		
Other Funds: Notes:  2. CORE DESCR The Community industries. The	Community College An "E" is requested  RIPTION  College New Jobs Tr programs target comp	Patrol, ale New Job on PSD raining Propanies cre	os Training (09) ogram offers eating a subst	ion.  563)  an incentive for tantial number of	Other Funds: Notes:	ctly to MoDOT, F Community Colle An "E" is reques  by providing educe	ege New of ted on PS cation and	Patrol, and Co lobs Training D in Other fu training to ne	nservation. (0563) nds. ew and expanding		
Other Funds: Notes:  2. CORE DESCR The Community industries. The	Community College An "E" is requested  RIPTION  College New Jobs Tr programs target comp	Patrol, ale New Job on PSD raining Propanies cre	os Training (09) ogram offers eating a subst	ion.  563)  an incentive for tantial number of	Other Funds: Notes:	ctly to MoDOT, F Community Colle An "E" is reques  by providing educe	ege New of ted on PS cation and	Patrol, and Co lobs Training D in Other fu training to ne	nservation. (0563) nds. ew and expanding		

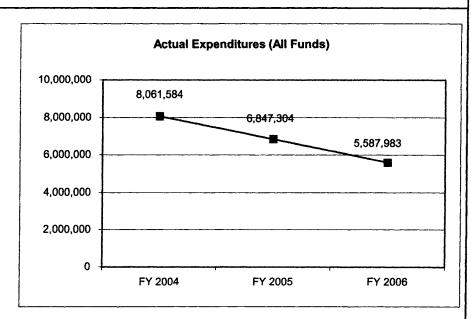
Department: Economic Development

Budget Unit 42150C

Division: Business and Community Services
Core: Community College New Jobs Training

#### 4. FINANCIAL HISTORY

	FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.
Appropriation (All Funds)	16,000,000	16,000,000	16,000,000	16,000,000
Less Reverted (All Funds)		0	0	N/A
Budget Authority (All Funds)	16,000,000	16,000,000	16,000,000	N/A
Actual Expenditures (All Funds)	8,061,584	6,847,304	5,587,983	N/A
Unexpended (All Funds)	7,938,416	9,152,696	10,412,017	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	7,963,416	9,152,696	10,412,017	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

#### NOTES:

- (1) Unexpended funds are caused by 2 factors. First, it is impossible to project how much money a company will need upfront in withholding. Withholding claimed is based on the number of new jobs and wages, that can vary month to month. This in turn affects the amount of funds expended. Secondly, the unexpended portion is reserved for outstanding commitments made to potential companies that have not yet materialized.
- (2) Unexpended funds are caused by 2 factors. First, it is impossible to project how much money a company will need upfront in withholding. Withholding claimed is based on the number of new jobs and wages, that can vary month to month. This in turn affects the amount of funds expended. Secondly, the unexpended portion is reserved for outstanding commitments made to potential companies that have not yet materialized.
- (3) Unexpended funds are caused by 2 factors. First, it is impossible to project how much money a company will need upfront in withholding. Withholding claimed is based on the number of new jobs and wages, that can vary month to month. This in turn affects the amount of funds expended. Secondly, the unexpended portion is reserved for outstanding commitments made to potential companies that have not yet materialized.

Department: Economic Development	Budget Unit 42150C
Division: Business and Community Services	
Core: Community College New Jobs Training	
(4) - Unexpended funds are cause	ed by 2 factors. First, it is impossible to project how much money a company will need upfront
in withholding. Withholding claim	ed is based on the number of new jobs and wages, that can vary month - to - month. This in
turn affects the amount of funds e	expended. Secondly, the unexpended portion is reserved for outstanding commitments made to

potential companies that have not yet materialized.

## **CORE RECONCILIATION DETAIL**

## STATE

**COMM COLLEGE NEW JOBS TRAININ** 

## 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federa	ıl	Other	Total	
TAFP AFTER VETOES								
	PD	0.00		)	0	16,000,000	16,000,000	
	Total	0.00		)	0	16,000,000	16,000,000	
DEPARTMENT CORE REQUEST				<del></del>			<del></del>	•
	PD	0.00		)	0	16,000,000	16,000,000	
	Total	0.00		)	0	16,000,000	16,000,000	
GOVERNOR'S RECOMMENDED	CORE						-	
	PD	0.00	1	)	0	16,000,000	16,000,000	
	Total	0.00		)	0	16,000,000	16,000,000	•

DE	CI	SIC	NC	IT	EM	DET	AlL

						_			
Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008	
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC FTE	
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR		
COMM COLLEGE NEW JOBS TRAININ		<u> </u>							
CORE									
PROGRAM DISTRIBUTIONS	5,587,983	0.00	16,000,000	0.00	16,000,000	0.00	16,000,000	0.00	
TOTAL - PD	5,587,983	0.00	16,000,000	0.00	16,000,000	0.00	16,000,000	0.00	
GRAND TOTAL	\$5,587,983	0.00	\$16,000,000	0.00	\$16,000,000	0.00	\$16,000,000	0.00	
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00	
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00	
OTHER FUNDS	\$5,587,983	0.00	\$16,000,000	0.00	\$16,000,000	0.00	\$16,000,000	0.00	

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Department: Economic Development

Program Name: Community College New Jobs Training

Program is found in the following core budget(s): Community College New Jobs Training

1. What does this program do?

This program offers an incentive for the creation of new jobs by providing education and training to new and expanding industries. It targets companies creating a substantial number of new jobs and providing assistance for workers in newly created jobs.

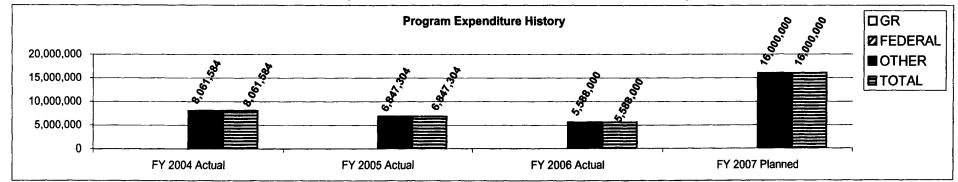
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) Chapter 178, Section 892, RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Community College New Jobs Training Fund (0563)

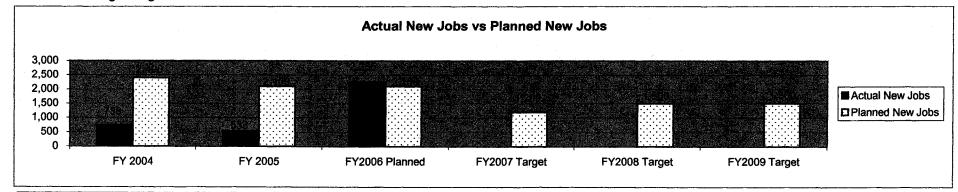
### Department: Economic Development

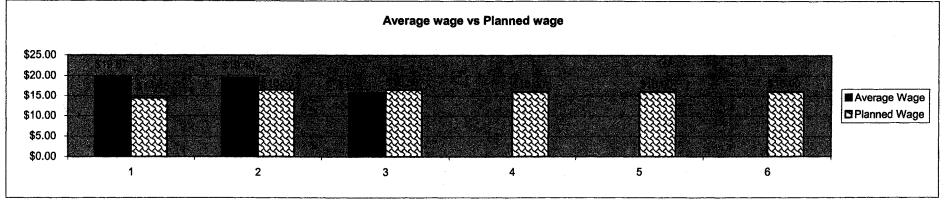
Program Name: Community College New Jobs Training

Program is found in the following core budget(s): Community College New Jobs Training

### 7a. Provide an effectiveness measure.

New Jobs At High Wages





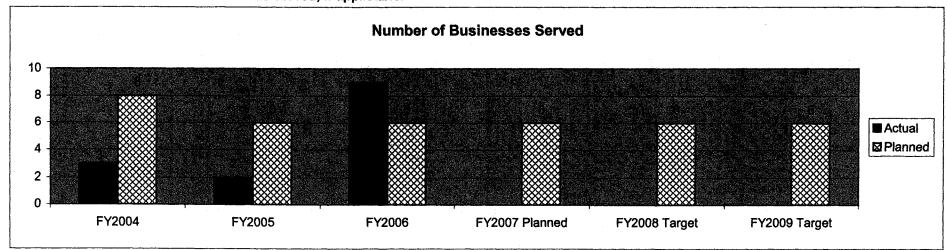
## 7b. Provide an efficiency measure.

Number of approvals provided within regulatory guidelines (less than 2 weeks)

FY 2	004	FY 20	005	FY 2	006	FY2007	FY2008	FY2009
<b>Projected</b>	<u>Actual</u>	<b>Projected</b>	<u>Actual</u>	<b>Projected</b>	<u>Actual</u>	<b>Projected</b>	<u>Target</u>	<u>Target</u>
99%	100%	99%	100%	99%	100%	99%	99%	99%

**Department: Economic Development** 

Program Name: Community College New Jobs Training
Program is found in the following core budget(s): Community College New Jobs Training
7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available. N/A

## **DECISION ITEM SUMMARY**

GRAND TOTAL	\$2,882,995	0.00	\$10,000,000	0.00	\$10,000,000	0.00	\$10,000,000	0.00
TOTAL	2,882,995	0.00	10,000,000	0.00	10,000,000	0.00	10,000,000	0.00
TOTAL - PD	2,882,995	0.00	10,000,000	0.00	10,000,000	0.00	10,000,000	0.00
PROGRAM-SPECIFIC  MO COMMUN COLL JOB RET TRG PRG	2,882,995	0.00	10,000,000	0.00	10,000,000	0.00	10,000,000	0.00
CORE								
JOBS RETENTION TRAINING PRG			-					
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	<b>GOV REC</b>	<b>GOV REC</b>
Decision Item	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008
Budget Unit								

Department: Economic Development **Budget Unit 42155C** Division: Business and Community Services Core: Job Retention Training Program 1. CORE FINANCIAL SUMMARY FY 2008 Budget Request FY 2008 Governor's Recommendation Other GR Federal Other Total GR Fed Total PS Ō 0 PS 0 0 0 EE 0 0 EE 0 0 0 **PSD** 10.000.000 10.000.000 0 10,000,000 10,000,000 **PSD TRF TRF** 0 0 0 10,000,000 10,000,000 0 10,000,000 10,000,000 Total **Total** FTE 0.00 0.00 FTE 0.00 0.00 0.00 0.00 0.00 0.00 Est. Fringe 0 Est. Fringe Note: Fringes budgeted in House Bill 5 except for certain fringes Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. budgeted directly to MoDOT, Highway Patrol, and Conservation. Job Retention Training Program Fund (0717) Other Funds: Job Retention Training Program Fund (0717) Other Funds:

### 2. CORE DESCRIPTION

The Job Retention Training Program offers an incentive for the retention of existing jobs by providing education and training to existing industries. The program targets companies with plans to move outside the state to find skilled labor by providing training assistance for workers to increase their skill level. The funding is generated from the withholding tax on retained jobs, DED/DWD must have this appropriation authority to disseminate money to the trustees to retire the bonds. There is a \$45 million cap on the amount of outstanding certificates for this program, so it is estimated that at least \$10 million is required to handle that debt load (Section 178.983, RSMo.)

## 3. PROGRAM LISTING (list programs included in this core funding)

Job Retention Training Program

Department: Economic Development

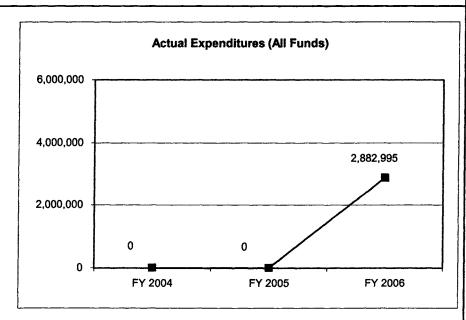
Division: Business and Community Services

Core: Job Retention Training Program

## Budget Unit 42155C

## 4. FINANCIAL HISTORY

	FY 2004 Actual	FY 2005 Actual	FY 2006 Actual	FY 2007 Current Yr.
Appropriation (All Funds)	0	300,000	5,000,000	10,000,000
Less Reverted (All Funds)	0	. 0	0	N/A
Budget Authority (All Funds)	0	300,000	5,000,000	N/A
Actual Expenditures (All Funds)	0	0	2,882,995	N/A
Unexpended (All Funds)	0	300,000	2,117,005	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	2,117,005	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) Program not in existence.
- (2) Program funds approved in FY05 Supplemental.

## **CORE RECONCILIATION DETAIL**

## STATE

**JOBS RETENTION TRAINING PRG** 

## 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federa		Other	Total	E
TAFP AFTER VETOES		<del>-</del>					•	
	PD	0.00		)	0	10,000,000	10,000,000	)
	Total	0.00		0	0	10,000,000	10,000,000	
DEPARTMENT CORE REQUEST			<del></del>					-
	PD	0.00	i	0	0	10,000,000	10,000,000	)
	Total	0.00		0	0	10,000,000	10,000,000	)
GOVERNOR'S RECOMMENDED	CORE			=				=
	PD	0.00		)	0	10,000,000	10,000,000	٠
	Total	0.00		)	0	10,000,000	10,000,000	-

## **DECISION ITEM DETAIL**

Budget Unit	FY 2006	FY 2006	FY 2007	FY 2007	FY 2008	FY 2008	FY 2008	FY 2008 GOV REC FTE	
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	DEPT REQ GOV REC		
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR		
JOBS RETENTION TRAINING PRG		<u></u>							
CORE									
PROGRAM DISTRIBUTIONS	2,882,995	0.00	10,000,000	0.00	10,000,000	0.00	10,000,000	0.00	
TOTAL - PD	2,882,995	0.00	10,000,000	0.00	10,000,000	0.00	10,000,000	0.00	
GRAND TOTAL	\$2,882,995	0.00	\$10,000,000	0.00	\$10,000,000	0.00	\$10,000,000	0.00	
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00	
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00	
OTHER FUNDS	\$2,882,995	0.00	\$10,000,000	0.00	\$10,000,000	0.00	\$10,000,000	0.00	

Department: Economic Development

**Program Name: Job Retention Training Program** 

Program is found in the following core budget(s): Job Retention Training Program

1. What does this program do?

This program offers an incentive for the retention of existing jobs by providing education and training to existing industries. It targets companies at risk to relocate due to a need for highly-skilled workers.

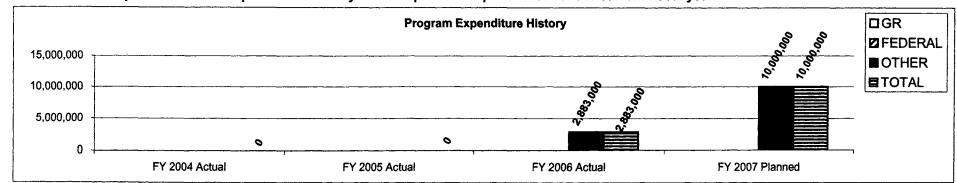
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) 178.760 178.764, RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

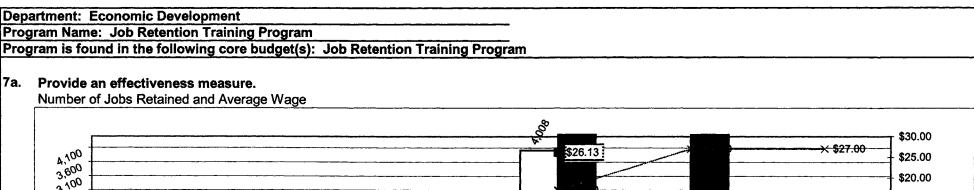
No

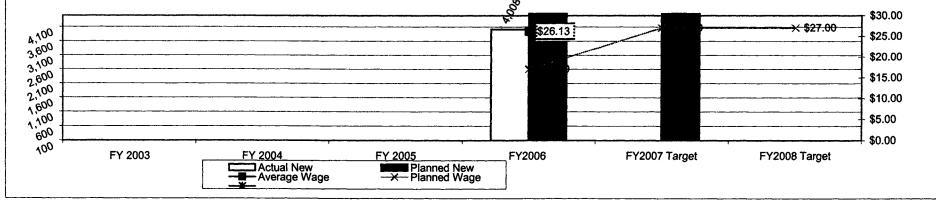
5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Job Retention Training Program Fund (0717)

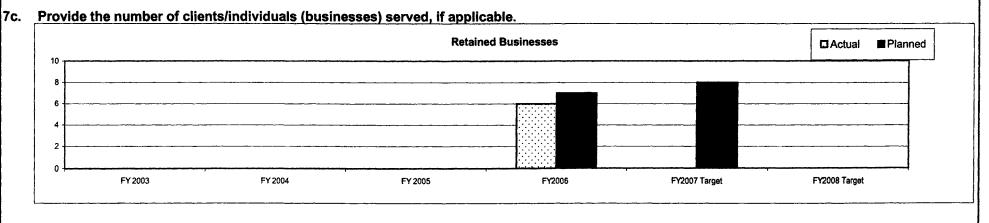




<sup>\*\*</sup>It is anticipated that all of the projects effective in 2006 and 2007 will utilize all of the appropriation for at least three years.

# 7b. Provide an efficiency measure.

N/A



<sup>\*\*</sup>It is anticipated that all of the projects effective in 2006 and 2007 will utilize all of the appropriation for at least three years.

Department: Economic Development										
Program Name: Job Retention Training Program										
Program is found in the following core budget(s): Job Retention Training Program										
7d. Provide a customer satisfaction measure, if available. N/A										